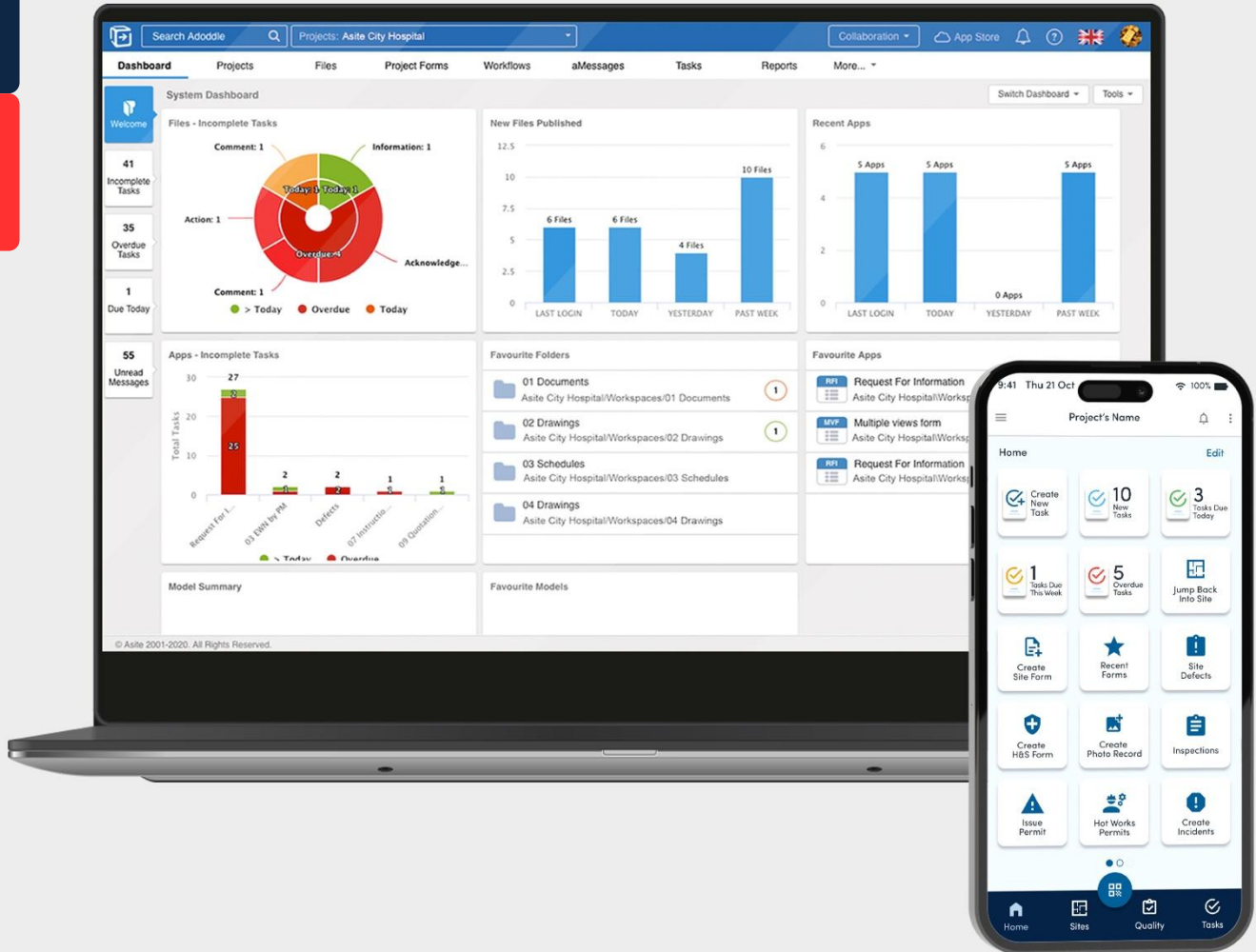




G-CLOUD 15 FRAMEWORK (RM1557.15) PRICING & SERVICES COSTING

THE ASITE PLATFORM

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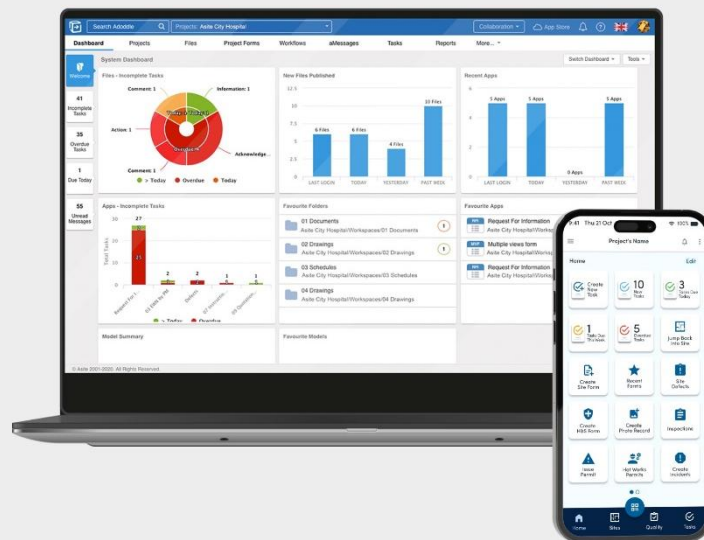


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01



EXECUTIVE SUMMARY

ASITE - OUR COMPANY, SECURITY, AND PRODUCT SUITE

1.1 Executive Summary

Asite Solutions Ltd has proactively sought inclusion on the **G-Cloud 15** framework to showcase the capabilities of the Asite Platform as a Common Data Environment (CDE). Our objective is to support and assist customers in procuring solutions through the G-Cloud 15 framework, while helping them streamline internal workflows and associated forms within a secure, collaborative online environment. This approach enables organisations to enhance efficiency, reduce costs, and deliver greater value across their projects.

1.2 Asite Introduction

Asite is a leading cloud-based collaboration platform designed to empower organisations in managing their projects, data and processes with ease and efficiency. Trusted globally across industries such as construction, engineering, infrastructure and real estate, Asite offers a suite of advanced tools that streamline workflows, enhance collaboration and ensure data integrity throughout a project lifecycle.

Our platform supports seamless integration, scalability and compliance with industry standards, delivering robust solutions for document management, workflow automation, BIM integration and reporting. With over 20 years of experience, Asite continues to enable businesses to achieve operational excellence and drive innovation, providing exceptional support tailored to their unique requirements.



Asite is headquartered in London's Tech City and has regional offices in New York, Houston, Dubai, Riyadh, Sydney, Hong Kong and India.



The Asite Platform gives everyone involved in construction and facilities projects access to key information regardless of location or device. It enables improved collaboration which results in fewer mistakes, delivering huge time and cost savings.



Asite's platform allows firms to store and manage all project data in one central and secure repository. It allows capital project and asset owners to fully configure the structure of their content with highly controlled access and rich workflows.

1.3 Policies and Certificates

We have provided our certificates and accreditations, which can be accessed [here](#). These documents serve as a testament to our adherence to industry standards and our commitment to quality, offering you confidence and assurance in the reliability of our services.

1.4 Our Clients

Asite's global software platform has over 350,000 registered users world-wide from 400+ key customers spanning a range of different sectors, including Government, Financial Services, Retail, Infrastructure and Resources, Facilities Management and Architectural, Engineering and Construction (AEC). The platform is supported 24/7/365, backed up by our extensive investment

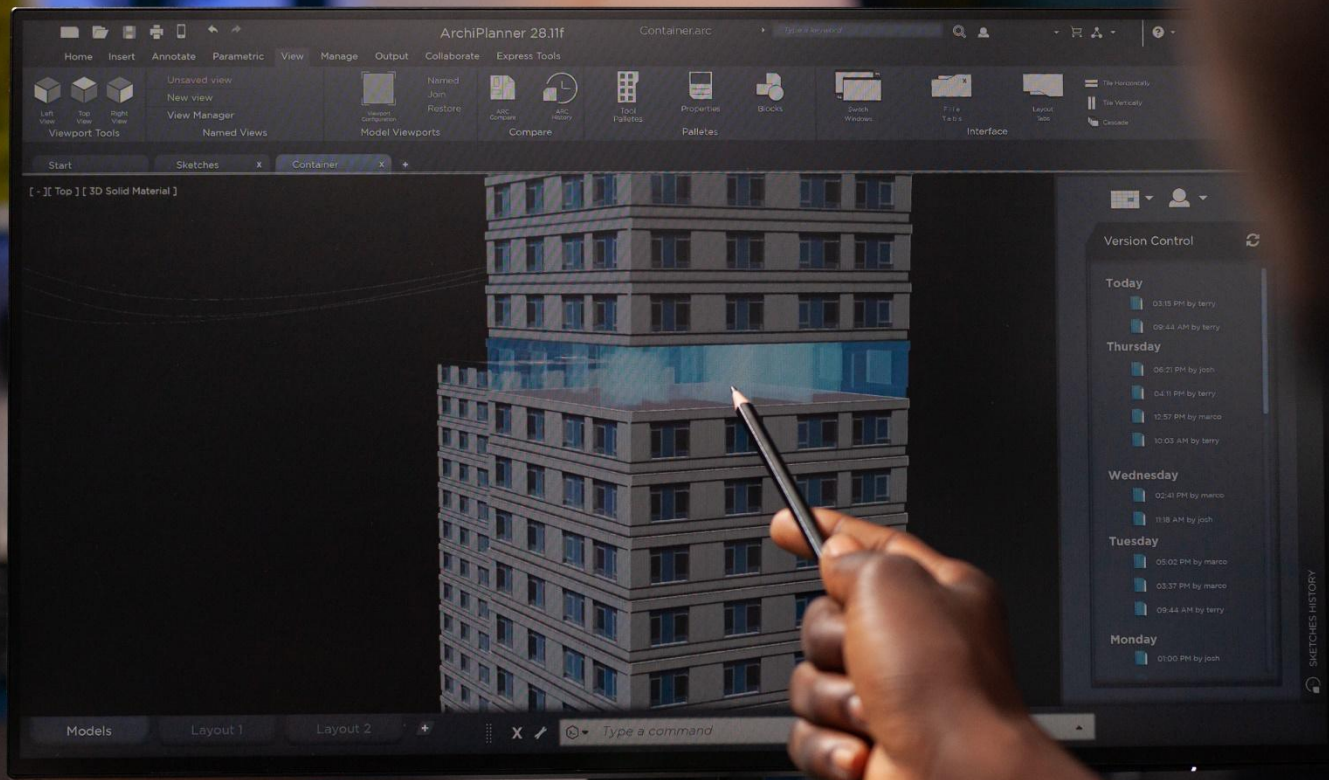
in infrastructure, which brings unparalleled security and reliability to our customers – audited and accredited by governments internationally.

1.5 Platform Security and Data Hosting Security

Our platform provides round-the-clock, continuous support, reinforced by significant investments in robust infrastructure designed to deliver exceptional security and reliability for our customers. This infrastructure is rigorously audited and accredited by governments across the globe, ensuring the highest standards.

Asite is committed to the continual enhancement of information security and data privacy, safeguarding our customers' data at every step. Our compliant and certified platform supports operations at the highest security levels, meeting the official and sensitive data requirements of the UK and Australian Ministries of Defence. Our team of information security experts – including specialists in penetration testing, incident response, risk management and threat modelling, ensures adherence to standards such as EU NIS2, UK/EU GDPR, UK MoD Secure by Design (former DART/RAMDS), Australia MoD DISP, UK Cyber Essentials Plus and ISO 27001:2022, with plans to extend to ISO 27701 certification.

We adopt a proactive approach to threat modelling across all aspects of our business, from onboarding suppliers and developing new services to acquiring companies. With our 24/7, 365 Security Operations Centre and Network Operations Centre, overseeing system controls, we deliver a highly resilient platform that meets the most stringent security requirements below 'Secret' classification. This ensures a cost-effective solution for secure data hosting and fosters seamless, secure collaboration among customers and partners.



02

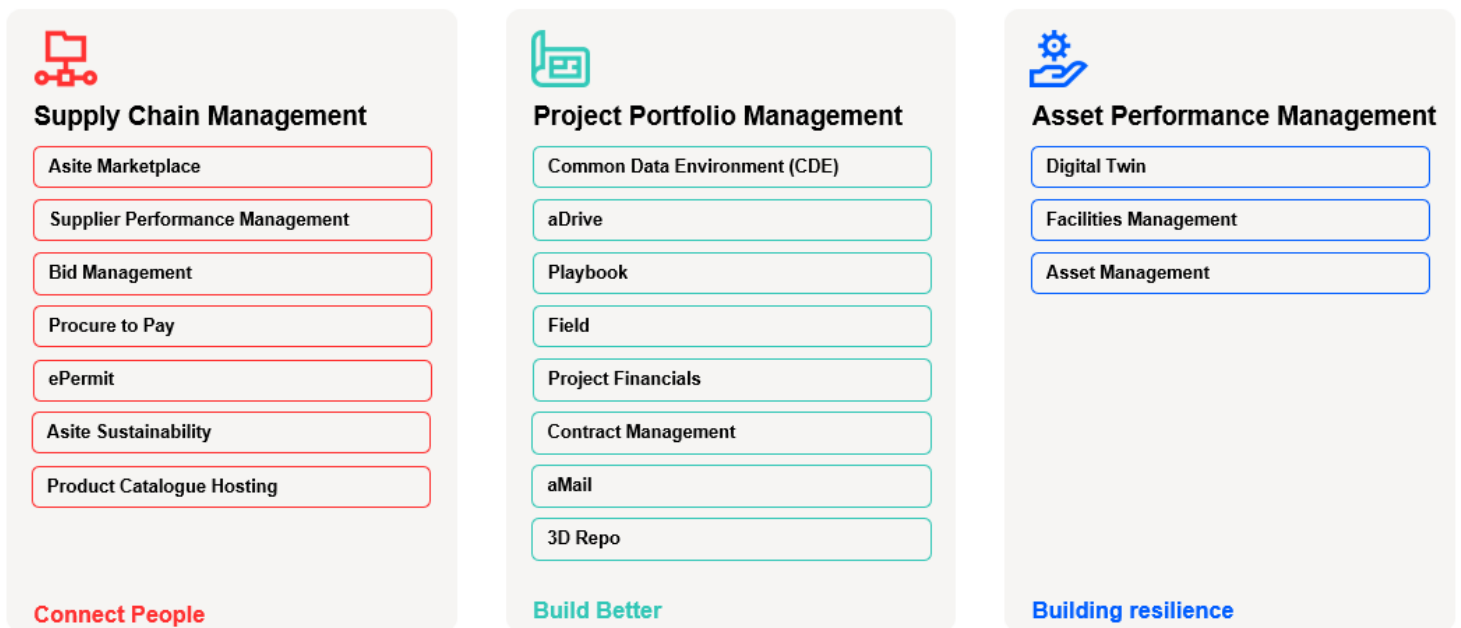


ASITE SOLUTION OVERVIEW

OUR PLATFORM

2.1 Asite Product Families

The Asite Platform comprises a collection of intelligent modules that can be deployed either as standalone packages or as an integrated suite of tools tailored to meet the specific requirements of a project. Designed as a comprehensive, end-to-end project lifecycle solution, these modules provide seamless functionality and flexibility. Each module is categorised under one of the following product families.

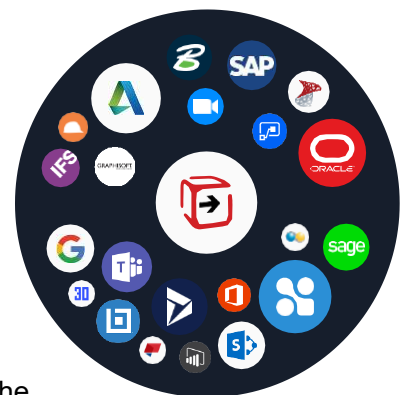


2.2 Proposed Solution: The Asite Platform

The Asite Platform brings teams together, improving communication and collaboration and connecting supply chains to deliver capital projects and maintain assets. Organisations using the Asite Platform benefit from a range of functionality including tailored project dashboards, trackable tasks, visual workflows, automated and custom reporting, and aMessage – a secure and private messaging solution.

Through the Asite Platform users can utilise pre-built apps or create their own through the AppBuilder solution. This allows for the design, build, test and deployment of custom forms directly within the platform. The Asite Platform integrates all project data while ensuring security and compliance remain paramount.

The Asite Application Programming Interface (API) is part of the platform, enabling users to seamlessly integrate other software applications to support their projects, streamline processes and power new business models. Asite's Open Data API facilitates interaction with the services and data stored within the platform. Representational State of Transfer (REST) based interfaces are fully supported, allowing users to optimise internal construction processes without duplicating data or project information. Further information can be found at <https://ecosystem.asite.com/>.



2.3 The Asite Common Data Environment (CDE)

Our CDE provides a single source of information stored in a secure cloud-based environment, streamlining communication at all levels and offering a holistic view of all projects to enhance collaboration. This solution is tailored to meet the diverse needs of all project stakeholders and users.

Through the Asite CDE, you can store, track, manage and share all project assets from one centralised repository across the supply chain. Some benefits of this functionality include Document Management, Workflow Management, 3D Repo Lite, Project Forms and Reporting Management solutions, all of which enable more productive and collaborative methods of planning, designing and constructing assets.

2.4 Asite Services

The Asite service offering is structured around three core components: implementation, led by our Professional Services Consultants; comprehensive platform training, delivered by the Asite Training Team; and ongoing support and relationship management, provided by our Customer Success team.

2.4.1 Implementation

The process of implementing Asite is individual to each project or organisation. A nominated Asite Consultant will work closely with the project team during the implementation phase to ensure that the project is running successfully. Our approach to solution implementation starts by clearly identifying the organisational objectives and by fully capturing working processes. We will also provide the necessary emphasis on facilitating the cultural change to maximise use of the solution. Upon completion of the implementation phase, the customer will manage the ongoing use of the tool, with input from the Asite Support Team.

2.4.2 Training

Asite's philosophy ensures customers use our system effectively to support business goals through bespoke learning that evolves throughout the contract, maximising system adoption and efficiency to support implementation and long-term use. As part of the solution delivery, training can be discussed and agreed in line with the organisation's specific requirements. Training courses are bespoke and tailored to meet individual needs; therefore, no fixed training courses are detailed within this document. This approach ensures flexibility and allows training to be adapted as requirements evolve.

Asite Learning and Development (L&D) Manager

The customer will be assigned an Asite L&D Manager to oversee and manage delivery of a blended learning experience with both in-person training and self-support learning throughout piloting, roll-out and contract duration. Asite's L&D Manager will coordinate all customer training and serve as the primary point of contact for learning delivery.

The L&D Manager will work alongside Asite teams and the customer to understand and deliver learning and support needs during onboarding, pilot, mass roll-out and live self-support. Users' learning support will be targeted and paced to their professional function and learning needs so the Asite L&D Manager will work with the customer to:

- Define stakeholder-specific learning communities, including implementation teams, technical/support staff, administrators and internal and supply chain end users.
- Map out learning roadmaps for each user group.
- Schedule and deliver training and support aligned with system roll-out and use.
- Oversee reporting against agreed training KPIs.

We will work within the customer's training and learning management processes and collaborate directly with the supply chain if required.

2.4.3 Customer Success

Customer Success will be in contact following contract signing to arrange delivery of both implementation and training sessions. Following implementation, they will also be the primary point of contact for the client should there be any service, development or additional requests.

2.4.4 Asite Support

24/7/365 Support is provided for all Asite products listed and included in platform licences. Asite Support operates a helpdesk to respond to technical queries regarding the platform. All calls are logged and addressed by professional support operatives with defined processes for follow-up and resolution. Our support cycle extends beyond mere enablement, ensuring you continually receive the necessary assistance to resolve any arising queries. Asite Support aims to maintain an initial response time within one hour of a query being made. The Asite Support team is available via email and phone 24 hours a day, 365 days a year, with all our systems being monitored 24 hours a day.



03

 ASITE™

COMMERCIAL PROPOSAL

PRICING MODEL

3.1 Asite Platform Licensing

The following package allows the client to have unlimited users, a data storage allowance and 24/7/365 support for their internal project users. This includes all external members connected to the Project.

12 MONTH ENTERPRISE TERM			
Project / Company Turnover	CDE	CDE + 1 Additional Module	Data Storage
£5m	£1,350	£1,500	2TB
£10m	£1,800	£2,000	2TB
£20m	£2,200	£2,500	2TB
£30m	£2,750	£3,150	3TB
£40m	£3,300	£3,800	3TB
£50m	£4,200	£4,800	3TB
£60m	£5,000	£5,700	3TB
£70m	£5,800	£6,500	5TB
£80m	£6,600	£7,300	5TB
£90m	£7,200	£8,000	5TB
£100m	£8,000	£8,800	5TB
£120m	£9,000	£9,500	5TB
£140m	£10,000	£10,500	5TB
£160m	£11,000	£11,500	5TB
£180m	£12,000	£12,500	5TB

£200m	£12,500	£13,000	5TB
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3.2 Asite Services

The Asite Platform offers a comprehensive suite of modules, allowing customers to select and deploy only those that meet their specific requirements. This flexibility makes it challenging to fully ascertain the number of days needed for a complete end-to-end implementation.

Our standard implementation methodology is designed to define future requirements and ensure the client becomes fully operational on the selected modules. As part of our commitment to delivery, we will take all necessary steps to complete the implementation, even if unforeseen events cause delays. However, if the client significantly changes the scope of implementation, additional services may need to be procured.

Asite offers a range of mobilisation packages for customers depending on the type of information management requirements.

- A Tier 1 deployment includes a resource estimation of 5 days for the deployment of the core CDE, with the set-up of standard forms and workflows. With this deployment, the end users are enrolled into an eLearning platform for their training programme. This is commonly a 3–6-week deployment timeline.
- A Tier 2 deployment incorporates all the Tier 1 requirements but includes process automation, folder structures and user roles definition. A resource estimation of 10 days is used for this deployment which includes some live training courses delivered by the Asite in-house training team. This is commonly a 3–6-week deployment timeline.
- A Tier 3 deployment incorporates all the Tier 2 requirements but also includes the custom process mapping, workflow configuration, best practise consultancy and the synergy of the Asite CDE with further system modules. A resource estimation of 18 days is used for this deployment. This is commonly a 6–12-week deployment timeline.
- A Tier 4 deployment incorporates all the Tier 3 requirements but also includes advanced forms and workflows. This deployment often includes the execution of groovy scripts and process automation to maximise the effectiveness of the Asite Platform within an organisation. A resource estimation of 26 days is used for this deployment. This is commonly a 12–16-week deployment timeline.

Asite provides maintenance and support through our in-house Support Team, which is available 24/7, 365 days a year for technical platform queries post-deployment and can be contacted via email and phone. All platform maintenance and system support is included within the customers licensing package at no extra cost.

3.3 Additional Service Offerings

3.3.1 Standard Consultancy Rates

Further services will be charged at our standard consultancy rate. The following table depicts the costs for services

ASITE – ADDITIONAL SERVICES	
Business Consultancy Services	Rate
Additional Consultancy Services	£1,200/ Day

3.3.2 Standard Training Courses

As part of the platform onboarding, the Asite Training Manager will work with a customer to build a training agenda to suit the customers user base.

3.3.3 Additional Data Storage

The table below details the additional data storage options and their corresponding rates available for purchase.

ASITE – ADDITIONAL SERVICES	
Data Storage	Rate
Additional TBs of Data Storage	£600 per month per TB of data stored