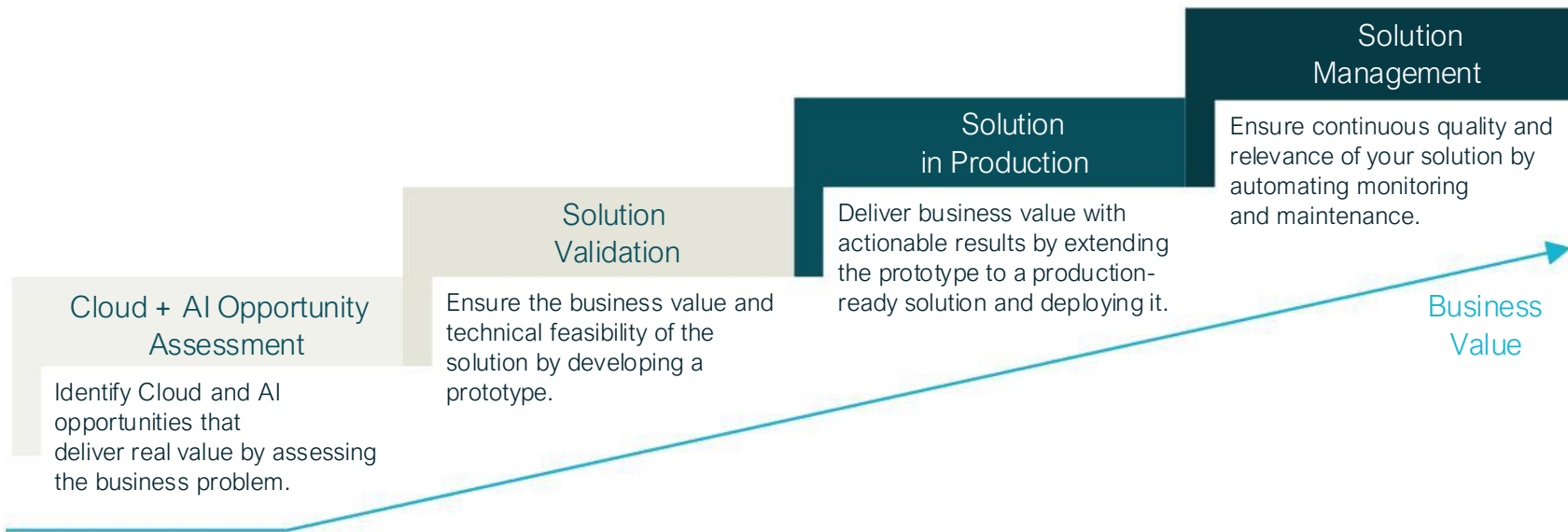




Alibaba Managed Services

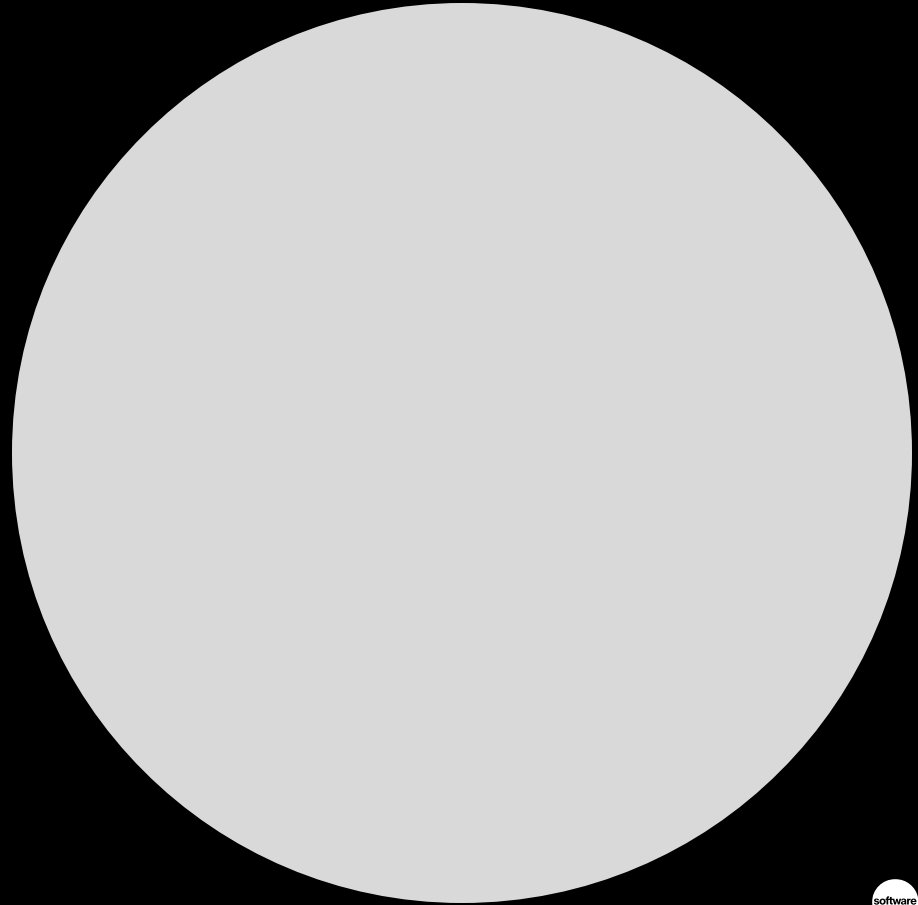
CLOUD SOLUTIONS TO LEVERAGE DATA AND AI TO GENERATE BUSINESS VALUE

Cloud and AI powered Solution Services



Cloud, data and AI Platform: Establish a strong foundation for successful cloud and AI solutions.

Migration Services



Cloud Migration Service – Overview

Introduction

The Cloud Migration Service team has deep delivery experience and capabilities to provide end-to-end cloud migration services, including cloud architecture design, cloud technology selection, technology selection-based migration solution design, technical consulting, and migration implementation support services, based on the Alibaba Cloud service system. The team supports enterprise customers in migrating their systems to the cloud in an efficient, controllable, and cost-effective manner as they embark on digital transformation.

Pain Points

Complex architecture migration

Organisations technical architecture can be complex and it is very difficult to rapidly and thoroughly migrate a workload to the cloud.

High service stability requirements

Services need to be migrated smoothly to the cloud. Data and applications must be consistent before and after migration. This requires deep experience on cloud migration.

Tight migration time schedule

Enterprises often need to complete a migration process as quickly as possible, so as to minimize the impact on the business.

Typical Scenario

Inconsistent technology architecture

Due to historical reasons, the technical architecture isn't standardised and a team is required to complete the selection and design of cloud architecture.

Not familiar with cloud best practice

Enterprises have their own technical team or MSP team, but they are not familiar with Alibaba cloud best practices, so professional cloud relocation support to ensure stability and effectiveness

High security requirements

Regulated industries have high requirements for security compliance, requiring cloud migration support to ensure sufficient security during a migration.

Delivery Experience

- ① Application architecture: complete client system architecture design on cloud
- ② Experience on cloud migration for multiple industries to achieve steady and effective move to cloud
- ③ Promote the evolution of cloud native architecture and optimize system architecture
- ④ The architecture can meet the requirements of flexibility and high availability after going to the cloud.

Service Benefits

Minimal business impact, smooth migration

Provide minimal downtime and the most effective architecture/application transformation solutions by utilising Alibaba Cloud's own mobility products and best practices.

Improve migration efficiency

Combined with self-developed cloud migration tools and previous large-scale cloud migration cases, the service can adapt to different scenarios to achieve rapid and stable cloud migrations.

Cloud Migration Service – Pricing and Q&A

Pricing Model

Service Content		Basic	Standard	Premium
Research and Evaluation	Pre-sales and Cloud Research	✓	✓	✓
Architecture Design	Account System Design	✓	✓	✓
	Network Architecture Design	✓	✓	✓
	Cloud Service Selection Design	✓	✓	✓
	Security Architecture Design	✓	✓	✓
Migration Solution Design	Database Migration Solution Design	✓	✓	✓
	Cache Migration Solution Design	✓	✓	✓
	Middleware Migration Solution Design	✓	✓	✓
	Storage Migration Solution Design	✓	✓	✓
	Migration Solution Verification	✓	✓	✓
Migration Support	Cloud Environment Preparation	x	A maximum of 20 instances, 5 database instances, and 1 TB of unstructured data to the cloud	A maximum of 100 instances, 20 database instances, and 20 TB of unstructured data to the cloud
	Database Migration			
	System Migration			
	Cache Migration			
	Other Support for Alibaba Cloud Service			
Cutover Support	Cutover Drill			
	Cutover Implementation			

Delivery Mode



Q&A

Q: What does the migration service include?

A: Migration service includes system status survey, delivering cloud architecture design and migrating technical design.

Q: What does migration implementation Service include?

A: Technical support for migration based on the plan output; assist in application testing and validation, smooth cutover to the cloud.

Q: How is the service delivered?

A: Depending on the required service, a combination of remote and on-site services can be provided.

Deliverables

- ① Migration design solution, Architecture design solution
- ② Migration implementation, System online, Cut-over Event Management

Get in touch

Technology.products-
UK@softwareone.com



Disclaimer

This publication contains proprietary information that is protected by copyright. SoftwareOne reserves all rights thereto.

SoftwareOne shall not be liable for possible errors in this document. Liability for damages directly and indirectly associated with the supply or use of this document is excluded as far as legally permissible.

The information presented herein is intended exclusively as a guide offered by SoftwareOne. The publisher's product use rights, agreement terms and conditions and other definitions prevail over the information provided herein. The content must not be copied, reproduced, passed to third parties or used for any other purposes without written permission of SoftwareOne

Copyright© by SoftwareOne. All Rights Reserved. SoftwareOne is a registered trademark of SoftwareOne. All other trademarks, service marks or trade names appearing herein are the property of their respective owners.