

IT Asset & Software Asset Management - Managed Services

This service is designed for customers who wish to benefit from a standardised ITAM/SAM service, targeting a fixed number of most commonly used publishers e.g. Microsoft/Adobe. Grow your ITAM maturity with a focused cost-effective model, underpinned by any of our best of breed SAM technology partnerships: Flexera, ServiceNow, Xensam.

Features

- Cost optimisation/FinOps, Software & Hardware Asset Management
- Gather publisher/licence entitlement & compliance data
- Deploy/Implement ITAM/SAM Solutions
- Industry leading ITAM/SAM solutions
- Continued advice and assistance to optimize software investments
- Trusted expertise from SoftwareONE's delivery Team
- SaaS Application Management
- Oracle & SAP License Management

Benefits

- Ongoing control of license spend
- Reduce publisher audit risk
- Continuous visibility and control to optimise software licensing spend
- Optimise costs and gain control of your Technology Assets
- Accelerate your ITAM/SAM Practice & reduce operating costs
- Gain Control and Visibility of Entire Hardware and Software Estate
- Gain Visibility and Control of SaaS Application Spend
- Reduce costs of software renewals by right sizing them
- Ensure software contracts are consolidated to bring about cost savings
- Ensure new licences are purchased correctly and no overspending

Pricing Structure

SoftwareOne resources each engagement as appropriate to ensure the requisite level of expertise is applied in a cost-effective manner using the following day rates:

Principal Consultant - £1650

Senior Consultant - £1450

Consultant - £1250

Analyst - £800

Example Scenario:

An organisation with 8,600 employees and 660 servers (on-prem and cloud) has poor visibility of software deployments, is unsure of current compliance positions and addresses contract renewals reactively, leaving little time for optimisation and negotiation.

SoftwareOne helps:

Select, source and deploy an ITAM Tool capturing local deployments and SaaS usage.

Prioritise publishers based on spend, criticality and propensity to audit.

Cleanse and upload entitlement data for five Tier 1 publishers and 8 Tier 2 Publishers

Option 1 – Fixed Cost Engagement

Option 1 – Fixed Service Fee Model	
ITAMaaS Year One	£196,000
ITAMaaS Year Two	£118,400
ITAMaaS Year Three	£118,400