

Pricing Document



BAE SYSTEMS

We are Techmodal

A collaborative data consultancy, bringing the capability and creativity you need to unlock the strategic potential in your data.

As Defence and Government experts, we understand the unique complexity of your constraints. Adaptive, imaginative and iterative, we meet you where you are – and start with what you have.

We focus on making more of your existing tools and technology. Applying smart thinking and continuous improvement to uncover the insight in your data – and help you move past your stickiest problems. Optimising your investments, operations and outcomes. Maximising the impact of your resources towards a better future.

Our clients operate in high-stakes, highly technical and highly secure environments. The pace is fast; the demands are complex and the cost of getting decisions wrong is high. They need partners who bring clarity, precision and practical expertise — not complexity for its own sake.

Our value comes from combining deep analytical strength, applied technology expertise and hands-on consulting experience. We turn ambiguity into clarity and insight into action.

What we offer

We operate at the cutting edge of digital innovation and at the heart of organisations that keep vital infrastructure running, national security protected, and armed forces prepared. Our teams provide:

Decision advantage

We give organisations the insight to act with clarity and pace, ensuring choices made today hold up under tomorrow's pressure.

Our strength comes from being data-led, operationally aware and grounded in real-world context. We explore options, test scenarios and highlight trade-offs before action is taken, building confidence in complex and high-consequence environments.

Technology that works

We help organisations unlock the full value of their technology and existing investments. Our solutions are shaped to our clients' environments — secure, scalable and designed for reuse — delivering faster outcomes and greater value for money.

We stay user-driven, not technology-driven, ensuring what we build is usable, dependable and impactful.

Delivery impact

We work shoulder-to-shoulder with clients to turn ambition into results. Our approach is collaborative, adaptive and focused on rapid progress.

We build momentum early, provide clear answers before the conversation moves on and ensure delivery stays aligned to purpose. Whether defining strategy or supporting implementation, we bring clarity, structure and practical leadership.

Strength in secure and complex environments

All our work is delivered by security-cleared teams who understand the realities of Defence, national security and critical infrastructure.

We design and assure solutions that are resilient, secure and governed — engineered to work in environments where constraints are real and reliability matters.

Powered by BAE Systems Digital Intelligence

We combine the pace, creativity and agility of a specialist consultancy with the depth, reach and security of BAE Systems.

Clients benefit from a unique blend of niche expertise and enterprise-scale capability, with seamless access to Digital Intelligence, engineering, cyber and equipment programmes when required.

Our Pricing

BAE Systems (Operations) Ltd t/a Techmodal pricing will, typically, be on a **Time and Materials** basis with reference to the resource pricing model provided in our SFIA Rate Card (please see below). We are also prepared to develop novel pricing mechanisms and approaches to help clients find the best value for money in the services they procure.

Pricing is subject to contract and delivery in the UK geography. (alternative pricing will apply for other geographies). All prices are provided exclusive of Value Added Tax, sales tax or similar, and any taxes, duties or imposts chargeable thereon all of which shall be payable by the Customer as an additional charge

The pricing approach to be used will be agreed in advance as part of our initial engagement and formalised in the Call-off contract. Where parties agree on time-based charges for a service it shall be based on the applicable SFIA rates.

Resources using our rate card may work on client site or remote as mutually agreed with the client. Discounts may be available but will be considered on a case-by-case basis during the procurement process.

Where possible, Techmodal will endeavour to arrange working agreements where expenses will not be incurred. Where this is not possible, Techmodal reserves the right to charge travel and subsistence expenses in addition to the SFIA rates. No expenses will be incurred for work undertaken at Techmodal Head Office by staff.

Rate Card

	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
Follow	£622	£622	£622	£622	£622	£622
Assist	£703	£703	£703	£703	£703	£703
Apply	£803	£803	£803	£803	£803	£803
Enable	£860	£860	£860	£860	£860	£860
Ensure or Advise	£1,218	£1,218	£1,218	£1,218	£1,218	£1,218
Initiate or Influence	£1,777	£1,777	£1,777	£1,777	£1,777	£1,777
Set Strategy or Inspire	£2,109	£2,109	£2,109	£2,109	£2,109	£2,109

Consultant's working day: 7.5 hours exclusive of travel and lunch

Working week: Monday to Friday excluding national holidays

Office hours: 9:00am to 5:00pm Monday to Friday

Travel, mileage subsistence: Payable at the client's standard travel and subsistence rates

Mileage: As for travel, mileage subsistence

End of document

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