POSITIVE PURCHASING RATE CARD



GBP

Version No: 32

Date of Issue: Jan 2026

Issued by: Positive Purchasing

positivepurchasing.com

© Positive Purchasing Ltd trading as Positive 2026 | All rights reserved

DIGITAL

DIGITAL PLATFORMS

All annual subscriptions, payable in advance, based upon minimum one-year commitment, renewable as an option at the end of the term.

All fees are per annum payable in advance. 3 year option, paid upfront at the start of each year attracts a 15% discount over the 1 year fee. Volume discounts apply above 25 users as per the table at the bottom of this page

PRICE PER USER PER ANNUM

Apply volume discounts above 25 users

CHARGEABLE ITEM	DURATION	INCLUDES	PER USER RATE
Procleus	1 or 3 Year	• Skills assessment • Learning Academy (all modules) • 5i Category management toolkit • 5S/5A SRM toolkit • OMEIA Sustainable Procurement toolkit • Red Sheet negotiation toolkit • Poppy – The AI Procurement Assistant	**1 Year -** £1,600 pa **3 Years -** £1,360 pa
Procleus + (Procleus with **Capella** and **Ruby**)	1 or 3 Year	**Procleus** with **Capella** the Guided category strategy creator and **Ruby** the guided negotiation plan creator into Procleus	**1 Year -** £2,199 pa **3 Years -** £1,869 pa
Capella	1 or 3 Year	Guided Category Strategy Creator Intelligent Workflow	**1 Year -** £750 pa **3 Years -** £640 pa
Ruby	1 or 3 Year	Guided Negotiation plan creator Intelligent Workflow	**1 Year -** £750 pa **3 Years -** £640 pa
Capella & Ruby	1 or 3 Year	All Intelligent workflows.	**1 Year -** £1000 pa **3 Years -** £850 pa
Buyers Toolkit	1 or 3 Year	Full access to all learning academy and interactive toolkits for the 5D power buying methodology and the Buyers Toolkit intelligent workflow	**1 Year -** £650 pa **3 Years -** £550 pa

INDIVIDUAL MODULE PRICING

Price to add or build up modules, or to remove modules

	MODULE	FEES IF ADDING	FEES IF REMOVING
Learning modules	Category Management	£360	£160
	Supplier Relationship Management	£200	£120
	Red Sheet learning	£300	£120
	Buyer's Toolkit	£120	£60
	Sustainable Procurement	£360	£160
Toolkits	5i Category Management	£550	£200
	5A and 5S SRM	£500	£180
	Red Sheet Classic negotiation	£520	£180
	5D Power Buying process	£360	£80
	OMEIA Sustainable Procurement	£450	£160

VOLUME DISCOUNTS

USERS	DISCOUNT
25 - 49	25%
50-99	30%
100-149	35%
150 – 199	40%
200 - 249	45%
250+	50%

© Positive Purchasing Ltd trading as Positive 2026 | All rights reserved

DIGITAL

CORPORATE ONLINE ACADEMY (CUSTOMIZED)

DEPLOYMENT

The Corporate Academy minimum term is 3 years deployed as follows:

- Initial customization, branding of skin and set up (usually takes around 4 weeks)
- Inclusion of some client specific pages and content
- Agreement of legal and licensing arrangement
- Nomination of key admin liaison contact within your organisation
- 3-year term with management and user admin/content support by us. Options for renewal after year 3.
- Price points by number of users in blocks as below.

WHAT IS NOT INCLUDED

- Additional customization outside core agreement
- Any additional training or video modules
- Development of additional functionality
- Additional adaptation or integration with corporate IT systems beyond that agreed

CORPORATE ACADEMY PRICING

Academies are priced in user bands. For other user counts determine with the 'per user' fees.

CHARGEABLE ELEMENT	50 USER LICENSE	100 USER LICENSE	150 USER LICENSE	200+ USER LICENSE
Initial Customization				
Initial configuration – Branding, customization, IT set up (including any agreed SSO)	£33,247 – One time fee			
Annual Subscription License Fee				
Annual subscription license. Includes • category management , SRM & Red Sheet modules as standard. • Toolkits, learning modules • Capella & Ruby workflows • Client supplied content (up to 6 pages and loaded with client content) • updates and upgrades *Minimum commitment 3 years.*	£61,207pa (£1,225 per user)	£97,976pa (£979 per user)	£122,601pa (£817 per user)	£158,799pa (£794 per user)
+ Buyer's Toolkit module	£5,782	£10,116	£14,094	£17,347
Additional items				
New 'easi-nav' graphic for client processes	£3,618 one time fee			
New tool and upload new content (webpage with QRG and navigation)	£2,176 each £1,806 for 30+			
Additional client section – Up to 6 pages, formatted and loaded with client content.	£3,618			
Other language content or microsites	Charged as translation costs + 20%			

© Positive Purchasing Ltd trading as Positive 2026 | All rights reserved