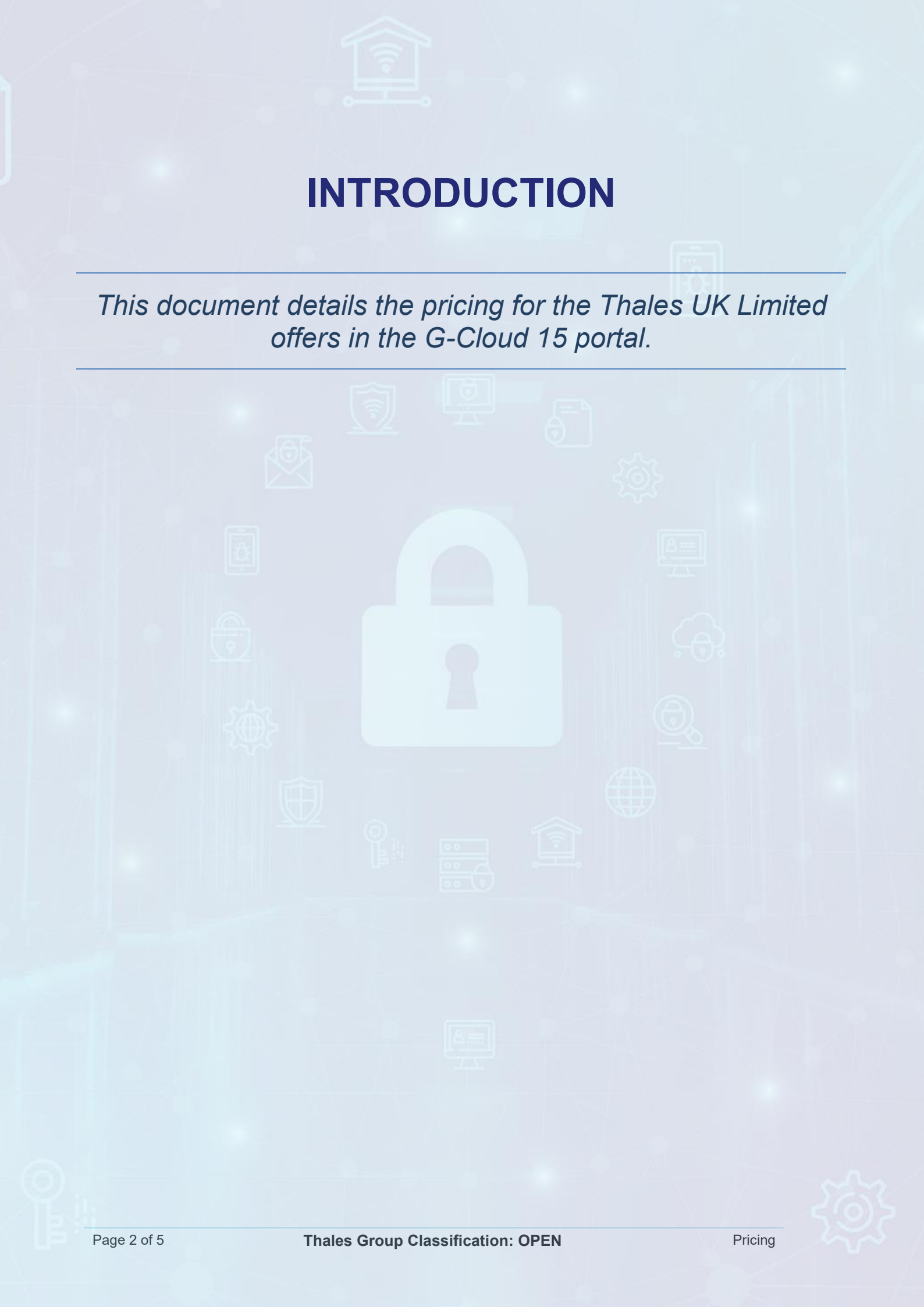


G-Cloud 15 PRICING

Doc Ref No: ThalesGC150126



INTRODUCTION

This document details the pricing for the Thales UK Limited offers in the G-Cloud 15 portal.

SFIA RATE CARD

Rate Card

Thales Services are charged at the rates identified within the SFIA rate card, a copy of this is provided below.

Table 1 SFIA Rate Card

	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow	£844	£844	£733	£733	£844	£844
2. Assist	£1,155	£1,155	£769	£769	£1,155	£1,155
3. Apply	£1,234	£1,234	£808	£808	£1,234	£1,234
4. Enable	£1,420	£1,420	£937	£937	£1,420	£1,420
5. Ensure, advise	£1,454	£1,454	£1,066	£1,066	£1,454	£1,454
6. Initiate, influence	£1,622	£1,622	£1,196	£1,196	£1,622	£1,622
7. Set strategy, inspire, mobilise	£1,827	£1,827	£1,325	£1,325	£1,827	£1,827

Pricing Terms

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate

Applicable Services

This rate card applies to the following services offered by Thales UK Limited within the G-Cloud 15 portal:

- Penetration Testing
- Operational Technology CNI Physical & Digital Labs Service
- Operational Technology Cyber Security Awareness Training
- Operational Technology Extended Detection & Response (XDR) Design & Integration
- Operational Technology Secure Remote Access Design & Integration
- Post Quantum Cryptography (PQC) Discovery and Assessment
- Public Key Infrastructure (PKI) Services
- Secure by Design (SbD)
- Expert Digital Forensic Investigations and Advanced Data Recovery
- High Assurance Remote Access Services

- Lawful Interception & Data Analytic Solutions
- Secure Police & Government Internet Transit
- Secure Connectivity Services

All charges are detailed in the service description documents; any further service elements require direct communication with Thales.

Additional Services

Additional services can be provided upon request. Activities contracted under the G-Cloud 15 framework will be charged as per the SFIA rate card provided above.

FIRM PRICING OFFERS

Public Key Infrastructure (PKI) Health Check

This section details the pricing associated with the Thales offer for the PKI Health Check service on G-Cloud 15.

Deliverables

The Thales PKI Health Check is provided by PKI experts delivering a PKI assessment report including any easy to digest RAG status. For a full description of the service, please refer to the service description document on the G-Cloud 15 portal.

Pricing

The PKI Health Check is offered at £11,000. The service is dependent on the provision of customer PKI documentation and the service is delivered over the course of one week to be scheduled with the customer upon contract award.

Other Thales Services on top of the core scope are charged at the rates identified within the SFIA rate card.

Operational Technology Security Assessment (OTSA)

This section details the pricing associated with the Thales offer for the OT Security Assessment service on G-Cloud 15.

Deliverables

The Thales OTSA (Operational Technology Security Assessment) is a consultant-led service that establishes a clear, evidence-based understanding of an organisation's OT environment. It is typically delivered over a three day on-site engagement, following a scoping exercise.

Pricing

The Thales OTSA starts at £23,863.98.

This is inclusive of a representative £600 travel budget (subject to change depending on location of customer site and required length of the engagement).

For details of the service, please refer to the service description document on the G-Cloud 15 portal.

This service is dependent on the provision of customer network documentation and a scoping period preceding the site visit. Dates will be scheduled upon contract award.

The following optional parts of the service are not included in the baseline offer:

- Executive Presentation
- Network Diagram
- Wireless Assessment

- Basic WiFi Assessment

Key Management

Deliverables

The Thales Key Management Service solution provides an independent whole lifecycle service for the management of encryption keys to fulfil requirements for safe, compliant and comprehensive key management across multiple clouds, including: Microsoft Azure, AWS, Azure Stack, Microsoft Office365, SAP and Salesforce.com

The deliverable to customer is in the form of licenses.

Pricing

There is a one-time set up fee of £4,823.

The price per unit is £43,737.

This covers two licenses for Thales Virtual CipherTrust Manager,k170v and two CipherTrust Flex Ability connectors.

This forms the minimum functionality for the CipherTrust Data Security Platform. Additional optional pricing elements can be selected where required.

HSM – DPOD

Deliverables

Thales Luna Cloud HSM is a cloud-based platform that provides a range of Cloud HSM and key management services.

Customers are provided access to the cloud service for a monthly fee.

Pricing

There is a one-time set up fee of £4,321.

The price for the Cloud HSM on Demand service per unit of service as detailed below is from £2,871 per month with a minimum service period of 24 months. Discounts available for multiple tiles and extended contract periods.

Each HSM on Demand service provides:

- 100 keys per service
- 5 clients machines per service
- 100 transactions per second per service tile

Each Key Broker Service provides:

- Unlimited key storage
- Key management functions

VAT AND OTHER TAXES

All pricing provided within this document is exclusive of UK VAT at the prevailing rate and any other applicable taxes.