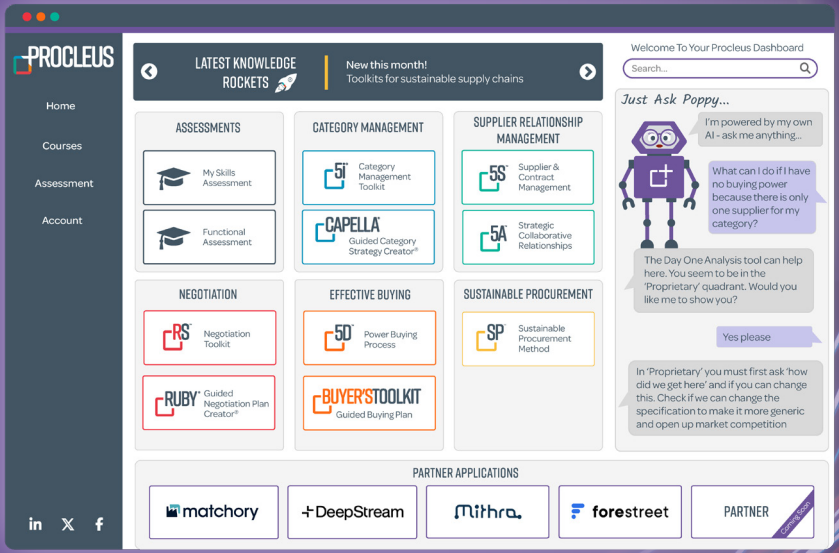

PROCLEUS®
The Platform for
Strategic Procurement
AI GUIDED
ASSESSMENT
TOOLKITS
ACADEMY
INTELLIGENCE



Procleus equips you with everything you need outside the P2P tech stack and enables your team to deliver dramatic value.

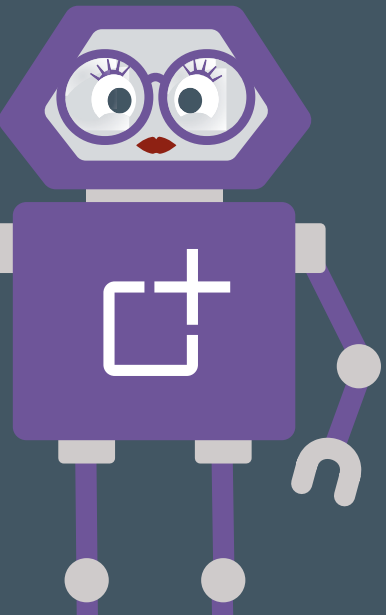
Achieve outstanding results with Procleus powering your function: cost down, risk down, new value and innovation, and drive supply-side sustainability.

Choose the platform that is trusted by large organizations all over the world - it's proven, modular and customizable.

PROCLEUS®

Procleus now includes **Poppy**, the AI-Powered Procurement Assistant. Our smart site navigator, she will ensure you get the best learning experience with Procleus.

JUST ASK POPPY!



Poppy, what does it mean if my category is 'proprietary'?

Proprietary is a quadrant in the Day One Analysis tool and means whilst there are many buyers in the market, there is only one supplier. Thus, the supplier has all the power.

What should I do?

See if you can change specification or what is limiting you to one supplier, to open up the market. Otherwise, manage the risk. Would you like me to show you?

Yes please Poppy

PROCLEUS ENABLES PROCUREMENT EXCELLENCE

AI Guided

CAPELLA®

The Guided Category Strategy Creator® guides you towards creating breakthrough category strategies.

RUBY®

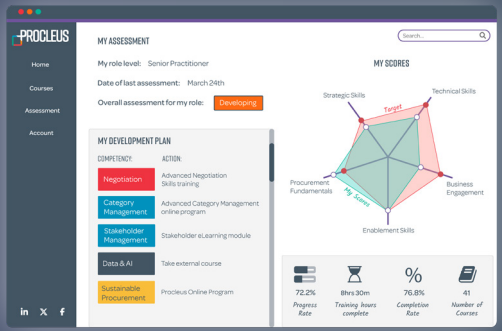
The Guided Negotiation Plan Creator® helps you create and execute winning negotiation plans.

BUYER'S TOOLKIT

A simple approach to buying well, The Buyer's Toolkit combines best practice tools and theory for professional buying.

Assessment

Develop a measure of core strategic procurement and negotiation capability. Assess individual role-based skills and get tailored and managed learning and development pathways through the Procleus learning academy.



Toolkits

5i® Category Management

Create breakthrough category strategies with the 5i® method.

5S™ SRM

Unlock value in your supply base with the 5S Orchestra of SRM®.

RS™ Negotiation

Build confidence in negotiation outcomes, deliver outstanding results with Red Sheet®.

5D™ Effective Buying

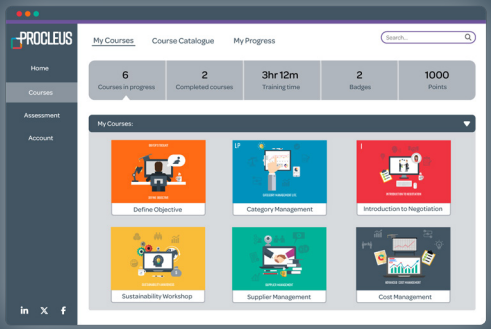
Realize your purchasing power with the 5D Power Buying® process.

SP™ Sustainable Procurement

Realize supply-side sustainability with OMEIA ®.

Academy

A comprehensive range of digital learning modules and managed learning programs to develop individual and team-wide procurement capability, end-to-end.



Intelligence

Complete your configuration with one of our partner apps to give you everything you need for strategic procurement.

- Supplier sourcing
- Source-to-contract
- Market and vendor discovery

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