



Atamis Pricing: G- Cloud 15

Atamis Pricing

Atamis is a cost-effective and scalable solution for public sector organisations. Our pricing is comprised of the following elements: Annual User Licence Fees, Annual Subscription Fees, and One-off Setup & Training Fees.



User Licence Fees

User Licence Type	Price p.a.
General	£350 per user
Super	£575 per user
Light	£175 per licence

General users have access to any parts of the system purchased as defined by the administrative permissions applied to their account which can be updated without affecting the licence type throughout the contract.

Super users are system administrators with the ability to manage internal users and apply administrative permissions. They also have the ability to utilise the import wizard tool and category & cost centre modification rights after appropriate training is undertaken.

Light users are those that access reduced areas of system and do not need access to the full capabilities. Light users are most applicable for evaluators and contract managers, where they may need to access the system on a regularly, but will carry out similar tasks on a daily basis.

Licences are valid for a minimum period of 12 months from the date they are ordered, to the date of the next contract term end date/extension and can be transferred to other users at any time. Licences can be cancelled no less than 60 days prior to their renewal anniversary.

All licences can be assigned to another user every 24 hours at no extra cost throughout the contract term

Subscription Fees

All subscription fees include access to the App or Enhancer purchased, software maintenance & standard support. Atamis standard pricing is shown below; all costs are paid annually in advance.

Core Apps

Number of Users	Pipeline	Tender	Contract & Supplier
Up to 25	£4,000	£6,500	£6,500
Up to 75	£5,000	£8,000	£8,000
Up to 150	£6,000	£10,000	£10,000
Up to 500	£7,000	£12,000	£12,000
Up to 1,000	£8,000	£14,500	£14,500
> 1,000 (per licence)	£9	£16	£16



Strategic Success Package

The Strategic Success Package provides a structured, hands-on approach to ensuring organisations realise maximum value from their Atamis investment over time. This package includes monthly service reviews with dedicated Client Success and Operations teams, providing regular touchpoints to assess system performance, user adoption, and alignment with organisational objectives.

In addition, organisations benefit from consultative time with our Solution Engineers to ensure solution design and architecture is maintained to best-in-class standards. This includes guidance on future system design, integration planning, and enhancement opportunities to ensure your Atamis platform evolves alongside your procurement strategy.

Number of Users	Price p.a.
Up to 75	£5,000
Up to 150	£9,750
Up to 500	£25,000
Over 500	£95 per general/super licence (minimum of £25,000 annually)

Support Fees

All subscription fees include access to the App or Enhancer purchased, software maintenance & standard support. Should you wish to upgrade to premium support (see Atamis Support - Service Management for more information) there will be an additional charge set at 25% of user licence & core app subscription fees, with a minimum charge of £7,000.

Premium support is a requirement for all accounts with service credits or bespoke SLA's. Should you wish to have service credits included without the need for bespoke or Atamis premium SLA's, service credits will only incur a charge of 12.5% of the core apps and licences ARR, or the minimum charge.



Enhancers

Supplier Portal

Supplier Portal works with Tender and Contract & Supplier. The supplier portal is a private portal accessed only by your suppliers and carrying your organisation's branding.

Organisations may interact with the supplier portal in various ways. To accommodate this, two supplier account options are available to our customers.

Supplier Community Logins are ideal for suppliers who interact with the portal on an irregular basis, typically 3 times or less per month.

Supplier Community Members are best utilised for suppliers who are regularly logging into the portal, for example suppliers that access the portal monthly or login more than 3 times per month on a regular basis. One member is assigned to one supplier, and they have unlimited login access to the portal.

Average Monthly Logins	Price
200 logins	£4,000
400 logins	£8,000
800 logins	£15,000
1,600 logins	£30,000
2,000 logins	£37,500

For key suppliers, Community Member licences are available in blocks of 10 for £1,200 p.a. which allow an individual supplier user to have unlimited logins. These are most suitable for suppliers who are frequent users of the portal, bidding often or providing information regularly as part of their contractual commitments.

Additional logins above 2,000 per month are available in bundles of 200 for £3,000 per annum.

Customers must increase their supplier portal package type if login consumption usage is exceeded in consecutive months. Decreases in supplier portal packages are permitted on an annual basis with no less than 60 days notice.



Spend Analysis

Spend Analysis pricing is based on the organisation's annual procurement spend.

Annual Procurement Spend	Price p.a.
Band 1 (< £50M)	£4,000
Band 2 (£50 – 150M)	£6,000
Band 3 (£150 – 500M)	£9,000
Band 4 (£500M – 1BN)	£12,000
Band 5 (> £1BN)	£15,000

Additional data storage can be purchased in blocks of 250,000 rows at £500 per year. Additional file storage can be purchased at £150 per year for an additional 1 GB. Spend data reload charges of £350 apply where a reload request is more than 1 month after the original load.

Procurement Intake

Procurement Intake is an integrated 'front door' to procurement that streamlines and automates the process from initial business request to strategic pipeline planning. The solution leverages user-friendly, flexible forms to feed structured, accurate data directly and seamlessly into the Atamis Pipeline App, eliminating double-keying and removing administrative bottlenecks.

Procurement Intake requires the Pipeline App and is recommended for use alongside Tender and Contract & Supplier Apps for maximum benefit.

Number of Users	Price p.a.
Up to 75	£4,000
Up to 500 (also available to smaller orgs)	£7,500
> 500	£12,000

The package includes up to 3 intake forms for Procurement, Supplier and Contract Intake, along with product configuration including intake record types and page layouts. Automated or user-instigated flows route intake requests into corresponding Atamis processes, with intake status reporting and history tracking included. Question labels, dropdowns and record types can be aligned to meet individual business terminology. Internal notification of new intake requests and email notifications of intake actions to requesters are provided, along with access protection and security options.



Additional custom domains including form branding are available at £1,000 p.a. plus ½ day professional services at standard rates. 2.5 days for setup and configuration is required and charged at the listed day rates.

Supplier Deduplication and Merge

Supplier Deduplication and Merge is a powerful data quality integration that automatically identifies and consolidates duplicate supplier records within your Atamis system. The solution ensures clean, accurate supplier data by enabling you to find and remove duplicates, merge information seamlessly, and maintain ongoing data accuracy.

Supplier Deduplication and Merge requires the Contract & Supplier App.

Key features include automatic scanning to identify duplicate supplier records, intelligent merging that combines information from duplicate records into a single comprehensive entry, reversal capability to restore previous records if merged in error, and regular running capability to prevent duplicates from cluttering your system.

Pricing is based on the maximum total supplier records. Volume is monitored and reviewed annually; customers exceeding their band will be automatically moved to the next band.

Max Total Records	Annual Subscription
Small (< 1,000)	£4,000
Medium (1,000 – 5,000)	£6,000
Large (5,000 – 15,000)	£10,000
Enterprise (15,000 – 500,000)	£30,000

Annual support and maintenance is included at 20% of the annual subscription. Auto-renews unless cancelled with a minimum of 60 days' notice.



Additional Enhancers

Additional Enhancers are available to deliver a solution tailored to your organisation's needs. These enhancers allow you to pick and choose additional functionality that may suit your requirements beyond the core Atamis product.

Enhancer	Price p.a.
Supplier Assurance	£3,000
Contract Builder	£2,000
Risk	£3,000
SLA Monitoring	£3,000
Asset Management	£2,000
Business Case	£2,000

Atamis Shield

Atamis Shield provides enhanced security, compliance, and data governance capabilities for organisations with elevated requirements for audit trails, event monitoring, data protection, and sensitive data identification.

Atamis Shield components can be purchased individually or as a complete suite at a discounted rate.

Individual Components

Component	Price p.a.
Platform Encryption (With Supplier Portal)	£35 per licence
Platform Encryption (Without Supplier Portal)	£25 per licence
Field Audit Trail	£30 per licence
Event Monitoring	£30 per licence

Platform Encryption encrypts documents and selected data at rest, providing an additional layer of protection for sensitive information stored within the Atamis platform.

Field Audit Trail enables organisations to track and retain historical changes to field-level data for compliance and audit purposes, providing a comprehensive audit history.



Event Monitoring provides visibility into user activity and system events, enabling organisations to monitor security, track usage patterns, and identify potential compliance issues.

Atamis Shield Suite

The Atamis Shield Suite combines all security components at a reduced per-licence rate, providing comprehensive security and compliance capabilities for organisations requiring enhanced data governance.

The Shield Suite includes Platform Encryption, Field Audit Trail, Event Monitoring, and Data Detect. Data Detect automatically scans your data to identify sensitive information such as personally identifiable information (PII), financial data, and other high-risk details, enabling you to take proactive steps to protect it and maintain regulatory compliance.

Bundle	Price p.a.
Shield Suite	£65 per licence

Advanced Backup

Advanced Backup provides enterprise-grade data protection with daily incremental backups, secure independent storage, and rapid recovery capabilities. This service ensures business continuity with targeted recovery point and recovery time objectives.

Key features include daily incremental backups of all data, backup of metadata and critical configuration items, secure independent storage, encryption at rest and in transit, monitoring, verification, and backup status reporting, targeted or full restore options, and alignment with 24-hour RPO/RTO expectations. Organisations with 500+ users are charged at the per licence rate or £25,000, whichever is greater.

Number of Users	Price p.a.
Up to 25	£3,000
Up to 75	£5,000
Up to 150	£7,500
Up to 500	£25,000
> 500 (per general/super licence)	£95 per general/super licence, or £25,000 annually



Atamis AI

Atamis AI brings intelligent automation and agentic capabilities to your procurement operations. Powered by advanced large language models and protected by a comprehensive Trust Layer, Atamis AI enables autonomous agents to assist with tasks across your procurement lifecycle whilst maintaining the highest standards of data security and governance.

Key capabilities include autonomous AI agents that can analyse, reason, and take action within defined guardrails, natural language understanding for intuitive interaction with your procurement data, dynamic grounding to ensure AI responses are rooted in your organisation's actual data, and context-aware assistance across procurement planning, sourcing, and contract management.

The Atamis AI Trust Layer provides enterprise-grade protection for all AI interactions. This includes zero data retention ensuring your data is never retained by third-party AI models, data masking to automatically protect sensitive information during AI processing, toxicity detection to screen responses for harmful or inappropriate content, comprehensive audit trails providing full logging of AI interactions for compliance and accountability, and configurable guardrails to define boundaries for AI behaviour aligned with your policies.

AI Credits	Price
100,000 credits	£600

AI credits are consumed based on usage across Atamis AI capabilities. Credit consumption varies by task complexity and data volume processed. Any custom AI developments would be subject to full scoping for professional services fees.



Integrations

Atamis is continuously adding integration partners and capabilities to our product offering. Below is a list of some integrations utilised by customers, along with guideline pricing.

We support a set of core integrations free of charge to work alongside our core products. Advanced integrations via API incur a fee of £2,500 p.a. for annual support (exception of custom ERP integrations, defined further below). Those that utilise our Data Services team incur a base fee of £10,000 p.a. for annual support & access to the relevant data sets.

All integrations may require configuration & set up which are subject to our listed day rates as an implementation fee.

Category	Core Integrations	Advanced Integrations	Data Services
Data Enrichment	ONS Post Code Lookup	Dun and Bradstreet, Living Wage Foundation	Modern Slavery Data, Carbon Emission Data
Technology Partner	Native and External Salesforce Connectors e.g. Microsoft Power Query	DocuSign, Commerce Decisions, Credit Safe	N/A
Regulatory	Contracts Finder, Find a Tender Services (FTS)	N/A	N/A

Certain integrations may require you to purchase products or have contracts in place with the third-party provider. These fees are separate from Atamis' pricing and are the responsibility of the customer. At times, we may have the capabilities to procure these services on your behalf should you elect for us to do so (for example, DocuSign envelopes). Clients may also be able to use existing integrations from the App Exchange to connect to Atamis, which would be considered advanced integrations or higher, depending on the nature of the integration.

To streamline your reporting, you can use Native and External Salesforce Connectors built-in integration tools provided by major analytics platforms to pull Atamis data directly into their own environments. These connectors eliminate the need for manual data exports and custom middleware, providing a secure, automated bridge between your CRM and your BI tools.



Custom Integrations

Customers may wish to integrate the Atamis product with their ERP system or other business applications. Custom integrations are priced as follows:

Integration Type	Annual Support Fee
Non-complex ERP/API	£2,500 or 20% of build cost*
Complex ERP/API	£5,000 or 20% of build cost*

*Whichever is greater

Setup & Training Fees

System setup charges are dependent on several factors, including Apps & Enhancers selected, level of bespoke features required, complexity of requirements for restricting user access, state of existing data required for loading, and other factors.

Setup is charged at the listed day rates and can take on average between 5 – 30 days depending on the organisation's requirements & factors outlined above. Larger organisations with higher volume users and data needs require increased onboarding periods.

Training charges are dependent on the number of users to be trained and the degree to which the client themselves is prepared to engage in end-user training after receiving trainer training. Training is charged at the day rate for training sessions delivered, travel time including expenses for on-site training, if applicable and may include charges for preparation of custom material as required.

Professional Services Day Rates

Role	Day Rate
Configuration Specialist	£1,400
Sr. Configuration Specialist	£1,700
Solution Architect/Solution Engineer	£2,000
Training	£2,000
Principal/Director	£2,500

