

G-CLOUD 15 - Smarter Integration Pricing

The pricing for the Smarter Integration platform is minimal in the initial Capital Expenditure and competitively low in the Operational Expenditure space.

Due to the way in which the Smarter Integration product has been created, client project development costs are minimal, saving on Capex funds and thereby allowing those client funds to be available for other change/projects.

Initial development costs are based upon a day rate rather than a standard set up fee. This is because configuration/development varies dependent upon the number and complexity of integration services required.

The operational running of the agreed Integration Solutions/Services are provided on a subscription basis.

The following Cost Model is the basis for any discussion.

Description	Cost
Initial Setup - Initial build of all required environments; non-Production and Production	£0
Development - Configuration, deployment and testing of agreed number of integration services	Billed at daily rate of £850. Number of days to be agreed with Client
Smarter Integration Platform, to include: - Relevant License costs - Hosting of deployed Integration Services - Fully Managed Service - User Interface to allow monitoring of the Integration platform and the deployed Integration Solutions/Services Smarter Integration business hours are 09:00 to 17:30 GMT (Mon-Fri). During this time, support of Smarter Integration will be provided and this will include: - Platform monitoring - Operational monitoring - Production of alerts as agreed/relevant	£500 per Integration Service ¹ per month. Once 25 Integration Services have been deployed, this monthly subscription cost is capped at £16,000
Amazon Web Services charges ² - All costs for AWS will be borne by the Client during the term of any agreed contract	Subject to AWS current pricing; this cost is passed directly to the Client without any addition

Optional, Out of GMT Business Hours, Operational Support, to include: - Dedicated out of hours Operation Support to ensure 24x7 Platform & Integration Service operability. This applies outside of the GMT hours of 09:00–17:30 (Mon-Fri)	£5,750 per month
Consultancy charges for any ad hoc requests or any consultancy work outside of initial agreed scope, to include: - Configuration / development / deployment / testing of any Integration Services - Any Change requests - Any Support requests where W3 Partnership Ltd are not responsible for the problem encountered	Daily consultancy rate: £850

¹An “Integration Service” is defined as an end-to-end Integration Solution which usually comprises one Integration Service but occasionally is a chain of individual Integration Services. These would be defined and agreed as part of any contract negotiation.

² Estimated at £600-£900 per environment per month. This estimate is based upon costs seen for other clients. This is a direct cost; no revenue is added by W3 Partnership Ltd. This amount is dependent upon the \$ exchange rate at time of invoice.

Note: All Prices quoted are exclusive of VAT.

W3Partnership commitment to G-CLOUD 15.

W3Partnership prides itself as an organisation that develops new ways to use the cloud and designed the first true “Cloud” integration solution which helped bring advancements to support the Customer Experience. One major challenge that we have helped other Clients with, and therefore G-CLOUD 15 Users, is faster set up and deployment. This gives Clients a speedier, time efficient way to market, without investing in hardware or other software supporting an enhanced customer experience. Our integration patterns are easily adjusted to all and can be deployed in 48 hrs. The savings will help Smarter Integration Users invest their funds into other projects.

One of the biggest challenges facing the public sector is how to use money wisely on change projects and provide a first-class service at all times. Our Smarter Integration product helps make that challenge more achievable and will deliver opportunities to save money.