



G-Cloud 15

Amazon Web Services EMEA SARL, UK Branch
(AWS)

Pricing

Lot 3 Cloud Support Services

AWS Training



1 AWS Skill Builder Team Subscription Pricelist

AWS Skill Builder Team subscription (<https://skillbuilder.aws/subscriptions>) is an annual subscription and is available to organizations that want to purchase a minimum of 30 seats. The following prices are applicable to customers worldwide. Volume discounts are available based on the number of seats purchased.

Annual Price per person per Seat:	\$449
USD Excluding VAT	

The minimum purchase is 30 seats at \$13,470 excluding VAT.

Volume Discounts

Skill Builder Commitment:	Discount Applied:
<i>USD before discount</i>	
\$50,000	10%
\$100,000	15%
\$250,000	20%
\$500,000	25%
\$1,000,000	30%

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2 Instructor-Led Classroom Training Pricelist

AWS Private Instructor-Led Classes for up to 25 Students

1-day course	2-day course	3-day course	4-day course
£7,300	£14,100	£20,900	£27,700

The prices above will be applicable for the training services found within the G-Cloud 15 Framework that are available from Amazon Web Services EMEA SARL, UK Branch. The final cost of any training services from AWS will be based on the specific AWS Training Services that the buyer purchases.

3 Customer Acceleration Programs

From time to time, AWS may offer Customer Acceleration Programs (“Support Programs”) that provide additional resources and/or sample services to support its buyers in their expansion journey to the cloud.

Such Support Programs may include (but are not limited to):

- AWS Programs for Research and Education (<https://aws.amazon.com/grants/>)
- AWS Activate credits for start-up organisations (<https://aws.amazon.com/activate/>)
- AWS Artificial Intelligence and Machine Learning Proof of Concept support (<https://pages.awscloud.com/hk-aiml-poc-program.html>) to get started building and testing on AWS
- Additional assistance for customers moving workloads based on the MAP methodology with support including the Migration Readiness Assessment, Migration readiness & Mobilize projects may be available (<https://aws.amazon.com/migration-acceleration-program/>)

And any other Support Program that AWS may make available to its customers from time to time.

These Support Programs are for existing buyers with an established billing AWS account who are currently purchasing AWS services using a G-Cloud Call-Off Contract. Please note that access to any Support Program will be subject to certain eligibility criteria and not all Support Programs may be suitable for every buyer. In addition, buyers will have to accept terms and conditions relating to each individual Support Program to receive the benefit. AWS reserves the right to remove any Support Program from time to time without notice.

Please contact your Account Representative to enquire if there are active programs your organisation may be eligible to participate in.