
G-Cloud 15 – Pricing Document

Infosys Limited

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1. Pricing Models

Infosys Polycloud Platform is a modular platform composed of three independent modules. Digital Command Centre, Hybrid cloud manager and Autonomic toolkit. Each module may be implemented and licensed independently, or any combination of modules may be implemented together. Pricing for Polycloud platform is modular and will be determined based on which modules are procured and the scale of configuration items managed by the Platforms.

1.1 Pricing components

Pricing for Polycloud Platform consists of three distinct components.

- **License fees**- recurring term-based fees to use Polycloud platform.
- **Annual maintenance and support** - Ongoing maintenance and support services build in addition to the license.
- **Implementation charges** - One time implementation charges are non-recurring professional services fee covering deployment, integrations, initial automation, development and handover.

Each component is described in detail below.

1.2 License and AMC

License and AMC pricing depend on the customers CI count. For pricing, CI count is defined as the total number of managed configuration items that will be onboarded to Polycloud platform included but not limited to, servers, network devices, storage arrays, virtual machines, applications and other managed infrastructure components.

We maintain base license and base AMC pricing that apply when the CI count is within the lower volumetric band. Below is the base 5 - year license and AMC pricing for 5 years.

Polycloud - License and AMC Summary						
	Y1	Y2	Y3	Y4	Y5	Total
Polycloud License Fee	60,000	60,000	60,000	60,000	60,000	300,000
Polycloud License AMC	38,016	38,016	38,016	38,016	38,016	190,080
					Total	490,080

If the CI count exceeds the base volumetric threshold, license and AMC fees will increase in accordance with the CI count. The applicable band and final price will be determined and documented in the SOW following a CI discovery exercise.

1.3 Polycloud implementation charges

Polycloud implementation charges are calculated based on the professional effort required and applicable rate card. Implementation scope typically includes environment planning, integrations with customer systems, automation use case development testing and handover

Final implementation charges are scope dependent and will vary based on the number and complexity of integrations, the number of automations use cases developed, required customizations, and any special access or security requirements. The rate card table outlines the charges for the professionals involved in the implementation.

Implementation fees are quoted on milestone basis as agreed in the SOW.

1.4 Term renewal and AMC

Polycoud product is offered as term license. The initial license term and renewal options will be specified in the Commercial schedule.

The client may choose to renew the license at the end of term. Renewal pricing will be communicated prior to expiry and may be subject to adjustments based on the. Current CI count and published price list.

AMC, if required, is available as an additional service and is charged separately. AMC covers agreed levels of Technical Support, patching, and minor updates as defined in the AMC schedule.

1.5 Billing and payment terms

License and EMC fees will be invoiced as per the commercial schedule in the SOW. For example, up front annually in advance.

Implementation charges will be invoiced according to agreed milestones as specified in the SOW.

All fees quoted are exclusive of Taxes, duties and levies which will be charged in addition as applicable.

1.6 Change control and scope variations

Any changes to the agreed scope that impacts CI count, number of integrations, or required automation use cases will be handled through formal change control. Such changes may result in adjustments to license, AMC, or implementation charges. Cost and schedule impacts will be documented and must be approved by both the parties.

1.7 Termination and installation and handover

If the client chooses not to renew the license at the end of license term, we will uninstall Polycoud Platform from the client environment in a timely and coordinated manner.

All automation scripts, workflows, meta data and non-proprietary configuration artifacts developed specifically for the client during the engagement will be handed over to the client in a mutually agreed format. Subject to full settlement of outstanding invoices.

1.8 Assumptions.

Unless otherwise agreed in the SOW, the pricing and schedule assume the following.

- The client will provide timely access to target systems, credentials, network connectivity and environment required for integration and implementation.
- Customer will perform or allow any required maintenance windows for deployment activities.

2. Polycloud Implementation Effort Roles and Rate Card

Job family	Job role	Role level	UK Day Rate (GBP, excluding VAT and expenses)	Offshore Day Rate (GBP, excluding VAT and expenses)
Architecture roles	Technical architect	Principal technical architect	1400	840
		Senior Technical architect	810	486
		Technical architect	720	432
Product and delivery roles	Business analyst	Business analyst	720	432
IT operations roles	Infrastructure engineer	Principal infrastructure engineer	920	552
		Lead infrastructure engineer	800	480
		Senior infrastructure engineer	742	445
		Infrastructure engineer	723	434

3. Contacts

Please contact Infosys at the following details for any further information and engagement:

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