

	Crown Commercial Service G Cloud 15 Reference Number RM 1557.15	Supporting Documentation
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EUROPEAN DYNAMICS' MANAGED APPLICATION SERVICES PRICING DOCUMENT

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1 Summary

The EUROPEAN DYNAMICS Managed Application Services (EDMAS) provide an affordable solution that can match any enterprise server solution based on open-source components. EDMAS is a PaaS offering that includes virtual Data Centre services, storage and networking that also includes standard open-source components for all necessary system software.

EDMAS is offered to public organisations with a variety of configuration options to suite the individual organisation's needs best.

2 At a glance

EUROPEAN DYNAMICS (ED) offers the EDMAS service in a pricing scheme that covers the diverse needs of its clients regardless of their size.

ED offers the Service using a pricing scheme that depends on the hardware configuration of the Service to ensure that each Client pays only for the actual Service they enjoy.

Furthermore, ED offers value-added services that can complement the offered functionality. Such services include:

- **Help Desk:** First and second level helpdesk services (3rd level helpdesk services are provided as part of all service packages at no additional charge).
- **Customised data extraction:** Customers wishing to extract their data set in specialised format can benefit of this service, which must be ordered separately.

3 Service Pricing

The table below presents the main pricing components of the offer, and it is presented for information only as each EDMAS offering is configurable up to the limits of the platform. In most cases there will be a need for one EDMAS service for every Client unless specific segregation requirements exist.

All prices are in pound sterling and include all expenses, but they do not include VAT.

3.1 Basic VM service

Description	Value	Setup costs	Monthly costs
CPU Frequency	2 GHz	Included in price	Included in price
RAM	4 GB	Included in price	Included in price
Server Storage	40 GB	Included in price	Included in price
Virtual Firewall	Standard configuration	Included in price	Included in price
Managed OS Service for VM	CENTOS Linux	Included in price	Included in price
Total per VM		£ 100	£ 149

3.2 Additional capacity

Description	Setup costs	Monthly costs
RAM per GB	£ 0	£ 7.50
Storage per GB	£ 0	£ 0.20
Additional vCPU (@2GHz)	£ 0	£ 10
IP traffic per Mbps	£ 0	£ 10
System Software per instance (see note)	£ 50	£ 1

Note: “System Software” includes all standard software packages that may be required for your solution to operate. These include the operating system, database management systems, application servers, web servers, etc. The cost in the table above refers to free system software such as open-source software that do not incur any licence fee for their operation and maintenance. If the Customer requires the installation and maintenance of system software that incurs licence costs, these costs will need to be included separately. Since the number of options and licensing schemes is vast, the cost calculation will need to be tailored to the specific requirements of each Customer.

3.3 Additional Service Components

Description	Setup costs	Monthly costs
Standard service (IaaS)	N/A	N/A
Service Management (PaaS)	£ 0	£ 50
Application Management (per application)	£ 0	£ 100
Managed Backup	£ 100	£ 0.50 per GB
Disaster Recovery option (per VM)	£ 50	£ 50
Consulting services (coaching)	£ 120 per hour	
Bronze Helpdesk package (up to 60 minutes per month)	N/A	Included in price
Silver Helpdesk package (up to 300 minutes per month)	N/A	£ 1,900 per month
Gold Helpdesk package (up to 600 minutes per month)	N/A	£ 3,200 per month
Ad-hoc Helpdesk services	N/A	£ 130 per hour

Note: Help desk services are offered to authorised users (09:00 to 17:00 during weekdays; extended hours can be supported after prior arrangement at additional cost), and they are accessible via email/phone up to the specified number of minutes per month including the time to investigate issue and report back.

4 Additional Pricing Information

- Minimum contract length: 6 months
- Trial service: Not available
- Free service: Not available
- Training pricing: Not available
- Termination costs: none
- Terms and conditions for the provision of such services have been presented in detail in the Service Description Document for the ADS service (G-Cloud 15 Lot 3: Cloud Support) offered by the Supplier.

4.1 Rate Card

Rate Card

Profile	Junior	Intermediate	Senior
Delivery Manager	450	500	550
Business Analyst	395	450	500
Technical Architect	395	450	500
DevOps Engineer	320	380	420
Data Architect	300	350	395
Infrastructure Engineer	300	350	395
Infrastructure Operations Engineer	250	300	350

5 Standards for Consultancy Day Rate cards

- Consultant's working day: 8 hours exclusive of travel and lunch.
- Working week: Monday to Friday excluding national holidays.
- Office hours: 09:00 – 17:00 Monday to Friday.
- Location: Service Provider's premises.
- Professional indemnity insurance: included in day rate.
- For work to be performed at the Buyer's premises, a surcharge of £150 per day shall apply.

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