



G-Cloud 15 Pricing

SWO Cloud Economics

Pricing Document Cloud Economics

1. Summary of services

SoftwareOne's Cloud Economics (FinOps) service is tailored to meet the unique needs of each client, considering the size of the environment and various other factors. Due to the customised approach, we are unable to provide a fixed cost upfront. However, we can offer a general cost range that customers can expect, which is between £10,000 and £50,000. This range is indicative and allows for flexibility to accommodate the specific requirements of your organization's environment. All SoftwareOne services, unless explicitly stated otherwise, are priced on a day rate basis using the below table, and a fixed price will be agreed upon a fixed scope of work that is defined before project commencement.

Day Rate (ex. VAT)			
ROLE	ONSHORE	NEARSHORE	OFFSHORE
CONSULTANT	£1,350	£750	£450
SENIOR CONSULTANT	£1,500	£950	£600
PRINCIPAL CONSULTANT	£1,650	£1,150	£750
ARCHITECT	£1,800	£1,350	£900

ROLE	INCLUSIONS (But Not Limited To)
CONSULTANT	Cloud Consultant, SRE Engineer, Cloud Engineer, DevOps Engineer, M365 Developer, PowerBI Developer, Data Engineer, Project Manager, Front End & Back End Developer, UI & UX Designer
SENIOR CONSULTANT	Senior Cloud Consultant, Senior SRE Engineer, Senior Cloud Engineer, Senior DevOps Engineer, Senior M365 Developer, Senior PowerBI Developer, Senior Data Engineer, Senior Project Manager, Senior Front End & Back End Developer, UI & UX Designer
PRINCIPAL CONSULTANT	Principal Cloud Consultant, Principal Cloud Engineer, Data Scientist, Lead Project Manager
ARCHITECT	Technical Architect, Cloud Architect, Data Architect, Enterprise Architect, Strategist

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Thank you

Contact us at:

info@softwareone.com

