

Mosaic Island

Approach to Pricing

G Cloud 15

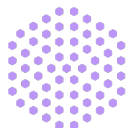
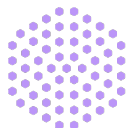


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Pricing Philosophy

Mosaic Island's pricing approach is designed to support value for money, transparency, and flexibility across a wide range of business change, cloud, digital transformation and architecture-led services.

Our experience in delivering complex programmes and projects across the public and private sectors shows that outcomes, scope and delivery effort vary significantly between engagements. As such, pricing is structured to provide clarity and control while allowing services to be tailored to individual organisational needs.

All pricing models are underpinned by experienced commercial and delivery oversight to ensure costs are proportionate, predictable and aligned to agreed outcomes.

Role-Based Pricing

In line with G Cloud 15 requirements, Mosaic Island provides clear, role-based pricing for individual delivery roles. These rates apply across our service catalogue and allow customers to assemble the right combination of skills for their specific requirements.

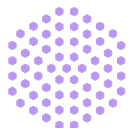
Roles typically include, but are not limited to:

- Enterprise, Solution and Data Architects
- Business and Change Architects
- Programme and Project Managers
- Business Analysts
- Delivery Assurance and Governance specialists
- Change and Transformation specialists

Rates are published separately and are inclusive of delivery capability, professional expertise and quality oversight.

Pricing Models

Pricing for engagements is typically proposed using one or more of the following models, depending on scope, risk and delivery context.



Fixed Price

Fixed pricing is used where scope, outcomes and delivery boundaries can be clearly defined. This model provides cost certainty and is suitable for strategy definition assessments, assurance activities, and clearly scoped architecture or discovery engagements.

Pricing is informed by delivery complexity, organisational maturity and risk profile, and is agreed in advance.

Professional Services

The Professional Services model provides access to a right-sized pool of skilled capabilities, delivered as a cohesive service rather than individual roles. This model supports fluctuating demand and provides predictable cost control aligned to agreed capacity and service levels.

Our professional service approach is particularly suited to advisory, architecture design, delivery support, assurance, and longer-running programmes.

Pricing Governance and Assurance

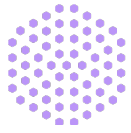
All pricing is governed through established internal controls to ensure:

- Clear alignment between scope, effort and cost
- Appropriate risk management
- Proportionate resourcing
- Transparency for customer stakeholders

Engagements are overseen by experienced delivery and commercial leads to maintain quality and financial control throughout delivery.

Value for Money

Mosaic Island is committed to delivering value for money across all engagements. We work collaboratively with customers to ensure pricing aligns to available budgets, delivery priorities and organisational capacity.



Mosaic Island

Where appropriate, pricing options may be reviewed to support longer-term engagements, scaled delivery, or predictable demand, in line with public sector procurement principles.

Summary

Mosaic Island's pricing approach provides:

- Clear, role-based pricing aligned to G Cloud 15 requirements
- Flexible pricing models to suit different delivery contexts
- Transparency and predictability for public sector buyers
- Alignment between cost, outcomes and delivery value