



Planon Pricing Document

G-Cloud 15

Planon Pricing Overview

Professional Services

Planon offers differentiated rates according to the type of professional service required.

Consultancy Type	Day Rate	Notes
Project Manager, Senior Consultant, Senior Application Manager and Solution Architect	£1,295	Working day/week – 09:00 – 17:30 Monday to Friday, excluding public holidays. Travel and subsistence are not included in the day rates. Charged at standard class public transport rate and/or mileage charge at AA published rate.
Implementation Consultant, ICT Consultant, Infrastructure Consultant and Application Manager	£1,240	
Trainer	£1,240	

Cloud Hosting Costs

Hosting Element	Rate	Notes
Planon Cloud	£0 (Included in SaaS software cost)	This is for a single environment (production) for unlimited users
Extra Environment(s)	£228 per additional environment per month	Acceptance, Test, Development. Having 1-2 additional environments is recommended
Extra Disk Space	100GB = £74 per month 1000GB = £427 per month	

Software Costs – SaaS licence model

The licence model for the software is Software as a Service (SaaS), whereby there is an annual subscription, payable in advance, for the required number of named users.

The initial subscription period is up to 36 months, with an option to extend for a further 12 months.

The SaaS annual subscription includes the software licence, software upgrades, maintenance and support and the Cloud Service.

Planon's Accelerator software solution consists of 4 domains, with a maturity scale from Core through Advanced to Enterprise which are set out below:

Domain	Core	Advanced	Enterprise	Add-ons
 Planon Real Estate Management	✓ Planon Portfolio Management ✓ Planon Lease Management ✓ Planon Invoice and Cashflow Management ☐ Core Planon Self-Service functionality: ▪ Online Self-Service forms	✓ Core package ✓ Planon Transaction Management ✓ Planon Capital Project Management	✓ Advanced package ✓ Planon Strategic Space Planning	☐ Planon Lease Accounting ☐ Planon Cost Settlement ☐ Planon Turnover Rent Settlement ☐ Planon Connect for Analytics
 Planon Space & Workplace Services Management	✓ Planon Space Management ✓ Planon CAD Integration ✓ Planon Move Management ✓ Planon Room and Amenities booking ✓ Planon Hotelling ✓ Planon Access Management ✓ Planon Facility Service Management ✓ Planon Contract and SLA Management ☐ Core Planon Self-Service functionality: ▪ Planon Workplace App ▪ Planon Booking ▪ Planon Facility Service Request ▪ Online Self-Service forms	✓ Core package ✓ Planon Workplace Insights ✓ Planon Visitor Management ✓ Planon Project Management ☐ Planon Room Booking Panels ☐ Planon Kiosk ☐ Advanced Planon Self-Service functionality: ▪ Core Planon Self-Service functionality ▪ Planon Workplace App ▪ Planon Colleague Finder ▪ Planon Connect for Calendar	✓ Advanced package ✓ Planon Connect for AutoCAD	☐ Planon Field Services functionality ☐ Planon Connect for Sensor Data ☐ Planon Connect for OpenBIM ☐ Planon Connect for Analytics
 Planon Asset & Maintenance Management	✓ Planon Reactive Work Orders ✓ Planon Preventive Maintenance ✓ Planon Asset Lifecycle Management ✓ Planon Vendor and Warranty Management ✓ Planon Budget Management ✓ Planon Health and Safety Management ✓ Planon Project Management ☐ Core Planon Field Service functionality: ▪ Planon Mobile Field Services ▪ Planon Graphical Resource Planner ☐ Core Planon Self-Service functionality: ▪ Planon Workplace App ▪ Planon Facility Service Request ▪ Online Self-Service forms	✓ Core package ✓ Planon Objective Based Maintenance ✓ Planon Assessments ✓ Planon Observations ✓ Planon Mobile Observations ✓ Planon Predictive Maintenance ✓ Planon Inventory Management ✓ Planon Procurement Management ☐ Planon Mobile Assessment Survey ☐ Planon Mobile Observations	✓ Advanced package ✓ Scopes for activities ✓ Snapshots from plans	☐ Planon Fleet Management ☐ Planon Connect for Building Advisor ☐ Planon Connect for OpenBIM ☐ Planon Connect for Analytics ☐ Planon Asset Attribute Management
 Planon Energy & Sustainability Management	✓ Planon Energy Data Capture ✓ Planon Emissions Calculation ✓ Planon Performance Monitoring ✓ Planon Dashboards and Analytics ✓ Planon Reporting ✓ Planon Audit Trail ✓ Online Self-Service forms	✓ Core package ✓ Planon Utility Bill Management ✓ Planon Objectives Management ✓ Planon Improvement Plans ✓ Planon Project Management		☐ Planon Connect for ESM measuring point ☐ Planon Connect for Analytics

Further details on each domain can be found here:
<https://planonsoftware.com/uk/software-services/>



There are three different types of user profiles who use Planon. They are:

1. 'Back Office' Users

These users require the full functionality of the Planon system. Each user can access one or more of Planon's different solutions.

Example users include:

- Helpdesk Operators, Facility Managers, Resource Allocators, Operational Managers

IWMS Domain*	Core	Advanced	Enterprise
Real Estate Management (REM)	£123	£147	£173
Space & Workplace Services Management (SWSM)	£123	£147	£173
Asset & Maintenance Management (AMM)	£87	£109	£144
Energy & Sustainability Management (ESM)	£136	£147	£147

*Costs are per user per month

IWMS Discount Schedule	Tier of Users	Discount Schedule
REM, SWSM, AMM & ESM	01-10	0%
REM, SWSM, AMM & ESM	11-25	15%
REM, SWSM, AMM & ESM	26-50	30%
REM, SWSM, AMM & ESM	51-100+	45%

2. 'Self-Service' Users

These users require a 'light' version of the system via a web interface or dedicated Workplace app.

Example users include:

- Requestors logging faults/booking desks and meeting rooms
- Managers wanting to view graphical dashboards
- Approvers – accepting or rejecting work

IWMS Self-Service Domain**	Number of named users						
	100	500	1,000	2,000	3,500	6,000	10,000+
Real Estate Management (REM)	£323	£906	£1,161	£1,600	£2,206	£2,549	£3,879
Space & Workplace Services Management (SWSM)	£589	£1,653	£2,117	£2,920	£4,026	£4,652	£7,079
Asset & Maintenance Management (AMM)	£391	£1,097	£1,404	£1,937	£2,671	£3,087	£4,699
Energy & Sustainability Management (ESM)	£323	£906	£1,161	£1,600	£2,206	£2,549	£3,879

**These are total costs per month

3. Planon Mobile for Field Service (PMFS) users

PMFS - Mobile users can pick up and complete/close off work orders via a dedicated app on their tablet or smartphone.

Example users include:

- Internally employed tradespeople
- Cleaners
- Contractors/Engineers

User Group	No. of named users	No. of named users	No. of named users	No. of named users
PMFS named users	1-50	51-100	101-300	>300
Cost per month	£56	£31	£23	£11

Prices exclude VAT and assume Planon SaaS Agreement terms and conditions.

What isn't included in the price?

The Accelerator SaaS software prices above exclude the professional services time to implement the Planon solution. This includes project management, system configuration, data migration and training. Each project is unique and our experienced, Planon employed, UK-based Services department will work with you to create an implementation proposal, the cost of which will use the Professional Services day rates above.

Data Extraction Costs

£0. All data in Planon Accelerator can be exported in CSV, HTML, PDF and MS Excel formats, by the customer, using simple tools.



About Planon

Planon is the leading global provider of Smart Sustainable Building Management software that connects buildings, people and processes. By eliminating data silos and aligning solutions into one shared information platform, Planon provides all building stakeholders with actionable and meaningful insights. Independent market research and consulting firms have consistently rated Planon as a global leader in the market. Planon has implemented its comprehensive solutions for more than 3,250 clients, supported by offices and partners around the world.