



G-Cloud 15 Pricing

SoftwareOne Alibaba Managed Cloud

Pricing Document Managed Cloud

1. Summary of services

The table below provides a guideline for Professional Services fees to supply advisory and implementation services on Alibaba Cloud. For any particular engagement and scope of project, a combination of SKU's bundles may be required to fulfil the desired architecture or outcome depending on the scope of the project.

2. Software One Professional Services Bundles for Alibaba Cloud

Service	SKU	Pricing
Migration from AWS/Azure/GCP to Alibaba Cloud- Basic	Alibaba Cloud Migration Service Basic Edition	\$ 20,000
Migration from AWS/Azure/GCP to Alibaba Cloud- Standard	Alibaba Cloud Migration Service Standard Edition	\$ 40,000
Migration from AWS/Azure/GCP to Alibaba Cloud- Premium	Alibaba Cloud Migration Service Premium Edition	\$ 80,000
Landing Zone Solution - Basic	Alibaba Cloud Landing Zone Professional Service - Basic	\$ 70,000
Landing Zone Solution - Standard	Alibaba Cloud Landing Zone Professional Service- Standard	\$ 140,000
Landing Zone Solution - Advanced	Alibaba Cloud Landing Zone Professional Service- Advanced	\$ 210,000
Custom AI Solution – Professional Services Basic	Alibaba Cloud Custom AI Professional Service Premium Edition	\$ 20,000
Custom AI Solution – Professional Services Standard	Alibaba Cloud Custom AI Professional Service Premium Edition	\$ 40,000
Custom AI Solution – Professional Services Advanced	Alibaba Cloud Custom AI Professional Service Premium Edition	\$ 80,000
Custom Private Cloud (Apsara Stack)	Alibaba Cloud Custom Private Cloud Professional Service	\$ 10,000 to \$100,000
Security Product Consultation and Support Service	24/7 Security Product Consultation and Support Service	\$ 6,000
Well-Architected Service	Well-Architected Consulting Service	\$ 8,000
Hypercare Service	Hypercare Service Standard Edition	\$ 54,000

Cloud Health Check Service	Cloud Health Check Service	\$ 10,000
Alibaba Cloud Platform Vouchers	Platform Vouchers - standard	\$1 to \$ 10,000
Alibaba Cloud Support with (TAM) Technical Account Manager. Various SLA ranging from Selected ,Premium(TAM) ,Elite(TAM) and Flagship(TAM).	Alibaba Cloud Support Service	Minimum spend of \$2000/Month - or - 10% of monthly Cloud charges for the first \$0--\$105,000; 7% of monthly Cloud charges from \$105,000--\$410,000; 5% of monthly Cloud charges from \$410,000--\$800,000; 3% of monthly Cloud charges over \$800,000

Further details relating to Software One Alibaba Cloud professional services can be found in Software One ,Service Definition document.

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