

# G Cloud 15- Framework Service Definition

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## Crown Commercial Service

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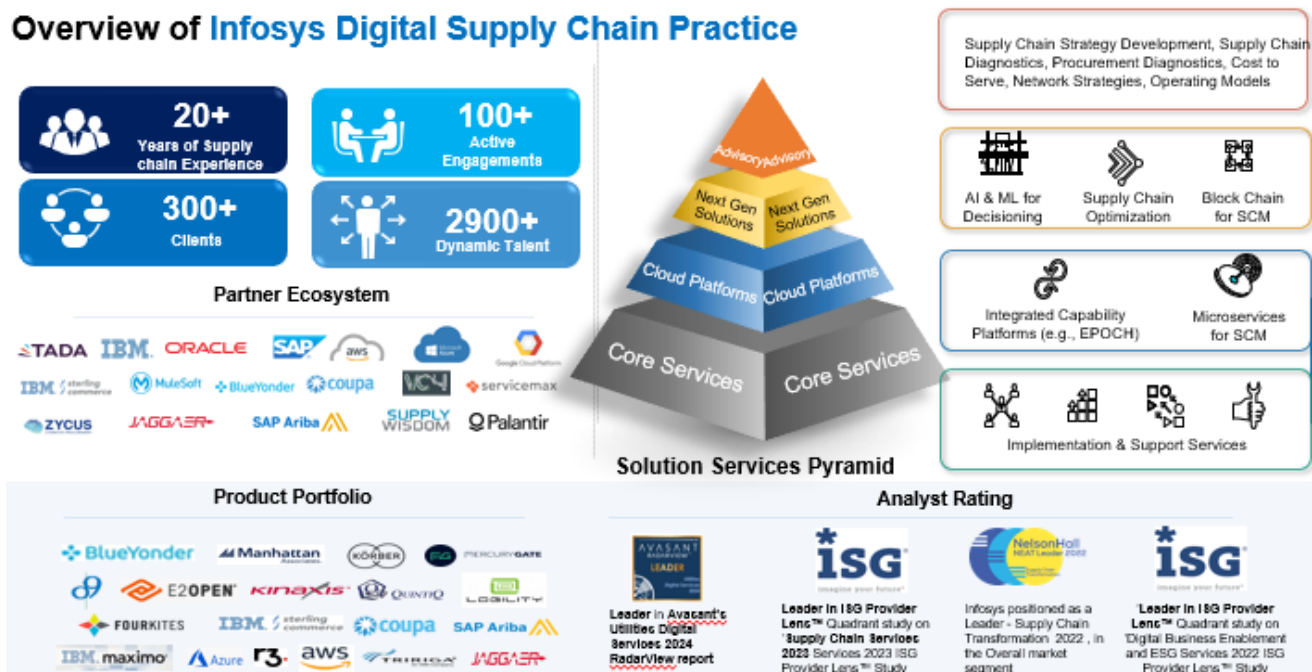
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## 1. Introduction

Infosys' Digital Supply Chain Practice boasts over 25 years of industry experience, actively managing more than 100 engagements and serving over 200 clients globally. This extensive experience translates into a comprehensive portfolio of supply chain solutions, designed to enhance efficiency, visibility, and agility across supply chains. Infosys' offerings include advisory services for supply chain strategy, planning, execution, and optimisation. Their next-gen solutions leverage AI and ML for decision-making, blockchain for SCM, and various cloud platform services. Core services encompass the implementation and support of best-of-breed Commercial off-the-Shelf (COTS) solutions, ensuring robust and resilient supply chains for their clients.

### Overview of Infosys Digital Supply Chain Practice



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## 2. Our four Supply Chain Towers

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We offer end-to-end SCM services spread across the 4 Supply Chain Towers

### 2.1 Supply Chain Planning

- Over 18 years in practice
- Over 400 Consultants
- Expertise in demand management, fulfilment and replenishment, enterprise planning and scheduling, network and inventory optimisation, transportation management, and logistics management

### 2.2 Supply Chain Execution

- Over 20 years in practice
- Over 1050 OMS & WMS Consultants
- 90% of engagements are implementation projects
- Over 25 active clients spread across retail, CPG, logistics and life sciences
- Partnered with 8 out of the top 10 retailers across the US and UK

### 2.3 Sourcing & Procurement

- Over 17 years in practice
- Over 200 Consultants
- Expertise in Ariba Spend Management suite
- Executed one of the world's largest Ariba end-to-end implementations for a retail chain in the US

### 2.4 Enterprise Asset Management

- Over 18 years in practice
- Over 300 Consultants
- Successfully executed various business critical implementations for over 50 clients
- Currently engaged with over 20 customers, providing different types of services

### 3. LIVE Supply Chain Offerings

#### 3.1 Our Vision:



#### 3.2 Our Mission:

Create Agile, Resilient & Autonomous “Industry 5.0 Digital Supply Chains” with

- **Consulting & Composable Architecture led Design Thinking** Inducing **Live Supply Chain** based platforms
- **Cognitive & Green Supply Chain** led innovative solutions for sustainable supply chain
- **Global partnerships** with **Product Vendors, Cloud Hyper Scalars** and **Startup Ecosystem**

#### 3.3 Infosys LIVE Supply Chain Go to Market Methodology for Innovation Solutions



### 3.4 Top Supply Chain Challenges

|  <b>Supply Chain Visibility &amp; Predictability</b>                                                                                                                                                    |  <b>Sustainable &amp; Traceable Supply Chain</b>                                                                                           |  <b>Hyper Automation &amp; Cloud Enablement</b>                                                                                                            |  <b>Data Driven Intelligent Supply Chain</b>                                                                                                                                                                                           |  <b>Supply Chain Cost Take out</b>                                                           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ol style="list-style-type: none"> <li>1. Digital twins and control towers</li> <li>2. AI led network planning to improve demand and supply visibility</li> <li>3. AI based demand forecasting models</li> <li>4. Order delay predictions</li> <li>5. Connected supply chains</li> </ol> | <ol style="list-style-type: none"> <li>1. Sustainability in Supply Chain operations</li> <li>2. Reporting &amp; reducing the environment impact, Net Zero GHG emissions</li> <li>3. Traceability with Blockchain</li> </ol> | <ol style="list-style-type: none"> <li>1. Hyper automation with RPA</li> <li>2. Cloud Lift &amp; Shift</li> <li>3. Cloud Native Development</li> <li>4. Drones &amp; Robotics</li> <li>5. IOT solutions &amp; Embedded offerings</li> </ol> | <ol style="list-style-type: none"> <li>1. Supply Chain Analytics, AI/ML based predictive solutions</li> <li>2. Leverage enterprise data for business decisions</li> <li>3. Anticipation of supply chain disruptions and informed correction</li> <li>4. Faster reactions to ever-changing business priorities</li> </ol> | <ol style="list-style-type: none"> <li>1. Platform consolidations</li> <li>2. Process optimization</li> <li>3. Cloud movement</li> <li>4. Innovative business models</li> </ol> |

## 4. Partnerships

### IBM

| Partnership Tenure   | Global Partner since 2004                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Partnership Status   | <b>Global Platinum Partner (Highest level of partnership)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Key Highlights       | <ul style="list-style-type: none"> <li>• In past few quarters, this partnership enabled and trained thousands of Infosys global resources on IBM Maximo , Sterling, Hybrid cloud, Cloud Pks, and Quantum</li> <li>• Infosys is the First GSI to join the newly announced IBM public cloud ecosystem.</li> <li>• Educated and enabled ~ 10K global resources on IBM's Public Cloud including Red Hat.</li> <li>• IBM-Infosys global team is now well positioned to accelerate clients with their cloud proof of concepts, pilots, and modernization and transformation initiatives.</li> <li>• Partnership with Emerging Technology with IBM Quantum and Research</li> </ul> |
| Awards               | <ul style="list-style-type: none"> <li>• Global Finalist Corporate Engagement award as part of Call for Code 2020 and Project Scavenger 2021</li> <li>• IBM Beacon Award Recipient 2017, 2020 and 2021</li> <li>• 2021 Finacle Beacon awards</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Commercial Construct | <ul style="list-style-type: none"> <li>• Non-Disclosure Agreement (NDA)/Confidential Agreements (AECI)</li> <li>• Global Reseller Agreements with Value Added Distributors</li> <li>• Global Embedded Solution Agreement (ESA) For IBM Public Cloud</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                              |

### Blue Yonder

#### Global alliance partnership with BlueYonder

Infosys has been partnering Blue Yonder (BY) for over 20 years, amplifying the results of BY solutions. We have been spearheading our client's overall "Performance Improvement" as well as furnishing "Change Management" as necessary, thus solving the most complex problems in the simplest way

**Our BlueYonder Focus**

|                                                                                                                                                                                    |                                                                                                                                                                                                       |                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                 |                                                                                                                                                                                                             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <br><b>PARTNER ADVANTAGE</b><br><i>One of the Top BY partner, in lead SI category globally.</i> | <br><b>BY CENTER OF EXCELLENCE</b><br><i>Our BY CoE host rich repository of collective knowledge and artifacts</i> | <br><b>1000+ WMS EXPERTS</b><br><i>200+ overall BY Accredited resources   75+ BY WMS Accredited Experts leading large business transformations</i> | <br><b>20+ TOOLS &amp; ACCELERATORS</b><br><i>Value add services, best practices, tools and accelerators across platform &amp; technologies</i> | <br><b>BY++ INNOVATIONS</b><br><i>BY ++ Solutions; Integration framework, cognitive solutions, Test repository, enhanced user adoption</i> | <br><b>80+ Engagements</b><br><i>Successful track record of adding value to 130+ sites leveraging BY WMS solutions</i> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

## **Manhattan Associates**

### **Global alliance partnership with Manhattan Associates**

Infosys has been partnering Manhattan Associates for over 10 years and delivering optimal solutions to clients. We have been supporting our clients globally in their supply chain transformation journey. From siloed and sub-optimal operations to integrated and optimised supply chains by working across several dimensions



## **O9**

### **Strategic partner and knowledge of the industry**

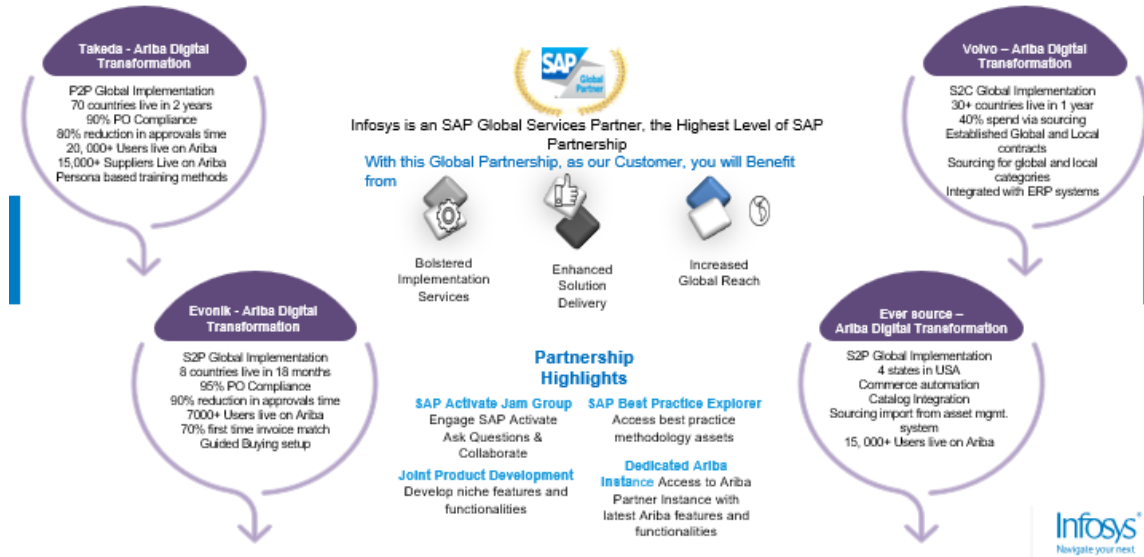
- Leverage the Extensive customer base and strong functional, technical expertise as required
- Deep Industry knowledge and experience of leading practice
- Access to O9 Product future roadmap
- Access to Solutions repository
- Joint GTM strategy

### **Infosys Delivery Excellence**

Deep project management skills on large & complex transformational programs from assessment, implementation and support

- Experts in Demand Planning Solution Implementation, rollout and testing
- Strong CPG & Retail domain expertise
- Transformational Approach to Program Delivery
- Flexible - Ability to scale up and down as needed

## SAP Ariba



## Coupa



## Zycus



For more information, contact [askus@infosys.com](mailto:askus@infosys.com)

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