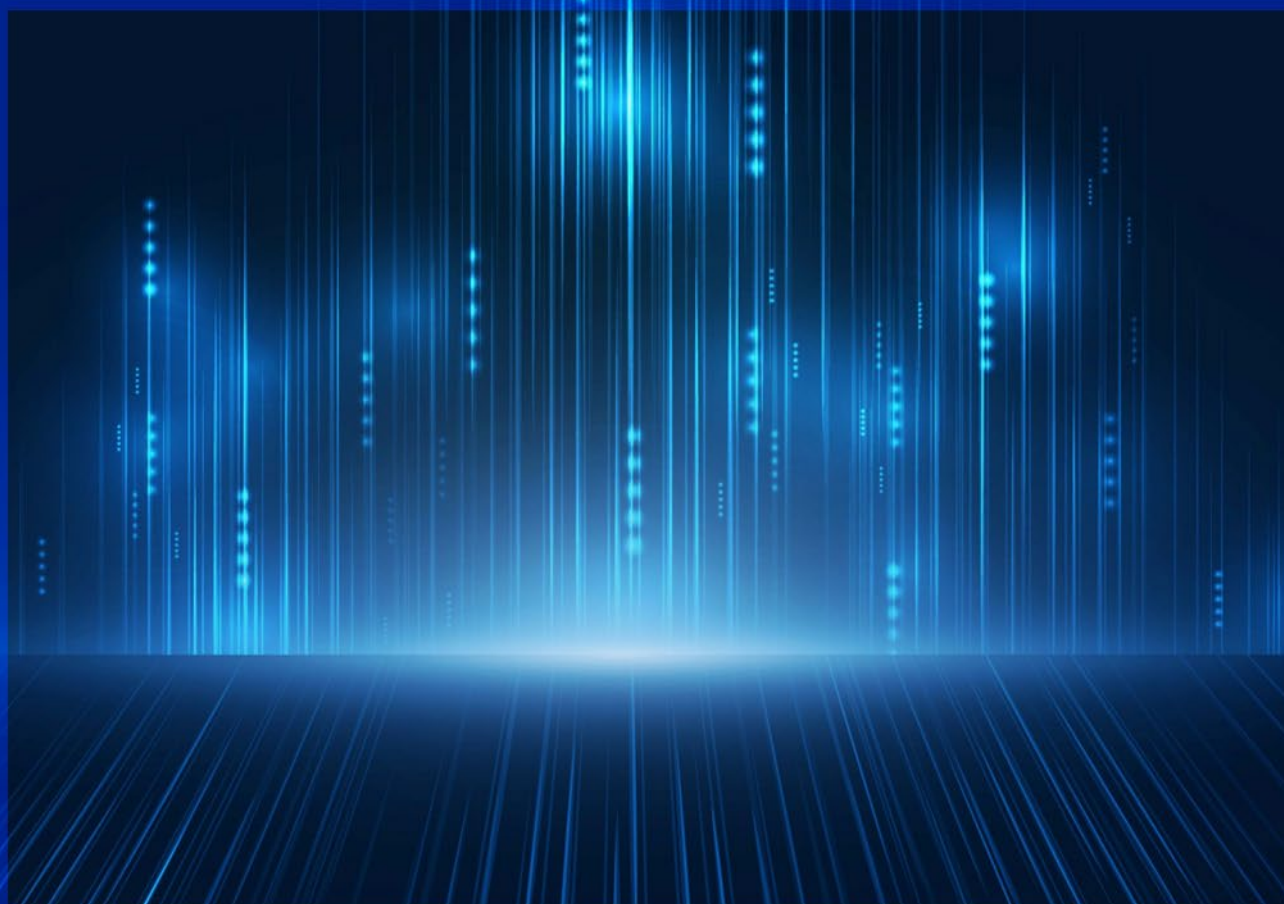


Procurement Maturity Assessment

A KPMG Service for G-Cloud 15



Service Definition

KPMG's Procurement Maturity Assessment



Service Description:

The Procurement Maturity Assessment (PMA) methodology provides a holistic view across the constituent processes of the end-to-end procurement and enables clients to identify and prioritise key improvement areas. The findings from the three core components of the maturity assessment – the Executive and Functional surveys and KPI assessment – demonstrate a client's maturity level in selected procurement processes across six operating model design layers.

The PMA reviews and assesses the end-to-end procurement processes (i.e. Source to Contract, Requisition to Pay and Process Governance) across various dimensions of the operating model design layers (i.e. Functional Process, People, Service Delivery Model, Technology, Performance Insights & Data, and Governance) to identify areas of improvement and allow focused recommendations.

Our assessments provide a maturity ranking based on leading industry benchmarks and KPMG experience; quantified opportunities and an indicative roadmap for improvement.



Benefits of Procurement Maturity Assessment Services

- A proven methodology that lays the foundations for an enhanced procurement capability
- Validated quantitative and qualitative data sets that provide deep insight into your procurement function with respect to Strategy, Process, Organisation and Technology & Data.
- Gap assessment of your procurement maturity compared with peer group benchmarks and global best practice.
- Identification of root causes of areas of immaturity, and prioritised opportunities for improvement linked to KPIs.
- Quantified benefits and base case for change to support business case development.
- Improvement/transformation roadmap that includes quick-wins and required 'enablers'



Our service features

Core Services

- Quantitative data analysis
- Structured interviews and surveys including voice of the customer
- Maturity assessment and gap analysis against peer group and leading practice benchmarks
- Opportunity identification linked to current and desired maturity
- Quantified benefits potential and business case
- Improvement / transformation road-mapping

Enabling Services

- Transformation (including Digitally led)
- Programme management
- Stakeholder engagement and communications
- People and change management
- Learning and development

What is the Procurement Maturity Assessment (PMA)

KPMG's PMA methodology enables clients to identify and priorities key improvement areas across the three process groups

The findings from the three core components of the maturity assessment the Executive and Functional surveys and KPI assessment demonstrate a client's maturity level in selected procurement processes across six operating model design layers (below)

A processes groups covering Source To Pay

B operating model design layers to allow focused recommendations

C maturity levels to ensure consistent assessment criteria across all processes

Supply Chain Maturity Assessment sits alongside the **Procurement Maturity Assessment**

B Operating model layers

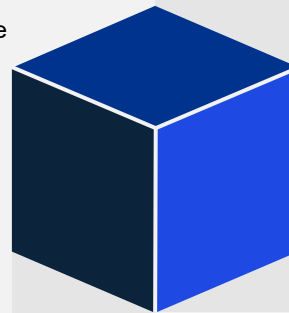
1. Functional Process
2. People
3. Service Delivery Model
4. Technology
5. Performance Insights & Data
6. Governance

C maturity levels

1. Reactive
2. Managed
3. Established
4. Collaborative
5. Integrated

A Process groups

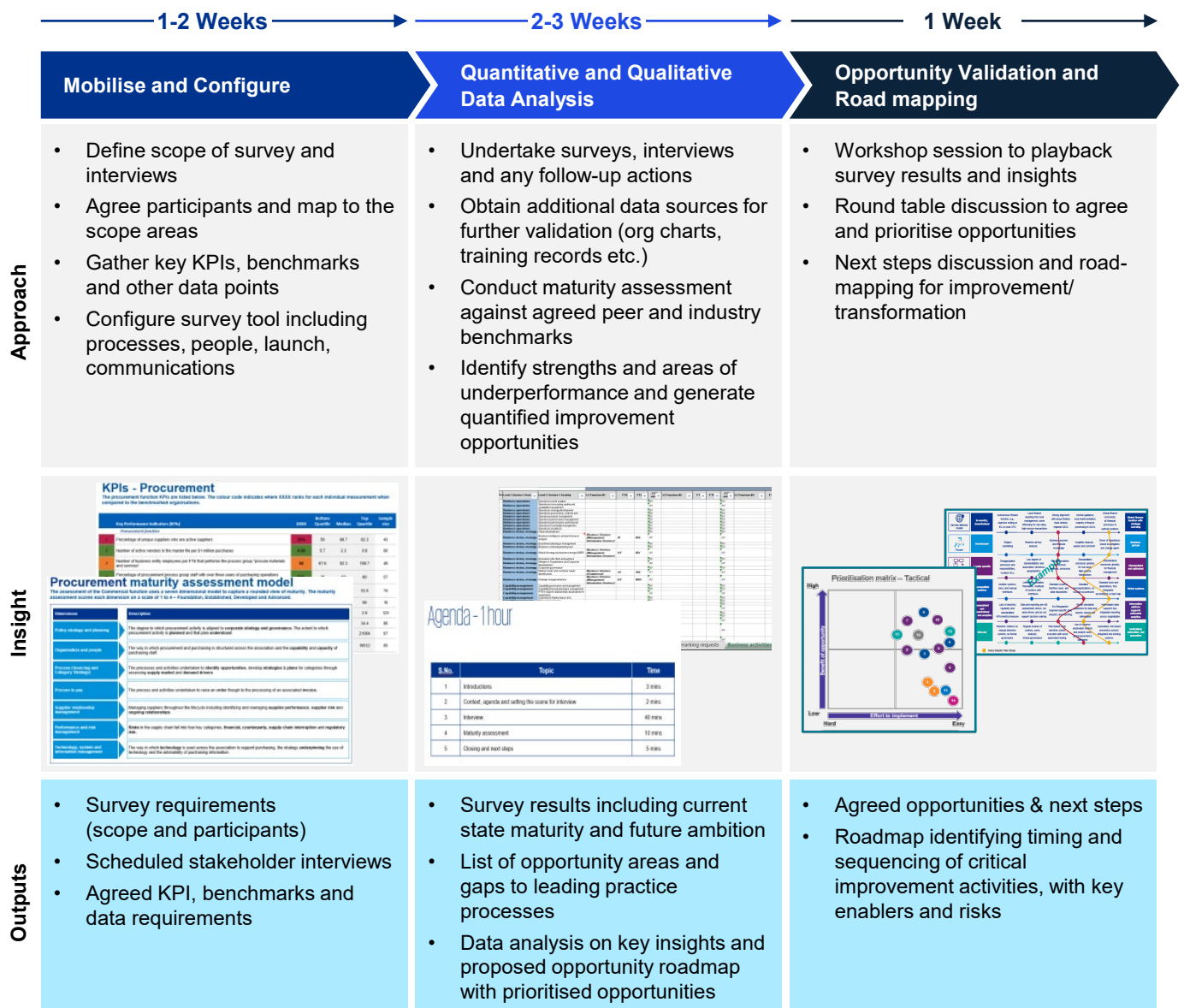
1. Source to Contract
2. Requisition to Pay
3. Process Governance



Our Approach

Procurement Maturity Assessment

KPMG's Procurement Maturity Assessment provides deep insight across the organisation and identifies performance gaps compared to peer groups and best practice. The Procurement Maturity Assessment (PMA) methodology provides a holistic view across the constituent processes of the end-to-end procurement and enables clients to identify and prioritise key improvement areas. The findings from the three core components of the maturity assessment – the Executive and Functional surveys and KPI assessment – demonstrate a client's maturity level in selected procurement processes across six operating model design layers. The PMA reviews and assesses the end-to-end procurement processes (i.e. Source to Contract, Requisition to Pay and Process Governance) across various dimensions of the operating model design layers (i.e. Functional Process, People, Service Delivery Model, Technology, Performance Insights & Data, and Governance) to identify areas of improvement and allow focused recommendations.

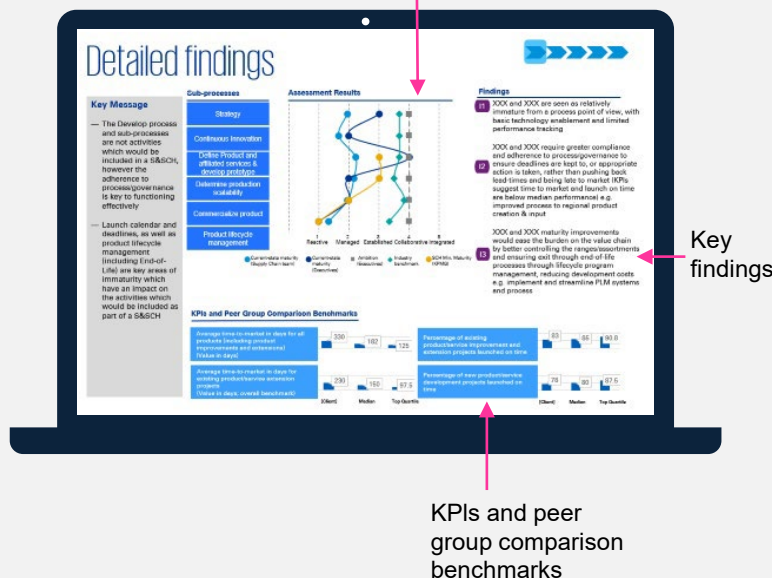


Our ways of working

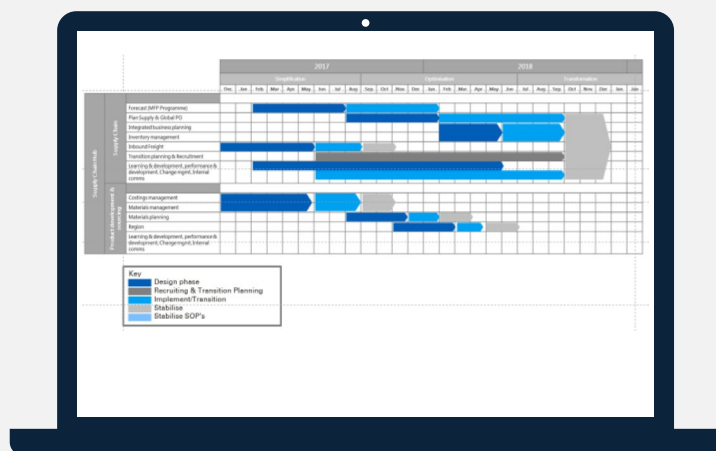
- Collaboration by default – we prefer to work together with you in a single integrated team; delivering shared objectives in line with shared values.
- The voice of the team – The data we use is both quantitative and qualitative. The opinions and insights that your team hold are used together with financial insights and benchmarks to understand maturity and prioritising the future opportunities for your function.
- Detailed outputs – Each of the key dimensions is made up of multiple sub-dimensions, enabling us to highlight the gaps between the procurement organisation, industry average and industry benchmark with enough specificity to enable precise recommendations

The below outlines two of the key deliverable templates which are included within the output document. These templates are populated by the engagement team using data collated from the KGS maturity assessment team. These outputs will allow clients to identify future opportunity areas.

Level 2 chart



Project plan



Why KPMG

KPMG has completed over 200 S2C/P implementations globally. We combine our procurement advisory, technology enablement, risk and indirect tax capabilities to work on the largest and most challenging and complex transformations.

Our Experience and Capability

100+

Procurement and Supply Chain professionals in the UK with deep experience and capability across public and private sector clients and markets

200+

Professionals working on innovative technology solutions for our clients in our **Ignition Centres**

Digital Accelerators

Our experienced teams have access to a variety of digital tools and technology enabled methodologies that allow us to deliver engagements and programme benefits at pace, without compromising quality

KPMG Experience And Results

200+

S2C/P transformations implemented globally

12,250

Training participant days for Procurement colleagues involving leading S2C tech.

7500

Savings initiatives delivered

745

International procurement and product category specialists

£440b

Procurement spend analysed

312

Thought leadership articles

£26b

Savings generated across our transformation projects

6

Months to typical ROI

Our Global Network

Operating in **155** countries with **700+** offices worldwide

1,100+

International procurement and operations professionals

KGS

Our offshore global delivery arm that supports a range of services and scalable solutions to deliver value in a cost-efficient manner. Our bid includes c27% offshore resources

Global Operations centre of Excellence

Acts as a hub of knowledge, thought leadership and insights for our consultants and our clients around the world

Our Recognition



Gold rated for Operations & Supply Chain capability by the Financial Times' UK's Leading Management Consultants 2023



Gold rated for Digital Transformation capability by the Financial Times' UK's Leading Management Consultants 2023



Gold rated for Organisation and Change capability by the Financial Times' UK's Leading Management Consultants 2023



Gold rated for Sustainability capability by the Financial Times' UK's Leading Management Consultants 2023



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