

# Evidence-Backed Hybrid Cloud Managed Services

A KPMG Service for G-Cloud 15



# KPMG About us

KPMG is one of the largest AI Platforms & Cloud Engineering Advisory and Implementation providers in the UK. We bring end-to-end services across the entire cloud life-cycle from Strategy and Planning, to Architecture and Build, through to running Secure cloud-native applications. This is enabled by our diverse, industry-leading and multi-disciplined experts.

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|  <p>AI Platforms &amp; Cloud Engineering in its <b>10<sup>th</sup></b> year</p> |  <p><b>1000+</b> AI Platforms &amp; Cloud Engineering Team (670+ Engineers &amp; Architects, 500+ Advisory &amp; Delivery consultants)</p> |  <p><b>2000+</b> AI &amp; Cloud certifications in Azure, Google, AWS</p> |  <p><b>£30M +</b> AI Platforms &amp; Cloud Engineering spend supported annually</p> |  <p><b>600+</b> AI Platforms &amp; Cloud Engineering projects completed</p> |  <p><b>50%+</b> Focused on highly regulated industries</p> |
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## AI Platforms & Cloud Engineering Practice

- Deep domain experience across a wide range of Cloud providers and technologies
- Leading and award-winning scaled engineering capability
- Long established consulting approach and methodologies

## Our Principles

- Industrialised approach reusing assets and accelerators
- Automate everything
- Deliver value for money
- Pride ourselves on high quality outcome deliverables

## How we Operate

- Sprint based projects for fast iterative results
- Delivering with our clients using outcome focused multi-disciplinary teams
- Strong, established network to ensure partnering excellence

## Our Core Propositions

Besides the core propositions we deliver **240+** services mentioned in our Service Catalogue

|                                                                                                                                                                                |                                                                                                                                                                                    |                                                                                                                                                 |                                                                                                                                                                  |                                                                                                                                    |
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| <b>Operational Excellence</b>                                                               | <b>AI Powered Modern Platform</b>                                                               | <b>Modern Engineering</b>                                    | <b>Value &amp; Sustainability</b>                                           | <b>AI Powered Application Modernisation</b>   |
| <ul style="list-style-type: none"> <li>• Cloud CoE &amp; Target Operating Model</li> <li>• Cloud Programme Risk and Assessment</li> <li>• Cloud Maturity Assessment</li> </ul> | <ul style="list-style-type: none"> <li>• Cloud Design, Build, Migrate &amp; Transform</li> <li>• Cloud Risk Controls &amp; Cyber</li> <li>• Cloud Security Architecture</li> </ul> | <ul style="list-style-type: none"> <li>• DevOps &amp; DevSecOps</li> <li>• Secure SDLC</li> <li>• Site Reliability Engineering (SRE)</li> </ul> | <ul style="list-style-type: none"> <li>• ESG</li> <li>• Sustainable Technology</li> <li>• Cloud Cost Management &amp; Financial Optimisation (FinOps)</li> </ul> | <ul style="list-style-type: none"> <li>• Gen AI</li> <li>• Cloud Data &amp; Analytics</li> <li>• Logging and Monitoring</li> </ul> |

Across our many delivery centres, we work with clients of all industries, specialising in complex, high risk or regulated sectors.



Combining our expertise with our alliance tech solutions, we harness the power of smart technologies. Together, we solve your most complex business issues to create sustainable success.



# Hybrid Cloud Managed Services



## Service Description:

Working with your existing suppliers, KPMG evidence-backed approach will provide end to end oversight of your virtualised on-premise and cloud environments from design and build to operate and optimise. KPMG will ensure that your developers can deploy scalable, secure and portable infrastructure where it is required to support your business requirements.



## Service Categories

- Platform Architecture & Design
- Infrastructure Deployment, Management & Configuration
- Platform Security
- IT Operations & Asset Management
- Continuous Integration/Continuous Delivery (CI/CD) Pipelines and Guardrails
- Cost Optimization
- Risk and Controls



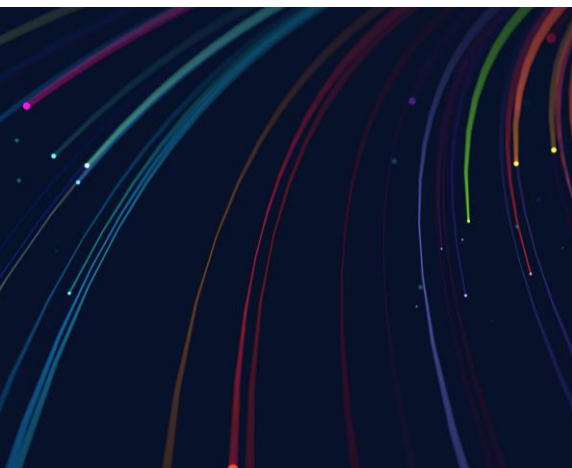
## Service Benefits

- **Flexibility:** Allows businesses to leverage both on-premises infrastructure and cloud services based on their specific needs.
- **Scalability:** Provides the ability to scale resources up or down quickly and efficiently, optimizing performance and cost.
- **Cost-Efficiency:** Offers cost savings by allowing organizations to use on-premises infrastructure for legacy systems and critical workloads while utilizing the cloud for dynamic or non-critical workloads.
- **Resilience:** Enhances business continuity and disaster recovery capabilities by distributing workloads across multiple environments.
- **Innovation:** Enables access to the latest technologies and innovations offered by cloud providers while maintaining control over sensitive data and critical applications



## Service Features

1. **Monitoring and Management:** Continuous monitoring of both on-premises and cloud resources, ensuring optimal performance and availability.
2. **Security and Compliance:** Implementation of security measures to protect data and applications across both on-premises and cloud environments
3. **Backup and Disaster Recovery:** Automated backup solutions for data stored in both on-premises and cloud environments
4. **Cost Optimization:** Automated backup solutions for data stored in both on-premises and cloud environments
5. **Scalability and Flexibility:** Automated backup solutions for data stored in both on-premises and cloud environments
6. **Migration and Integration Services:** Assistance with migrating workloads between on-premises and cloud environments
7. **Performance Optimization:** Fine-tuning of applications and infrastructure components to ensure optimal performance across the hybrid environment.



# Our Approach

KPMG's follows a tried & tested four-phased approach towards setting up and running managed services for our clients. The phased approach ensures that the focus is not only on "Keeping the lights on" but also to transform incrementally in each phase.



## Requirements

- Existing Hybrid Cloud Estate & data centre provider
- Collaboration with data-centre provider
- Extended hand-over period with incumbent Managed Service Provider or equivalent (c. 6 months)
- Option to transfer existing resources to KPMG management
- Right to the continued use of existing scripts, config files, and IaC.
- Client led Security Requirements & CISO support.
- Comprehensive design documentation for the exiting estate and target estate (if applicable)
- Pre-approved Hosting Strategy, Resiliency Requirements, Capability Requirements.



## Activities

### Initiate: Transition to KPMG

- KPMG due diligence & understanding of client's cloud landscape
- Knowledge transfer from incumbent to KPMG team on tools & processes
- Shadow support followed by primary support from KPMG
- Steady state operations

### Operate: Your Cloud Environment

- Full fledged implementation of Day 1 operating model
- Shift operations
- Incident management
- Change management
- Problem management

### Transform: Site Reliability Engineering (SRE) Model

- Implementation of optimized operating model
- Infrastructure as Code (IaC) template automation
- Script library
- Event correlation rules
- Gen AI powered chatbot

### Optimize: Cloud Operations

- Implementation of transformed operating model (SRE model)



## Outcomes

### Operational Stability

- Service Level Agreement (SLA) backed infrastructure
- 24/7 monitoring and support

### Platform Optimisation

- Increased resiliency
- SRE methodology adoption
- Increased automation
- Process optimisation for reduced time to market
- Cost optimised technology and operating model
- Standardisation through Infrastructure as Code (IaC)

### Knowledge Transfer

- Upskilling of your staff
- Process and technical documentation for platform

### Risk Management

- Hybrid cloud controls adoption
- Risk appetite compliance
- Strong governance
- Secure by design platform



## High-Level Timelines

The Timelines are phased

- Initiate: 2-3 months
- Operate: 4-6 months
- Optimize: 6 -12 months.
- Transform: 1yr + SRE Model

# Why KPMG



## Top Professional Brand

KPMG has a strong brand and excellent reputation. We are focused on customer needs and have a pragmatic approach for the design and delivery of our Projects. Our team has a proven track record of delivering similar engagements and an intimate knowledge of challenges faced by our clients.



## Constructive Input and Challenge

We consider it to be our responsibility to bring an independent perspective and constructively challenge existing processes and systems. We will highlight and share with you both internal and external leading practices.



## We Employ a Collaborative and Integrated Team Approach

We deliver a full suite of evidence-backed recommendations in collaboration with KPMG sector and technical experts in all parts of our business around the globe. By working in multi-disciplinary teams, we can deliver holistic thinking and insights for even the most complex challenges.



## We Have Strong Relevant Recent Credentials

We have worked across multiple industries and will bring insights from other sectors to challenge your thinking. We have vast Cloud and DevOps expertise within our technology practice in the UK region alone, who cover everything from hosting strategies to building landing zones. We produce agile, resilient and efficient IT functions that support the wider enterprise.

## Our Team, Stories and Solutions

### Business Outcomes Powered by Cloud

### Our Solutions

Cutting-edge technology, business focused solutions

### Our Stories

Discover the impact we've made in the Cloud industry

## Our Insights

What are the big issues at the top of your business agenda? Read our latest thinking and research to stay on top of change.

### AI and Machine Learning

Thought-leadership, expert analysis, and guidance on all things AI.

### AI and Machine Learning

### Technology and innovation

Trusted insights and actionable advice on emerging technologies.

### Technology and Innovation



### The CEO Guide to AI Value

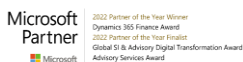


### Agentic AI: the what, the why and the how

And many more....

## KPMG Industry Analyst Recognition

Industry analysts recognition and accolades - KPMG Global



**Microsoft Partner of the Year for 2023**  
**Microsoft Prestige Award for Supplier of the Year**



KPMG named a **Global Leader** in Verdantix Green Quadrant: **ESG and Sustainability Consulting 2024**



**Global Partner of the Year 2024**  
**Google Cloud DE&I Partner 2024**



**2x Guinness World Records for DevOps and Cloud Upskilling**

DevOps upskilling in KPMG and the community



**2020, 2021, 2022**

**Highly Commended / DevOps Leader of the Year 2023**



**The Forrester Wave™: Cybersecurity Consulting Services in Europe, Q1 2024**





# Contact Us



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CREATE. | CRT164925A January 2026