

Running Successful Competitive Processes

Procurement Support

Finyx provide end-to-end lifecycle support for your procurements. We conduct route-to-market analysis and early market engagement; we develop requirements, evaluation criteria, tender documentation and cost models; we prepare data rooms and manage clarifications; and can go on to support contract drafting, supplier negotiation and process guides.

— ABOUT FINYX

small enough to CARE.

**Big
enough**
to depend on.

Finyx are an experienced and trusted Digital Delivery partner there to help you realise your digital ambitions and deliver meaningful change.

We are a wholly independent advisory business singularly focused on solving actual client problems and delivering positive outcomes.

Our only loyalty is to our clients and we pride ourselves on our collaborative partnering approach and our flexible nature; always expecting to deliver more than that stated in the contract.

All of our leaders have held line roles in Blue Chip corporates or large Public Sector organisations, giving us unique insight as to what “good delivery” feels like from a client’s perspective.

Finyx provide genuine expertise through a unique mix of consulting pedigree and industry experience to give our clients the best chance of success.

3

offices

With offices in London, York, and Belfast, we’re perfectly positioned to support clients across the UK.

20

years

We’re proud to have been a part of some of the largest transformation programmes in the UK over the last 20 years.

100+

professionals

Our expanding team of over 100 professionals offers a diverse range of expertise and skills to apply to any challenge.

OUR SERVICES.



STRATEGY

Plan. Transform. Succeed.

Developing digital strategies to drive efficiencies, optimise business growth and provide innovative services to your end users.

DELIVERY

Analysis. Insight. Impact.

Full lifecycle support for your digital transformation programmes, from PMO, to Product Management and Business Change.



COMMERCIAL

Design. Procure. Manage.

Designing digital supply-chains, tendering, negotiating, tracking supplier performance and managing supplier transitions.

BUSINESS MANGEMENT

Visibility. Accountability. Results.

Bringing together a number of related disciplines to improve visibility, efficiency and cost-effectiveness of your digital programmes.





OUR INDUSTRIES.

Finyx operate across a range of industries and our clients are strategically vital for the UK economy and the delivery of our public services.

We support our secure clients by providing specialist teams that understand the sensitivities associated with highly regulated environments, with all of our employees holding clearances at SC level or above.

We operate at all levels of Government from Local Authorities to big Central Departments; offering our Services through a growing number of frameworks.

In the Private Sector, we have an extensive track record supporting global banks, asset and wealth management companies alongside insurance and payment providers.



**Defence &
Security**



Public Sector



**Financial
Services**



THE SERVICE.

Finyx provide end-to-end advice and support to procure a digital and technology supply chain that will deliver your strategy. Our consultants bring deep industry knowledge and apply their experience to deliver strategic advisory and hands on procurement services.

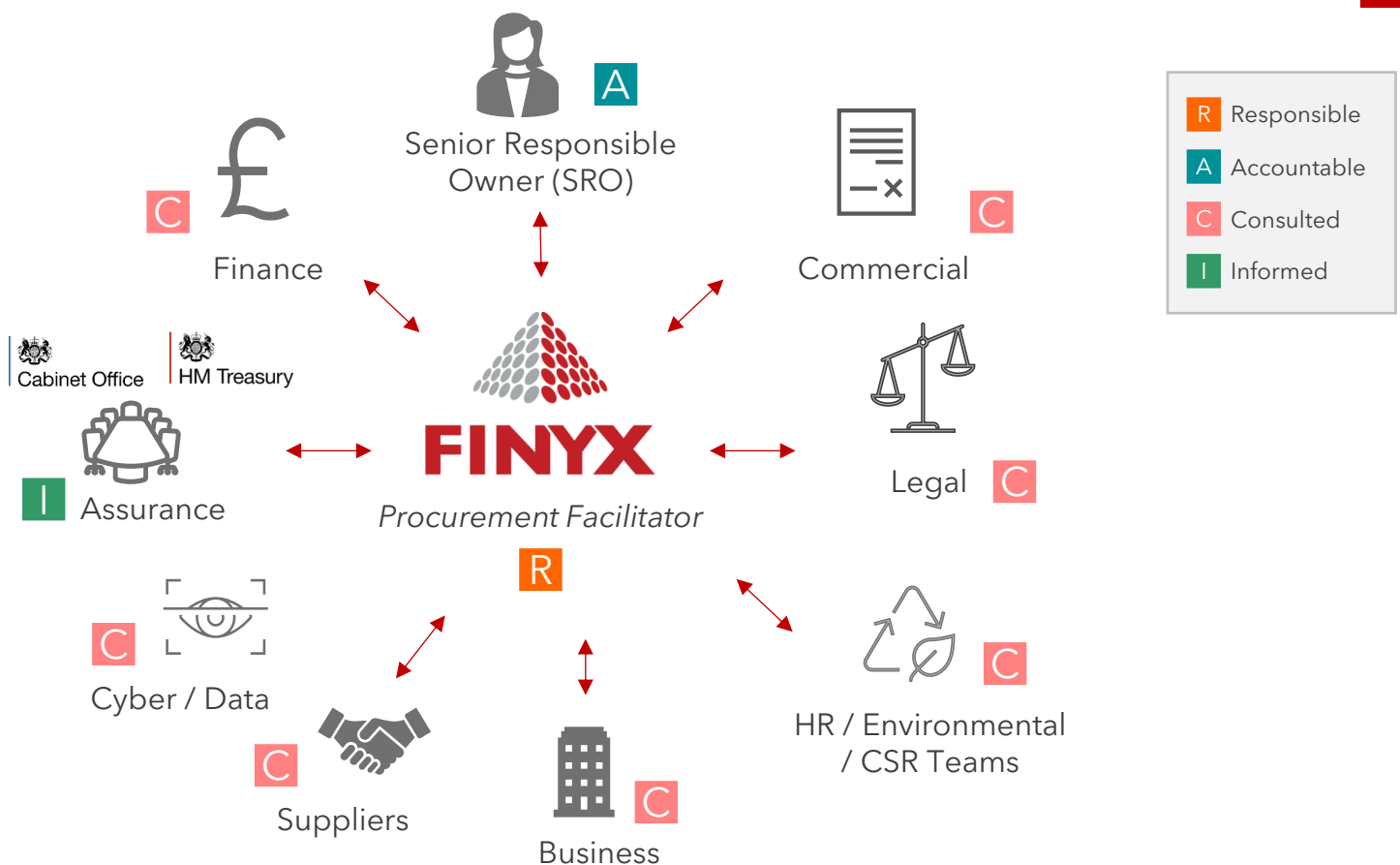
Our services include:

- Market Analysis - understand trends, risks & supplier landscape
- Pre-Market Engagement - shape smarter strategies through early supplier dialogue
- Procurement Planning - design the right approach with clear, measurable criteria
- Running the Competition - execute fair, compliant, and value-driven sourcing
- Award & Mobilisation - establish the relationship and ensure a smooth transition
- Supplier Management - deliver maximum return on investment

THE APPROACH.

Whether you need expert advice on getting the best from your suppliers or hands-on support for a complex digital or technology transformation, our experienced consultants deliver tailored solutions that drive value, efficiency, and lasting results.

Finyx operate with flexible team sizes, from single overseers to extensive teams. We can supplement existing commercial functions, 'own' end-to-end procurements or provide specialist support in areas such as cost modelling or evaluation.



THE VALUE.

Over the past 18 years, Finyx have supported clients on more than 100 digital & technology projects. The combined total value of procurements undertaken in support of these is close to £1b.

Our commercial consultants will work with you to understand your needs and design a competition that is attractive to the marketplace. Complying with the policies and regulations of your organisation to achieve successful contract award.

YOUR DIGITAL TRANSFORMATION PARTNER.



I am an experienced procurement consultant specialising in digital and technology-enabled services, delivering compliant, value-for-money solutions across complex programmes. I support public sector organisations with strategic sourcing, supplier transition and commercial risk management for IT, digital and transformation initiatives. I bring strong market insight and a collaborative approach to ensure technology procurements are secure, scalable, and aligned to organisational objectives.

Rebecca Osborne

Procurement Support Lead



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[Finyx.com](https://finyx.com)



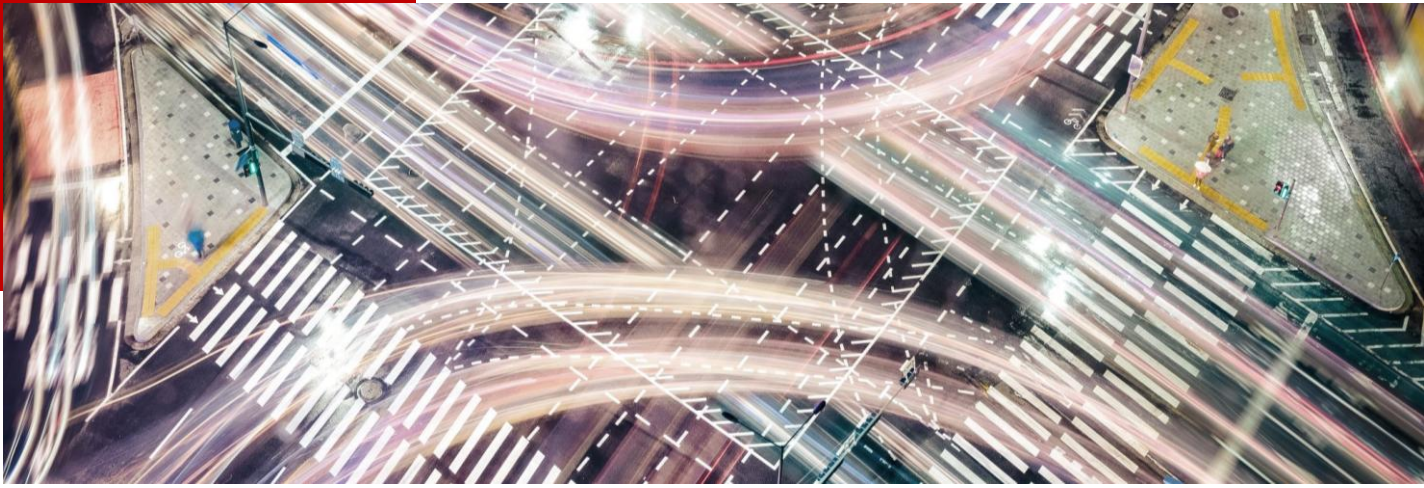
[@Finyx](https://www.linkedin.com/company/finyx)

Finyx is a limited company registered in England & Wales with number 07978039 and its registered office at The Catalyst Baird Lane, Heslington, York, UK, YO10 5GA

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ANNEX.

- Key Features
- Key Benefits



Key **FEATURES.**

- 01 Sourcing strategies aligned to objectives and market conditions.
- 02 Compliant procurements that meet legal, policy, and governance requirements.
- 03 Structured supplier engagement to stimulate competition and innovation.
- 04 Transparent cost models to support informed commercial decision making.
- 05 Manage end-to-end procurement from strategy development to contract award.
- 06 Plan and manage supplier exit and transition, ensuring service continuity.
- 07 Secure optimal pricing, terms, and balanced risk allocation outcomes.
- 08 Embed sustainability and social value within the procurement.
- 09 Improve supplier performance through structured relationship management.
- 10 Proactive identification, assessment, and mitigation of commercial and delivery risks.



Key **BENEFITS.**

- 01 Compliance with procurement regulations, policies, and audit requirements
- 02 Achieve the optimal balance of cost, quality, risk, and social value.
- 03 Compliant use of frameworks and DPS routes to accelerate delivery.
- 04 Clear documentation and governance aligned to audit and scrutiny standards.
- 05 Reduced risk of challenge through robust processes.
- 06 Compliant pre-market engagement to improve competition and innovation.
- 07 Additional capacity or specialist skills to supplement internal procurement teams.
- 08 Supports complex digital and technology procurements with proven methodologies.
- 09 Embed social, environmental, and community benefits
- 10 Aligned with wider public service objectives and stakeholder priorities.