



KPMG Cyber Risk Insights, risk quantification software

KPMG Rate Card for G Cloud 15



Rate card

Cyber Risk Insights (CRI) is an enterprise Cyber Risk Quantification (CRQ) SaaS platform designed to support repeatable, defensible cyber risk decisions. CRI enables organisations to quantify cyber risk in financial terms and apply those insights across board reporting, investment prioritisation, regulatory engagement, and assurance activities.

The platform is designed to operate as an ongoing risk capability rather than a one-off assessment tool. Licensing reflects different intended operating scopes and adoption models, allowing organisations to select the tier that best aligns to how CRQ will be used from the outset. Further information on CRI and its functionality are detailed in the Service Description document.

License tiers and operating intent

License tier	Operating intent
Silver	Targeted CRQ deployment focused on a defined set of priority decisions within a limited organisational scope.
Gold	Operational CRQ deployment supporting multiple decision cycles, business units, and stakeholders.
Platinum	Enterprise CRQ deployment standardised across cyber, resilience, assurance, and regulatory contexts.

License pricing and core inclusions

	Silver	Gold	Platinum
Annual license fee	£80,000	£120,000	£160,000
Assessments included	5	10	30
Users included	5	25	150
Product onboarding	✓	✓	✓
Initial user training	✓	✓	✓
Single Sign-On (Okta) *		✓	✓
Customer success engagement	Shared (reactive)	Shared (structured)	Shared (priority)
• Value and adoption reviews		Quarterly	Quarterly
• Named customer success contact		✓	✓
• Priority support and escalation			✓
• Risk quantification training (1 day)		✓	✓
• Quarterly value and adoption reviews		✓	✓

How tiers differ in practice?

The differences between license tiers reflects breadth of use, organisational reach, and governance expectations, rather than analytical capability. All tiers use the same CRI platform and underlying risk models.

- **Silver:** Designed for organisations using CRQ in a narrow but meaningful context, such as a small number of strategic decisions, a specific regulatory question, or a defined part of the organisation. Silver assumes a limited user base and lighter governance requirements.
- **Gold:** Designed for organisations using CRQ as part of day-to-day cyber risk management and planning activities. Gold supports broader stakeholder participation, recurring decision cycles, and a structured engagement model to help sustain consistent use across the organisation.
- **Platinum:** Designed for organisations adopting CRQ as a formal enterprise standard. Platinum supports wide organisational participation, complex governance and assurance needs, and sustained use across cyber, operational resilience, assurance, and regulatory contexts.

Assessments and usage model

An assessment is a self-contained workspace used to model a defined organisational scope, such as an enterprise, business unit, geography, or critical service. Assessments are not time-limited and are intended to be updated, reused, and evolved over time as business context, threat landscape, and control effectiveness change. License tiers include assessment capacity aligned to expected operating scale. Additional capacity is available where required.

Scaling and add-ons

An assessment is a self-contained workspace used to model a defined organisational scope, such as an enterprise, business unit, geography, or critical service. Assessments are not time-limited and are intended to be updated, reused, and evolved over time as business context, threat landscape, and control effectiveness change. License tiers include assessment capacity aligned to expected operating scale. Additional capacity is available where required. Higher tiers benefit from lower marginal cost as usage scales, reflecting broader and more sustained adoption.

Add-on	Silver	Gold	Platinum
Additional 5 assessments	£20,000 / year	£15,000 / year	£10,000 / year
Additional 10 assessments	Not available	£25,000 / year	£18,000 / year
Additional 15 assessments	Not available	Not available	£25,000 / year
Risk quantification training refresh (1 day)	£6,600 (one-off)	£5,280 (one-off)	Included

Optional bespoke support

Optional bespoke services are available for custom scenario development, facilitation of complex assessments, or targeted product enhancements. These services are delivered by subject matter experts and contracted separately under the SFIA rate card. Bespoke support is optional and is typically used to accelerate value or address specific, time-bound needs.

Commercial notes

Minimum order is the Silver tier. License fees are annual. Additional assessment packages are non-stacking (i.e. only one applies at any time). All services are subject to standard onboarding, independence, and contracting requirements. All prices are annual, in GBP, excluding VAT.

Rate card

			Maximums		
Job Family	Job Role	Role Level	KPMG Grade	Onshore Rate	Offshore Rate
Architecture Roles	Business architect	Trainee business architect	E	£840	£195
		Associate business architect	D	£1,080	£300
		Business architect	C	£1,337	£525
		Lead business architect	B	£1,873	£655
	Data architect	Data architect	C	£1,337	£525
		Senior data architect	B	£1,873	£655
		Chief data architect	A	£2,808	£780
	Enterprise architect	Enterprise architect	E	£840	£195
		Senior enterprise architect	D	£1,080	£300
		Lead enterprise architect	C	£1,337	£525
		Principal enterprise architect	A	£2,808	£780
	Network architect	Associate network architect	E	£840	£195
		Network architect	D	£1,080	£300
		Lead network architect	C	£1,337	£525
	Security architect	Security architect	D	£1,080	£300
		Lead security architect	C	£1,337	£525
		Principal security architect	B	£1,873	£655
	Solution architect	Associate solution architect	E	£840	£195
		Solution architect	D	£1,080	£300
		Senior solution architect	C	£1,337	£525
		Lead solution architect	B	£1,873	£655
		Principal solution architect	A	£2,808	£780
	Technical architect	Associate technical architect	E	£840	£195
		Technical architect	D	£1,080	£300
		Senior technical architect	C	£1,337	£525
		Lead technical architect	B	£1,873	£655
		Principal technical architect	A	£2,808	£780
Chief digital and data roles	Chief data officer	Chief data officer	A	£2,808	£780
	Chief information security officer	Chief information security officer	A	£2,808	£780
	Chief technology officer	Chief technology officer	A	£2,808	£780

Rate card

Job Family	Job Role	Role Level	Maximums		
			KPMG Grade	Onshore Rate	Offshore Rate
Cyber Security Roles	Cyber security audit and assurance	Lead cyber security audit and assurance	B	£1,873	£655
		Principal cyber security audit and assurance	A	£2,808	£780
	Cyber security governance and risk management	Associate cyber security governance and risk manager	C	£1,337	£525
		Lead cyber security governance and risk manager	B	£1,873	£655
		Principal cyber security governance and risk manager	A	£2,808	£780
	Cyber security monitoring	Associate cyber security monitoring	C	£1,337	£525
		Lead cyber security monitoring	B	£1,873	£655
		Principal cyber security monitoring	A	£2,808	£780
	Cyber security incident response	Associate cyber incident response	C	£1,337	£525
		Lead cyber security incident response	B	£1,873	£655
		Principal cyber security incident response	A	£2,808	£780
	Cyber security vulnerability management	Associate cyber security vulnerability management	C	£1,337	£525
		Lead cyber security vulnerability management	B	£1,873	£655
		Principal cyber security vulnerability management	A	£2,808	£780
	Cyber security digital forensics	Associate cyber security digital forensics	C	£1,337	£525
		Lead cyber security digital forensics	B	£1,873	£655
		Principal cyber security digital forensics	A	£2,808	£780
	Cyber security testing	Associate cyber security testing	C	£1,337	£525
		Lead cyber security penetration testing	B	£1,873	£655
		Principal cyber security testing	A	£2,808	£780
	Cyber security secure design	Associate cyber security secure systems architecture and design	C	£1,337	£525
		Lead cyber security secure systems architecture and design	B	£1,873	£655
		Principal cyber security secure systems architecture and design	A	£2,808	£780

Rate card

			Maximums		
Job Family	Job Role	Role Level	KPMG Grade	Onshore Rate	Offshore Rate
Data Roles	Analytics engineer roles	Trainee analytics engineer	E	£840	£195
		Analytics engineer	D	£1,080	£300
		Senior analytics engineer	C	£1,337	£525
		Lead analytics engineer	B	£1,873	£655
		Head of analytics engineering	A	£2,808	£780
	Data analyst roles	Associate analyst	E	£840	£195
		Data analyst	D	£1,080	£300
		Senior data analyst	C	£1,337	£525
		Principal data analyst	B	£1,873	£655
	Data engineer roles	Data engineer	E	£840	£195
		Senior data engineer	D	£1,080	£300
		Lead data engineer	C	£1,337	£525
		Head of data engineering	A	£2,808	£780
	Data ethicist roles	Data ethics lead	B	£1,873	£655
		Head of data ethics	A	£2,808	£780
	Data governance manager roles	Data governance manager	C	£1,337	£525
		Lead data governance manager	B	£1,873	£655
		Head of data governance	A	£2,808	£780
	Data scientist roles	Trainee data scientist	E	£840	£195
		Associate data scientist	D	£1,080	£300
		Data scientist	D	£1,080	£300
		Principal data scientist	B	£1,873	£655
		Lead data scientist	C	£1,337	£525
		Head of data science	A	£2,808	£780
	Machine learning engineer roles	Senior machine learning engineer	D	£1,080	£300
		Lead machine learning engineer	C	£1,337	£525
	Performance analyst roles	Associate performance analyst	E	£840	£195
		Performance analyst	D	£1,080	£300
		Senior performance analyst	D	£1,080	£300
		Lead performance analyst	C	£1,337	£525
		Head of performance analysis	B	£1,873	£655

Rate card

Job Family	Job Role	Role Level	Maximums		
			KPMG Grade	Onshore Rate	Offshore Rate
IT Operations roles	Application operations engineer roles	Associate application operations engineer	E	£840	£195
		Application operations engineer	D	£1,080	£300
		Senior application operations engineer	D	£1,080	£300
		Lead application operations engineer	C	£1,337	£525
		Principal application operations engineer	B	£1,873	£655
	Business relationship manager roles	Business relationship manager	D	£1,080	£300
		Senior business relationship manager	C	£1,337	£525
		Lead business relationship manager	B	£1,873	£655
	Change and release manager roles	Configuration analyst	E	£840	£195
		Change and release analyst	D	£1,080	£300
		Change and release manager	C	£1,337	£525
	Command and control centre manager roles	Operations analyst	E	£840	£195
		Senior operations analyst	D	£1,080	£300
		Operational control manager	C	£1,337	£525
		Head of command and control	B	£1,873	£655
	End user computing engineer roles	Associate end user computing engineer	E	£840	£195
		End user computing engineer	D	£1,080	£300
		Senior end user computing engineer	D	£1,080	£300
		Lead end user computing engineer	C	£1,337	£525
		Principal end user computing engineer	B	£1,873	£655
	IT service manager roles	IT service analyst	E	£840	£195
		IT service manager	D	£1,080	£300
		Senior IT service manager	C	£1,337	£525
		Head of IT service management	A	£2,808	£780
	Incident manager roles	Incident manager	C	£1,337	£525
		Major incident manager	B	£1,873	£655
	Infrastructure engineer roles	Associate infrastructure engineer	E	£840	£195
		Infrastructure engineer	D	£1,080	£300
		Senior infrastructure engineer	D	£1,080	£300
		Lead infrastructure engineer	C	£1,337	£525
		Principal infrastructure engineer	B	£1,873	£655
	Infrastructure operations engineer roles	Associate infrastructure operations engineer	E	£840	£195
		Infrastructure operations engineer	D	£1,080	£300
		Senior infrastructure operations engineer	D	£1,080	£300
		Lead infrastructure operations engineer	C	£1,337	£525
		Principal infrastructure operations engineer	B	£1,873	£655

Rate card

Job Family	Job Role	Role Level	Maximums		
			KPMG Grade	Onshore Rate	Offshore Rate
IT Operations roles (cont.)	Problem manager roles	Problem analyst	E	£840	£195
		Problem manager	C	£1,337	£525
	Service desk manager roles	Service desk analyst	E	£840	£195
		Senior service desk analyst	D	£1,080	£300
		Service desk manager	C	£1,337	£525
		Head of service desk	B	£1,873	£655
	Service transition manager roles	Service acceptance analyst	D	£1,080	£300
		Service readiness analyst	D	£1,080	£300
		Service transition manager	C	£1,337	£525
		Lead service transition manager	B	£1,873	£655
Product and delivery roles	Business analyst roles	Trainee business analyst	E	£840	£195
		Junior business analyst	E	£840	£195
		Business analyst	D	£1,080	£300
		Senior business analyst	C	£1,337	£525
		Lead business analyst	B	£1,873	£655
		Head of business analysis	A	£2,808	£780
	Delivery manager roles	Associate delivery manager	D	£1,080	£300
		Delivery manager	C	£1,337	£525
		Senior delivery manager	B	£1,873	£655
		Head of (Agile) delivery management	A	£2,808	£780
	Digital portfolio manager roles	Digital portfolio analyst	E	£840	£195
		Digital portfolio manager	D	£1,080	£300
		Senior digital portfolio manager	C	£1,337	£525
		Head of portfolio	B	£1,873	£655
	Product manager roles	Associate product manager	E	£840	£195
		Product manager	D	£1,080	£300
		Senior product manager	C	£1,337	£525
		Lead product manager	B	£1,873	£655
		Head of product	A	£2,808	£780
	Programme delivery manager roles	Programme delivery manager	B	£1,873	£655
	Service owner roles	Service owner	C	£1,337	£525

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			Maximums		
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Quality assurance testing roles	QAT analyst roles	Tester (QAT)	E	£840	£195
		QAT analyst	D	£1,080	£300
		Senior QAT analyst	D	£1,080	£300
		Lead QAT analyst	C	£1,337	£525
	Test engineer roles	Tester (test engineer)	D	£1,080	£300
		Test engineer	D	£1,080	£300
		Senior test engineer	C	£1,337	£525
		Lead test engineer	B	£1,873	£655
	Test manager roles	Test manager	B	£1,873	£655
		Head of test	A	£2,808	£780
Software development roles	Development operations (DevOps) engineer roles	Apprentice DevOps engineer	E	£840	£195
		Junior DevOps engineer	E	£840	£195
		DevOps engineer	D	£1,080	£300
		Senior DevOps engineer	D	£1,080	£300
		Senior DevOps engineer - management	D	£1,080	£300
		Lead DevOps engineer	C	£1,337	£525
		Lead DevOps engineer - management	C	£1,337	£525
		Principal DevOps engineer	B	£1,873	£655
		Principal DevOps engineer - management	B	£1,873	£655
	Frontend developer roles	Apprentice frontend developer	E	£840	£195
		Junior frontend developer	E	£840	£195
		Frontend developer	D	£1,080	£300
		Senior frontend developer	D	£1,080	£300
		Lead frontend developer	C	£1,337	£525
		Head of frontend development	B	£1,873	£655
	Software developer roles	Apprentice developer	E	£840	£195
		Junior developer	E	£840	£195
		Developer	E	£840	£195
		Senior developer	D	£1,080	£300
		Senior developer - management	D	£1,080	£300
		Lead developer	C	£1,337	£525
		Lead developer - management	C	£1,337	£525
		Principal developer	B	£1,873	£655
		Principal developer - management	B	£1,873	£655

Rate card

Job Family	Job Role	Role Level	Maximums		
			KPMG Grade	Onshore Rate	Offshore Rate
User-centred design roles	Accessibility specialist roles	Junior accessibility specialist	E	£840	£195
		Accessibility specialist	D	£1,080	£300
		Senior accessibility specialist	C	£1,337	£525
		Head of accessibility	B	£1,873	£655
	Content designer roles	Associate content designer	E	£840	£195
		Junior content designer	E	£840	£195
		Content designer	D	£1,080	£300
		Senior content designer	C	£1,337	£525
		Lead content designer	B	£1,873	£655
		Head of content design	A	£2,808	£780
	Content strategist roles	Content strategist	B	£1,873	£655
	Graphic designer roles	Associate graphic designer	E	£840	£195
		Junior graphic designer	E	£840	£195
		Graphic designer	D	£1,080	£300
		Senior graphic designer	D	£1,080	£300
		Lead graphic designer	C	£1,337	£525
		Head of graphic design	B	£1,873	£655
	Interaction designer roles	Associate interaction designer	E	£840	£195
		Junior interaction designer	E	£840	£195
		Interaction designer	D	£1,080	£300
		Senior interaction designer	D	£1,080	£300
		Lead interaction designer	C	£1,337	£525
		Head of interaction design	B	£1,873	£655
	Service designer roles	Associate service designer	E	£840	£195
		Junior service designer	E	£840	£195
		Service designer	D	£1,080	£300
		Senior service designer	D	£1,080	£300
		Lead service designer	C	£1,337	£525
		Head of service design	B	£1,873	£655
	Technical writer roles	Technical writer	D	£1,080	£300
		Lead technical writer	B	£1,873	£655
	User researcher roles	Associate user researcher	E	£840	£195
		Junior user researcher	E	£840	£195
		User researcher	D	£1,080	£300
		Senior user researcher	D	£1,080	£300
		Lead user researcher	C	£1,337	£525
		Head of user research	B	£1,873	£655



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