



G-Cloud 15 Pricing Document



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1 Pricing Structure

This document provides pricing information for MAIAR Services offered under G-Cloud 15.

1.1 Resource-based pricing

All Services are resource based and prices are covered in the separate Skills for the Information Age (SFIA) rate card document.

1.2 Firm Pricing

MAIAR is prepared to offer Firm Price projects where the scope and timescale can be fully bounded. MAIAR will be pleased to engage with the customer to develop a Firm Price schedule as desired.

1.3 Volume or Combination Discounts

Discounts may be applicable, for example holding rates across a financial year boundary or for contracts of substantial duration. MAIAR will be pleased to consider these discounts and to agree the scope of the Service during the ordering process described in the associated Service Definition Document.

1.4 Education pricing

This is not applicable to this service.

1.5 Unit based pricing

Pricing is based upon Man Days, the number of which (for either limit of liability or firm pricing) will be agreed during the ordering process. Man day rates are shown in Table 1.

Equivalent SFIA Grade	Industry Grade	Daily Rate
2	Admin Support	£893.30
3	Analyst	£1,029.15
4	Senior Consultant	£1,114.05
5	Principal Consultant	£1,244.62
6	Director/Senior Principal	£1,310.96

Table 1 – Man Day Rates for Services

1.6 Sector Pricing

Our prices apply equally across all sector.