



Managed LAN Switch Service

Price Card

G Cloud 15

Lot 2a – Infrastructure Software as a Service (iSaaS)

January 2026

redcentric

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Managed LAN Switch Service

Managed Local Area Network (LAN) Switch Services provides an Ethernet LAN switch located on a customer site to provide connectivity between compatible, hard-wired Ethernet LAN devices. Typically, the switch would be the central connectivity point for PCs, Internet Protocol (IP) phones, servers, printers etc.

Managed LAN Switch Service is compatible with Network as a Service, Meraki Connectivity and Security Service, Managed SD WAN Service, Managed Wireless LAN Service, Wireless Guest Access Service.

Due to the wide variety of options available, pricing this service is based on many variables and based on the customers choices. Therefore, pricing for this service is tailored for each service.

Pricing

All prices exclude VAT.

This Service is subject to a Call-Off Period of 36 months and a Minimum Period of Service of 12 months.

Lot 2 discounts will be applied to the prices set out in this Price Card and calculated based on the total annual Call-Off Contract value – see Table 1 for details.

Discounts

Table 1 – Annual Call-Off Discounts.

Annual Call-Off Value	Discount %
less than £250,000	2%
between £250,001 and £500,000	4%
between £500,001 and £1,000,000	5%
between £1,000,001 and £2,500,000	6%
between £2,500,001 and £5,000,000	8%
over £5,000,000	10%

Managed LAN Switch

Table 2 – Access Point.

Service Order Reference Number	Devices	Monthly Recurring Charge	Monthly Recurring Charge	Monthly Recurring Charge
		Quantity 1 to 9	Quantity 10 to 99	Quantity 100+
N-CS-20	Access Point	£25.00	£20.00	£15.00

The price automatically reduces when the next volume threshold is reached and the reduced price will be applied in the following billing month.

Managed Cisco LAN devices are available with a discount of 40% off the Cisco List Price.

Managed Fortinet LAN devices are available with a discount of 35% off the Fortinet List Price.

Professional Services

Table 3 - Professional Services charges for additional design, configuration, and installation are detailed below.

Professional Service	One-Off Charge Per Day
Project Manager	£625.00
Senior Project Manager	£750.00
Solutions Architect	£700.00
Senior Solutions Architect	£950.00
Engineering Time Remote	£390.00
Engineering Time Onsite	£475.00
Engineering Time - Out of Hours	£95.00
Engineering Time - Weekend	£180.00

Standard Deliverables

- Solution Design
- Deployment and set-up
- 24 / 7 Support (in partnership with Purple)

Ending the contract without reason

If the Customer terminates the Call-Off Contract, all or part of it, before the Call-Off Contract end date, as set out in paragraph 13.2.2 of the General Terms, the Customer must give the Supplier no less than 90 days' notice.

The Buyer must promptly pay all outstanding Charges incurred to the Supplier and must pay the Supplier reasonable committed and unavoidable losses as set out in clause 13.5.3 of the General Terms. The Supplier's committed costs over the Contract Period are:

- in Year 1, 100% of any monthly recurring Charges payable by the Buyer; and
- in the remainder of the Contract Period, 30% of any monthly recurring Charges payable by the Buyer.

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