

Digital Supply Chain Services

Turning Procurement Complexity into Strategic Advantage

Technology is advancing faster than ever. New applications hit the market daily, while IT budgets are under constant pressure. In this environment, digital transformation is no longer a strategic option—it's a necessity. Organizations seeking speed, simplicity, transparency, and automation are moving away from traditional software procurement models. The challenge? IT procurement, supplier management, and asset management leaders are being asked to do more—with less time and fewer resources.

One of the biggest hurdles: managing a growing list of software vendors. While most companies apply the 80/20 rule—where 80% of spend is concentrated with 20% of suppliers—the remaining 20% of vendors (the “tail spend”) can create disproportionate complexity and cost. Each transaction takes time. Every manual step adds friction. The solution lies in smart automation.

By streamlining procurement processes and digitizing tail-end spend, companies can free up valuable time, reduce overhead, and gain better control over software investments—turning procurement into a strategic advantage.

Wasted budget

Without the right tools, resources, and processes, non-strategic procurement becomes a barrier—preventing purchasing teams from effectively supporting the business.

Lack of transparency and increased risk

Undisclosed software and unreviewed EULAs expose organizations undergoing digital transformation to legal and security risks.

Inefficient request process

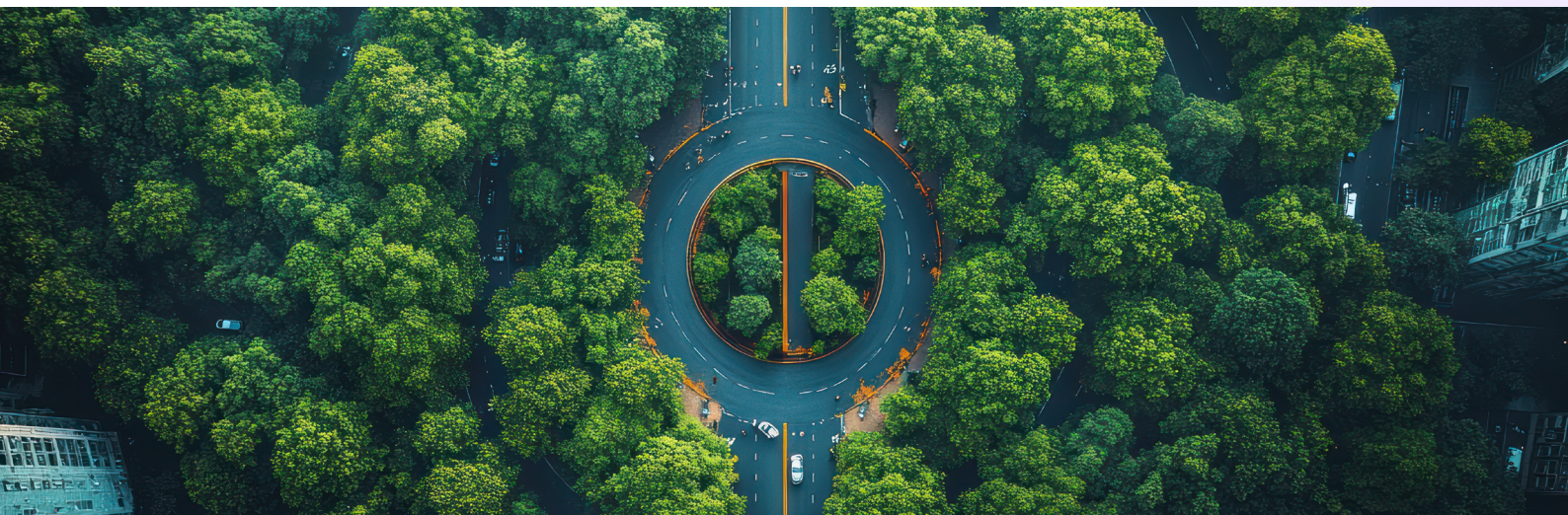
Many organizations struggle with the absence of effective tools, catalogs, and procedures for requesting software. A unified request process and a single portal for software and cloud services can significantly improve the user experience and reduce shadow IT.

Unclear engagements

Misalignment between IT, procurement, and the business leads to inefficient processes and delays in software delivery.

Lack of process and workflow visibility

Many IT and procurement teams struggle to gain transparency and a clear overview of software and cloud requests, as well as transactional data across the end-to-end lifecycle—hindering informed decision-making and process optimization.

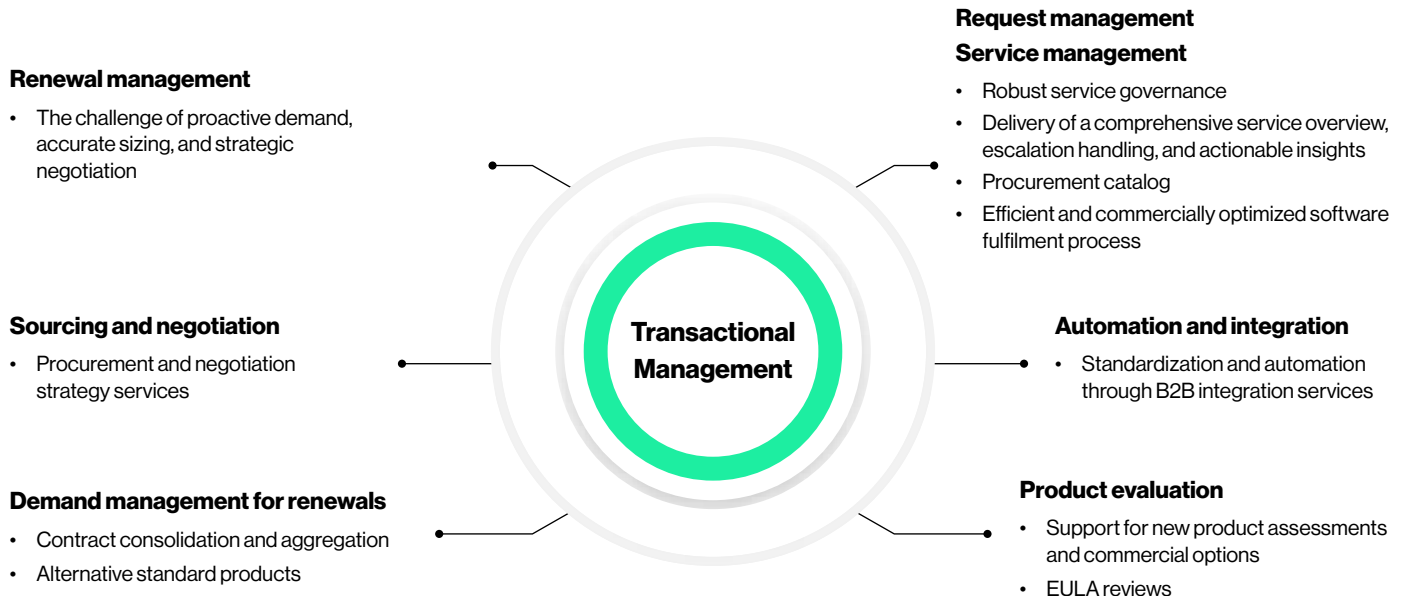


SoftwareOne's Software Digital Supply Chain (DSC)

To keep pace with evolving business demands, IT procurement must transform into a streamlined, connected, and fully digital operation. SoftwareOne's Digital Supply Chain (DSC) delivers exactly that—a seamlessly integrated framework that spans the entire software lifecycle: from request and purchase to management and renewal.

Our DSC Services empower organizations to make faster, data-driven decisions in software sourcing and delivery. The impact? A frictionless user experience, increased productivity, full spend visibility, and smarter control over software and cloud investments.

The Power Behind Our DSC Services



Self-service request management

Leveraging our marketplace and seamless integration capabilities, we deliver a self-service license request and procurement execution platform—engineered to streamline workflows and elevate the end-user experience by design.



Built around your business objective

Built on a clearly defined strategy, we support the design of workflows and automation aligned with your overarching software portfolio strategy.



Strategic sourcing

We provide the knowledge, data, and resources needed to support our customers' procurement teams across all vendors and product lines.



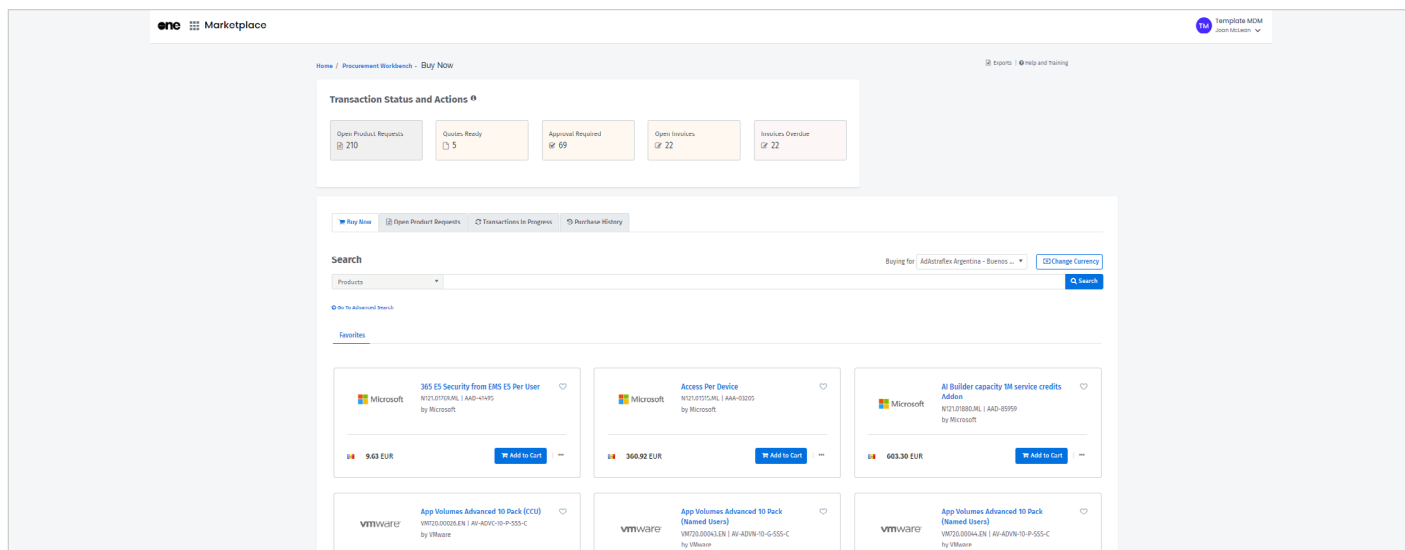
End-to-end process overview

A service overview covering procurement trends, spending patterns, and budget forecasts—combined with actionable optimization insights to ensure ongoing savings and continuous process improvement.

Client Portal and Software Digital Supply Chain

Powered by SoftwareOne's Client Portal—and seamless B2B integrations with all major e-procurement platforms—our DSC Services automate even the most cost-intensive, high-volume software procurement workflows, putting you back in control.

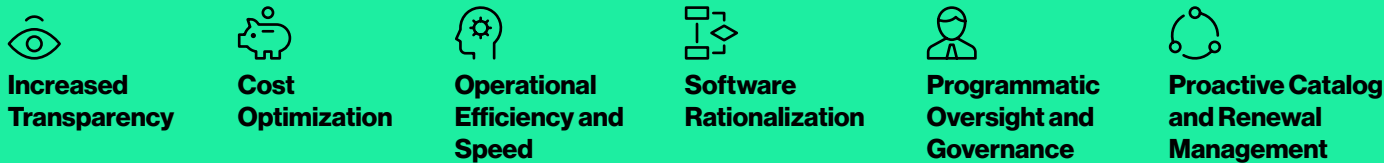
The result? Your software supply chain becomes a true competitive edge, enabling IT and procurement teams to operate with the versatility, speed, and agility today's fast-moving tech landscape demands.



Proven results

Through a combination of contract consolidation, reducing the number of suppliers, negotiating better pricing and an overall reduction of operational complexity, SoftwareOne have enabled clients around the world to optimize their costs and introduce multiple efficiencies, such as:

- **€34m cost savings uncovered** for one of the world's largest manufacturers of sportswear
- **€1.5m cost savings** identified for a premium car manufacturer in the UK
- **Over €700k of cost savings** discovered for one of the largest biopharmaceutical organizations in France



To learn more about how our Software Digital Supply Chain services can support your business visit [Software Sourcing Services | SoftwareOne today](#)

CONTACT US TODAY

Find out more at
www.softwareone.com

SoftwareOne AG | Headquarters
T. +41 44 832 4169
E. info@softwareone.com



Copyright © 2025 by SoftwareOne AG, Riedmatt 4, CH-6370 Stans. All rights reserved. SoftwareOne is a registered trademark of SoftwareOne AG. All other trademarks are the property of their respective owners. SoftwareOne shall not be liable for any error in this document. Liability for damages directly and indirectly associated with the supply or use of this document is excluded as far as legally permissible.
© Imagery by: Adobe Stock and Getty Images.