

Qualys Public Sector is intended for any local, state, city governments or municipalities or institutions of higher learning anywhere in the world.

Pricing

Qualys Public Sector is priced as a prepaid annual subscription based on # of IPs/Assets for VMDR, CSAM, POL, CAR, PM, MIT, FIM, EDR; QLUs for TotalCloud/SaaSADR; Number of Models for TotalAI; Web App URLs/APIs for TotalAppSec. Actual pricing may vary slightly as compared to this calculator due to rounding.

Part #	Description	Module Price	Quantity of Assets/QLUs/Models	Price per Asset/QLU/WAS	Total
Q-P-VMDR	Vulnerability Management, Detection and Response (VMDR)	-	100	£19.18	£1,918
Q-P-ICS-VMDR	VMDR for Industrial Control Systems	-	100	£19.18	£1,918
Q-P-SEM	Qualys Secure Enterprise Mobility	-	100	£19.18	£1,918
Q-P-TotalCloud	Qualys TotalCloud with FlexScan (based on QLUs)	-	100	£19.18	£1,918
Q-P-SaaSADR	Qualys SaaSADR - QLU (1 User, All Apps = 1 QLU)	-	100	£19.18	£1,918
Q-P-EDR	Endpoint Detection and Response EDR	-	100	£20.25	£2,025
Q-P-EDR-AM	Endpoint Detection and Response EDR with Anti-Malware	-	100	£24.54	£2,454
Q-P-CAR	Custom Assessment and Remediation	-	100	£29.24	£2,924
Q-P-POL	Policy Audit/Policy Compliance	-	100	£24.79	£2,479
Q-P-AuditFix	Audit Fix	-	100	£12.39	£1,239
Q-E-PUB-FIM	Agent - FIM	£624.61	100	£109.86	£11,611
Q-P-PM	Agent - PM	-	100	£19.12	£1,912
Q-P-ELIMINATE	Qualys TruRisk Eliminate	-	100	£38.25	£3,825
Q-P-TOTALAPPSEC	Qualys TotalAppSec	-	100	£336.52	£33,652
Q-P-CSAM	CyberSecurity Asset Management	-	100	£23.78	£2,378
Q-P-Identity	Qualys ETM Identity	-	100	£21.56	£2,156
Q-P-TOTALAI	Qualys TotalAI (number of models)	-	100	£1,799.88	£179,988
Q-P-ZLINUX	Z Linux Agent (VM, PC)	-	100	£226.79	£22,679
QGS-6120-A1	QG Scanner Appliance - Hardware	-	100	£2,791.00	£279,100
Q-API	Enterprise + CIPS	£18,829.36		☐ Add API	-
				Grand Total	£558,012

Notes

- VM, CM, TP, SCA, CVI modules cannot be purchased separately with a purchase of VMDR.
- TotalCloud quantity is based on Qualys Units (QLUs). See TotalCloud worksheet to determine the number of QLUs.
- An IP is either a publicly facing device or any internal network device, laptop, server, printer, etc.
- Scanner Appliances (or virtual scanner appliances) required for scanning internal devices are available under prepaid annual subscriptions per appliance.
- For TotalAppSec, the quantity purchased can be applied interchangeably to either web application security testing or API security testing.
- For TotalAI, each model can be scanned, at most, once per week.
- SCAP/FDCC is bundled with Qualys Policy Compliance at no additional charge.
- Qualys API is offered with 3 options based on concurrency limit and calls per hour:
 - a) Standard: concurrency limit = 2 and calls per hour = 300.
 - b) Enterprise: concurrency limit = 5 and calls per hour = 750.
 - c) Premium: concurrency limit = 10 and calls per hour = 2000.
- All references within existing agreements to IP address or domain are understood to also include web-site URLs in the case WAS.
- **Qualys reserves the right to change these pricing terms at any time. Actual pricing may vary slightly as compared to this calculator due to rounding.**

Qualys® Private Cloud Platform

Qualys Private Cloud Platform is a self-contained solution that offers the security and co

Qualys Private Cloud Platform includes the following components:

Qualys Private Cloud Platform - Hyper-Converged Infrastructure Single Chassis So

Qualys Cloud Platform within a customer's or partner's data center. This single chassis solu
capacity load balancers, switches, and firewalls might also be needed depending on overall

Qualys Private Cloud Platform - Hyper-Converged Infrastructure - Compute Node:

Qualys Private Cloud Platform - Hyper-Converged Infrastructure - Storage Node:

Qualys Private Cloud Platform - Key Management Service: Key Management Service

Qualys Private Cloud Platform - LB - 1G: 1 Gbps load balancer for Qualys Private Cloud
points.

Qualys Private Cloud Platform - LB - 10G: 10 Gbps load balancer for Qualys Private Clo
end points.

Qualys Private Cloud Platform - ToR Switch: Top-of-rack switch for Qualys Private Clo

Qualys Private Cloud Platform - Firewall: Firewall may be needed based on platform se

Qualys Private Cloud Platform - Hyper-Converged Infrastructure – Implementation

Pricing

Qualys Private Cloud Platform - The Hyper Converged Infrastructure PCP is priced based on
requirements can vary based on overall platform sizing requirement, and on setup on custo
installation. Total PCP pricing should include both the total price of the PCP and the price fo

Individual Hardware & Software		
Product	SKU	Price
Private Cloud Platform - Hyper-Converged Infrastructure Single Chassis Solution	Q-PCP-HCI	£59,290
Private Cloud Platform - Hyper-Converged Infrastructure - Compute Node	Q-PCP-HCI-C	£12,705
Private Cloud Platform - Hyper-Converged Infrastructure - Storage Node	Q-PCP-HCI-S	£8,470
Private Cloud Platform - Key Management Service	Q-PCP-KMS	£2,965
Private Cloud Platform - LB - 1G	Q-PCP-LB-1G	£2,965
Private Cloud Platform - LB - 10G	Q-PCP-LB-10G	£7,200

Private Cloud Platform - ToR Switch	Q-PCP-SW	£2,541
Private Cloud Platform - Firewall (Custom)	Q-C-PCP-FW	Custom
Private Cloud Platform - Hyper-Converged Infrastructure (Custom)	Q-C-PCP-HCI	Custom
Private Cloud Platform - vPCP (Custom)	Q-PCP-Virtual-C	Custom

One-time Implementation		
Product	SKU	Price
Private Cloud Platform - Implementation Services (Custom)	Q-C-PCP-IMPL	Custom

Implementation Costs	
Product	Price
Private Cloud Platform - Hyper-Converged Infrastructure Single Chassis Solution	£16,940
Private Cloud Platform - Hyper-Converged Infrastructure - Compute Node (Per Node Cost)	£4,235
Private Cloud Platform - Hyper-Converged Infrastructure - Storage Node (Per Node Cost)	£4,235
Private Cloud Platform - Key Management Service	£0
Private Cloud Platform - LB - 1G	£0
Private Cloud Platform - LB - 10G	£0
Private Cloud Platform - ToR Switch	£4,235
Private Cloud Platform - Firewall (Custom)	Custom

Notes

- Qualys resellers do not get any discounts (margins) for any Private Cloud Platform SKU.
- **Qualys reserves the right to change these pricing terms at any time.**

compliance services of the public cloud Qualys Cloud Platform within a customer's or parti

lution: Qualys subscription to dedicated instance of Qualys Private Cloud Platform. Plat
tion is the minumum setup required to get going with a PCP. Depending on the sizing re
sizing of the platform.

Additional compute node required on top of the initial single-chassis setup.

Additional storage node required on top of the initial single-chassis setup.

is required for data-at-rest encryption. Out-of-the-box encryption for data-at-rest is not

Platform. Default single chassis solution (Q-PCP-HCI) comes with a 200 Mbps load bala

ud Platform. Default single chassis solution (Q-PCP-HCI) comes with a 200 Mbps load b

ud Platform. Top-of-rack switch will usually be needed for PCP size of more than 2 chass

setup requirement in discussion with customer. This is a custom SKU and size of the firew

n Services: One-time shipping and setup costs associated with the PCP. Prices will vary

the sizing specifications and needs of each customer. TAMs should collaborate with the
omer's end. Annual support costs are baked in into the hardware pricing and don't need
or one-time implementation services (as applicable).

Components
Comments
Use this SKU only if the initial sizing of a new PCP fits within a single chassis solution. If the PCP needs more than a single chassis, then always use the Q-C-PCP-HCI custom SKU which will bundle all required components into one single custom SKU.
Use this SKU only when shipping additional compute nodes to add on to an already deployed PCP.
Use this SKU only when shipping additional storage nodes to add on to an already deployed PCP.
Use this SKU if data-at-rest encryption is required on this PCP.
Use this SKU only if customer is upgrading from a previously deployed 200 Mbps load balancer, which comes by default with the single chassis solution, to a new 1G load balancer.
Use this SKU only if customer is upgrading from a previously deployed 200 Mbps or 1 Gbps load balancer to a new 10G load balancer.

Use this SKU if customer is upgrading their existing PCP with additional nodes and new configuration now requires a ToR switch.
Use this SKU if customer is upgrading their existing PCP and new configuration now needs a firewall solution to go with it.
Use this SKU if the initial PCP set up is larger than the single chassis solution. The total cost of the PCP will be determined based on hardware/software cost of individual components listed above and total number of each of those components.
Use this SKU for vPCPs that are deployed on infrastructure provided by the customer. For a vPCP, there is no hardware cost. The vPCP price is the annual software license cost we incur when setting up the PCP along with the annual support cost.

tion
Comments
Use this SKU for all implementation services cost. The total cost will be determined based on implementation cost of individual components listed below and total number of each of those components.
This cost covers shipping and installation for new shipped hardware.

Currency

GBP

ner's data center.

tfom is a self-contained solution that offers the security and compliance services o
equired for the platform, additional compute and storage nodes can be added to the

: provided.

ncer. Higher capacity 1 Gbps load balancer is recommended for platforms scanning

alancer. Higher capacity 10 Gbps load balancer is recommended for platforms scan

is of HCI infrastructure.

/all will be driven based on guidance from operations team.

/ depending on amount of hardware shipped and overall sizing of the PCP platform.

Operations team on sizing before issuing a quote, especially since load balancer, s
to be priced separately. Additional one-time implementation costs are separate to

Qualys Price List
December 1, 2025

f the public cloud
e platform. Higher

more than 10K end

ning more than 100K

witch and firewall
cover for shipping and

Qualys Enterprise Suite helps enterprises have an accurate view of their network and web applications, identify vulnerabilities, ensure regulatory compliance and prioritize remediation according to business risk - with no infrastructure to deploy or manage. It provides ease of global deployment, scanning accuracy and allows organizations to take action to mitigate risks and demonstrate compliance.

Benefits:

Scalable Management - Distributed scanning capabilities, asset grouping, centralized reporting and remediation workflow in a multi-user environment.

Automation - Scheduling, automatic updates and automated report and ticket generation reduce costs and simplify enterprise-level management.

Accuracy - Comprehensive accurate scans and always up-to-date vulnerability Knowledgebase.

Role-based Access - Role-based access to authorized users anywhere over a secure, encrypted architecture.

Security - End-to-end data security protects sensitive vulnerability and compliance data.

Qualys Enterprise Suite includes the following modules:

Qualys Vulnerability Management, Detection and Response (VMDR): The next evolution of the 'Vulnerability Management' app that includes prioritization and the following applications:

Continuous Monitoring: Continuously monitors the perimeter or internal systems and alerts on security loopholes (e.g., expired certs, open ports, etc).

ThreatPROTECT: Visualize and prioritize security threats with integrated real-time threat intelligence correlated with VM scan results.

Secure Configuration Assessment: Secure configuration assessment based on CIS benchmark with workflows and reports.

Patch Detection: Identify patches which are responsible for fixing the vulnerabilities identified in the system.

API (Standard): XML API interface for automated scripting of VM and compliance tasks.

VMDR also includes unlimited:

Global AssetView (Free): Maintain full, instant and real time visibility of all your global hybrid IT assets.

Certificate View: Get full visibility of both certificates and underlying SSL/TLS configurations and vulnerabilities.

Container Inventory: Discover and build the containers and container images to maintain an up to date container inventory.

Mobile Inventory: Achieve continuous visibility into the mobile devices connected to your enterprise network.

Cloud Inventory: Gain visibility into different cloud instances and their resources across cloud service providers.

PCI Compliance: Achieve compliance with PCI DSS standard requirements.

Cloud Agent for Inventory: Accomplish real time visibility of your systems by deploying agents to get instant vulnerability, misconfiguration and patch data.

Network Passive Sensor: Gain continuous, real time visibility of all assets connected to the network which don't have a cloud agent installed yet.

Qualys Gateway Service: Reduce the network load by proxying and caching data to be downloaded from cloud, for cloud agents and other network sensors.

Virtual Network Scanners: Virtual scanners can be deployed in various network segments to scan the assets to identify the existing vulnerabilities
With CI/CD DevOps Integration.

Qualys Secure Enterprise Mobility (SEM): Offers cloud-based solution to help secure, monitor, and manage mobile devices across the enterprise.

Qualys TotalCloud with FlexScan: Cloud Security Posture Management, Container Security, Cloud Detection and Response, VMDR with Cloud Agent (based on QLU's).

Qualys ETM CyberSecurity Asset Management (ETM-CSAM): Includes ServiceNow CMDB sync, External Attack Surface Management, Open source software discovery and inventory, Tech Debt Management

Qualys ETM Ecosystem (ETM-ECO): Risk Operations Center: Centralized risk orchestration across Qualys and supported 3rd party vendors.

Qualys ETM Identity (ID): Qualys ETM Identity operationalizes identity security with unified visibility, attack-path prioritization, and closed-loop remediation

Qualys Policy Audit / Policy Compliance (POL): Compliance scanning and mapping to demonstrate compliance with regulations and mandates.

Qualys Audit Fix (PAF): Includes out of box remediation scripts in Library for end to end automated remediation.

Qualys CyberSecurity Asset Management (CSAM): Inventory all IT assets, two-way CMDB integration, detect at-risk assets and apps, alert and report identified security risks.

Qualys TotalAI (TAI): Provides visibility, risk assessment, environmental hardening, and reporting of AI and LLM infrastructure. One subscription required per model to be scanned.

Qualys Z Linux (ZLinux): Agent (VM, PC) securing IBM zSystem environments.

Qualys TotalAppSec (TAS): Web application security testing, API security testing, and web malware detection. The quantity purchased can be applied interchangeably to either web application security testing or API security testing.

Qualys Endpoint Detection and Response (EDR): Real-time monitoring, detection, hunting, and alerting of malicious threats and suspicious activity.

Qualys File Integrity Monitoring (FIM): Detect changes in files and policies on global IT systems.

Qualys Patch Management (PM): Streamline and accelerate vulnerability remediation for all your IT assets.

Qualys TruRisk Eliminate (ELIM): Offers a comprehensive risk reduction solution with capabilities like patch management, patch-less patching, mitigation, etc to proactively address all types of vulnerabilities and risk.

Qualys API (API): XML API interface for automated scripting of VM and compliance tasks.

Pricing

Qualys Enterprise Suite is priced as a prepaid annual subscription based on # of IPs/Assets for VMDR, CSAM, POL, CAR, PM, MIT, FIM, EDR; QLU's for TotalCloud/SaaSADR; Number of Models for TotalAI; Web App URLs for WAS. Actual pricing may vary slightly as compared to this calculator due to rounding.

Module	Part #	Module Price	# of Assets / QLU's / Models / Apps		Price Per Asset / QLU / Model		Subtotal
Vulnerability Management, Detection and Response VMDR	Q-S-VMDR	N/A	100		£26.86		£2,686
VMDR for Industrial Control Systems	Q-S-ICS-VMDR	N/A	100		£26.86		£2,686
Qualys Secure Enterprise Mobility	Q-S-SEM	N/A	100		£26.86		£2,686
TotalCloud (QLU)	Q-S-TotalCloud	N/A	100	Use TC Worksheet to determine QLU's	£22.57		£2,257
Qualys ETM - CSAM	Q-S-ETM-CSAM	N/A	100		£25.37		£2,537
Qualys ETM - Ecosystem	Q-S-ETM-ECO	N/A	100		£65.05		£6,505
Qualys ETM Identity	Q-S-Identity	N/A	100		£25.37		£2,537
SaaSADR (QLU)	Q-S-SaaSADR	N/A	100	1 User (All Apps) = 1 QLU	£22.57		£2,257
Policy Audit / Policy Compliance	Q-S-POL	N/A	100		£29.16		£2,916
Audit Fix	Q-S-AuditFix	N/A	100		£14.58		£1,458
File Integrity Monitoring FIM	Q-E-FIM	£3,136	100		£152.93		£18,429
Custom Assessment and Remediation	Q-S-CAR	N/A	100		£31.00		£3,100
Endpoint Detection and Response EDR	Q-S-EDR	N/A	100		£33.69		£3,369
Endpoint Detection and Response EDR with Anti-Malware	Q-S-EDR-AM	N/A	100		£40.61		£4,061
Patch Management PM for Windows/Mac	Q-S-PM	N/A	100		£23.90		£2,390
Patch Management PM for Linux	Q-S-PM-L	N/A	100		£23.90		£2,390
Qualys TruRisk Eliminate	Q-S-ELIMINATE	N/A	100		£47.81		£4,781
CyberSecurity Asset Management	Q-S-CSAM	N/A	100		£25.37		£2,537
Qualys TotalAI	Q-S-TOTALAI	N/A		Number of Models	£2,117.50		£211,750
Qualys TotalAppSec	Q-S-TOTALAPPSEC	N/A	100	Minimum 5 Quantity	£336.52		£33,652
Z Linux Agent	Q-S-ZLinux	N/A	100		£266.81		£26,681
Q-E-API /Q-E-C-API /Q-P-API						☐ Include API	
Concurrency Limit (per subscription): 10 *Calls per hour (per API Type): 2000 API CIPS Enabled		£31,384	Premium		-		-
Scanner Appliance SA	QCSA-6120-A1	£2,791		Enter # of Scanners Appliances:			-
Total							£341,665

Qualys Enterprise API	Q-E-API	£12,552	*Concurrency Limit (per subscription): 5 *Calls per hour (per API Type): 750
Qualys Enterprise API + CIPS	Q-E-C-API	£18,829	*Concurrency Limit (per subscription): 5 *Calls per hour (per API Type): 750 *CIPS Enabled
Qualys Premium API	Q-P-API	£31,384	*Concurrency Limit (per subscription): 10 *Calls per hour (per API Type): 2000 *CIPS Enabled

Qualys Enterprise Suite extended features include:

- Unlimited scans (VMDR, POL, SCAP, PCI, etc) per live IP address and unlimited WAS scans per web app (URL).
- Distributed scanning capabilities with multiple scanner appliances.
- Unlimited user accounts with multiple roles.
- Qualys PCI is bundled at no additional cost with Qualys Enterprise for External IPs only.
- Qualys SECURE Seal is bundled at no additional cost with Qualys Enterprise when WAS is purchased with External IPs.
- 24x7x365 technical support.
- Qualys API is offered with 3 options based on concurrency limit, calls per hour, and CIPS:
 - a) Enterprise: concurrency limit = 5 and calls per hour = 750.
 - b) Enterprise with CIPS Enabled: concurrency limit = 5 and calls per hour = 750; CIPS enabled.
 - c) Premium: concurrency limit = 10 and calls per hour = 2000; CIPS enabled.

Notes:

- VM, CM, TP, SCA, CVI modules cannot be purchased separately with a purchase of VMDR.
- TotalCloud quantity is based on Qualys Units (QLUs). See TotalCloud worksheet to determine the number of QLU's.
- A WAS is a unique web application defined with a starting URL and/or a port.
- For TotalAI, each model can be scanned, at most, once per week.
- Scanner Appliances or Virtual Scanners required for scanning internal devices and web apps are available under prepaid annual subscriptions.
- **Qualys reserves the right to change these pricing terms at any time. Actual pricing may vary slightly as compared to this calculator due to rounding.**

Qualys Express Lite provides an all-in-ones security and compliance cloud solution for small businesses (up to 256 Employees).

Completely Cloud Based Model:

Minimize infrastructure overhead – No software installation, rollout and maintenance.

Easy to use – Automated scans initiated via a simple Web browser.

Comprehensive – Most comprehensive knowledgebase in the industry detects thousands of unique security vulnerabilities and compliance checks.

Secure – Trusted, 3rd party security audits with end-to-end encryption.

Qualys Express Lite consists of following modules that can be either purchased individually or bundled

Qualys Vulnerability Management, Detection and Response (VMDR): The next evolution of the "Vulnerability Management" app that includes prioritization and the following applications:

Continuous Monitoring: Continuously monitors the perimeter or internal systems and alerts on security loopholes (e.g., expired certs, open ports, etc).

ThreatPROTECT: Visualize and prioritize security threats with integrated real-time threat intelligence correlated with VM scan results.

Secure Configuration Assessment: Secure configuration assessment based on CIS benchmark with workflows and reports.

Patch Detection: Identify patches which are responsible for fixing the vulnerabilities identified in the system.

API (Standard): XML API interface for automated scripting of VM and compliance tasks.

VMDR also includes unlimited:

Global Asset View (Free): Maintain full, instant and real time visibility of all your global hybrid IT assets.

Certificate View: Get full visibility of both certificates and underlying SSL/TLS configurations and vulnerabilities.

Container Inventory: Discover and build the containers and container images to maintain an up to date container inventory.

Mobile Inventory: Achieve continuous visibility into the mobile devices connected to your enterprise network.

Cloud Inventory: Gain visibility into different cloud instances and their resources across cloud service providers.

PCI Compliance: Achieve compliance with PCI DSS standard requirements.

Cloud Agent for Inventory: Accomplish real time visibility of your systems by deploying agents to get instant vulnerability, misconfiguration and patch data.

Network Passive Sensor: Gain continuous, real time visibility of all assets connected to the network which don't have a cloud agent installed yet.

Qualys Gateway Service: Reduce the network load by proxying and caching data to be downloaded from cloud, for cloud agents and other network sensors.

Virtual Network Scanners: Virtual scanners can be deployed in various network segments to scan the assets to identify the existing vulnerabilitiesWith CI/CD DevOps Integration.

Qualys Secure Enterprise Mobility (SEM): Offers cloud-based solution to help secure, monitor, and manage mobile devices across the enterprise.

Qualys ETM CyberSecurity Asset Management (ETM-CSAM): Includes Serviceflow CHDB sync, External Attack Surface Management, Open source software discovery and inventory, Tech Debt Management

Qualys ETM Ecosystem (ETM-ECD): Risk Operations Center: Centralized risk orchestration across Qualys and supported 3rd party vendors.

Qualys PCI Compliance (PCI): Automated PCI compliance validation for merchants and acquiring institutions.

Qualys Policy Audit / Policy Compliance (POL): Compliance scanning and mapping to demonstrate compliance with regulations and mandates.

Qualys Audit Fix (PAF): Includes out of box remediation scripts in Library for end to end automated remediation.

Qualys TotalAppSec (TAS): Web application security testing, API security testing, and web malware detection. The quantity purchased can be applied interchangeably to either web application security testing or API security testing.

Qualys TotalAI (TAI): Provides visibility, risk assessment, environmental hardening, and reporting of AI and LLM infrastructure. One subscription required per model to be scanned.

Qualys Endpoint Detection and Response (EDR): Real-time monitoring, detection, hunting, and alerting of malicious threats and suspicious activity

Qualys CyberSecurity Asset Management (CSAM): Inventory all IT assets, two-way CHDB integration, detect at-risk assets and apps, alert and report identified security risks.

Qualys Patch Management (PM): Streamline and accelerate vulnerability remediation for all your IT assets.

Qualys TruRisk Eliminate (ELIM): Offers a comprehensive risk reduction solution with capabilities like patch management, patch-less patching, mitigation, etc to proactively address all types of vulnerabilities and risk.

Pricing

Qualys Express Lite is priced as a prepaid annual subscription based on the number of Assets/QLUs, web applications, and/or models. Multiple packages can be purchased together to fit the customer needs. Actual pricing may vary slightly as compared to this calculator due to rounding.

Express Lite Packages (1-256 Employees)

Express Lite Price Calculator (VMDR + add-ons)

Part #	Description	Units	Price
Q-S-VMDR	Vulnerability Management, Detection and Response VMDR	100	£3,902
Q-S-SEM	Qualys Secure Enterprise Mobility	100	£3,902
Q-S-ETM-CSAM	Qualys ETM - CyberSecurity Asset Management	100	£2,537
Q-S-ETM-ECO	Qualys ETM - Ecosystem	100	£6,505
Q-S-Identity	Qualys ETM Identity	100	£2,537
Q-S-CAR	Custom Assessment and Remediation	100	£3,100
Q-S-POL	Policy Audit / Policy Compliance	100	£2,916
Q-S-AUDITFIX	Audit Fix	100	£1,458
Q-S-PM	Patch Management - Windows/Mac	100	£2,390
Q-S-PM-L	Patch Management - Linux	100	£2,390
Q-S-ELIMINATE	Qualys TruRisk Eliminate	100	£4,781
Q-S-EDR	Endpoint Detection and Response EDR	100	£3,369
Q-S-CSAM	CyberSecurity Asset Management	100	£2,537
Q-XL-TOTALAPSEC	Qualys TotalAppSec	100	£0
Q-XL-TOTALAI	Qualys TotalAI	100	£254,100
QGS-A-6120-A1	Additional Qualys Scanner Appliance	100	£279,100
Total			£575,524

TotalAppSec Packages

Part #	Description	# of Apps	Price
Q-XL-TOTALAPSEC	Annual subscription for TotalAppSec	3	£2,198
Q-XL-TOTALAPSEC	Annual subscription for TotalAppSec	5	£2,638
Q-XL-TOTALAPSEC	Annual subscription for TotalAppSec	10	£4,838
Q-XL-TOTALAPSEC	Annual subscription for TotalAppSec	25	£10,629

Additional Services and Options

Part #	Description	Price
Q-SAN-6120-A1	Additional Qualys Scanner Appliance	£2,791
Q-VS	Additional Qualys Virtual Scanner Appliance	£794
QGS-VA-S	Qualys Gateway Service - Virtual Appliance (Single)	£555
QGS-VA-HA	Qualys Gateway Service - Virtual Appliance (High-Availability Pair)	£794

Packages Include:

- Unlimited scanning per device (live IP address) or per WAS (web app)
- 24x7x365 technical support
- Qualys PCI is bundled at no additional cost with Qualys Express Lite Perimeter up to the number of External IP's purchased.
- Up to Three user accounts are included with each Qualys Express Lite subscription.

Notes

- VM, CM, TP, SCA, CUI modules cannot be purchased separately with a purchase of VMDR.
- Scanner Appliances or Virtual Scanners required for scanning internal devices and web apps are available under prepaid annual subscriptions.
- For TotalAI, each model can be scanned, at most, once per week.
- Two scanner appliances are allowed per each Qualys Express Lite subscription.
- Qualys reserves the right to change these pricing terms at any time. Actual pricing may vary slightly as compared to this calculator due to rounding.

Qualys Express Suite provides on demand vulnerability management and policy compliance to small and medium sized organizations (SMBs 256 to 5,000 employees) through an easy-to-use immediately deployable solution. With Qualys Express Suite, SMBs can perform automated security and compliance audits to measure security of their network and document compliance – with no software to install or maintain.

Benefits

Minimize Infrastructure overhead – No software installation, rollout and maintenance.

Easy to use – Automated scans initiated via a simple Web browser.

Comprehensive – Most comprehensive knowledgebase in the industry detects thousands of unique security vulnerabilities and compliance checks.

Secure – Trusted, 3rd party security audits with end-to-end encryption.

Qualys Express Suite includes the following modules:

Qualys Vulnerability Management, Detection and Response (VMDR): The next evolution of the "Vulnerability Management" app that includes prioritization and the following applicat

Continuous Monitoring: Continuously monitors the perimeter or internal systems and alerts on security loopholes (e.g., expired certs, open ports, etc).

ThreatPROTECT: Visualize and prioritize security threats with integrated real-time threat intelligence correlated with VM scan results.

Secure Configuration Assessment: Secure configuration assessment based on CIS benchmark with workflows and reports.

Patch Detection: Identify patches which are responsible for fixing the vulnerabilities identified in the system.

API (Standard): XML API interface for automated scripting of VM and compliance tasks.

VMDR also includes unlimited:

Global AssetView (Free): Maintain full, instant and real time visibility of all your global hybrid IT assets.

Certificate View: Get full visibility of both certificates and underlying SSL/TLS configurations and vulnerabilities.

Container Inventory: Discover and build the containers and container images to maintain an up to date container inventory.

Mobile Inventory: Achieve continuous visibility into the mobile devices connected to your enterprise network.

Cloud Inventory: Gain visibility into different cloud instances and their resources across cloud service providers.

PCI Compliance: Achieve compliance with PCI DSS standard requirements.

Cloud Agent for Inventory: Accomplish real time visibility of your systems by deploying agents to get instant vulnerability, misconfiguration and patch data.

Network Passive Sensor: Gain continuous, real time visibility of all assets connected to the network which don't have a cloud agent installed yet.

Qualys Gateway Service: Reduce the network load by proxying and caching data to be downloaded from cloud, for cloud agents and other network sensors.

Virtual Network Scanners: Virtual scanners can be deployed in various network segments to scan the assets to identify the existing vulnerabilitiesWith CI/CD Di

Qualys Secure Enterprise Mobility (SEM): Offers cloud-based solution to help secure, monitor, and manage mobile devices across the enterprise.

Qualys ETM CyberSecurity Asset Management (ETM-CSAM): Includes ServiceNow CMDB sync, External Attack Surface Management, Open source software discovery and inventory, Tech De

Qualys ETM Ecosystem (ETM-ECO): Risk Operations Center: Centralized risk orchestration across Qualys and supported 3rd party vendors.

Qualys File Integrity Monitoring (FIM): Detect changes in files and policies on global IT systems.

Qualys Policy Audit / Policy Compliance (POL): Compliance scanning and mapping to demonstrate compliance with regulations and mandates.

Qualys Audit Fix (PAF): Includes out of box remediation scripts in Library for end to end automated remediation.

Qualys PCI Compliance (PCI): Automated PCI compliance validation for merchants and acquiring institutions.

Qualys TotalAppSec (TAS): Web application security testing, API security testing, and web malware detection. The quantity purchased can be applied interchangeably to either web application security testing or API security

Qualys Web Application Scanning (WAS): Automated custom web application scanning for SQL injection and XSS vulnerabilities.

Qualys Endpoint Detection and Response (EDR): Real-time monitoring, detection, hunting, and alerting of malicious threats and suspicious activity

Qualys CyberSecurity Asset Management (CSAM): Inventory all IT assets, two-way CMDB integration, detect at-risk assets and apps, alert and report identified security risks.

Qualys TotalAI (TAI): Provides visibility, risk assessment, environmental hardening, and reporting of AI and LLM infrastructure. One subscription required per model to be scanned.

Qualys Patch Management (PM): Streamline and accelerate vulnerability remediation for all your IT assets.

Qualys TruRisk Eliminate (ELIM): Offers a comprehensive risk reduction solution with capabilities like patch management, patch-less patching, mitigation, etc to proactively address all types of vulnerabilities and risk.

Qualys API (API): XML API interface for automated scripting of VM and compliance tasks.

Pricing

Qualys Express Suite is priced as a prepaid annual subscription based on the number of Assets/QLUs, web applications, and/or models. Multiple packages can be purchased together to fit the customer needs. Actual pricing may vary slightly as compared to this calculator due to rounding.

Express Packages (256 - 5000 Employees)

Express Suite Price Calculator (VMDR + add-ons)			
Part #	Description	Units	Price
Q-S-VMDR	Vulnerability Management, Detection and Response VMDR	100	£3,902
Q-X-VMDR-TR-Fix	Vulnerability Management, Detection and Response (VMDR) with TruRisk Plus Patch Management	100	£6,117
Q-X-VMDR-TR-PR	VMDR with TruRisk Plus Patch Management and Endpoint Detection and Response	100	£9,875
Q-S-SEM	Qualys Secure Enterprise Mobility	100	£3,902
Q-S-ETM-CSAM	Qualys ETM - CyberSecurity Asset Management	100	£2,537
Q-S-ETM-ECO	Qualys ETM - Ecosystem	100	£6,505
Q-S-Identity	Qualys ETM Identity	100	£2,537
Q-S-CAR	Custom Assessment and Remediation	100	£3,100
Q-S-POL	Policy Audit / Policy Compliance	100	£2,916
Q-S-AUDITFIX	Audit Fix	100	£1,458
Q-S-FM	Patch Management - Windows/Mac	100	£2,390
Q-S-FM-L	Patch Management - Linux	100	£2,390
Q-S-ELIMINATE	Qualys TruRisk Eliminate	100	£4,781
Q-S-EDR	Endpoint Detection and Response EDR	100	£3,369
Q-S-CSAM	CyberSecurity Asset Management	100	£2,537
Q-S-TOTALAI	Qualys TotalAI	100	£231,750
Q-X-FIM	File Integrity Monitoring FIM	100	£0
Q-S-TOTALAPSEC	Qualys TotalAppSec	100	£33,652
QGA-EL20-AI	Additional Qualys Scanner Appliance	100	£779,100
Total			£582,918

TruRisk Packages			
Part #	Description	Units	Price
Q-X-VMDR-TR-A	Vulnerability Management, Detection and Response (VMDR) with TruRisk	32	£1,859
Q-X-VMDR-TR-B	Vulnerability Management, Detection and Response (VMDR) with TruRisk	64	£2,960
Q-X-VMDR-TR-C	Vulnerability Management, Detection and Response (VMDR) with TruRisk	128	£4,231
Q-X-VMDR-TR-D	Vulnerability Management, Detection and Response (VMDR) with TruRisk	256	£6,772
Q-X-VMDR-TR-Fix-A	VMDR TruRisk plus Patch Management	32	£2,537
Q-X-VMDR-TR-Fix-B	VMDR TruRisk plus Patch Management	64	£4,231
Q-X-VMDR-TR-Fix-C	VMDR TruRisk plus Patch Management	128	£7,195
Q-X-VMDR-TR-Fix-D	VMDR TruRisk plus Patch Management	256	£12,701
Q-X-VMDR-TR-PR-A	VMDR Fixit plus Endpoint Detection and Response	32	£3,934
Q-X-VMDR-TR-PR-B	VMDR Fixit plus Endpoint Detection and Response	64	£6,772
Q-X-VMDR-TR-PR-C	VMDR Fixit plus Endpoint Detection and Response	128	£11,854
Q-X-VMDR-TR-PR-D	VMDR Fixit plus Endpoint Detection and Response	256	£21,171

TruRisk WAS Add-on			
Part #	Description	Units	Price
Q-X-WAS-TR-1	WAS TruRisk Add-on Package	1	£1,605
Q-X-WAS-TR-5	WAS TruRisk Add-on Package	5	£2,812
Q-X-WAS-TR-10	WAS TruRisk Add-on Package	10	£4,019
Q-X-WAS-TR-25	WAS TruRisk Add-on Package	25	£8,042

FIM Packages			
Part #	Description	Total IPs	Price
Q-X-FIM	Annual subscription for FIM	8	£1,592
Q-X-FIM	Annual subscription for FIM	16	£2,790
Q-X-FIM	Annual subscription for FIM	32	£4,785
Q-X-FIM	Annual subscription for FIM	64	£9,175
Q-X-FIM	Annual subscription for FIM	128	£17,955
Q-X-FIM	Annual subscription for FIM	256	£35,514
Q-X-FIM	Annual subscription for FIM	512	£59,858
Q-X-FIM	Annual subscription for FIM	1024	£91,784
Q-X-FIM	Annual subscription for FIM	1536	£119,575
Q-X-FIM	Annual subscription for FIM	2048	£159,627

TotalAppSec Packages			
Part #	Description	# of Apps	Price
Q-X-TOTALAPSEC	Annual subscription for TotalAppSec	3	£2,198
Q-X-TOTALAPSEC	Annual subscription for TotalAppSec	5	£3,384
Q-X-TOTALAPSEC	Annual subscription for TotalAppSec	10	£4,839
Q-X-TOTALAPSEC	Annual subscription for TotalAppSec	25	£10,629
Q-X-TOTALAPSEC	Annual subscription for TotalAppSec	50	£19,042
Q-X-TOTALAPSEC	Annual subscription for TotalAppSec	100	£33,652
Q-X-TOTALAPSEC	Annual subscription for TotalAppSec	150	£46,589
Q-X-TOTALAPSEC	Annual subscription for TotalAppSec	200	£58,439

Additional Services and Options			
Part # / Renamed To	Description		Price
Q-SAN-EL20-AI	Additional Qualys Hardware Scanner Appliance		£1,291
Q-VPS	Additional Qualys Virtual Scanner Appliance		£794
QGS-VA-S	Qualys Gateway Service – Virtual Appliance (Single)		£555
QGS-VA-HA	Qualys Gateway Service – Virtual Appliance (High-Availability Pair)		£794
Q-X-API	XML API interface for automated scripting and integrations		£1,592

Packages Include:

- Unlimited scanning per device (live IP address) or per WAS (web app)
- 24x7x365 technical support.
- Qualys PCI is bundled at no additional cost with Qualys Express up to the number of External IPs purchased.
- Unlimited user accounts are included with each Qualys Express subscription.

Notes

- ***CAP-PC quantiv is included within total IP package, not on top of POL quantiv.** For example, 512 POL IPs + 256 Cloud Agents would require the purchase of O-X-POL.
- VM, CM, TP, SCA, CVI modules cannot be purchased separately with a purchase of VMDR.
- An External IP is a publicly facing device that is scanned using Qualys' Internet Remote Scanners. An Internal IP is any network device, laptop, server, printer, etc.

Qualys PCI is a solution for Merchants and Service Providers that automates the process for achieving and documenting PCI compliance.

Qualys PCI includes an on-line questionnaire (SAQ), unlimited PCI scanning and electronic filling with acquiring banks. It automates the PCI compliance process making it easier to achieve compliance while reducing cost and complexity for merchants.

Benefits

Fast track to PCI compliance — Automated process tracks completion status for the self-assessment questionnaire & quarterly scanning; includes a streamlined process for managing and documenting false positives.

Easy and Cost Efficient — Available through any Web browser, setup is instant and eliminates the extra capital expenditures needed to deploy and maintain software products.

Comprehensive Reporting — Intuitive and easy-to-read reports that are PCI ready with executive summaries, technical details and an overall compliance status.

Online filing with Acquiring Banks — Users have the option to file compliance status automatically through the application. Acquiring Bank will have Web access to monitor the compliance status of all the corresponding merchants.

Integrated Web Application Scanning (WAS) Module — Helps customers meet the new PCI requirement in order to maintain Web applications securely.

Pricing

Qualys PCI annual subscriptions are based on number of IPs for VM only option or IPs and Web applications for VM with WAS option. Actual pricing may vary slightly as compared to this calculator due to rounding.

VM (External and/or Internal) and WAS:

Part #	Description	Price per Year
Q-PCI-B	Qualys PCI annual subscriptions (VM only) for 3 External IPs starts at:	£395.00

– Additional IPs (external or internal) can be purchased per the following schedule:

Part #	# of External IPs	Price per IP per Year
Q-PCI-E	4-249	£19.95
Q-PCI-E	250-999	£15.96
Q-PCI-E	1000 and up	£11.97

Part #	# of Internal Ips	Price per IP per Year
Q-PCI-I	1-1,999	£11.97
Q-PCI-I	@2,000	£9.58
Q-PCI-I	@5,000	£8.78
Q-PCI-I	@10,000	£6.39
Q-PCI-I	@25,000	£3.99
Q-PCI-I	@50,000	£3.19
Q-PCI-I	@100,000	£2.39
Q-PCI-I	@150,000	£2.00

Part #	Description	Price per Year
Q-PCI-WAS-B	Qualys PCI annual subscription (VM + WAS) for three (3) external IPs and one (1) external WAS	£794.00
Q-PCI-WAS	Additional external web applications can be purchased per year per application (URL) for:	£79.02

Scanner Appliances can be purchased per pricelist:

Q-SAN	Qualys Scanner Appliance	£2,791.00
Q-VS	Qualys Virtual Scanner	£794.00

Qualys PCI Calculator:

# of External IPs	# of Internal IPs	# of WAS	Total
100	100	100	£11,748.98

Notes

- Prices are for prepaid annual subscriptions with unlimited scanning for each live External IP address or Web application.
- A Web application is defined as URL with a port.
- Includes 24x7x365 support.
- All references within existing agreements to IP address or domain are understood to also include web site URLs in the case of WAS.
- Qualys Scanner Appliance (Q-SAN) or Virtual Scanner (Q-VS) are required for scanning internal devices or web application.
- **Qualys reserves the right to change these pricing terms at any time. Actual pricing may vary slightly as compared to this calculator due to rounding.**



Qualys Private Cloud Platform is a self-contained solution that offers the security and compliance services of the public cloud Qualys Cloud Platform within a customer's or partner's data center.

Qualys Private Cloud Platform includes the following components:

Qualys Private Cloud Platform - Hyper-Converged Infrastructure Single Chassis Solution: Qualys subscription to dedicated instance of Qualys Private Cloud Platform. Platform is a self-contained solution that offers the security and compliance services of the public cloud Qualys Cloud Platform within a customer's or partner's data center. This single chassis solution is the minimum setup required to get going with a PCP. Depending on the sizing required for the platform, additional compute and storage nodes can be added to the platform. Higher capacity load balancers, switches, and firewalls might also be needed depending on overall sizing of the platform.

Qualys Private Cloud Platform - Hyper-Converged Infrastructure - Compute Node: Additional compute node required on top of the initial single-chassis setup.

Qualys Private Cloud Platform - Hyper-Converged Infrastructure - Storage Node: Additional storage node required on top of the initial single-chassis setup.

Qualys Private Cloud Platform - Key Management Service: Key Management Service is required for data-at-rest encryption. Out-of-the-box encryption for data-at-rest is not provided.

Qualys Private Cloud Platform - LB - 1G: 1 Gbps load balancer for Qualys Private Cloud Platform. Default single chassis solution (Q-PCP-HCI) comes with a 200 Mbps load balancer. Higher capacity 1 Gbps load balancer is recommended for platforms scanning more than 10K end points.

Qualys Private Cloud Platform - LB - 10G: 10 Gbps load balancer for Qualys Private Cloud Platform. Default single chassis solution (Q-PCP-HCI) comes with a 200 Mbps load balancer. Higher capacity 10 Gbps load balancer is recommended for platforms scanning more than 100K end points.

Qualys Private Cloud Platform - ToR Switch: Top-of-rack switch for Qualys Private Cloud Platform. Top-of-rack switch will usually be needed for PCP size of more than 2 chassis of HCI infrastructure.

Qualys Private Cloud Platform - Firewall: Firewall may be needed based on platform setup requirement in discussion with customer. This is a custom SKU and size of the firewall will be driven based on guidance from operations team.

Qualys Private Cloud Platform - Hyper-Converged Infrastructure - Implementation Services: One-time shipping and setup costs associated with the PCP. Prices will vary depending on amount of hardware shipped and overall sizing of the PCP platform.

Pricing

Qualys Private Cloud Platform - The Hyper Converged Infrastructure PCP is priced based on the sizing specifications and needs of each customer. TAMs should collaborate with the Operations team on sizing before issuing a quote, especially since load balancer, switch and firewall requirements can vary based on overall platform sizing requirement, and on setup on customer's end. Annual support costs are baked in into the hardware pricing and don't need to be priced separately. Additional one-time implementation costs are separate to cover for shipping and installation. Total PCP pricing should include both the total price of the PCP and the price for one-time implementation services (as applicable).

Individual Hardware & Software Components			
Product	SKU	Price	Comments
Private Cloud Platform - Hyper-Converged Infrastructure Single Chassis Solution	Q-PCP-HCI	£59,290	Use this SKU only if the initial sizing of a new PCP fits within a single chassis solution. If the PCP needs more than a single chassis, then always use the Q-C-PCP-HCI custom SKU which will bundle all required components into one single custom SKU.
Private Cloud Platform - Hyper-Converged Infrastructure - Compute Node	Q-PCP-HCI-C	£12,705	Use this SKU only when shipping additional compute nodes to add on to an already deployed PCP.
Private Cloud Platform - Hyper-Converged Infrastructure - Storage Node	Q-PCP-HCI-S	£8,470	Use this SKU only when shipping additional storage nodes to add on to an already deployed PCP.
Private Cloud Platform - Key Management Service	Q-PCP-KMS	£2,965	Use this SKU if data-at-rest encryption is required on this PCP.
Private Cloud Platform - LB - 1G	Q-PCP-LB-1G	£2,965	Use this SKU only if customer is upgrading from a previously deployed 200 Mbps load balancer, which comes by default with the single chassis solution, to a new 1G load balancer.
Private Cloud Platform - LB - 10G	Q-PCP-LB-10G	£7,200	Use this SKU only if customer is upgrading from a previously deployed 200 Mbps or 1 Gbps load balancer to a new 10G load balancer.
Private Cloud Platform - ToR Switch	Q-PCP-SW	£2,541	Use this SKU if customer is upgrading their existing PCP with additional nodes and new configuration now requires a ToR switch.
Private Cloud Platform - Firewall (Custom)	Q-C-PCP-FW	Custom	Use this SKU if customer is upgrading their existing PCP and new configuration now needs a firewall solution to go with it.
Private Cloud Platform - Hyper-Converged Infrastructure (Custom)	Q-C-PCP-HCI	Custom	Use this SKU if the initial PCP set up is larger than the single chassis solution. The total cost of the PCP will be determined based on hardware/software cost of individual components listed above and total number of each of those components.
Private Cloud Platform - vPCP (Custom)	Q-PCP-Virtual-C	Custom	Use this SKU for vPCPs that are deployed on infrastructure provided by the customer. For a vPCP, there is no hardware cost. The vPCP price is the annual software license cost we incur when setting up the PCP along with the annual support cost.

One-time Implementation			
Product	SKU	Price	Comments
Private Cloud Platform - Implementation Services (Custom)	Q-C-PCP-IMPL	Custom	Use this SKU for all implementation services cost. The total cost will be determined based on implementation cost of individual components listed below and total number of each of those components. This cost covers shipping and installation for new shipped hardware.

Implementation Costs	
Product	Price
Private Cloud Platform - Hyper-Converged Infrastructure Single Chassis Solution	£16,940
Private Cloud Platform - Hyper-Converged Infrastructure - Compute Node (Per Node Cost)	£4,235
Private Cloud Platform - Hyper-Converged Infrastructure - Storage Node (Per Node Cost)	£4,235
Private Cloud Platform - Key Management Service	£0
Private Cloud Platform - LB - 1G	£0
Private Cloud Platform - LB - 10G	£0
Private Cloud Platform - ToR Switch	£4,235
Private Cloud Platform - Firewall (Custom)	Custom

Notes

- Qualys resellers do not get any discounts (margins) for any Private Cloud Platform SKU.

- Qualys reserves the right to change these pricing terms at any time. Actual pricing may vary slightly as compared to this calculator due to rounding.

Qualys Security Assessment Questionnaire (SAQ) is a cloud-based service that enables you to collect and analyze information about your business easily, quickly, and without reinventing the wheel. With this service, you can expand the scope of risk and compliance data beyond technical vulnerabilities and controls to include comprehensive data collection from internal users, systems administrators, and third-party vendors

Benefits

Ensure compliance with emerging and complex regulatory requirements.

Automate and track the traditionally manual process of gathering information from employees, partners, and external parties.

Automate tasks and information gathering for vendor/third-party risk assessment.

Design and reuse questionnaire templates leveraging a variety of out-of-the-box templates covering common regulations and best practices.

Centrally analyze responses across multiple campaigns and customize dashboards to quickly report results to different audiences.

Provide executive-level dashboards and detailed drill-down views for internal auditors and compliance officers.

Expand on technical vulnerability and compliance controls by including operational/procedural controls for risk & compliance.

Pricing

Qualys Security Assessment Questionnaire is priced as prepaid annual packages based on the number of users of the module. A user can be an individual building or responding to a questionnaire. You can purchase the initial package to meet your needs, and add additional users as necessary as your needs grow.

Express Package

Part #	# of users	Price
Q-X-SAQ	10	£3,428

Part #	User/Pack	Add-on Pack
Q-X-SAQ-ADDON	10	£219

Enterprise Packages

Part #	# of users	Price
Q-E-SAQ	25	£7,978
Q-E-SAQ	50	£8,476
Q-E-SAQ	75	£8,923
Q-E-SAQ	100	£9,275
Q-E-SAQ	200	£11,070
Q-E-SAQ	300	£12,866
Q-E-SAQ	400	£14,662
Q-E-SAQ	500	£15,959
Q-E-SAQ	1000	£24,440
Q-E-SAQ	5000	£92,283

Part #	User/Pack	Add-on Pack
Q-E-SAQ-ADDON	25	£499
Q-E-SAQ-ADDON	50	£946
Q-E-SAQ-ADDON	100	£1,796
Q-E-SAQ-ADDON	500	£8,480

Packages Include

- Unlimited use of free templates in the template library (additional premium content may be made available later for an additional charge)
- Unlimited Campaigns, allowing unlimited number of questionnaires to be sent to the licensed users in the product.
- Up to the purchased number of user accounts to be created during the campaign process, either internal or external users can be registered.

Notes

- A user can be: Anyone who designs questionnaire templates, launches or manages campaigns, participates in campaign review/approval workflows, or a is the recipient of a questionnaire instance.
- For example, If you have 3 users managing campaigns, one building customized templates, 2 additional users reviewing/approving responses, and 75 recipients, you would need enough users to cover 81 individuals.
- **Qualys reserves the right to change these pricing terms at any time. Actual pricing may vary slightly as compared to this calculator due to rounding.**

Qualys® Private Cloud Platform

Qualys Private Cloud Platform is a self-contained solution that offers the security and co

Qualys Private Cloud Platform includes the following components:

Qualys Private Cloud Platform - Hyper-Converged Infrastructure Single Chassis So

Qualys Cloud Platform within a customer's or partner's data center. This single chassis solu
capacity load balancers, switches, and firewalls might also be needed depending on overall

Qualys Private Cloud Platform - Hyper-Converged Infrastructure - Compute Node:

Qualys Private Cloud Platform - Hyper-Converged Infrastructure - Storage Node:

Qualys Private Cloud Platform - Key Management Service: Key Management Service

Qualys Private Cloud Platform - LB - 1G: 1 Gbps load balancer for Qualys Private Cloud
points.

Qualys Private Cloud Platform - LB - 10G: 10 Gbps load balancer for Qualys Private Clo
end points.

Qualys Private Cloud Platform - ToR Switch: Top-of-rack switch for Qualys Private Clo

Qualys Private Cloud Platform - Firewall: Firewall may be needed based on platform se

Qualys Private Cloud Platform - Hyper-Converged Infrastructure – Implementation

Pricing

Qualys Private Cloud Platform - The Hyper Converged Infrastructure PCP is priced based on
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Product	SKU	Price
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Private Cloud Platform - Key Management Service	Q-PCP-KMS	£2,965
Private Cloud Platform - LB - 1G	Q-PCP-LB-1G	£2,965
Private Cloud Platform - LB - 10G	Q-PCP-LB-10G	£7,200

Private Cloud Platform - ToR Switch	Q-PCP-SW	£2,541
Private Cloud Platform - Firewall (Custom)	Q-C-PCP-FW	Custom
Private Cloud Platform - Hyper-Converged Infrastructure (Custom)	Q-C-PCP-HCI	Custom
Private Cloud Platform - vPCP (Custom)	Q-PCP-Virtual-C	Custom

One-time Implementation		
Product	SKU	Price
Private Cloud Platform - Implementation Services (Custom)	Q-C-PCP-IMPL	Custom

Implementation Costs	
Product	Price
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Private Cloud Platform - Hyper-Converged Infrastructure - Compute Node (Per Node Cost)	£4,235
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Private Cloud Platform - Key Management Service	£0
Private Cloud Platform - LB - 1G	£0
Private Cloud Platform - LB - 10G	£0
Private Cloud Platform - ToR Switch	£4,235
Private Cloud Platform - Firewall (Custom)	Custom

Notes

- Qualys resellers do not get any discounts (margins) for any Private Cloud Platform SKU.
- **Qualys reserves the right to change these pricing terms at any time.**

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the sizing specifications and needs of each customer. TAMs should collaborate with the
omer's end. Annual support costs are baked in into the hardware pricing and don't need
or one-time implementation services (as applicable).

Components	
	Comments
	Use this SKU only if the initial sizing of a new PCP fits within a single chassis solution. If the PCP needs more than a single chassis, then always use the Q-C-PCP-HCI custom SKU which will bundle all required components into one single custom SKU.
	Use this SKU only when shipping additional compute nodes to add on to an already deployed PCP.
	Use this SKU only when shipping additional storage nodes to add on to an already deployed PCP.
	Use this SKU if data-at-rest encryption is required on this PCP.
	Use this SKU only if customer is upgrading from a previously deployed 200 Mbps load balancer, which comes by default with the single chassis solution, to a new 1G load balancer.
	Use this SKU only if customer is upgrading from a previously deployed 200 Mbps or 1 Gbps load balancer to a new 10G load balancer.

Use this SKU if customer is upgrading their existing PCP with additional nodes and new configuration now requires a ToR switch.
Use this SKU if customer is upgrading their existing PCP and new configuration now needs a firewall solution to go with it.
Use this SKU if the initial PCP set up is larger than the single chassis solution. The total cost of the PCP will be determined based on hardware/software cost of individual components listed above and total number of each of those components.
Use this SKU for vPCPs that are deployed on infrastructure provided by the customer. For a vPCP, there is no hardware cost. The vPCP price is the annual software license cost we incur when setting up the PCP along with the annual support cost.

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Comments
Use this SKU for all implementation services cost. The total cost will be determined based on implementation cost of individual components listed below and total number of each of those components.
This cost covers shipping and installation for new shipped hardware.

Currency

GBP

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Qualys Price List
December 1, 2025

f the public cloud
e platform. Higher

more than 10K end

ning more than 100K

witch and firewall
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