

Evidence-backed Exit strategy, planning, and testing

A KPMG Service for G-Cloud 15



KPMG About us

KPMG is one of the largest AI Platforms & Cloud Engineering Advisory and Implementation providers in the UK. We bring end-to-end services across the entire cloud life-cycle from Strategy and Planning, to Architecture and Build, through to running Secure cloud-native applications. This is enabled by our diverse, industry-leading and multi-disciplined experts.

 AI Platforms & Cloud Engineering in its 10th year	 1000+ AI Platforms & Cloud Engineering Team (670+ Engineers & Architects, 500+ Advisory & Delivery consultants)	 2000+ AI & Cloud certifications in Azure, Google, AWS	 £30M + AI Platforms & Cloud Engineering spend supported annually	 600+ AI Platforms & Cloud Engineering projects completed	 50%+ Focused on highly regulated industries
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AI Platforms & Cloud Engineering Practice

- Deep domain experience across a wide range of Cloud providers and technologies
- Leading and award-winning scaled engineering capability
- Long established consulting approach and methodologies

Our Principles

- Industrialised approach reusing assets and accelerators
- Automate everything
- Deliver value for money
- Pride ourselves on high quality outcome deliverables

How we Operate

- Sprint based projects for fast iterative results
- Delivering with our clients using outcome focused multi-disciplinary teams
- Strong, established network to ensure partnering excellence

Our Core Propositions

Besides the core propositions we deliver **240+** services mentioned in our Service Catalogue

Operational Excellence 	AI Powered Modern Platform 	Modern Engineering 	Value & Sustainability 	AI Powered Application Modernisation 
• Cloud CoE & Target Operating Model • Cloud Programme Risk and Assessment • Cloud Maturity Assessment	• Cloud Design, Build, Migrate & Transform • Cloud Risk Controls & Cyber • Cloud Security Architecture	• DevOps & DevSecOps • Secure SDLC • Site Reliability Engineering (SRE)	• ESG • Cloud Value Management • FinOps • Sustainable Technology	• Gen AI • Cloud Data & Analytics • Logging and Monitoring

Across our many delivery centres, we work with clients of all industries, specialising in complex, high risk or regulated sectors.



Combining our expertise with our alliance tech solutions, we harness the power of smart technologies. Together, we solve your most complex business issues to create sustainable success.



Exit strategy, planning, and testing



Service Description:

From strategy assessment and selection through planning, periodic testing, re-validation, and if required, execution, KPMG provides evidence-backed support across the exit planning lifecycle. We bring templatised strategies and plans together with standardised procedures and RACIs to accelerate exit planning and de-risk vendor dependencies.



Service Categories

- Exit Strategy
- Exit Planning
- Resilient Design
- Secondary Vendor Selection
- Exit Plan Testing and Validation
- Exit Plan Execution



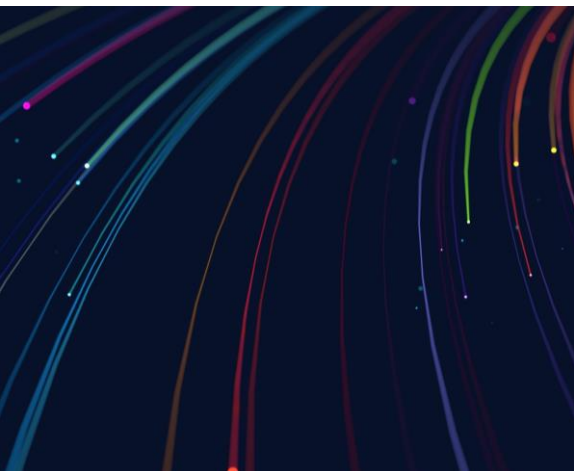
What are the benefits of KPMG Powered IT service?

- Ensure regulatory compliance at pace through predefined templates and procedures
- Ensure currency of exit plans through regular testing and revalidation
- Optionality in planning to cover stressed and managed exit plans
- Mitigate the likelihood of exit events through proactive management of exit triggers
- Mitigate the severity of exit through contingency planning and resilient service design
- Seamlessly navigate transitions through advanced preparation, clear roles and responsibilities, clear procedures and expert advice



Our service features

- Exit Strategy: comprehensive guidance in navigating transitions, regulatory compliance, and mitigating risks, all within a concise framework tailored to business needs
- Exit Planning: tailored and structured approach, defined roles, thorough documentation for invoking an exit plan and the steps required
- Resilient Design: risk mitigation through redundancy, contingencies, multi-vendor solutions and dependency mapping
- Exit Plan Testing and Validation: scenario simulation, data validation, legal compliance, stakeholder feedback, and contingency planning
- Exit Plan Execution: rapid access to independent expertise and delivery resource to enable service transition



Our Approach

KPMG proposes a well-defined approach that will assist in delivering a customised solution that meets your requirement. Using our global framework, industry experience and methodologies we will accelerate your journey to cloud, adoption of your operating model structure, creation of a resilient architecture and business case.



Requirements

- Access to key stakeholders
- Access to contractual considerations
- Overview of application and infrastructure landscape
- Knowledge of deployment processes and data platforms



Activities

Discovery and mobilization

- Review existing artefacts and establish the client's baseline
- Socialise the relevant sections which will inform the Cloud Exit Strategy & Plan whilst leveraging KPMG templates aligned to industry and regulatory expectations

Document Build

- Leverage KPMG's Cloud Exit Strategy & Plan templates to create the client documents
- Hold workshops and steering meetings with technical experts and business stakeholders, to validate exit plans on a continuous basis

Approvals

- Support and facilitate the client's review and approval prior to issue to the regulator if applicable

Optional add on: desktop testing

- Document the approach to scenario testing for stressed and non-stressed exits
- Perform desktop testing of the exit plans, engaging key stakeholders where required
- Report on whether the exit plan objectives were met, lessons learnt and improvements identified



Outcomes

Documented Cloud Exit Strategy and Plan aligned to regulatory expectations and industry good practice that can be smoothly executed if necessary.



High-Level Timelines

Our indicative timeline is based on our experience of delivering similar engagements for multiple organisations. Once engaged, we will work with you to create and agree a bespoke plan to meet your specified requirements.

Weeks: 6-8

Why KPMG



Top Professional Brand

KPMG has a strong brand and excellent reputation. We are focused on customer needs and have a pragmatic approach for the design and delivery of our Projects. Our team has a proven track record of delivering similar engagements and an intimate knowledge of challenges faced by our clients.



Constructive Input and Challenge

We consider it to be our responsibility to bring an independent perspective and constructively challenge existing processes and systems. We will highlight and share with you both internal and external leading practices.



We Employ a Collaborative and Integrated Team Approach

We deliver a full suite of evidence-backed recommendations in collaboration with KPMG sector and technical experts in all parts of our business around the globe. By working in multi-disciplinary teams, we can deliver holistic thinking and insights for even the most complex challenges.



We Have Strong Relevant Recent Credentials

We have worked across multiple industries and will bring insights from other sectors to challenge your thinking. We have vast Cloud and DevOps expertise within our technology practice in the UK region alone, who cover everything from hosting strategies to building landing zones. We produce agile, resilient and efficient IT functions that support the wider enterprise.

Our Team, Stories and Solutions

Business Outcomes Powered by Cloud

Our Solutions

Cutting-edge technology, business focused solutions

Our Stories

Discover the impact we've made in the Cloud industry

Our Insights

What are the big issues at the top of your business agenda? Read our latest thinking and research to stay on top of change.

AI and Machine Learning

Thought-leadership, expert analysis, and guidance on all things AI.

AI and Machine Learning

Technology and innovation

Trusted insights and actionable advice on emerging technologies.

Technology and Innovation



The CEO Guide to AI Value



Agentic AI: the what, the why and the how

And many more....

KPMG Industry Analyst Recognition

Industry analysts recognition and accolades - KPMG Global



Microsoft Partner of the Year for 2023
Microsoft Prestige Award for Supplier of the Year



KPMG named a **Global Leader** in Verdantix Green Quadrant: **ESG and Sustainability Consulting 2024**



Global Partner of the Year 2024
Google Cloud DE&I Partner 2024



2x Guinness World Records for DevOps and Cloud Upskilling

DevOps upskilling in KPMG and the community



2020, 2021, 2022

Highly Commended / DevOps Leader of the Year 2023



The Forrester Wave™: Cybersecurity Consulting Services in Europe, Q1 2024





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CREATE. | CRT164925A January 2026