



Evidence-backed AWS Managed Service

A KPMG Service for G-Cloud 15



KPMG About us

KPMG is one of the largest AI Platforms & Cloud Engineering Advisory and Implementation providers in the UK. We bring end-to-end services across the entire cloud life-cycle from Strategy and Planning, to Architecture and Build, through to running Secure cloud-native applications. This is enabled by our diverse, industry-leading and multi-disciplined experts.

 AI Platforms & Cloud Engineering in its 10th year	 1000+ AI Platforms & Cloud Engineering Team (670+ Engineers & Architects, 500+ Advisory & Delivery consultants)	 2000+ AI & Cloud certifications in Azure, Google, AWS	 £30M + AI Platforms & Cloud Engineering spend supported annually	 600+ AI Platforms & Cloud Engineering projects completed	 50%+ Focused on highly regulated industries
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AI Platforms & Cloud Engineering Practice

- Deep domain experience across a wide range of Cloud providers and technologies
- Leading and award-winning scaled engineering capability
- Long established consulting approach and methodologies

Our Principles

- Industrialised approach reusing assets and accelerators
- Automate everything
- Deliver value for money
- Pride ourselves on high quality outcome deliverables

How we Operate

- Sprint based projects for fast iterative results
- Delivering with our clients using outcome focused multi-disciplinary teams
- Strong, established network to ensure partnering excellence

Our Core Propositions

Besides the core propositions we deliver **240+** services mentioned in our Service Catalogue

Operational Excellence 	AI Powered Modern Platform 	Modern Engineering 	Value & Sustainability 	AI Powered Application Modernisation 
• Cloud CoE & Target Operating Model • Cloud Programme Risk and Assessment • Cloud Maturity Assessment	• Cloud Design, Build, Migrate & Transform • Cloud Risk Controls & Cyber • Cloud Security Architecture	• DevOps & DevSecOps • Secure SDLC • Site Reliability Engineering (SRE)	• ESG • Cloud Value Management • FinOps • Sustainable Technology	• Gen AI • Cloud Data & Analytics • Logging and Monitoring

Across our many delivery centres, we work with clients of all industries, specialising in complex, high risk or regulated sectors.



Combining our expertise with our alliance tech solutions, we harness the power of smart technologies. Together, we solve your most complex business issues to create sustainable success.



AWS Managed Service



Service Description:

KPMG's evidence-backed AWS Managed Service offers clients a comprehensive solution to support and optimize their AWS environment. By leveraging KPMG's expertise, clients can achieve significant cost savings, improved performance, enhanced security, and streamlined operations, enabling them to focus on their core business objectives.



Service Categories

- Infrastructure as a Service (IaaS)
- Native Platform as a Service (PaaS)
- Cloud Security and Compliance
- Monitoring and Management (Performance, Security and FinOps)
- Service Management - Break/fix (level 2 and 3)
- Incident and Problem Resolution
- Service Reporting, Regular Meetings and Escalation paths
- Technical Escalation Support
- Shared Model Managed Service
- Full Managed Service



Service Benefits

- Operational uptime and resilience of infrastructure
- Reduce deployment time and risk to the business
- `Single pane of glass` view of the entire infrastructure
- Reduced business risk and increased velocity for resolution of issues
- Centralised visibility of all open and closed issues
- Open & Regular communications to ensure smooth operations
- Reduced business risk due to quick resolution of issues
- Fixed capacity for volume of AWS resources



Our Service Features

- Full Support for IaaS workloads
- Full Support for native PaaS Services
- System Design incorporating Security, Governance and Compliance
- End to End monitoring, management and alerting of cloud resources
- Large pool of SMEs for smooth operations of AWS environment
- Enhanced visibility through ITSM to track issues
- Enhanced communications with dedicated accounts manager for smooth operations
- Piece of mind, SMEs available to assist with technical issues
- KPMG would complete changes and upkeep of support infrastructure
- KPMG provide all frontline support, changes and upkeep

Our Approach

Our approach to AWS Managed Services involves proactive management, monitoring, and optimisation of your AWS environment. We focus on ensuring your AWS infrastructure operates efficiently, securely, and aligns with evolving business needs through continuous support and strategic guidance.



Requirements

Effective AWS Managed Services require comprehensive oversight of cloud resources, including automated management tools, expert knowledge of AWS functionalities, and strong security practices. Key requirements include continuous monitoring, incident management, cost optimisation, and adherence to compliance standards.



Activities

Continuous Monitoring and Management

- Implement 24/7 monitoring tools to track performance, usage, and health metrics.
- Manage AWS resources to ensure optimal performance and availability.
- Respond to and resolve incidents and anomalies promptly.

Security and Compliance Enforcement

- Conduct regular security assessments and compliance audits.
- Implement and update security policies and controls as per regulatory requirements.
- Manage identity and access controls to protect sensitive data.

Cost Optimisation and Resource Allocation

- Regularly review and optimise spending on AWS services.
- Implement cost-saving measures such as right-sizing resources and purchasing reserved instances.
- Provide detailed reporting on spending trends and cost reduction opportunities.

Strategic Advisory and Reporting

- Offer strategic guidance to align AWS services with business objectives.
- Prepare and deliver regular performance, security, and compliance reports.
- Advise on emerging AWS technologies and integration opportunities.



Outcomes

Engaging AWS Managed Services results in a highly efficient, secure, and cost-effective AWS environment. This service ensures that your infrastructure not only meets current operational demands but is also scalable and ready for future growth. Organisations benefit from reduced operational overhead, enhanced security posture, and improved overall cloud management, enabling them to focus more on strategic business activities.



High-Level Timelines

Our indicative timeline is based on our experience of delivering similar engagements for multiple organisations. Once engaged, we will work with you to create and agree a bespoke plan to meet your specified requirements.

Weeks: Varies

Why KPMG



Top Professional Brand

KPMG has a strong brand and excellent reputation. We are focused on customer needs and have a pragmatic approach for the design and delivery of our Projects. Our team has a proven track record of delivering similar engagements and an intimate knowledge of challenges faced by our clients.



Constructive Input and Challenge

We consider it to be our responsibility to bring an independent perspective and constructively challenge existing processes and systems. We will highlight and share with you both internal and external leading practices.



We Employ a Collaborative and Integrated Team Approach

We deliver a full suite of evidence-backed recommendations in collaboration with KPMG sector and technical experts in all parts of our business around the globe. By working in multi-disciplinary teams, we can deliver holistic thinking and insights for even the most complex challenges.



We Have Strong Relevant Recent Credentials

We have worked across multiple industries and will bring insights from other sectors to challenge your thinking. We have vast Cloud and DevOps expertise within our technology practice in the UK region alone, who cover everything from hosting strategies to building landing zones. We produce agile, resilient and efficient IT functions that support the wider enterprise.

Our Team, Stories and Solutions

Business Outcomes Powered by Cloud

Our Solutions

Cutting-edge technology, business focused solutions

Our Stories

Discover the impact we've made in the Cloud industry

Our Insights

What are the big issues at the top of your business agenda? Read our latest thinking and research to stay on top of change.

AI and Machine Learning

Thought-leadership, expert analysis, and guidance on all things AI.

AI and Machine Learning

Technology and innovation

Trusted insights and actionable advice on emerging technologies.

Technology and Innovation

The CEO guide to AI value

The CEO Guide to AI Value

Agentic AI: the what, the why, and the how

Agentic AI: the what, the why and the how

And many more....

KPMG Industry Analyst Recognition

Industry analysts recognition and accolades - KPMG Global



2022 Partner of the Year Winner
Dynamics 365 Finance Award
2022 Partner of the Year Finalist
Global SI & Advisory Digital Transformation Award
Advisory Services Award

Microsoft Partner of the Year for 2023
Microsoft Prestige Award for Supplier of the Year



KPMG named a **Global Leader** in Verdantix Green Quadrant: **ESG and Sustainability Consulting 2024**



Global Partner of the Year 2024
Google Cloud DE&I Partner 2024



2x Guinness World Records for DevOps and Cloud Upskilling

DevOps upskilling in KPMG and the community



2020, 2021, 2022

Highly Commended / **DevOps Leader of the Year 2023**



The Forrester Wave™: Cybersecurity Consulting Services in Europe, Q1 2024





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CREATE. | CRT164925A January 2026