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PRICING SCHEDULE

Cloud Support

Pricing Guidance

The SFIA pricing table includes the various daily rates for IB Boost consultants. An engagement may consist of a single or multiple consultants, and these consultants could be performing similar tasks, or varying tasks depending on the nature of the project and the extent of our engagement.

We have included a guide with example consultant roles and responsibilities and their associated place within the SFIA table (see below). This will allow customers to better estimate project costs while in the evaluation phase. Please note that this list is non-exhaustive, and a more detailed analysis of roles required and their cost will be provided before a project commences.

Services are available during UK standard working hours as per the SFIA Rate Card. Extended hours are available if required, including weekends.

Once normal working hours have been exceeded the charges will be 1.25 times the daily rate charged in .25-day increments for each interval of up to 2.5 hours. Weekend and Bank Holiday working day charges will be 1.5 times the daily rate, charged in .25-day increments for each interval of up to 2.5 hours.

Volume Discount

A 5% discount is available for projects whose total expenditure is over £1,000,000.

At such time as the Implementation Plan has been agreed with the customer, the total estimated project price using standard rates will be used to determine the discount level to be applied (see table below). The Implementation Plan will be updated to include the discounted daily pricing, and monthly invoices will reflect this for the duration of the project.

In the event that a project is terminated by the customer before completion, meaning that the total charge paid at standard rates would be in a lower Total Expenditure Tier, we reserve the right to charge the customer for the difference between the two discount rates.

Standards for Consultancy Day Rate Cards

Consultant's Working Day – 8 hours exclusive of travel and lunch

Working Week – Monday to Friday excluding national holidays

Office Hours – 09.00 – 17.00 Monday to Friday

Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25

Mileage – As above

Professional Indemnity Insurance – Included in day rate

SFIA Role Guidance

Role	Function (examples)	SFIA	Daily Rate
Junior Developer	- Basic development activities - Create technical documentation	Follow	£550
Tester	- Execute manual or automated test cases	Follow	£550
Developer	- Write code / develop websites to specification - Design and implement unit tests	Assist	£600
Automation Engineer	- Assist with tool selection - Write and implement automated test cases - Automate configuration procedures - Provide test support	Apply	£675
Business Analyst	- Production of functional specification documents - Analysis and design of internal business processes	Enable	£750
Test Manager	- Define test strategy and test plan - Coordinate test pack creation - Manage test environments - Track defect resolution - Report on progress and tests	Ensure / Advise	£800
Solution Architect	- Gather and confirm specifications - Design strategic software solution - Structure project milestones	Ensure / Advise	£800
Project Manager	- Direct and manage project execution - Identify corrective actions to address issues and risks - Communicate and collaborate with stakeholders	Initiate / Influence	£900
Programme Manager	- As PM, but for multiple simultaneous project streams - Communicate and collaborate with senior stakeholders	Set Strategy / Inspire	£1000

SFIA Rate Card

	Strategy & Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & Management Support	Client Interface
1. Follow	N/A	N/A	£550	£550	N/A	£550
2. Assist	N/A	N/A	£600	£600	£600	£600
3. Apply	N/A	N/A	£675	£675	£675	£675
4. Enable	£750	£750	£750	£750	£750	£750
5. Ensure / Advise	£800	£800	£800	£800	£800	£800
6. Initiate / Influence	£900	£900	£900	£900	£900	£900
7. Set Strategy / Inspire	£1000	£1000	£1000	£1000	£1000	£1000