



# ITSUS Consulting

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## G-Cloud 15 Pricing Matrix

Commercial-in-Confidence



# UK RATES

| SFIA Level            | Architect | Chief Digital & Data | Cyber Security | IT Ops  | QAT     | Software Dev |
|-----------------------|-----------|----------------------|----------------|---------|---------|--------------|
| 1. Follow             |           |                      |                |         |         | £400.00      |
| 2. Assist             | £510.00   |                      | £510.00        | £510.00 | £510.00 | £510.00      |
| 3. Apply              | £630.00   |                      |                | £630.00 | £630.00 | £630.00      |
| 4. Enable             | £750.00   |                      |                | £750.00 | £750.00 | £750.00      |
| 5. Ensure/advise      | £870.00   |                      | £870.00        | £870.00 | £870.00 | £870.00      |
| 6. Initiate/influence | £990.00   |                      | £990.00        | £990.00 |         | £990.00      |
| 7. Set strategy       |           | £1,250.00            |                |         |         |              |

|                                          |                                                                                                                                             |
|------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Consultant's Working Day:</b>         | 7.5 hours exclusive of travel and lunch.                                                                                                    |
| <b>Working Week:</b>                     | Monday to Friday excluding national holidays.                                                                                               |
| <b>Office Hours:</b>                     | 9:00am to 5:00pm Monday to Friday.                                                                                                          |
| <b>UK Rate:</b>                          | UK day rate as per the SFIA pricing matrix (excluding VAT and T&S).                                                                         |
| <b>Travel and Mileage Subsistence:</b>   | Travel and subsistence charged for services follows HMRC's Approved Mileage Allowance Payment (AMAP) rates and Benchmark Subsistence rules. |
| <b>Mileage:</b>                          | As per HMRC's Approved Mileage Allowance Payment (AMAP) rates.                                                                              |
| <b>Professional indemnity insurance:</b> | Included in day rate.                                                                                                                       |

# OFFSHORE RATES

| SFIA Level            | Architect | Chief Digital & Data | Cyber Security | IT Ops    | QAT       | Software Dev |
|-----------------------|-----------|----------------------|----------------|-----------|-----------|--------------|
| 1. Follow             |           |                      |                |           |           | £500.00      |
| 2. Assist             | £637.50   |                      | £637.50        | £637.50   | £637.50   | £637.50      |
| 3. Apply              | £787.50   |                      |                | £787.50   | £787.50   | £787.50      |
| 4. Enable             | £937.50   |                      |                | £937.50   | £937.50   | £937.50      |
| 5. Ensure/advise      | £1,087.50 |                      | £1,087.50      | £1,087.50 | £1,087.50 | £1,087.50    |
| 6. Initiate/influence | £1,237.50 |                      | £1,237.50      | £1,237.50 |           | £1,237.50    |
| 7. Set strategy       |           | £1,562.50            |                |           |           |              |

|                                          |                                                                                                                                             |
|------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Consultant's Working Day:</b>         | 7.5 hours exclusive of travel and lunch.                                                                                                    |
| <b>Working Week:</b>                     | Monday to Friday excluding national holidays.                                                                                               |
| <b>Office Hours:</b>                     | 9:00am to 5:00pm Monday to Friday.                                                                                                          |
| <b>Offshore Rate:</b>                    | For offshore consultancy services, ITSUS charges an additional 25% on the UK day rate (excluding VAT and T&S).                              |
| <b>Travel and Mileage Subsistence:</b>   | Travel and subsistence charged for services follows HMRC's Approved Mileage Allowance Payment (AMAP) rates and Benchmark Subsistence rules. |
| <b>Mileage:</b>                          | As per HMRC's Approved Mileage Allowance Payment (AMAP) rates.                                                                              |
| <b>Professional indemnity insurance:</b> | Included in day rate.                                                                                                                       |