

Ironbridge by Softwire

Pricing Document

Prepared for: G-Cloud Framework

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Pricing Overview

Ironbridge pricing is structured to align cost with value delivered. The model is designed to provide flexibility as projects move through different phases, from initial discovery through build and into steady-state operation.

Platform subscriptions are priced using Managed Infrastructure Units (MIUs), which represent a combination of platform infrastructure, compute resources, and AI capabilities, along with full-time support from a dedicated Ironbridge Squad. Buyers commit to an annual subscription at a chosen tier, with the flexibility to adjust tier level with one month's notice.

All prices are exclusive of VAT.

1. Trial and pilot options

Trial and pilot options allow buyers to evaluate Ironbridge with limited commitment.

Ref	Item	Description	Price
IB-IGN	Ignition	Short-term licence and dedicated support for focused trial.	£40,000
IB-ACC-1	Accelerator (Small)	Pilot deployment for a contained use case. Includes Ironbridge licence and usage for pilot term.	£75,000
IB-ACC-2	Accelerator (Medium)	Pilot deployment for a broader use case or multiple data sources. Includes Ironbridge licence and usage for pilot term.	£150,000
IB-ACC-3	Accelerator (Large)	Pilot deployment for complex, multi-domain use cases. Includes Ironbridge licence and usage for pilot term.	£250,000

Accelerator fees may be offset against subsequent platform subscription commitment at Softwire's discretion.

2. Ironbridge licence

Licences provide access to Ironbridge and include a discounted usage budget. Licences are per-organisation and require a minimum 12-month commitment.

Licence holders may adjust their tier with one month's written notice, subject to the minimum commitment period. This allows buyers to scale appropriately as projects transition from build phases to operational phases and usage patterns change.

Ref	Item	Description	Monthly Price	Included MIU Value
IB-LIC-S	Organisation licence (Growth)	Platform licence including dedicated onboarding support. Includes MIU allocation with 10% effective discount.	£75,000	£82,500
IB-LIC-M	Organisation licence (Scale)	Platform licence including dedicated onboarding support. Includes MIU allocation with 15% effective discount.	£150,000	£172,500
IB-LIC-L	Organisation licence (Enterprise)	Platform licence including dedicated onboarding support. Includes MIU allocation with 20% effective discount.	£250,000	£300,000

3. Additional MIU allocation

Buyers may purchase additional MIU allocation to supplement their licence, either in advance or to cover usage above their included allocation.

Ref	Item	Description	Price
IB-MIU-1	MIU (Unit)	Single Managed Infrastructure Unit, charged for usage above subscription allocation.	£1.00
IB-MIU-10K	MIU Bundle (10k)	10,000 MIU bundle.	£10,000
IB-MIU-50K	MIU Bundle (50k)	50,000 MIU bundle at 5% discount (represents £52,500 MIU value).	£50,000
IB-MIU-100K	MIU Bundle (100k)	100,000 MIU bundle at 10% discount (represents £110,000 MIU value).	£100,000

MIU allocations, whether included in subscription or purchased as bundles, must be utilised within the licence year in which they are purchased. Unused allocations do not roll over.

4. Support

Support services are provided separately from the software licence. The specific support plan required will be determined at Softwire's discretion.

Ref	Item	Description	Price
IB-SUP-S	Support (S)	Standard support package (S)	£8,000 per month
IB-SUP-M	Support (M)	Standard support package (M)	£15,000 per month

IB-SUP-L	Support (L)	Standard support package (L)	£25,000 per month
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All support plans include access to the Softwire service desk, active platform monitoring, Security Operations Centre coverage, and incident management.

5. Terms

Minimum Commitment: Platform licences require a minimum 12-month commitment.

Tier Adjustment: Licence holders may request a change to their licence tier with one month's written notice. Tier changes take effect from the following billing period.

Billing: Platform licences and support are billed monthly in advance. MIU overage is billed monthly in arrears.

Renewal: Licences renew annually unless terminated with three months' written notice prior to the renewal date.

6. Notes

- All prices are in GBP and exclusive of VAT
- Prices are valid for the duration of the G-Cloud framework period
- Specific commercial terms will be agreed during procurement
- Volume arrangements and multi-year commitments available subject to further negotiation

Softwire Technology Limited

Further information is available at softwire.com.

This document is for informational purposes. Final pricing and terms are subject to agreement during procurement.