



Copilot Advisory

Commercial Offering

29.01.2026

Commercials for CoPilot Advisory

CoPilot Advisory Services can be part-funded Microsoft engagement projects. Any specialist work—such as CoPilot Agents or Adoption and Change Management—falls under separate commercial arrangements.

Copilot + Power Deployment Accelerator

This program helps customers roll out Microsoft 365 Copilot and Power Platform tools after they’ve made a purchase decision. It’s a post-sales engagement, meaning the customer already has licenses and now needs help using the tools in their day-to-day work.

Goal:

Support customers with setup, activation, training, and change management for Copilot and Power tools, making sure they don’t just buy it, but use it.

Funding:

Each customer tenant can receive this funding up to 4 times during FY26

Only one deployment claim can be active at a time per customer

Funding is based on the size of the customer and the region

Size	Seats	Minimum Hours	Market A
Extra small	500+	20	\$5,000
Small	1000+	40	\$10,000
Medium	1500+	100	\$25,000
*Large	3000+	200	\$50,000

Copilot + Power Envisioning & PoC

This program helps customers explore how M365 Copilot and Power Platform (Power Apps & Power Automate) can support their work. It’s a pre-sales engagement, which means that we help them imagine what’s possible before they buy or roll-out/adopt.

Goal:

The goal of this engagement is for our customers to understand how Copilot and Power Tools can solve their business needs. We show them examples, run workshops, and if needed, build a proof of concept.

Funding:

Each customer tenant can receive this funding up to **4** times during FY26.

However, only one claim can be active at a time.

This means we can repeat engagements throughout the year if performance and timing allow.

We get paid based on how big the customer is, linked to the amount is the hours that we need to put in for proof of execution.

Customer Size	Seats	Minimum Hours	Market A
Extra Small	500+	20	\$5,000
Small	1,000+	40	\$10,000
Medium	1500+	100	\$25,000

Thank you

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