

Microsoft 365 Service

G-Cloud 14 – Service Definition

The logo for Microsoft One, featuring the word "software" in white lowercase letters inside a black circle, followed by the word "one" in a large, bold, black lowercase sans-serif font. The background is a blurred image of a modern building with a glass facade and a blue sky.

softwareone

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1. Service Description

SoftwareOne's Microsoft 365 Licensing Procurement Service streamlines your acquisition of Microsoft 365 licenses, ensuring optimal cost efficiency and license compliance. Our experienced consultants conduct a thorough analysis of your organization's size, user requirements, and existing software landscape. This helps us identify the most suitable Microsoft 365 plans for each user, ensuring optimal functionality and cost-effectiveness.

We leverage our extensive experience with Microsoft volume licensing programs to secure the best possible pricing and terms for your organization. This includes negotiating discounts, identifying potential cost-saving opportunities, and managing renewals effectively. We handle the entire procurement process, from license selection and ordering to managing user provisioning and license activation.

We provide access to a robust license management platform that automates license assignment, tracks usage patterns, and identifies underutilized licenses. We stay up to date on the latest Microsoft licensing regulations to ensure your organization remains compliant. This includes the ability to conduct license audits and provide guidance on license usage policies.

By choosing SoftwareOne's Microsoft 365 Licensing Procurement Service, you gain a trusted partner with the expertise and resources to optimize your Microsoft 365 investment, ensure compliance, and achieve long-term cost efficiency.

2. Features

As detailed below:

- **Expert license guidance:** We assess your specific business needs and recommend the most suitable Microsoft 365 license plans for each user.
- **Cost optimization:** We leverage our extensive Microsoft partnership and market expertise to negotiate the best possible pricing and identify potential cost-saving opportunities.
- **Simplified procurement:** We handle the entire procurement process, from license selection and ordering to managing renewals and user provisioning.
- **Compliance management:** We ensure your organization remains compliant with Microsoft licensing terms and conditions, mitigating potential audit risks.
- **Automated license management:** We provide tools and resources to automate license assignment, track usage, and identify underutilized licenses.
- **Ongoing support:** Our dedicated team provides ongoing support and guidance throughout the entire licensing lifecycle.

3. Benefits

As detailed below:

- **Reduced costs:** Optimize your Microsoft 365 investment with cost-effective licensing strategies and potential savings.
- **Improved efficiency:** Save valuable time and resources by delegating the procurement process to our experts.
- **Enhanced compliance:** Minimize the risk of non-compliance with Microsoft licensing regulations.
- **Increased productivity:** Automate license management and optimize license utilization for your workforce.

- **Peace of mind:** Gain the confidence of knowing your Microsoft 365 licensing needs are handled by experienced professionals.

4. Summary

By choosing SoftwareOne's Microsoft 365 Licensing Optimization Service, you gain a trusted partner with the expertise and resources to optimize your Microsoft 365 investment, maximize license utilization, and achieve long-term cost efficiency.