



Evidence-Backed Sovereign Cloud Advisory Service

A KPMG Service for G-Cloud 15



KPMG About us

KPMG is one of the largest AI Platforms & Cloud Engineering Advisory and Implementation providers in the UK. We bring end-to-end services across the entire cloud life-cycle from Strategy and Planning, to Architecture and Build, through to running Secure cloud-native applications. This is enabled by our diverse, industry-leading and multi-disciplined experts.

 AI Platforms & Cloud Engineering in its 10th year	 1000+ AI Platforms & Cloud Engineering Team (670+ Engineers & Architects, 500+ Advisory & Delivery consultants)	 2000+ AI & Cloud certifications in Azure, Google, AWS	 £30M + AI Platforms & Cloud Engineering spend supported annually	 600+ AI Platforms & Cloud Engineering projects completed	 50%+ Focused on highly regulated industries
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AI Platforms & Cloud Engineering Practice

- Deep domain experience across a wide range of Cloud providers and technologies
- Leading and award-winning scaled engineering capability
- Long established consulting approach and methodologies

Our Principles

- Industrialised approach reusing assets and accelerators
- Automate everything
- Deliver value for money
- Pride ourselves on high quality outcome deliverables

How we Operate

- Sprint based projects for fast iterative results
- Delivering with our clients using outcome focused multi-disciplinary teams
- Strong, established network to ensure partnering excellence

Our Core Propositions

Besides the core propositions we deliver **240+** services mentioned in our Service Catalogue

Operational Excellence 	AI Powered Modern Platform 	Modern Engineering 	Value & Sustainability 	AI Powered Application Modernisation 
• Cloud CoE & Target Operating Model • Cloud Programme Risk and Assessment • Cloud Maturity Assessment	• Cloud Design, Build, Migrate & Transform • Cloud Risk Controls & Cyber • Cloud Security Architecture	• DevOps & DevSecOps • Secure SDLC • Site Reliability Engineering (SRE)	• ESG • Sustainable Technology • Cloud Cost Management & Financial Optimisation (FinOps)	• Gen AI • Cloud Data & Analytics • Logging and Monitoring

Across our many delivery centres, we work with clients of all industries, specialising in complex, high risk or regulated sectors.



Combining our expertise with our alliance tech solutions, we harness the power of smart technologies. Together, we solve your most complex business issues to create sustainable success.



Sovereign Cloud Advisory Service



Service Description:

KPMG's evidence-backed client delivery experience and relationships with key UK service providers is helping our clients navigate an increasing and diverse level of interest and need for emerging sovereign digital services.

Our depth of cloud experience and wider across the full digital portfolio is brought together with KPMG's experts in legislation, regulation and geo-politics to ensure we bring a true business-wide perspective to this increasingly important topic.



Service Categories

- Cloud Sovereignty definition and executive education.
- Cloud and Digital Strategy assessment and evolution.
- Business objective(s) definition.
- Regulatory/legislative impacts and considerations.
- Procurement and commercial advisory and support.
- Planning for costs, delivery and adoption.
- Organisational and People impact.



Service Benefits

- Establish an unambiguous understanding of sovereignty upon which to build from.
- Equip the C-Suite and digital leadership with clarity on relevance and interpretation for your specific business/industry.
- Determine the degree of sovereignty appropriate to the business need and risk appetite, considering local market and geo-political factors.
- Market awareness of the UK providers and bespoke roadmapping relevant to the organization, from cloud through to ISVs and adjacent services.
- Navigate commercial selection processes and translation of sovereign services relative to global/public hyperscale services.
- Develop adoption strategies and ongoing governance models ensuring enduring scrutiny and assurance of services.



Our Approach

- Our select group of sovereign experts bring their Defence industry experience in the most complex environments to shape and lead our sovereign engagements.
- Our reach back to KPMG's wider digital functions and deep domain experts in the fields of regulation, legislation and commercial negotiation will be engaged as required.
- The application of our lightweight KPMG Searchlight approach ensures a rapid and mutual definition of need, scoping of work and execution of delivery.
- Our relationships with trusted sovereign providers and their leadership in the UK will provide access to specialist insights and skills as required.
- Our solutions and services are bespoke to your specific business needs or industry, built on experience developed in public and private sectors both domestically and internationally.

Why KPMG



Top Professional Brand

KPMG has a strong brand and excellent reputation. We are focused on customer needs and have a pragmatic approach for the design and delivery of our Projects. Our team has a proven track record of delivering similar engagements and an intimate knowledge of challenges faced by our clients.



Constructive Input and Challenge

We consider it to be our responsibility to bring an independent perspective and constructively challenge existing processes and systems. We will highlight and share with you both internal and external leading practices.



We Employ a Collaborative and Integrated Team Approach

We deliver a full suite of evidence-backed recommendations in collaboration with KPMG sector and technical experts in all parts of our business around the globe. By working in multi-disciplinary teams, we can deliver holistic thinking and insights for even the most complex challenges.



We Have Strong Relevant Recent Credentials

We have worked across multiple industries and will bring insights from other sectors to challenge your thinking. We have vast Cloud and DevOps expertise within our technology practice in the UK region alone, who cover everything from hosting strategies to building landing zones. We produce agile, resilient and efficient IT functions that support the wider enterprise.

Our Team, Stories and Solutions

Business Outcomes Powered by Cloud

Our Solutions

Cutting-edge technology, business focused solutions

Our Stories

Discover the impact we've made in the Cloud industry

Our Insights

What are the big issues at the top of your business agenda? Read our latest thinking and research to stay on top of change.

AI and Machine Learning

Thought-leadership, expert analysis, and guidance on all things AI.

AI and Machine Learning

Technology and innovation

Trusted insights and actionable advice on emerging technologies.

Technology and Innovation



The CEO Guide to AI Value

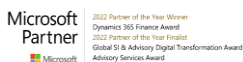


Agentic AI: the what, the why and the how

And many more....

KPMG Industry Analyst Recognition

Industry analysts recognition and accolades - KPMG Global



Microsoft Partner of the Year for 2023
Microsoft Prestige Award for Supplier of the Year



KPMG named a **Global Leader** in Verdantix Green Quadrant: **ESG and Sustainability Consulting 2024**



Global Partner of the Year 2024
Google Cloud DE&I Partner 2024



2x Guinness World Records for DevOps and Cloud Upskilling

DevOps upskilling in KPMG and the community



2020, 2021, 2022

Highly Commended / DevOps Leader of the Year 2023



The Forrester Wave™: Cybersecurity Consulting Services in Europe, Q1 2024





Contact Us



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