



Babcock

Make data compelling, not
complex with data
visualisation

Deployable, secure and domain assured



About SharpCloud

SharpCloud is a data visualisation software that turns your business data into engaging interconnected visual stories that help inform your strategic decision making.

Babcock can deploy this solution to Enterprise clients across multiple service platforms (OFFICIAL, OFFICIAL SENSITIVE & SECRET); ensuring management of data is in line with Government classification and Industry data assurance best practices.

Babcock deliver support solutions to both private and public sector clients and encourage collaboration & sharing of best practice stories for common problems.

SharpCloud's innovative data visualisation capabilities combined with Babcock's joint service offering paves the way for optimised business processes, team efficiency and improved decision-making support.



Capabilities

SharpCloud enables our customers to focus on details in their data and explore each dependency in-depth & embed in Power BI reports to maximise data exploitation capabilities. By using SharpCloud, you can finally visualise high-level strategic goals alongside tactical initiatives in one platform.

With hundreds of customisable and interactive views, SharpCloud has the power to provide insight into any business case.

- > **Improve Decisions**
- > **Reveal Insights**
- > **Transform Outcomes**
- > **Save Time and Cost**

Some of the capabilities of SharpCloud are described over the following two pages.



Stakeholder Mapping

Identify, analyse, prioritise and engage.

Identify the significant stakeholders in your strategic programme, and use SharpCloud's relationships to display their interest, influence and needs in an interactive stakeholder map. Use colour and images to emphasize their priorities and to organise stakeholders using flexible grid, wall and chart views. Share the story across your organisation to ensure appropriate and consistent engagement with all key stakeholders.



Digital Transformation

Manually add your data directly into SharpCloud, paste from Excel, or pull in automatically from different applications using SharpCloud connectors. This enables Transformation outcomes, timelines, projects, products and stakeholders relationships to be showcased to aide business transformation. SharpCloud interprets data into dynamic views that make even complex interdependencies easy to digest and understand.

Connect stories to data sources with the SharpCloud Connectors, and let your data steer your story. Seamless synchronisation allows everyone to access the latest information, with up-to-date priorities, links, and other metrics.



Executive Reporting

Build a narrative around their strategic portfolio to make better business decisions.

SharpCloud presents a unique, visual, data-driven view of your portfolio allowing you to manage your risks, drive value from your project portfolio and confidently roadmap your future. SharpCloud sits across your multiple line of business tools, elevating important data and collateral into an easy to navigate data-driven story. Say goodbye to static, linear presentations that soak-up effort to create, and deliver little insight. And say hello to dynamic, engaging data-driven stories that put you in control, offer train of thought insights, and energise your stakeholders.



Innovation

Display, discuss, decide & capture Digitally data at source using SharpCloud forms. Turn meetings and presentations into dynamic decision-making forums with active and engaged participants. Empower your audience to reach their own conclusions and a positive consensus, all captured in an ever-evolving document.



Enterprise Risk & Strategy

Organise, analyse, strategise. Rapidly structure and visualise your business outcomes, risks and supporting project information, however complex. Whatever your task, you can transform it into an engaging digital story that provides valuable insights by aiding risk mitigation & strategic investment decisions.



Roadmaps

Align business functions with corporate strategy in a SharpCloud story, keeping insight from your road mapping workshops in focus, not locked away and lost in a static document. Streamline the process of building and maintaining strategic roadmaps by visualising complex information in a dynamic SharpCloud story. With your data structured in this visual format, with living content, conversations and knowledge transfer occurs naturally and regularly, kick-starting business progress.



Collaboration

Comment, co-create, control. Reap the benefits of true collaboration with digital forms, templates for SWOT, KANBAN, Risk PIGs, Cost-benefit analyses and more. With full auditability, develop a culture of increased collaboration and continuous improvement across your entire team.

Subscription Type	Functionality Changes	Notes
CREATOR+	• Role based access controls • Improved data governance • Solutions simpler to manage, deploy & roll-out	CREATOR+ is a new SharpCloud Subscription Type including new functionality to simplify our model and enable broader community access this is now the only subscription type that can CREATE new stories and amend their structure such as add and amend views. CREATOR+ tend to fall into two categories: • Visionary leaders/Department heads/Power users: who can see how SharpCloud can be used to solve their own business problem. • Admin super users (architects): trained users who are responsible for managing the data and roles of a solution.
COLLABORATOR	• Simpler collaboration interface - ability to access relationship, edit & view data • Can use new smart forms • No ability to create new stories	The COLLABORATOR user is our most popular user type and for most users provides equivalent value to Creator in our old model BUT Importantly COLLABORATOR has the added ability to use our new SMART FORMS, providing enterprise-wide rollout solutions. Whilst these users can't create stories they will be able to edit and maintain any content in stories when they are shared with read\write access. COLLABORATORS tend to fall into one of 3 user types: • Executives: To investigate and review and see the big picture, drilling down into details as needed. • Programme managers/department leads: Are responsible for bringing teams together and connecting the dots and often create relationships between entities to unblock bottlenecks. • Domain Experts / Knowledge Workers: Have deep domain knowledge of some data and can update or correct this data as required.
READ-ONLY	• Much simpler interface • Ability to toggle relationships • Ability to export view data	READ-ONLY subscriptions provide access to stories enabling a simpler interface and lower price point for communication and review only access across your organization.

SharpCloud Subscription Feature List

		Creator+	Collaborator	
Create	Create Sharpcloud stories	Yes	No	A story is a single SharpCloud document
	Share SharpCloud stories	Yes	No	Share stories with other SharpCloud users
	Create Forms	Yes	No	Forms are valuable for team collaboration and data entry
	Create and Manage Teams	Yes	No	Create scalable ways to share stories
	Create SharpCloud Solutions	Yes	No	A solution is a scalable collection of SharpCloud stories designed to solve your business challenge
Collaborate	Interact with stories	Yes	Yes	Dynamic visualisation across stories and solutions via views and filters.
	Update data using SmartForms	Yes	Yes	Updating data is about making small changes to values via forms or dragging items on the screen
	Be a Team/Directory member	Yes	Yes	Teams and directories are groups of users
	Comment on SharpCloud story	Yes	Yes	Comment on SharpCloud stories
	Vote on Sharpcloud story	Yes	Yes	Vote on SharpCloud Stories
Data Integration & SDK	Production connectors	Yes	No	Implement connectors in your business process. Allows batch process to automate data transfer
	Add plugins	Yes	No	Plugins extend basic functionality with customer views and behaviours
	Create/modify plugins	Yes	No	Create new plugins or modify existing plugins (need plugin Manager)
	SharpCloud API / Data Extracts	Yes	No	Import & export data via ODATA API, or use 'Data Extracts' to integrate SC data with other tools

Additional Services:

Hosting Options	SharpCloud is available as SaaS or on your premises
	SharpCloud SaaS is available on Microsoft Azure Cloud (hosted in your region of choice) or US/UK Gov Cloud
	SharpCloud can be installed on your premises or your cloud of choice (available in Windows or Linux/Docker)
Professional Services	Comprehensive Customer Success Programme including our team inside your business to build your Centre of Excellence
	Enhanced Support and Maintenance Programme

Service Provision

Babcock delivers a deployable, secure and domain assured service offering for SharpCloud. Utilising Government cloud-based platforms provides seamless hybrid capabilities; enabling you to securely manage data, user access on a single proactive application.

We have three hosting offerings depending upon your data assurance requirements these include:

- **MicroSoft Azure - OFFICIAL**
- **Private Cloud - OFFICIAL SENSITIVE**
- **Private Cloud - SECRET**
- **Private Cloud - Top SECRET**

All details of these service offerings can be found on the Digital Marketplace:

www.digitalmarketplace.service.gov.uk



Additional Services

Our standard service offering can be supported by a number of additional services which are all priced on request. Services include Information Assurance, Training, Integration and Consultancy, our standard services are detailed below:

New User Training

- What is SharpCloud, what are its use-cases and who are the users?
- What are its benefits (and supporting key features)?
- Hands-on training to get you started
- Includes: Creator+ Creating stories, getting data in, working with Views, displaying relationships, adding rich content, presenting and sharing your story
- Collaborator training on how to utilize the templates created by the Creators

Super User Training

- For existing users & new users who attended the new user training
- Extended training and enablement to create competent, confident SharpCloud Super-Users.
- Structuring & Importing data – Automating data import using SharpCloud QueryConnect, when to use attributes, categories, tags & relationships, capturing data using Forms
- Refining your Stories – Customising item appearance, hidden views & custom dashboards, creating calculated values
- Collaborating – Working with teams & directories, publishing stories

Consultancy Support

- Support with producing SharpcloudSharpCloud stories/templates
- SharpCloud Design Workshop covering:
- The fundamental principles of SharpCloud; Templates, inheritance, sharing items, dynamic views and content 'mastery'; roles and responsibilities; data and content management
- Building the solution; Building the templates and working stories; Inheriting items, sharing items and pulling in items 'on demand' (Enterprise views); Refining the working stories and adding local content
- Managing the solution; Assigning user access and permissions using teams and sharing; Managing your subscriptions and access to SharpCloud.

System Integration

- Building interfaces with other systems
- Creation of API's

Data Onboarding

- Import existing stories
- Import existing data
- Mapping of stories to data

On-Premise Hosting

- Packaging and deployment of Sharp Cloud onto Private clouds
- Training on administration of the private cloud instances
- Provision of new version updates to allow Private cloud has latest versions

The background is a dark, deep blue space filled with a complex, glowing mesh of fine lines and dots. The mesh forms a large, undulating shape that resembles a nebula or a molecular structure. Numerous small, out-of-focus points of light in shades of blue, green, and purple are scattered throughout the scene, creating a sense of depth and a futuristic, high-tech atmosphere.

For further information please get in touch:

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