

Building High Performing Supply Chains

Supply Chain Design & Implementation

Finyx use a combination of market scanning and best practice to help establish high performing supply chains. This includes advice on supplier capabilities, lotting strategy, service boundaries and supply chain sustainability impact.

We assist our clients to get the best from their supply chain by developing approaches to supplier performance management, incentivisation and risk-sharing, continuous improvement, and collaboration in multi-supplier environments.

— ABOUT FINYX

small enough to CARE.

**Big
enough**
to depend on.

Finyx are an experienced and trusted Digital Delivery partner there to help you realise your digital ambitions and deliver meaningful change.

We are a wholly independent advisory business singularly focused on solving actual client problems and delivering positive outcomes.

Our only loyalty is to our clients and we pride ourselves on our collaborative partnering approach and our flexible nature; always expecting to deliver more than that stated in the contract.

All of our leaders have held line roles in Blue Chip corporates or large Public Sector organisations, giving us unique insight as to what “good delivery” feels like from a client’s perspective.

Finyx provide genuine expertise through a unique mix of consulting pedigree and industry experience to give our clients the best chance of success.

3

offices

With offices in London, York, and Belfast, we’re perfectly positioned to support clients across the UK.

20

years

We’re proud to have been a part of some of the largest transformation programmes in the UK over the last 20 years.

100+

professionals

Our expanding team of over 100 professionals offers a diverse range of expertise and skills to apply to any challenge.

OUR SERVICES.



STRATEGY

Plan. Transform. Succeed.

Developing digital strategies to drive efficiencies, optimise business growth and provide innovative services to your end users.

DELIVERY

Analysis. Insight. Impact.

Full lifecycle support for your digital transformation programmes, from PMO, to Product Management and Business Change.



COMMERCIAL

Design. Procure. Manage.

Designing digital supply-chains, tendering, negotiating, tracking supplier performance and managing supplier transitions.

BUSINESS MANGEMENT

Visibility. Accountability. Results.

Bringing together a number of related disciplines to improve visibility, efficiency and cost-effectiveness of your digital programmes.





OUR INDUSTRIES.

Finyx operate across a range of industries and our clients are strategically vital for the UK economy and the delivery of our public services.

We support our secure clients by providing specialist teams that understand the sensitivities associated with highly regulated environments, with all of our employees holding clearances at SC level or above.

We operate at all levels of Government from Local Authorities to big Central Departments; offering our Services through a growing number of frameworks.

In the Private Sector, we have an extensive track record supporting global banks, asset and wealth management companies alongside insurance and payment providers.



**Defence &
Security**



Public Sector



**Financial
Services**



THE SERVICE.

Designing and building the right delivery model for technology services is a challenge. Deciding between single or multi-supplier, with or without SIAM, the extent of the capabilities to retain in-house etc. can be difficult.

Regardless of your preferred model, it is essential to set clear service boundaries and engage the market to find suppliers who are experts in their fields and present the right 'fit' to partner with your organisation.

Finyx can help you develop a commercial strategy which clearly sets out what you want to achieve with your technology supply chain. This strategy will be underpinned by a service delivery model, structured requirements and measurable performance metrics to manage an effective supplier ecosystem.

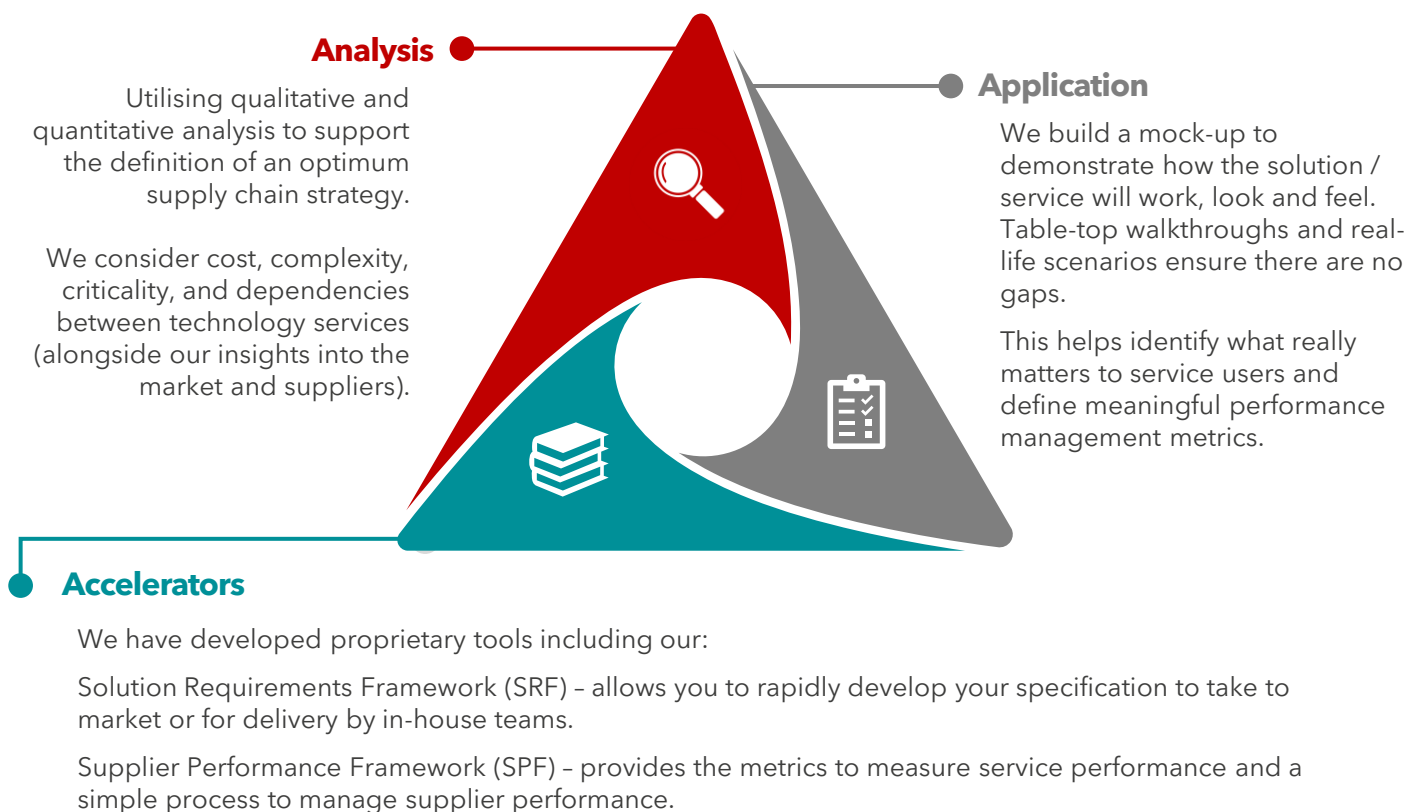
We have extensive experience in full outsourcing, SIAM implementation, prime disaggregation, outsourcing / insourcing of services, as well as designing and implementing Intelligent Client Functions (ICFs).

Our focus is on ensuring your technology supply chain demonstrates value for money, by embedding processes that can be repeated as contracts expire or changing commercial priorities.

THE APPROACH.

Our methodology has been built by people who have run large IT teams, former CIOs / CTOs, and consultants who have worked for some of the biggest technology service providers. We understand how to get the best out of your suppliers.

Finyx are a recognised voice on supply chain models, not just adapting to market trends but defining them. We have no allegiance to any technology or service provider, nor to any specific model for delivering technology services; our only loyalty is to our client.



THE VALUE.

In delivering an effective supply chain, we;

- Engage suppliers with the right experience and skills to deliver services
- Align to commercial strategy, balancing in-house skills and 3rd party specialists
- Maintain a service model with clear supplier responsibilities and boundaries
- Write clear and enforceable requirement and performance metrics
- Provide incentives for suppliers to continually deliver and improve services

SUCCESS STORIES.



UK National Law Enforcement Agency

Public Sector

Operated a multi-disciplinary team to deliver several workstreams relating to the definition of the IT operating model, user focused requirements, procurement and transition to new or revised services. For the provision of a SIAM and Towers model that delivered a large suite of technology services previously provided by a single monolithic agreement (~£220m in value).



NHS Trust

Public Sector

Supported the options assessment for replacement of existing ICT services contract. Following the development of an options analysis paper, we worked closely with the Trust's ICT function to develop a revised Future Service Model made up of multiple lots. Alongside this, we developed ~500 service requirements and the related service performance mechanism.



UK National Police Force

Public Sector

Established a bespoke procurement framework (~£350m contract value over 4 years) with a small pool of trusted suppliers, which would utilise a mini-competition process to ensure value for money whilst increasing speed of delivery. We also assisted in the re-design of the retained in-house services and delivered training to support the mini-competition process.

YOUR DIGITAL TRANSFORMATION PARTNER.



I bring experience across the commercial lifecycle, from strategy definition through to procurement, service transition and supplier management once onboarded. My focus is placed on creating a clear position of where an organisation wants to take its supply chain, with tangible steps to get there. Whether one or multiple suppliers, moving services in-house or to a third party, all parties need to understand their responsibilities and how it ties in with the wider ecosystem.

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SCD & Implementation Lead



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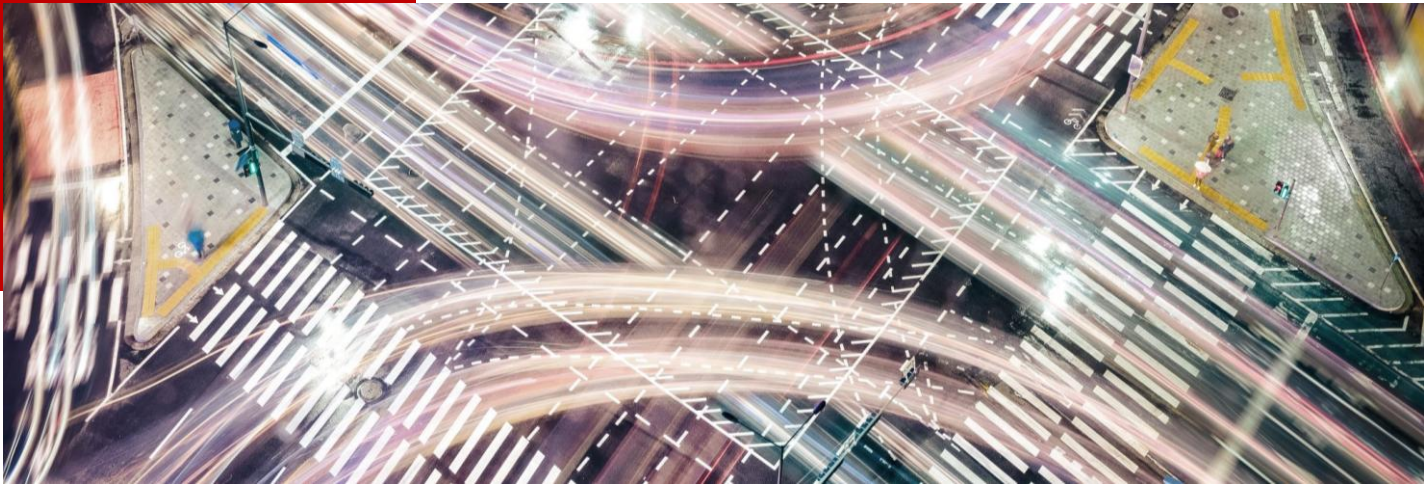
@Finyx

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ANNEX.

- Key Features
- Key Benefits



Key **FEATURES.**

01 Supply chain disaggregation / aggregation

02 Multi-supplier ecosystem design

03 SIAM and Towers service model design

04 Hybrid service model design

05 IT outsourcing (ITO)

06 IT insourcing

07 Requirements definition

08 Lotting strategy

09 Supplier performance management

10 eXperience Level Agreements (XLA)



Key **BENEFITS.**

- 01 Requirements that are clear and avoid misinterpretation
- 02 Experienced in a variety of service delivery models
- 03 Service performance metrics that are easy to manage and measure
- 04 Market insights to identify suitable suppliers for your organisation
- 05 Clear service boundaries between your organisation and suppliers
- 06 Creates greater value for money out of the supply chain
- 07 Alignment to wider commercial strategy and priorities
- 08 Visibility of supply chain sustainability impact
- 09 Suppliers incentivised into the right behaviours
- 10 Collaboration within the supply chain to innovate and enhance