

What is a Searchlight?

A KPMG Service for G-Cloud 15



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A Searchlight is a framework we use to unpack a challenge within a client organisation in order to understand them in more detail and generate appropriate high impact solutions. A Searchlight is an appropriate methodology to use when a client faces a **complex problem**. The problem is underpinned by an **enduring issue** and uses **complex systems**, meaning it can't be addressed by an off the shelf solution.

Searchlights are split into three Agile sprints:

Sprint 1	Sprint 2	Sprint 3
Understand Present Sprint 1 aims to understand the current state of the clients systems and processes. The focus is on: - Mapping user stories - Mapping process - Mapping data - Generating hypotheses - Defining KPIs - Identifying Pain Points Primary Activities: - Interviews - Workshops - Exploratory Analysis	Understand Possibilities Sprint 2 is aimed at identifying the improvements are that are possible through a solution, with the focus on: - Requirements gathering - Development of High Level Design Architecture - Defining changes to user stories - Defining changes to process maps - Prototyping Primary Activities: - Solution Design - Solution Description - Solution Validation - Prototyping	Quantify Value Sprint 3 is about understanding the value a solution will provide and defining the parameters of the solution. The focus is on: - Defining project scope - Defining project value - Identifying future resource need - Creating a technical backlog - Creating a non-technical backlog Primary Activities: - Prototype Validation - Technical Plan - Financial Plan - Scope Definition

What do we need to begin?

- Client engagement in interviews and workshops
- Processes and ways of working
- Access to current data and systems

What does a Searchlight produce?

- Project Conception Point
- Defined Project Value
- High-level Solution Design
- Full technical backlog
- Full non-technical backlog
- Project Plan

What does this mean for your organisation?



Unpack complex problems

Unlocking potential value through Digital solutions within 6 weeks to alleviate issues directly



Collaboration with SMEs

Combining our expertise with client specifics to design tailor-made best-in-class technology tools



Unlock value from data

Generate new insights to enable effective business decisions and align strategic objectives



Business and Technical Plan

Support the process of creating a business case and plan for a project that will add value



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