



Procurement Managed Service

A KPMG Service for G-Cloud 15



Managed Service Provision



KPMG Proprietary Tools

01

Contract register & pipeline maintenance

Issue

Contract register and pipeline data not fully loaded into e-procurement system

Solution

AI-powered solution that uses data and enables drag-and-drop contract uploads to automatically extract key data points for smarter decision-making.

02

Category Plans

Issue

Variable resources to develop effective category plans

Solution

We develop strategic category plans that not only ensure PA23 compliance but also unlock efficiencies and deliver measurable savings across categories.

03

Sourcing

Issue

Insufficient resources to deliver effective and compliant procurements

Solution

We can deliver strategic and tactical procurement activity to both drive strategic outcomes, but also bridge capacity gaps in existing functions.

04

Tail Spend AI

Issue

Poor control over low value/high volume spend. Value left on table.

Solution

Our Tail Spend AI solution enhances competition, ensuring value and delivering consistent savings, while improving efficiency through automation.

05

Supplier Insight

Issue

Supplier financial health and risk missing from routine analysis

Solution

We offer critical insights into the financial status of major suppliers, empowering proactive management of supply chain risk.

06

Contract Leakage & Supplier Management

Issue

Value loss from contracts and missed opportunity for innovation

Solution

Systematic reviews to secure measurable savings, enabling collaborative contract management. Driving value through SRM approaches with strategic providers.

Managed Service Provision



KPMG Proprietary Tools

01 

Contract Register & Pipeline Maintenance

'Data and decision-making' delivers actionable data insights by bridging gaps in procurement data with an AI-powered solution that enables drag-and-drop contract uploads and automatically extracts key data points for smarter decision-making



What it does

Automates your contract register and procurement pipeline using proprietary AI/ML to extract key data and create a single, searchable source of truth.



How it works

- Drag-and-drop contracts
- Add spend data to pre-populate suppliers and values
- Review & enrich with a simple highlight tool



Benefits

- Eliminate manual data entry
- Immediate visibility of what's signed, when it expires and who owns it
- Close compliance gaps by matching spend to contracts at supplier level



Outputs

- Live contracts database
- AI-completed contract register
- Pipeline view of expiries, gaps and additional requirements

Managed Service Provision



KPMG Proprietary Tools

02 

Category Plans

Our solution helps organisations develop strategic category management plans that not only ensure PA23 compliance but also unlock efficiencies and deliver measurable savings through smarter procurement practices



What it does

Develops actionable, evidence based category plans that align to organisational priorities and market insight. Our plans will translate spend analysis into clear sourcing, commercial and risk management actions.



How it works

- Aligns category strategy to organisational outcomes, budgets and service priorities.
- Defines compliant sourcing routes, timelines and intervention points
- Assesses market capacity, supplier dynamics and risk factors.



Benefits

- Clear line of sight between spend, priorities and procurement activities
- Improved sourcing outcomes
- Reduced risk of non-compliant procurement decisions
- Measurable savings, cost avoidance and service improvements



Outputs

- Category strategies
- Defined sourcing pipelines aligned to the Procurement Act
- Quantified savings and value opportunities
- Clear ownership and governance for delivery

Managed Service Provision



KPMG Proprietary Tools

03 

Sourcing

Our solution helps organisations to deliver both strategic and tactical procurements. This added capacity brings the most up to date Procurement Act skill set from our pool of Procurement Act accredited Advanced Practitioners. KPMG delivered the Cabinet Office PA23 Deep Dives



What it does

Provides on demand procurement capacity to deliver compliant strategic and tactical sourcing activity, where we apply deep Procurement Act expertise to live procurements at pace.



Benefits

- Accelerates delivery of critical procurements without permanent recruitment
- Reduces delivery risk and non-compliance under the Procurement Act.
- Frees internal teams



How it works

- KPMG practitioners delivering compliant procurement requirements
- Using templates, controls and reporting aligned to the Procurement Act.



Outputs

- Completed, compliant procurements delivered to timetable
- Documented audit trail, notices and reporting
- Improved visibility and repeatable sourcing approach

Managed Service Provision



KPMG Proprietary Tools

04 

Tail Spend AI

'Tail Spend AI' solution enhances competitive sourcing among low-value suppliers, ensuring value for money and delivering consistent savings, while significantly improving time efficiency through automated processes.



What it does

Uses autonomous rules based negotiation to engage low value, high volume suppliers at scale – renegotiating pricing and standard commercial terms with pre-approved parameters to deliver consistent savings



Benefits

- Delivers incremental savings across large volumes of low value spend
- Reduces manual negotiation effort and transactional workload
- Improves consistency of commercial outcomes



How it works

- Defines negotiation guardrails, commercial objectives
- Deploys autonomous negotiation to engage suppliers on price, discounts and standard terms
- Routes outcomes for approval and implementation



Outputs

- Negotiated savings and improved commercial terms across tail suppliers
- Standardised pricing and conditions where appropriate
- Full audit trail of negotiation activity
- Evidence base for VFM reporting

Managed Service Provision



KPMG Proprietary Tools

05 

Supplier Insight

“Supplier Insight” solution delivers critical insights into the financial health of major suppliers—empowering procurement and supply chain teams to proactively manage risk and strengthen resilience



What it does

Provides a structured, risk based view of critical suppliers – enabling early identification of changes to a suppliers status



Benefits

- Early visibility of supplier status on chosen metrics
- Improved preparedness for any future events
- Stronger internal assurance for strategic suppliers



How it works

- Identifies high level metrics for review
- Populates metrics with live information taken from a range of sources e.g. companies house, credit rating agencies
- Presents information across time period, highlighting significant movement on metrics



Outputs

- Supplier level profiles
- Alignment between contract management and procurement planning
- Evidence base to support contract management / procurement

Managed Service Provision



KPMG Proprietary Tools

06 

Contract Leakage and Supplier Management

Leakage happens when you don't get the value you were expecting from your contracts due to lack of transparency and capacity for commercial monitoring.

We help organisations secure short term tactical savings, embed the learnings for the future and get on the front foot with managing supplier relationships.



What it does

Provides a structured, intelligence led approach to contract management and SRM that identifies performance issues, commercial leakage and optimisation opportunities across live contracts.



Benefits

- Improved accountability
- Identification and recovery of commercial leakage and missed entitlements
- Reduced risks
- Improves innovation and continuous improvement outcomes



How it works

- Segments contracts by value, risk and criticality
- Reviews contract terms, mechanisms and pricing, opportunities for innovation
- Applies targeted performance and commercial deep dives to produce results



Outputs

- Tactical short-term savings Actions Plans
- Prioritised contract management improvement plan
- Contract level insights on performance
- Clear actions for enhancing supplier relationships through innovation, re-scoping, enforcement or re-procurement

Why KPMG

KPMG has completed over 200 S2C/P implementations globally. We combine our procurement advisory, technology enablement, risk and indirect tax capabilities to work on the largest and most challenging and complex transformations.

Our Experience and Capability

100+

Procurement and Supply Chain professionals in the UK with deep experience and capability across public and private sector clients and markets

200+

Professionals working on innovative technology solutions for our clients in our **Ignition Centres**

Digital Accelerators

Our experienced teams have access to a variety of digital tools and technology enabled methodologies that allow us to deliver engagements and programme benefits at pace, without compromising quality

KPMG Experience And Results

200+

S2C/P transformations implemented globally

12,250

Training participant days for Procurement colleagues involving leading S2C tech.

7500

Savings initiatives delivered

745

International procurement and product category specialists

£440b

Procurement spend analysed

312

Thought leadership articles

£26b

Savings generated across our transformation projects

6

Months to typical ROI

Our Global Network

Operating in **155** countries with **700+** offices worldwide

1,100+

International procurement and operations professionals

KGS

Our offshore global delivery arm that supports a range of services and scalable solutions to deliver value in a cost-efficient manner. Our bid includes c27% offshore resources

Global Operations centre of Excellence

Acts as a hub of knowledge, thought leadership and insights for our consultants and our clients around the world

Our Recognition



Gold rated for Operations & Supply Chain capability by the Financial Times' UK's Leading Management Consultants 2023



Gold rated for Digital Transformation capability by the Financial Times' UK's Leading Management Consultants 2023



Gold rated for Organisation and Change capability by the Financial Times' UK's Leading Management Consultants 2023



Gold rated for Sustainability capability by the Financial Times' UK's Leading Management Consultants 2023



kpmg.com/uk

© 2026 KPMG LLP, a UK limited liability partnership and a member firm of the KPMG global organisation of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved. Document Classification: KPMG Confidential

Document Classification: KPMG Confidential

CREATE. | CRT164925A January 2026