

Evidence-Backed Cloud Strategy, Business Case & Roadmaps

A KPMG Service for G-Cloud 15



KPMG About us

KPMG is one of the largest AI Platforms & Cloud Engineering Advisory and Implementation providers in the UK. We bring end-to-end services across the entire cloud life-cycle from Strategy and Planning, to Architecture and Build, through to running Secure cloud-native applications. This is enabled by our diverse, industry-leading and multi-disciplined experts.

 AI Platforms & Cloud Engineering in its 10th year	 1000+ AI Platforms & Cloud Engineering Team (670+ Engineers & Architects, 500+ Advisory & Delivery consultants)	 2000+ AI & Cloud certifications in Azure, Google, AWS	 £30M + AI Platforms & Cloud Engineering spend supported annually	 600+ AI Platforms & Cloud Engineering projects completed	 50%+ Focused on highly regulated industries
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AI Platforms & Cloud Engineering Practice

- Deep domain experience across a wide range of Cloud providers and technologies
- Leading and award-winning scaled engineering capability
- Long established consulting approach and methodologies

Our Principles

- Industrialised approach reusing assets and accelerators
- Automate everything
- Deliver value for money
- Pride ourselves on high quality outcome deliverables

How we Operate

- Sprint based projects for fast iterative results
- Delivering with our clients using outcome focused multi-disciplinary teams
- Strong, established network to ensure partnering excellence

Our Core Propositions

Besides the core propositions we deliver **240+** services mentioned in our Service Catalogue

Operational Excellence 	AI Powered Modern Platform 	Modern Engineering 	Value & Sustainability 	AI Powered Application Modernisation 
• Cloud CoE & Target Operating Model • Cloud Programme Risk and Assessment • Cloud Maturity Assessment	• Cloud Design, Build, Migrate & Transform • Cloud Risk Controls & Cyber • Cloud Security Architecture	• DevOps & DevSecOps • Secure SDLC • Site Reliability Engineering (SRE)	• ESG • Cloud Value Management • FinOps • Sustainable Technology	• Gen AI • Cloud Data & Analytics • Logging and Monitoring

Across our many delivery centres, we work with clients of all industries, specialising in complex, high risk or regulated sectors.

London |
Manchester |
Leeds
(Onshore)

UK
Malta
(Nearshore)

India
Bangalore | Pune |
Noida | Gurugram |
Hyderabad
(Offshore)

Combining our expertise with our alliance tech solutions, we harness the power of smart technologies. Together, we solve your most complex business issues to create sustainable success.



Cloud Strategy, Business Case & Roadmaps



Service Description:

KPMG's evidence-backed cloud strategy approach leverages leading insight and tailored accelerators fostering collaboration between the business and IT teams and ultimately delivering a cohesive strategy.

Our pragmatic approach to Cloud Strategy follows a comprehensive set of transformation elements from understanding the client situation, defining the case for change and governing change aligned to business priorities.



Service Categories

- As-Is Cloud Strategy assessment.
- Define business objectives.
- Defining cloud business case / TCO analysis
- Cloud Op model and CoE strategy
- Define Cloud deployment strategy.
- Planning for costs, Cloud Migration, and delivery roadmap
- Change management, Hiring, Cloud resource skilling.
- Cloud Governance



Service Benefits

- Innovation Adapt to changing business needs by providing access to new cloud platforms
- Cost efficiency: Reduce CAPEX investment and maintenance requirements for on premise infrastructure ; Support the efficient use of cloud consumption costs by leveraging on demand scalability capabilities of cloud
- Performance: Support the use of new cloud services that can scale up to provide high performance and resilient systems.
- Risk reduction: Support the use of new cloud services that can scale up to provide high performance and resilient systems.
- Customer Focus: Process large amounts of customer data in the shortest time possible , provide personalised customer recommendations .



Service Features

- Cloud Vision & Principles – Understanding business vision, establish technology needs with relevant regulatory constraints and business risk appetite.
- Opportunity prioritization – factors in current demand vs the supply, opportunities vs cost, benefit and effort to achieve the target vision
- Define cloud strategy – define best practices, tools, and services to leverage cloud
- The KPMG Cloud Business Case Framework – navigate complexities of cloud adoption, unlock cost-benefit analysis for workload placement.

Our Approach

KPMG proposes a well-defined approach that will assist in delivering a customised solution that meets your requirement. Using our global framework, industry experience and methodologies we will accelerate your journey to cloud, adoption of your operating model structure, creation of a resilient architecture and business case.



Requirements

- Organisation Vision
- Business Strategy & Goals
- Current Infrastructure
- Target Cloud state
- Current Cloud Op Model
- Target Cloud Services and Usage
- Current IT Spend analysis
- Current organization skills & competency



Activities

Discussions with key members to understand Current state and Target state cloud vision. Help analyze current IT usage / IT spend and develop roadmap for Cloud migration with potential cost savings and impact of Operating Model

Discovery

Gather and review :

- As-Is Infrastructure requirements
- As-Is IT cost analysis
- Op-Model assessment analysis across people /skills/process/tools etc.
- Cloud Migration assessment

Analysis

- Operating Model Assessment
- Cloud Disposition / 6R analysis
- Cloud Business case
- Cloud Migration / App modernization

Recommendation

- Target Cloud Strategy
- Target Cloud Op Model
- Potential Cloud Cost Savings projections
- Cloud Migration Roadmap & prioritization of activities



Outcomes

- Target Cloud Strategy aligned to Business objective
- Target Cloud Operating Model
- Cloud Migration plan , roadmap and business case (with TCO analysis)
- Cloud deployment strategy.



High-Level Timelines

Our indicative timeline is based on our experience of delivering similar engagements for multiple organisations. Once engaged, we will work with you to create and agree a bespoke plan to meet your specified requirements.

Weeks: 10-12

Why KPMG



Top Professional Brand

KPMG has a strong brand and excellent reputation. We are focused on customer needs and have a pragmatic approach for the design and delivery of our Projects. Our team has a proven track record of delivering similar engagements and an intimate knowledge of challenges faced by our clients.



Constructive Input and Challenge

We consider it to be our responsibility to bring an independent perspective and constructively challenge existing processes and systems. We will highlight and share with you both internal and external leading practices.



We Employ a Collaborative and Integrated Team Approach

We deliver a full suite of evidence-backed recommendations in collaboration with KPMG sector and technical experts in all parts of our business around the globe. By working in multi-disciplinary teams, we can deliver holistic thinking and insights for even the most complex challenges.



We Have Strong Relevant Recent Credentials

We have worked across multiple industries and will bring insights from other sectors to challenge your thinking. We have vast Cloud and DevOps expertise within our technology practice in the UK region alone, who cover everything from hosting strategies to building landing zones. We produce agile, resilient and efficient IT functions that support the wider enterprise.

Our Team, Stories and Solutions

Business Outcomes Powered by Cloud

Our Solutions

Cutting-edge technology, business focused solutions

Our Stories

Discover the impact we've made in the Cloud industry

Our Insights

What are the big issues at the top of your business agenda? Read our latest thinking and research to stay on top of change.

AI and Machine Learning

Thought-leadership, expert analysis, and guidance on all things AI.

AI and Machine Learning

Technology and innovation

Trusted insights and actionable advice on emerging technologies.

Technology and Innovation



The CEO Guide to AI Value



Agentic AI: the what, the why and the how

And many more....

KPMG Industry Analyst Recognition

Industry analysts recognition and accolades - KPMG Global



Microsoft Partner of the Year for 2023
Microsoft Prestige Award for Supplier of the Year



KPMG named a **Global Leader** in Verdantix Green Quadrant: **ESG and Sustainability Consulting 2024**



Global Partner of the Year 2024
Google Cloud DE&I Partner 2024



2x Guinness World Records for DevOps and Cloud Upskilling

DevOps upskilling in KPMG and the community



2020, 2021, 2022

Highly Commended / DevOps Leader of the Year 2023



The Forrester Wave™: Cybersecurity Consulting Services in Europe, Q1 2024





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