G-Cloud 15 Pricing

SoftwareOne Alibaba Custom AI Solution

Pricing Document Managed Cloud

1. **Summary of services**

The table below provides a guideline for Professional Services fees to supply advisory and implementation services on Alibaba Cloud Custom AI Solutions. For any particular engagement and scope of project, a combination of SKU's bundles may be required to fulfil the desired architecture or outcome depending on the scope of the project.

2. **Software One Professional Services Bundles for Alibaba Cloud**

Service	SKU	Pricing
Custom AI Solution – Professional Services Basic	Alibaba Cloud Custom AI Professional Service Premium Edition	$ 20,000
Custom AI Solution – Professional Services Standard	Alibaba Cloud Custom AI Professional Service Premium Edition	$ 40,000
Custom AI Solution – Professional Services Advanced	Alibaba Cloud Custom AI Professional Service Premium Edition	$ 80,000
Security Product Consultation and Support Service	24/7 Security Product Consultation and Support Service	$ 6,000
Well-Architected Service	Well-Architected Consulting Service	$ 8,000
Hypercare Service	Hypercare Service Standard Edition	$ 54,000
Cloud Health Check Service	Cloud Health Check Service	$ 10,000
Alibaba Cloud Platform Vouchers	Platform Vouchers - standard	$1 to $ 10,000
Alibaba Cloud Support with (TAM) Technical Account Manager. Various SLA ranging from Selected ,Premium(TAM) ,Elite(TAM) and Flagship(TAM).	Alibaba Cloud Support Service	Minimum spend of $2000/Month - or - 10% of monthly Cloud charges for the first $0--$105,000; 7% of monthly Cloud charges from $105,000--$410,000; 5% of monthly Cloud charges from $410,000--$800,000; 3% of monthly Cloud charges over $800,000

Copyright © 2026 SoftwareOne

Further details relating to Software One Alibaba Cloud professional services can be found in Software One, Service Definition document.

Disclaimer

This publication contains confidential and proprietary information that is protected by copyright. SoftwareOne reserves all rights thereto. SoftwareOne shall not be liable for obvious typing and arithmetic errors in any document provided by SoftwareOne. Liability for damages directly and indirectly associated with the supply or

use of this document is limited in accordance with the supply or use of this document is excluded as far as legally permissible.

The SoftwareOne Services Statement of Work presented herein is intended exclusively as a guide to enable organisations to evaluate the offering of SoftwareOne. It must not be copied, reproduced, passed to third parties or used for engineering purposes without the express permission of SoftwareOne.

Copyright © 2023 by SoftwareOne. All rights reserved. SoftwareOne is a registered trademark of SoftwareOne AG. All other trademarks, service marks or trade names appearing herein are the property of their respective owners.

 Copyright © 2026 SoftwareOne

Thank you

Contact us at:

info@softwareone.com