

PRICING

Provision of Felber Consulting Limited (FCL) services is based on the following rates mapped against the previous SIFA (Skills Framework for the Information Age) framework:

SFIA Level of Responsibility	FCL Consultant Level	Felber SPARK	Kantata SX Implementation	Felber TEMPO
Follow				
Assist	Consultant			
Apply				
Enable	Senior Consultant	£1,600 (From expert Advice, Support & Training to major Refresh)	£1,600 (standard Kantata SX implementation)	£1000 - £1300 (From Client-Side support to full Call-Off service)
Ensure / Advise	Principal Consultant			
Initiate / Influence	Associate Director			
Set Strategy / Inspire	Director	£1,800	£1,800	£1,800

G-Cloud 15 Unit Price		£1,500 (blended rate)	£1,500 (blended rate)	£1200 (blended rate)
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We apply the following standards to our day rates:

- Consultant's Working Day is 8 hours exclusive of travel and lunch.
- Working Week is Monday to Friday excluding national holidays.
- Office Hours are 09:00 – 17:00 Monday to Friday.
- Travel and Subsistence is payable at organisation's standard T&S rates.
- Mileage as above.
- Professional Indemnity Insurance is included in our day rate.

In addition to Time & Materials, we are happy to work to the following commercial models:

- We will undertake work packages at a fixed price with defined outcomes.
- We will agree to call-off contracts or capped T&M for our Felber **TEMPO** service.
- We will undertake risk-reward based work for certain services.