



Managed Wireless LAN Service

Price Card

G Cloud 14

Lot 1 – Cloud Hosting

April 2024

redcentric

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Managed Wireless LAN Service

The Redcentric Managed WLAN Service provides the design, deployment and on-going support of wireless LAN infrastructure deployed on customer sites.

Pricing

All prices exclude VAT.

This Service is subject to a Call-Off Contract Period of 36 months and a Minimum Period of 12 months.

Lot 2 discounts will be applied to the prices set out in this Price Card and calculated based on the total annual Call-Off Contract value – see Table 1 for details.

Discounts

Table 1 – Annual Call-Off Discounts.

Annual Call-Off Value	Discount %
less than £250,000	2%
between £250,001 and £500,000	4%
between £500,001 and £1,000,000	5%
between £1,000,001 and £2,500,000	6%
between £2,500,001 and £5,000,000	8%
over £5,000,000	10%

Managed Wireless LAN

Table 1 - WLAN

Service Order Reference Number	Devices	Monthly Recurring Charges	Monthly Recurring Charges	Monthly Recurring Charges
		Quantity 1 to 9	Quantity 10 to 99	Quantity 100+
N-WLAN-25	Access Point	£15.00	£12.50	£7.50
N-CS-34	Switch	£25.00	£20.00	£15.00

Managed Cisco LAN devices are available with a discount of 40% off the Cisco List Price.

Managed Fortinet LAN devices are available with a discount of 35% off the Fortinet List Price.

Professional Services

Table 2 - Professional Services rates for additional design, configuration, and installation are detailed below.

Professional Service	One-Off Charge Per Day
Project Manager	£625.00
Senior Project Manager	£750.00
Solutions Architect	£700.00

Professional Service	One-Off Charge Per Day
Senior Solutions Architect	£950.00
Engineering Time Remote	£390.00
Engineering Time Onsite	£475.00
Engineering Time - Out of Hours	£95.00
Engineering Time - Weekend	£180.00

Standard Deliverables

- Service Setup
- Service Configuration
- 24 / 7 Support
- Periodic polling of devices to detect failure
- Co-ordinating replacement of faulty Meraki hardware

Ending the contract without reason

If the Customer terminates the Call-Off Contract, all or part of it, before the Call-Off Contract end date, as set out in paragraph 13.2.2 of the General Terms, the Customer must give the Supplier no less than 90 days' notice.

The Buyer must promptly pay all outstanding Charges incurred to the Supplier and must pay the Supplier reasonable committed and unavoidable losses as set out in clause 13.5.3 of the General Terms. The Supplier's committed costs over the Contract Period are:

- in Year 1, 100% of any monthly recurring Charges payable by the Buyer; and
- in the remainder of the Contract Period, 30% of any monthly recurring Charges payable by the Buyer.

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