



Xerox DSARS Pricing Model

	SMB Tier	Ent. Tier 1	Ent. Tier 2	Ent. Tier 3
36 Months Access to Smartbox.ai, £	20,880	46,200	72,000	288,000
<i>Equivalent Annual Investment, £</i>	<i>6,960</i>	<i>15,400</i>	<i>24,000</i>	<i>96,000</i>
Included:				
Maximum Processing Allowance (over Term), GB	15	100	500	5,000
<i>Equivalent Processing Allowance (per Annum), GB</i>	<i>5.00</i>	<i>33.33</i>	<i>166.67</i>	<i>1,666.67</i>
Users, #	Unlimited	Unlimited	Unlimited	Unlimited
Storage, GB	Unlimited	Unlimited	Unlimited	Unlimited
Cases, #	Unlimited	Unlimited	Unlimited	Unlimited
Training Cost £	2,500	2,500	2,500	2,500
Included Training Sessions*, #	1	1	2	2
Additional (Optional) Training Sessions*, £	750	750	750	750
Customer Success Support	Unlimited	Unlimited	Unlimited	Unlimited
Overs Charge per GB £	1,670	665	173	69
		Office 365 Connector, £	2,150	

TERMS

1. A "Training and Onboarding cost" is added to all first-time orders (pricing as above)
2. Pricing bands are based on the amount of data that are typically processed over a 12 month period
3. Each band has a "Maximum Processing Allowance" that can be processed into Smartbox.ai during the Term. The "Equivalent Processing Allowance (per Annum)" is for guidance only
4. When the "Maximum Processing Allowance" is exceeded an Overs Charge per GB (i.e. a "True Up") will be applied. This needs to be paid within 60 days of the allowance being exceed, alternatively customers can "Step up" to a higher tier during the contract Term. Terms apply