
G-Cloud 15 – Pricing Document

Infosys Limited

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1. Pricing Models

Infosys supports a wide range of commercial models, including Fixed Price, Unit of Work, Outcome-based, IP-based, and SaaS models. We can provide services under either a Time & Material (T&M) pricing model or a Fixed Price model, depending on the nature and clarity of the scope.

For the current scope of work, we recommend a **T&M model**, while remaining flexible, to adopt other commercial structures based on the specific requirements and types of use cases. Under the T&M model (where applicable), Infosys will deploy appropriately skilled resources and invoice based on actual effort delivered. While Infosys works closely with customers to articulate and refine requirements, the client remains responsible for finalizing the scope and managing deliverables for the engagement.

Below is the rate card for the Infosys Responsible AI Toolkit:

Job family	Job role	Role level	UK Day Rate (GBP, excluding VAT and expenses)	Offshore Day Rate (GBP, excluding VAT and expenses)
GenAI/ Agentic AI	AI Security Architect	Security Architect	800	480
		Senior Security Architect	870	522
		Principal Security Architect	1100	660
	Responsible AI (RAI) Engineer	Associate RAI Engineer	570	342
		Senior Associate RAI Engineer	650	390
		RAI Engineer	750	450
		Senior RAI Engineer	865	519
	Programme Management	Lead Consultant	810	486
		Consultant	720	432

Depending on the client's context and what best suits their operating model, Infosys recommends the following delivery approach:

Pricing option/model	Details	Applicable Scenarios
Managed Services at a Fixed Price	Vendor is paid a fixed price at predefined milestones of the project. This approach is predictable and convenient for our customers to have better control over their IT budgets. In a Fixed Price Contract, the commercial risk is transferred from the Client to the Vendor.	For maintenance & support services, fixed price can be worked out for a defined portfolio based on the historical ticket information.

2. Contacts

Please contact Infosys at the following details for any further information and engagement:

Contact Person: Peter Gill

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