



JIGSAW24

Wasabi Flex Pricing Document

Jigsaw24

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Wasabi-Flex: from Jigsaw24

Pricing Model

Wasabi's underlying S3 storage service brings clarity and predictability to cloud storage costs: no variable egress fees or API charges. **Wasabi-Flex** from Jigsaw24 builds on this simplicity, allowing you to consume & contract for Wasabi S3 Hot Cloud storage on a fully flexible basis, while retaining the benefit of economies of scale.

Wasabi-Flex provides commercial flexibility and enhanced value for businesses and public sector organisations through a number of different contracting methods:

- Fully flexible consumption: **PAYG**
- Monthly Minimum Commitments: **MMC**
- Annual Reserved Capacity Contracts: **RCC**
- Multi-year Reserved Capacity Contracts: **RCCX**

Baseline Commercial Terms:

- Wasabi-Flex is priced at a rate of **£5.55 per TB (1024GB) per month**
- Discounts are applied based on volume & contracted term
- The minimum volume for Wasabi-Flex is **1TB**
- The minimum term or commitment is **30 days**
- All pricing is in **GBP and exclusive of VAT**
- Overages beyond contracted capacity are charged at £5.55 per TB (1,024GB)
- Daily rates per GB are calculated at £66.60 per year per TB / 365 = £0.18246 per GB per day.

PAYG:

Pay As You Go is our most flexible way to consume Wasabi. The service is priced at £5.55 per TB per month, with a minimum of 1TB (1024GB) and all data has a 30-day minimum retention period. Unlike PAYG directly with Wasabi, Wasabi-Flex from Jigsaw24 includes Premium Support. Capacity is unlimited.

MMC:

Monthly Minimum Commit allows you to contract for a nominated capacity and pay on a regular, monthly basis. Unlike RCC, RCCX there is no minimum capacity or pre-determined capacity break points. It's great for businesses who want predictability around op-ex costs & optimised cashflow, without longer-term commitments or lumpy annual payments.

RCC:

Reserved Capacity Contracts balance increased discounts per TB with annual, upfront invoicing schedules. RCC arrangements are great for businesses with longer commitments & the cap-ex budgets to pay annually.

RCCX:

Multi-year Reserved Capacity Contracts provide much deeper discounts for long-term multi-year commitments. RCCX arrangements are great for businesses with long-term data retentions needs and cap-ex budgets to pay upfront for multi-year commitments.

Wasabi:Flex Comparison

Wasabi:Flex from Jigsaw24			
Contracting Method	Invoicing Frequency	Commitment Term	Customer Benefits
PAYG	Monthly in arrears	30-Day Minimum	Fully Flexible & Minimal Commitment
MMC	Monthly Upfront	30-Day Minimum	Flexibility + Lower Cost / TB
RCC	Annual Upfront	12 Month	Increased Discounts
RCCX	Full Term Upfront	36 or 60 Month	Lowest Cost / TB

Volume pricing

- Tier0 – PAYG – **no discount**
- Tier1 - Monthly Minimum Commit up to 25TB – 2% discount
- Tier2 – Monthly Minimum Commit over 25TB – 3% discount
- Tier3 – RCC 12 Months
- Tier4 – RCCX 36 Months
- Tier5 – RCCX 60 Months

RCC or RCCX Term (months)	Total Discount		
	12	36	60
1TB to 25TB	4%	8%	12%
26TB to 224TB	5%	9%	13%
225TB to 499TB	6%	10%	14%
500TB to 1024TB	7%	11%	15%
1025TB to 5119TB	8%	12%	16%
5120TB +	9%	13%	17%

Example Pricing

- Tier0 - end user would like a fully-flexible contract on PAYG. Their minimum amount is 1TB (1024GB) e.g. $\text{£}0.0054199 \text{ per GB} * 1024$. They use 500GB through the course of their first month and are billed $\text{£}5.55$ minimum. In month two, their usage each day is 1,600GB and they are charged $\text{£}8.67 (1,600 * 0.0054199)$.
- Tier1 - end user would like 10TB Monthly Minimum Commit. They budget for $\text{£}5.55$ per TB per month for a total monthly charge of $\text{£}55.50$ minus their discount of 2%. Their total monthly charge is $\text{£}55.50 * 0.98 = \text{£}54.43$.
- Tier1 - end user would like 50TB Monthly Minimum Commit. They budget for $\text{£}5.55 * 50 = \text{£}277.50$ minus their 3% discount = $\text{£}277.50 * 0.97 = \text{£}269.75$.

Service Scope

Whichever way you decide to contract, **Wasabi:Flex** comes provisioned with:

- An account to access the Wasabi Service Console
- Your contracted capacity available to consume immediately
- Storage hosting and infrastructure
- Updates, patches & new features available through Wasabi Console
- S3 buckets can be configured for use with third party S3-compliant applications & services
- Each Wasabi:**Flex** contract is applied to a unique email address, and an end user can have multiple accounts



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