



KPMG Strategic Workforce Planner (SWP)

KPMG Rate Card for G Cloud 15



Rate card

			Maximums		
Job Family	Job Role	Role Level	KPMG Grade	Onshore Rate	Offshore Rate
Architecture Roles	Business architect	Trainee business architect	E	£840	£195
		Associate business architect	D	£1,080	£300
		Business architect	C	£1,337	£525
		Lead business architect	B	£1,873	£655
	Data architect	Data architect	C	£1,337	£525
		Senior data architect	B	£1,873	£655
		Chief data architect	A	£2,808	£780
	Enterprise architect	Enterprise architect	E	£840	£195
		Senior enterprise architect	D	£1,080	£300
		Lead enterprise architect	C	£1,337	£525
		Principal enterprise architect	A	£2,808	£780
	Network architect	Associate network architect	E	£840	£195
		Network architect	D	£1,080	£300
		Lead network architect	C	£1,337	£525
	Security architect	Security architect	D	£1,080	£300
		Lead security architect	C	£1,337	£525
		Principal security architect	B	£1,873	£655
	Solution architect	Associate solution architect	E	£840	£195
		Solution architect	D	£1,080	£300
		Senior solution architect	C	£1,337	£525
		Lead solution architect	B	£1,873	£655
		Principal solution architect	A	£2,808	£780
	Technical architect	Associate technical architect	E	£840	£195
		Technical architect	D	£1,080	£300
		Senior technical architect	C	£1,337	£525
		Lead technical architect	B	£1,873	£655
		Principal technical architect	A	£2,808	£780
Chief digital and data roles	Chief data officer	Chief data officer	A	£2,808	£780
	Chief information security officer	Chief information security officer	A	£2,808	£780
	Chief technology officer	Chief technology officer	A	£2,808	£780

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Cyber Security Roles	Cyber security audit and assurance	Lead cyber security audit and assurance	B	£1,873	£655
		Principal cyber security audit and assurance	A	£2,808	£780
	Cyber security governance and risk management	Associate cyber security governance and risk manager	C	£1,337	£525
		Lead cyber security governance and risk manager	B	£1,873	£655
		Principal cyber security governance and risk manager	A	£2,808	£780
	Cyber security monitoring	Associate cyber security monitoring	C	£1,337	£525
		Lead cyber security monitoring	B	£1,873	£655
		Principal cyber security monitoring	A	£2,808	£780
	Cyber security incident response	Associate cyber incident response	C	£1,337	£525
		Lead cyber security incident response	B	£1,873	£655
		Principal cyber security incident response	A	£2,808	£780
	Cyber security vulnerability management	Associate cyber security vulnerability management	C	£1,337	£525
		Lead cyber security vulnerability management	B	£1,873	£655
		Principal cyber security vulnerability management	A	£2,808	£780
	Cyber security digital forensics	Associate cyber security digital forensics	C	£1,337	£525
		Lead cyber security digital forensics	B	£1,873	£655
		Principal cyber security digital forensics	A	£2,808	£780
	Cyber security testing	Associate cyber security testing	C	£1,337	£525
		Lead cyber security penetration testing	B	£1,873	£655
		Principal cyber security testing	A	£2,808	£780
	Cyber security secure design	Associate cyber security secure systems architecture and design	C	£1,337	£525
		Lead cyber security secure systems architecture and design	B	£1,873	£655
		Principal cyber security secure systems architecture and design	A	£2,808	£780

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Data Roles	Analytics engineer roles	Trainee analytics engineer	E	£840	£195
		Analytics engineer	D	£1,080	£300
		Senior analytics engineer	C	£1,337	£525
		Lead analytics engineer	B	£1,873	£655
		Head of analytics engineering	A	£2,808	£780
	Data analyst roles	Associate analyst	E	£840	£195
		Data analyst	D	£1,080	£300
		Senior data analyst	C	£1,337	£525
		Principal data analyst	B	£1,873	£655
	Data engineer roles	Data engineer	E	£840	£195
		Senior data engineer	D	£1,080	£300
		Lead data engineer	C	£1,337	£525
		Head of data engineering	A	£2,808	£780
	Data ethicist roles	Data ethics lead	B	£1,873	£655
		Head of data ethics	A	£2,808	£780
	Data governance manager roles	Data governance manager	C	£1,337	£525
		Lead data governance manager	B	£1,873	£655
		Head of data governance	A	£2,808	£780
	Data scientist roles	Trainee data scientist	E	£840	£195
		Associate data scientist	D	£1,080	£300
		Data scientist	D	£1,080	£300
		Principal data scientist	B	£1,873	£655
		Lead data scientist	C	£1,337	£525
		Head of data science	A	£2,808	£780
	Machine learning engineer roles	Senior machine learning engineer	D	£1,080	£300
		Lead machine learning engineer	C	£1,337	£525
	Performance analyst roles	Associate performance analyst	E	£840	£195
		Performance analyst	D	£1,080	£300
		Senior performance analyst	D	£1,080	£300
		Lead performance analyst	C	£1,337	£525
		Head of performance analysis	B	£1,873	£655

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IT Operations roles	Application operations engineer roles	Associate application operations engineer	E	£840	£195
		Application operations engineer	D	£1,080	£300
		Senior application operations engineer	D	£1,080	£300
		Lead application operations engineer	C	£1,337	£525
		Principal application operations engineer	B	£1,873	£655
	Business relationship manager roles	Business relationship manager	D	£1,080	£300
		Senior business relationship manager	C	£1,337	£525
		Lead business relationship manager	B	£1,873	£655
	Change and release manager roles	Configuration analyst	E	£840	£195
		Change and release analyst	D	£1,080	£300
		Change and release manager	C	£1,337	£525
	Command and control centre manager roles	Operations analyst	E	£840	£195
		Senior operations analyst	D	£1,080	£300
		Operational control manager	C	£1,337	£525
		Head of command and control	B	£1,873	£655
	End user computing engineer roles	Associate end user computing engineer	E	£840	£195
		End user computing engineer	D	£1,080	£300
		Senior end user computing engineer	D	£1,080	£300
		Lead end user computing engineer	C	£1,337	£525
		Principal end user computing engineer	B	£1,873	£655
	IT service manager roles	IT service analyst	E	£840	£195
		IT service manager	D	£1,080	£300
		Senior IT service manager	C	£1,337	£525
		Head of IT service management	A	£2,808	£780
	Incident manager roles	Incident manager	C	£1,337	£525
		Major incident manager	B	£1,873	£655
	Infrastructure engineer roles	Associate infrastructure engineer	E	£840	£195
		Infrastructure engineer	D	£1,080	£300
		Senior infrastructure engineer	D	£1,080	£300
		Lead infrastructure engineer	C	£1,337	£525
		Principal infrastructure engineer	B	£1,873	£655
	Infrastructure operations engineer roles	Associate infrastructure operations engineer	E	£840	£195
		Infrastructure operations engineer	D	£1,080	£300
		Senior infrastructure operations engineer	D	£1,080	£300
		Lead infrastructure operations engineer	C	£1,337	£525
		Principal infrastructure operations engineer	B	£1,873	£655

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Job Family	Job Role	Role Level	Maximums		
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IT Operations roles (cont.)	Problem manager roles	Problem analyst	E	£840	£195
		Problem manager	C	£1,337	£525
	Service desk manager roles	Service desk analyst	E	£840	£195
		Senior service desk analyst	D	£1,080	£300
		Service desk manager	C	£1,337	£525
		Head of service desk	B	£1,873	£655
	Service transition manager roles	Service acceptance analyst	D	£1,080	£300
		Service readiness analyst	D	£1,080	£300
		Service transition manager	C	£1,337	£525
		Lead service transition manager	B	£1,873	£655
Product and delivery roles	Business analyst roles	Trainee business analyst	E	£840	£195
		Junior business analyst	E	£840	£195
		Business analyst	D	£1,080	£300
		Senior business analyst	C	£1,337	£525
		Lead business analyst	B	£1,873	£655
		Head of business analysis	A	£2,808	£780
	Delivery manager roles	Associate delivery manager	D	£1,080	£300
		Delivery manager	C	£1,337	£525
		Senior delivery manager	B	£1,873	£655
		Head of (Agile) delivery management	A	£2,808	£780
	Digital portfolio manager roles	Digital portfolio analyst	E	£840	£195
		Digital portfolio manager	D	£1,080	£300
		Senior digital portfolio manager	C	£1,337	£525
		Head of portfolio	B	£1,873	£655
	Product manager roles	Associate product manager	E	£840	£195
		Product manager	D	£1,080	£300
		Senior product manager	C	£1,337	£525
		Lead product manager	B	£1,873	£655
		Head of product	A	£2,808	£780
	Programme delivery manager roles	Programme delivery manager	B	£1,873	£655
	Service owner roles	Service owner	C	£1,337	£525

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Quality assurance testing roles	QAT analyst roles	Tester (QAT)	E	£840	£195
		QAT analyst	D	£1,080	£300
		Senior QAT analyst	D	£1,080	£300
		Lead QAT analyst	C	£1,337	£525
	Test engineer roles	Tester (test engineer)	D	£1,080	£300
		Test engineer	D	£1,080	£300
		Senior test engineer	C	£1,337	£525
		Lead test engineer	B	£1,873	£655
	Test manager roles	Test manager	B	£1,873	£655
		Head of test	A	£2,808	£780
Software development roles	Development operations (DevOps) engineer roles	Apprentice DevOps engineer	E	£840	£195
		Junior DevOps engineer	E	£840	£195
		DevOps engineer	D	£1,080	£300
		Senior DevOps engineer	D	£1,080	£300
		Senior DevOps engineer - management	D	£1,080	£300
		Lead DevOps engineer	C	£1,337	£525
		Lead DevOps engineer - management	C	£1,337	£525
		Principal DevOps engineer	B	£1,873	£655
		Principal DevOps engineer - management	B	£1,873	£655
	Frontend developer roles	Apprentice frontend developer	E	£840	£195
		Junior frontend developer	E	£840	£195
		Frontend developer	D	£1,080	£300
		Senior frontend developer	D	£1,080	£300
		Lead frontend developer	C	£1,337	£525
		Head of frontend development	B	£1,873	£655
	Software developer roles	Apprentice developer	E	£840	£195
		Junior developer	E	£840	£195
		Developer	E	£840	£195
		Senior developer	D	£1,080	£300
		Senior developer - management	D	£1,080	£300
		Lead developer	C	£1,337	£525
		Lead developer - management	C	£1,337	£525
		Principal developer	B	£1,873	£655
		Principal developer - management	B	£1,873	£655

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Job Family	Job Role	Role Level	Maximums		
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User-centred design roles	Accessibility specialist roles	Junior accessibility specialist	E	£840	£195
		Accessibility specialist	D	£1,080	£300
		Senior accessibility specialist	C	£1,337	£525
		Head of accessibility	B	£1,873	£655
	Content designer roles	Associate content designer	E	£840	£195
		Junior content designer	E	£840	£195
		Content designer	D	£1,080	£300
		Senior content designer	C	£1,337	£525
		Lead content designer	B	£1,873	£655
		Head of content design	A	£2,808	£780
	Content strategist roles	Content strategist	B	£1,873	£655
	Graphic designer roles	Associate graphic designer	E	£840	£195
		Junior graphic designer	E	£840	£195
		Graphic designer	D	£1,080	£300
		Senior graphic designer	D	£1,080	£300
		Lead graphic designer	C	£1,337	£525
		Head of graphic design	B	£1,873	£655
	Interaction designer roles	Associate interaction designer	E	£840	£195
		Junior interaction designer	E	£840	£195
		Interaction designer	D	£1,080	£300
		Senior interaction designer	D	£1,080	£300
		Lead interaction designer	C	£1,337	£525
		Head of interaction design	B	£1,873	£655
	Service designer roles	Associate service designer	E	£840	£195
		Junior service designer	E	£840	£195
		Service designer	D	£1,080	£300
		Senior service designer	D	£1,080	£300
		Lead service designer	C	£1,337	£525
		Head of service design	B	£1,873	£655
	Technical writer roles	Technical writer	D	£1,080	£300
		Lead technical writer	B	£1,873	£655
	User researcher roles	Associate user researcher	E	£840	£195
		Junior user researcher	E	£840	£195
		User researcher	D	£1,080	£300
		Senior user researcher	D	£1,080	£300
		Lead user researcher	C	£1,337	£525
		Head of user research	B	£1,873	£655



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