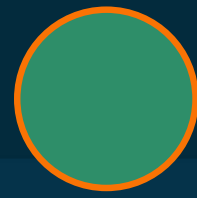




CPS G-Cloud Service Definition Document – Business Consulting

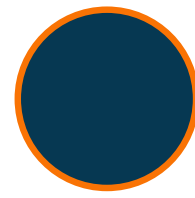
UK's #1 Microsoft Copilot Partner



Purpose

This document provides a concise, up-to-date overview of CPS solutions and services available to UK Government and public sector organisations via G-Cloud.

It reflects CPS's current Microsoft-aligned offerings, with a strong focus on **AI-powered transformation, Agentic AI (Copilot Agents), secure cloud platforms, and measurable outcomes.**



About CPS

CPS is a multi-award-winning Microsoft Solutions Partner, including **Microsoft Copilot Partner of the Year**, with over 20 years' experience supporting UK public sector organisations to modernise services, improve productivity, and deliver better citizen outcomes. We specialise in solving complex organisational challenges using **Microsoft Cloud, Business Applications, Data & AI, Security, and Modern Work**, combining deep industry expertise with proven delivery frameworks.

We can also provide the Business Consulting around technology solutions.

Our mission is to help public sector organisations become **frontier firms**: digitally enabled, AI-augmented, secure-by-design, and outcome-focused.

[CPS Website](#)

Why CPS for UK Government

UK Government organisations are under sustained pressure to **do more with less**, modernise legacy services, improve citizen experience, and adopt AI safely and responsibly.

CPS is a **trusted Microsoft Solutions Partner** with over 20 years' experience supporting UK central government, local authorities, arms-length bodies, and regulated public sector organisations.

We help organisations move from fragmented digital estates to **secure, AI-enabled frontier organisations** by combining:

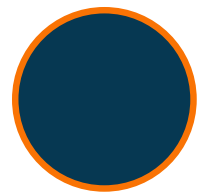
- Deep public sector and regulatory understanding
- Proven Microsoft-aligned delivery frameworks
- Practical adoption and change expertise
- **Deep understanding of the connection from business purpose to strategy and delivery in complex organisations**



What Makes CPS Different

- **Outcome-led, not technology-led** – we start with policy, service, and operational outcomes
- **AI with assurance** – responsible, governed adoption of Copilot and Agentic AI
- **End-to-end capability** – from strategy and design to managed service
- **UK-based delivery and support** – aligned to government assurance and security needs
- **Proven at scale** – delivering transformation across complex, multi-stakeholder environments

CPS enables government organisations deliver integrated governance underpinned Microsoft Technology.



Driving Digital Transformation

CPS supports end-to-end digital transformation across the public sector, aligning technology investment with policy objectives, service outcomes, and statutory obligations. Our approach is structured around six interconnected value pillars that together enable sustainable, secure, and accountable transformation using Microsoft technologies.

1. Cloud & Platform Modernisation

We establish secure, resilient Microsoft Azure and Microsoft 365 platforms that support cloud-first and hybrid strategies in line with government policy. This includes platform rationalisation, legacy modernisation, and improved service resilience—enabling innovation while maintaining cost control, operational stability, and compliance.

2. Modern Work & Unified Communications

We enable secure, hybrid-by-default working across government organisations using Microsoft 365, Teams, Viva, and integrated telephony solutions. This supports workforce productivity, cross-organisation collaboration, and flexible service delivery, while maintaining appropriate controls over information, access, and communication.

3. Data, AI & Agentic AI

We support the responsible use of data and AI to improve insight, decision-making, and operational delivery. Using Power BI, Microsoft Fabric, Copilot, and Copilot Agents, we help organisations move from reporting and analysis to AI-assisted and agent-enabled workflows that are transparent, auditable, and aligned to public sector governance requirements.

4. Digital Culture & Adoption

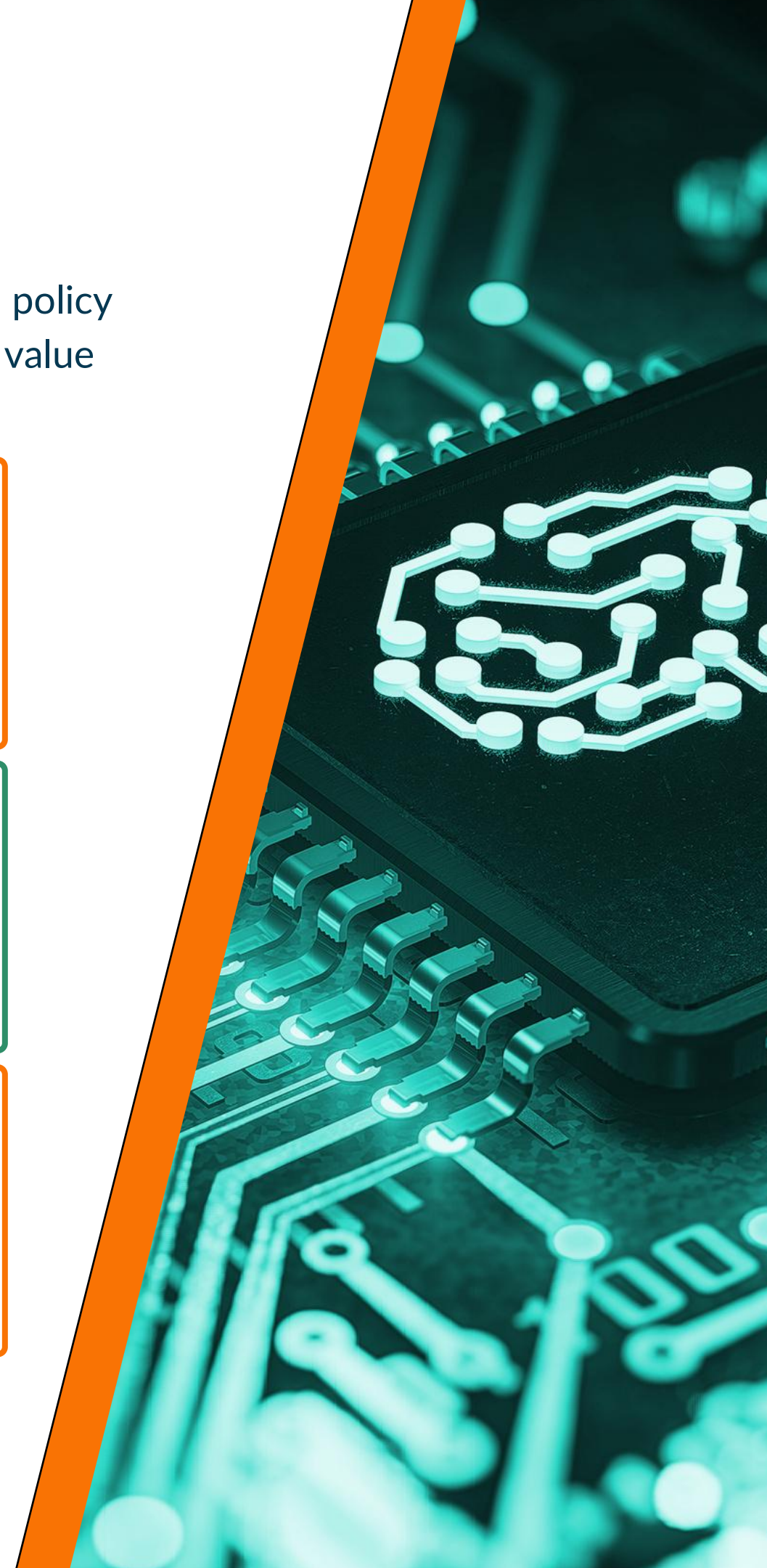
Successful transformation requires sustained behavioural and cultural change. We deliver structured adoption, communications, and capability uplift programmes that build confidence, digital skills, and trust—ensuring new technologies are embedded into day-to-day operations and deliver measurable public value.

5. Work, Portfolio & Programme Management

We provide connected planning, prioritisation, and delivery across projects, programmes, and portfolios using Microsoft Planner Premium, Project, and established PPM frameworks. This enables stronger governance, improved oversight, and clearer accountability for delivery against strategic and statutory objectives.

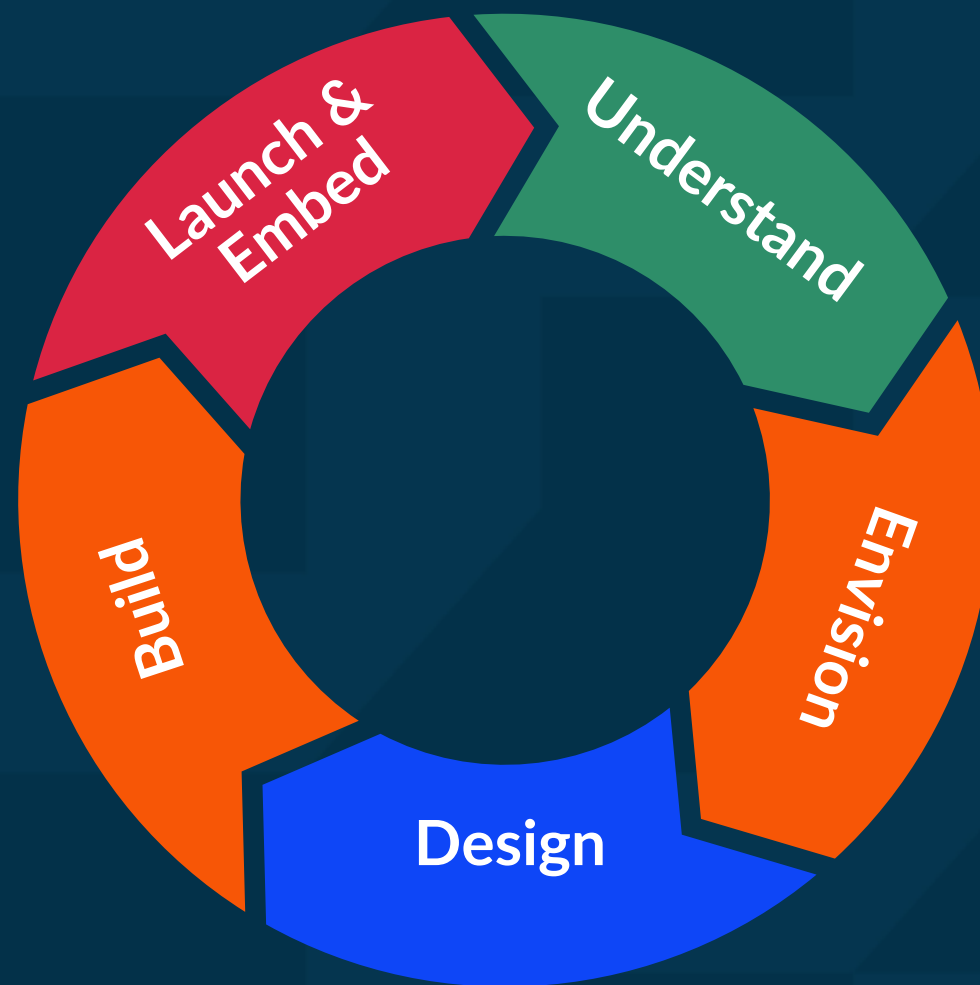
6. Security, Compliance & Identity

We design and implement security, compliance, and identity services aligned to Zero Trust principles and public sector standards. This protects data, users, and services while enabling modern working practices, supporting assurance, audit, and regulatory requirements across complex organisational environments.



CPS Project Delivery Framework

CPS delivers transformation using a proven, scalable five-stage delivery framework, designed to support assurance, reduce delivery risk, and align stakeholders throughout the lifecycle:



1.Understand

Confirming organisational context, challenges, outcomes, and constraints

1.Envision

Defining future-state operating models, priority use cases, and value measures

1.Design

Producing secure, accessible, and standards-aligned solution designs

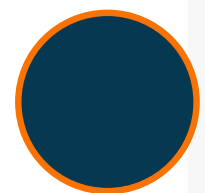
1.Build

Delivering solutions through controlled, agile, and standards-based implementation

1.Launch & Embed

Supporting adoption, training, and transition into business-as-usual operations

This framework provides clear governance, transparency, and sustainable outcomes, ensuring digital transformation delivers lasting value for public services and citizens.



CPS Service Catalogue

Strategy, Advisory & Change

- Vision & Strategy Services
- Adoption & Change Management (Prosci-aligned)
- **Business Consultancy**
- **Business Integrated Governance (BIG)**
- PMO & PPM Maturity Assessments
- Project, Programme & Portfolio Management

Microsoft Cloud & Infrastructure

- Azure Implementation & Support
- Azure Landing Zones
- Cloud Adoption Framework
- Azure Virtual Desktop
- Hybrid & Cloud Migrations

Security, Compliance & Identity

- Zero Trust security design
- Microsoft Defender, Intune, IAM
- Information Protection & Privacy
- Risk, Threat & Compliance Management

AI, Copilot & Automation

- Copilot Readiness Assessment
- Copilot Accelerator Programme
- Copilot Advancement Programme
- Copilot Agents & Copilot Studio
- Power Automate & AI-driven process automation
- Data & AI strategy and implementation

Managed & Support Services

- Managed Service Provider (MSP)
- Application & Platform Support
- Azure & Microsoft 365 Managed Services
- Power Platform & Dynamics Support
- Device & Desktop Services

Power Platform

- Power Apps, Power Automate, Power BI, Fabric
- Power Platform Centre of Excellence
- Governance, Security & Scaling
- Industry and accelerator solutions

Business Applications

- Dynamics 365 CE, Customer Service, Sales
- Dynamics 365 Project Operations
- Dynamics 365 Contact Centre
- Customer Insights & Journeys
- Low-code extensions using Power Platform

Modern Work & Collaboration

- Microsoft 365 Implementation & Support
- Microsoft Teams & Unified Communications
- Teams Voice, Contact Centres & Meeting Rooms
- SharePoint Online & Intranet Solutions
- Microsoft Viva Employee Experience Suite

Work & Portfolio Management

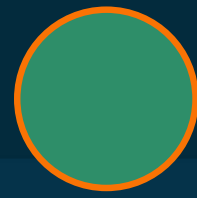
- Planner Premium & Project for the Web
- Project Online / Project Server
- Project Management as a Service
- Enterprise PPM frameworks

Licensing & Commercial

- Microsoft Cloud Solution Provider (CSP)
- Flexible licensing & billing
- Integrated support and escalation



G-Cloud Services Designed to Exploit the Technology

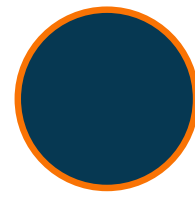


Consulting to Exploit the Technology

Business Integrated Governance (BIG)
BIG is a systematic approach to integrating governance across portfolio, programme, product and project management, strategic processes and business as usual.

BIG is - <https://big-cic.org.uk>

To work, it needs technology.



Example Engagements

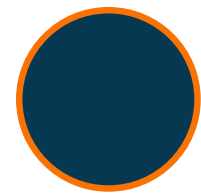
BIG Early Engagement – culminating in supporting business case

BIG Consulting & Services – to assist, manage or lead consulting services to develop BIG Capability.
Please see the standard [BIG Services Taxonomy](#).

Consulting & Services - a portfolio of services which stand alone, but also support the enablers for a BIG Capability.

Data & Technology - a portfolio of Technology solutions which stand alone but also support the enablers for a BIG Capability from within the Microsoft Capability Stack.

Requirements, Business Case, Contract and Delivery Management – Going beyond the simple solution response to support more ‘client side’.



Business Integrated Governance (BIG) Delivery

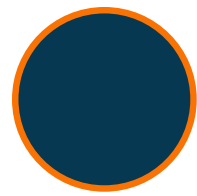
CPS engage with organisations to assess and develop problem-solving visions, creating strategy to deliver achievable, fit-for-purpose & sustainable solutions within their Business Governance through combining people, process and technology. BIG is a systematic approach to integrating governance across strategic processes and business as usual. [“BIG is”](#), and the [BIG Rationale is here](#).

Key features

- Compilation of services from the CPS Service catalogue
- Early engagement engages stakeholders, identifies risk, vision and change scope
- Engagement packages for business case, change readiness and delivery, sustainment
- Based on the [BIG Services Taxonomy](#)
- Build
- Adopt
- Sustain
- Operate

Impact

- Business Integrated Governance benefits depend on the organisation
- Greater clarity and communication of strategic objective
- More effective delegation and empowerment of strategic objectives
- Greater business agility delivering strategic objectives
- Greater accountability
- Greater efficiency in governance operations
- Integration of business as usual, value generation and change
- Greater achievement of strategic objectives, with agility, effectiveness and efficiency.



Business Integrated Governance - Early Engagement

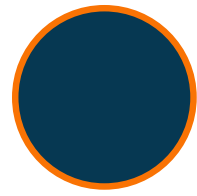
CPS engage with organisations to assess and develop problem-solving visions, creating strategy to deliver achievable, fit-for-purpose & sustainable solutions within their Business Governance through combining people, process and technology. Consulting and Support Services to support activity culminating in a Business Case. More Information on the [BIG Journey here](#).

Key features

- Compilation of component services from the CPS Service catalogue – Early Engagement:
- First Steps Support
- Workshops to develop understanding
- Maturity Assessment to clarify current state and priorities
- Business Analysis to develop implications of current state
- Technology Analysis to understand available and missing capability
- Readiness Planning to develop a capability delivery roadmap
- Business Case for change

Impact

- Provides expertise and capacity to enable the strategy delivery improvement journey to start
- External engagement on pains and possible gains removes the politics out of establishing a reason to change
- Facilitated workshops enable stakeholders to agree the current situation and a need for change
- Business and Technology analysis provide an independent view of what exists, what is needed and what the gap is.
- Independent support creating a business case removes the politics out of establishing a justification for change



Business Integrated Governance Consulting and Services

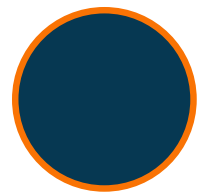
CPS engage organisations to assess and develop problem-solving visions, creating strategy to deliver achievable, fit-for-purpose & sustainable solutions within their Business Governance through combining people, process and technology. Specialist Consulting and Services to define, prepare, and adopt business changes underpinning BIG Components (organisation, governance, accountability, business support, information and leadership)

Key features

- Compilation of services from the CPS Service catalogue
- Further Engagement Packages to prepare and deliver change and sustainment
- Management Consulting
- Business analyst, enterprise / solution architects
- Technology expertise
- Governance expertise, Business Support expertise
- Information and data expertise
- Programme and change management
- Based on the [BIG Services Taxonomy](#)

Impact

- Business Integrated Governance benefits depend on the organisation
- Provides expertise and capacity to define and build BIG Capabilities
- Provides expertise and capacity to adopt and sustain BIG Capabilities
- Enables a client organisation specialist access it does not have
- Enables a client organisation specialist access it could not recruit



Business Integrated Governance - Data and Technology

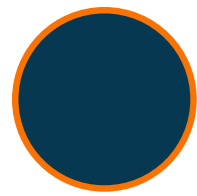
CPS engages with organisations to assess and develop sustainable solutions within their Business Governance through combining people, process and technology. This service designs and delivers the BIG data and reporting services, enterprise data strategy, corporate RAID, OKR platforms, P3M tooling, prioritisation, resource management and metrics, enabling reliable insight. informed decision-making.

Key features

- Compilation of services from the CPS Service catalogue
- Engagement Packages to prepare and deliver information and data solutions
- Further Engagement Packages to identify technology required
- Engagement to evaluate what an organisation has, provide gap analysis
- Support to procure / build capability needed for BIG Capabilities
- Business Analysts, Information Technology and Data expertise
- Adoption management
- Product Management
- Corporate RAID, OKR, Metrics, Prioritisation Solutions
- Data Integration, Business Intelligence, P3M, Resource Management Solutions

Impact

- Provides expertise and capacity to define/build BIG Technology Capabilities
- Expertise and capacity to adopt and sustain BIG Technology Capabilities
- Enables a client organisation specialist access it does not have
- Enables a client organisation specialist access it could not recruit
- Access to Technology awareness a client organisation does not have



Management Consulting

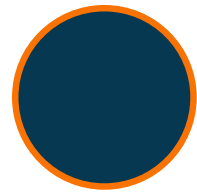
CPS engage with organisations to assess and develop problem-solving visions, creating strategy to deliver achievable, fit-for-purpose & sustainable solutions within their organisations through combining people, process and technology. CPS provides related Management Consulting Services for one stop solutions - vision to retirement.

Key features

- Compilation of services from the CPS Service catalogue
- Engagement packages for change and sustainment
- Target Operating Model design and implementation
- Governance review and improvement support
- ISO 37000 readiness assessment / delivery
- P3M assessment, vision and strategy development
- Accountability mapping across organisational structures.
- Process definition, design and optimisation
- Management consulting, architecture and business analysis

Impact

- Capabilities defined, built and sustained with expert support
- Specialist skills that clients cannot access internally.
- Operating models aligned tightly to strategic intent.
- Governance effectiveness strengthened through independent assessment.
- ISO 37000 readiness evaluated against recognised best practice.
- P3M capability baselined to expose strengths and gaps.
- P3M strategy aligned to organisational priorities and outcomes.
- Accountabilities clarified across all governance layers.
- Processes designed for consistency, control and repeatability.
- Decision-making improved through integrated, insight-driven governance.



Requirements, Business Case and Contract Management

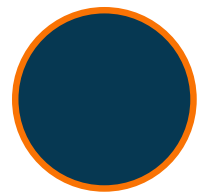
This service provides an end-to-end commercial and delivery framework spanning requirements definition, business case development, procurement strategy, contract management, negotiation, cost modelling and innovation oversight. It ensures decisions are evidence-based, commercially robust and aligned with organisational objectives, enabling confident investment, effective supplier management and integrated service delivery.

Key features

- Requirements Management & Business Analysis
- Business Case Approvals and Decision Support
- Asset Management & Baselineing
- Procurement Strategy
- Contracts Management
- Contract Negotiation
- Cost Modelling and Estimating
- Innovation Management and Exploitation
- Service Integration and Management (SIAM)

Impact

- Clear, traceable requirements aligned to strategic objectives.
- Strong business cases supported by credible evidence.
- Approvals progressed efficiently with reduced rework.
- Procurement strategies tailored to commercial priorities.
- Contracts managed proactively across the full lifecycle.
- Negotiations strengthened through structured preparation.
- Cost forecasts improved through rigorous modelling.
- Innovation opportunities identified and assessed early.
- Integrated services managed through coherent SIAM principles.
- Decisions informed by transparent analysis and governance.



Delivery Management

CPS engage with organisations to create fit-for-purpose solutions. This service provides integrated leadership across portfolios/programmes/projects, combining agile delivery, structured planning, PMO controls, prioritisation, resource allocation, governance support, RAID management, benefits oversight and cultural adoption. It establishes disciplined, information-driven delivery processes that improve predictability, decision-making for a sustainable delivery culture.

Key features

- Portfolio, Programme, Project and Agile Delivery Management
- Portfolio, Programme, Project Management Assurance
- Scheduling and Planning, PMO, Controls and Business Support
- Service Delivery Management
- Governance Operation Support
- RAID Management
- Benefits Management
- Through Life Management Plan Development & Support
- Prioritisation Management, Resource Allocation Management and Timesheeting
- Culture Change

Impact

- Priorities defined through a systematic, information-driven process.
- Resources allocated transparently against organisational priorities.
- Delivery performance improved through structured PMO controls.
- Agile methods accelerate value and responsiveness.
- Risks and issues managed proactively and consistently.
- Benefits tracked, forecast and realised with clear ownership.
- Governance strengthened through reliable insight and assurance.
- Cultural adoption supported through targeted engagement.
- Forecasting accuracy improved through integrated planning.
- Delivery confidence increased across all levels of the organisation

G-Cloud Services Designed to Exploit the Technology - Details



Requirements, Business Case and Contract Management

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01628-321321

Requirements Management & Business Analysis

Our “Requirements Management & Business Analysis” service employs a proven framework to meet business needs and drive effective digital solutions. Central to cloud-enabled transformation, our service connects strategy development, architectural design, and transformative change delivery to enable the requirements to be developed successfully, which are traceable to organisational objectives.

Service Features :

- User/Business Need definition/Linkage
- Requirements Management & Engineering (user and system)
- Validation and Verification (V&) Requirements Matrix Development
- Requirements 'Golden Thread' to Key User Requirements (KUR)
- Development of Key System Requirements
- Requirements Prioritisation and categorisation
- Linked to Assumptions and Dependency Management
- Linked to Risk, Issues and Opportunities Management
- Implementing best practice Systems Engineering (INCOSE Standards)
- Requirements working groups

Service Benefits :

- Prioritisation of requirements, so efforts focus on delivering key benefits
- Aligning business strategy with your requirements needed for successful implementation
- Improved communication with stakeholders and greater understanding of requirements
- Informed strategic decisions based on faster identification of cost-effective solutions
- Analysis of external drivers for business enablers and benefits
- Reduces emergent change

Asset Management & Baselining

Our “Asset Management & Baselining” service empowers teams with precise knowledge of asset locations and statuses, facilitating seamless replacements due to obsolescence or contractual changes. Our expertise spans from simple asset tagging and tracking to comprehensive estate-wide analysis, baselining, and strategic planning.

Service Features :

- Baselining to establish a central repository of critical asset information
- Asset comparisons from available sources
- Strategic Asset Planning for future events / activities
- Asset replacement strategy implementation
- Stakeholder engagement / management against impact
- Supplier liaison for asset end of life and end of service
- Obsolescence information gathering and analysis
- Central repository of asset information and critical data

Service Benefits :

- Comprehensive and easily digestible Asset Management Plan
- Asset Management Strategy planning and implementation approach
- Estate wide asset analysis, tagging, tracking capture and review
- Pro-active updates, upgrades or replacement asset planning
- Long lead timelines planning and forecasting of asset replacements
- Provide indicative timelines to commence re-procurement or technology refreshes

Business Case, Approvals and Decision Support

We excel in aligning your business and approvals with government policy. We meticulously produce and coordinate necessary artefacts for business cases, engage with key stakeholders, and facilitate a rigorous approvals and options analysis process supported by quantifiable evidence.

Service Features :

- Business case development and progression (SOC, OBC, FBC)
- Liaison with scrutiny, assurance & approving authorities
- Defence Approvals Tool (DAT) population
- In accordance with the Government 'Green Book'
- Strategic Financial Investment Approvals (SFIA) engagement
- Category D (£20m), through to Category A (£400m) cases developed and supported
- Review Notes, Information Notes and Ministerial Submissions
- Supporting Evidence working groups with Scrutiny & Assurance
- 5 case model approvals process and evidence coordination
- Outletter conditions mapping and enactment

Service Benefits :

- Experienced in undertaking the approvals approach
- Coordination / arrangement of evidence gathering with subject matter experts
- Financial & Commercial assurance templates
- Engagement with Engineering / Technical assurance to provide evidence of approach
- Early engagement with approving authorities
- Scrutiny, assurance and approvals planning
- Approvals timeline and roadmap developed to manage expectations

Procurement Strategy

Our “Procurement Strategy” service crafts a clear, tailored strategy for your procurement needs, aligning with regulations and customer requirements. In collaboration with commercial teams, we utilize frameworks and best practice to ensure your procurement delivers optimal value for money.

Service Features :

- Procurement approach agreements with commercial colleagues.
- Stakeholder engagement to produce mature Procurement Strategies, with stakeholder mapping.
- Appropriate framework or contracting mechanism investigated and proposed.
- Development and coordination of key artefacts for procurement planning.
- Procurement Strategy Production, with approvals in critical areas.
- Approvals process planning.

Service Benefits :

- Collective understanding of the procurement needs of the P3M area.
- Production and implementation of Procurement Strategies to gain Commercial Strategies.
- Detailed analysis and liaison with stakeholders to finalise optimum approach
- Focus on delivering the desired outputs from its inception.
- Accurate timeline for procurement activities built into a procurement roadmap.
- Collective understanding of the procurement needs of the P3M area.

Contracts Management

We offer a comprehensive contract management services, covering tenders, contracting approaches, supplier/product management, through to closure, exit and disposal. Integrated with our Procurement Strategy and negotiation expertise, our team excels across all phases of the procurement cycle. We deliver a customized service to guarantee value for money in your contracts.

Service Features :

- Contract Planning, with clear objectives, timelines.
- Clearly defined plans, objectives and deliverables within critical artefacts.
- Complete life cycle planning from concept through to disposal / exit.
- Embedded expertise providing a holistic contract and tender management solution.
- Stakeholder engagement, with clear roles and responsibilities.
- Expectation management of senior and key stakeholders.

Service Benefits :

- Significant experience of Contract & Tender Management.
- Process streamlining, where applicable to deliver with quality, but expedience.
- Engagement with all stakeholders to ensure a unified approach.
- Completely tailorable approach to deliver customer requirements.
- Expectation Management with senior or key stakeholders.
- Documented approach for future iterations to benefit from lessons learnt/identified.

Contract Negotiation

We can expertly lead or support contract negotiations for our clients. We leverage our extensive experience, managing end-to-end negotiations approach, whilst engaging key stakeholders as required. Our approach is clear and transparent, ensuring the best possible objective for the client from the negotiation.

Service Features :

- Negotiation planning documented and agreed.
- Timeline documented and agreed in accordance with stakeholder mapping / plan.
- Negotiation tolerances understood and agreed.
- Negotiation roadmap produced against plan and stakeholder engagement.
- Negotiation reference points agreed in advance.
- Stakeholder mapping & engagement internally & externally.

Service Benefits :

- Implementation of 'red-team' reviews prior to negotiation.
- Clear roles & responsibilities articulated prior to negotiations and agreed.
- Clear communication with all negotiating parties to satisfy stakeholder expectations
- Clarity on associated objectives for agreement.
- Rehearsed negotiation approach, improving likelihood of success.
- Negotiation principles agreed and documented.
- Negotiation tolerances agreed prior to negotiation commencement.

Cost Modelling and Estimating

Our “Cost Modelling and Estimating” service provides a comprehensive understanding of the total costs associated with procuring, implementing, and operating cloud-based systems/services. We meticulously integrate and conduct analysis of cost estimates, costs drivers, and potential supplier expenses, whilst documenting assumptions and dependencies against the approach.

Service Features :

- Investment Appraisal development and progression.
- Commercial conduit against cost modelling approach.
- Financial Case development as part of Business Case / Approvals.
- Cost Risk Analysis for 10%, 50%, 90% confidence levels
- Assumptions and dependency mapping for cost analysis.
- Cost estimating and modelling.
- Through life cost modelling approach.
- Cost maturity modelling.
- Optimism Bias implementation.
- Cost benefit analysis.

Service Benefits :

- Improved confidence in financial forecasting and decision-making.
- More comprehensive understanding of budgets and commitments.
- Enabling better decision making.
- Improved accuracy of Business Cases and likelihood of approval.
- Higher Business case accuracy and improvement.
- Greater confidence in setting budgets and financial indicators
- Accounting for project uncertainty and risk.
- Improved forecasting of spend against budget.
- Supports commercial negotiations.
- Improved forecasting of spend against budget.

Innovation Management and Exploitation

Our innovation strategy enhances your foresight into emerging technologies. We perform horizon scanning, monitor technological developments, and engage with industry and academia to pinpoint cutting-edge and future technologies. This proactive approach allows for evidence-based decision-making well ahead of investments to ensure the correct avenues are pursued.

Service Features :

- Implementation of the Innovation Ecosystem.
- Innovation Planning and roadmap with appropriate epochs.
- Stakeholder engagement across the area of interest.
- Technology mapping to emerging developments.
- Tech watch planning, implementation and documenting.
- Horizon scanning the marketplace (Industry & Academia).
- Engagement with academic resource establishments to ascertain research approaches.
- Integration of new / novel technologies.
- Pilot Studies developed to demonstrate the approach.

Service Benefits :

- Next generation (after next technology) visibility.
- Significant future planning benefits.
- Technology grouping to look at trend analysis from data gathered.
- Engagement with Industry / Academia for ascertain their insight.
- Setup Innovation Working Groups if applicable / required.
- Evidence for Business Cases and Approvals with rationale.

Service Integration and Management (SIAM)

Our team offers Service Integration and Management (SIAM), designed to seamlessly integrate various services, platforms, and applications, delivering cohesive service integration to our clients. Together, we assess your needs and implement a strategy that develops an integrated operating and delivery model, ensuring a smooth transition and successful delivery of objectives.

Service Features :

- Service-orientated SIAM approach.
- Toolkit to Support process and Operation optimisation.
- As-is-analysis for SIAM transformation.
- Deliver direct-cost impact through effective sourcing and ability to shift.
- Experienced and ITIL certified .
- Development of SIAM Governance as required.
- Simplifying SIAM activities from complexities of multi-provider delivery.
- SIAM portfolio management providing supplier coordination, integration and interoperability.

Service Benefits :

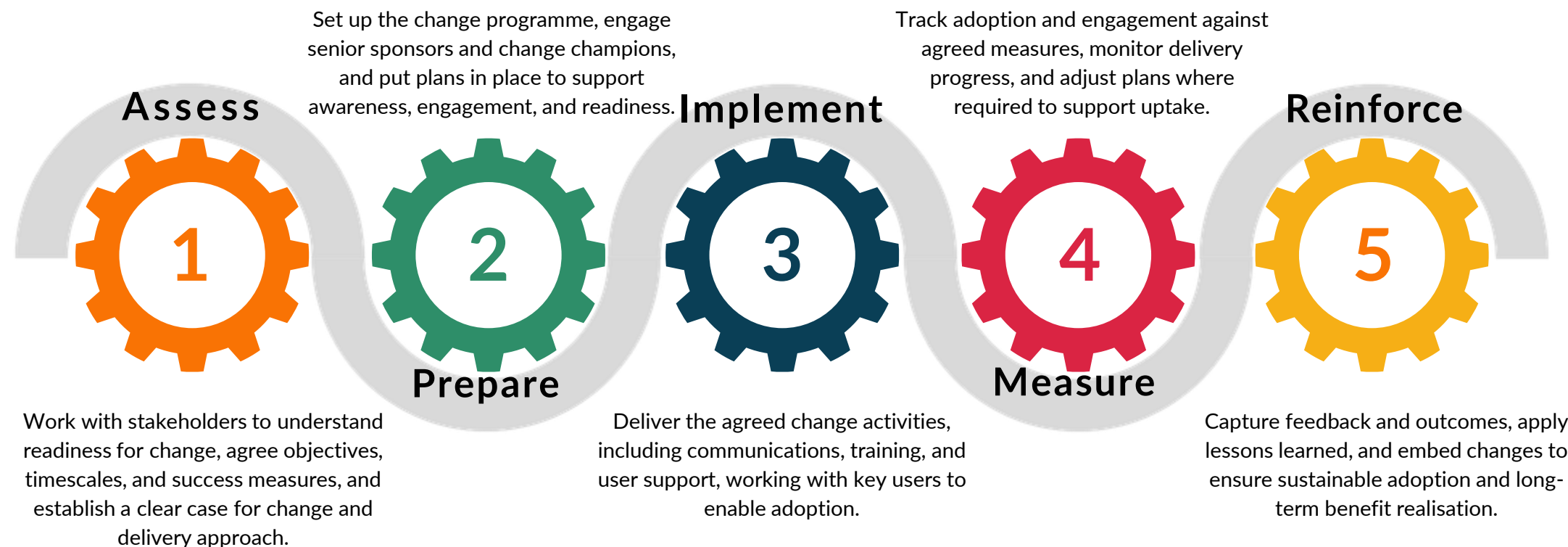
- Integration Services Methodology to reduce risks, increase productivity, enhance scalability.
- Removal of disparate back-end systems.
- Implement architecture essential to scalability.
- Reduce complexity Enabling future services to mesh seamlessly.
- Continuously improving service delivery while achieving cost optimisation.

G-Cloud Services Designed for you

Adoption & Change Management

Overview

Successful digital transformation in government depends on people as much as technology. CPS provides structured, evidence-based adoption and change management services to ensure new digital capabilities are embedded, adopted, and sustained across the organisation. Our approach is grounded in Prosci and ADKAR methodologies and is fully integrated with delivery programmes to reduce risk and accelerate benefits realisation.



Problems we solve

- Low uptake of new systems following implementation
- Cultural resistance to digital and AI-enabled ways of working
- Benefits erosion after go-live
- Inconsistent change approaches across programmes

Key features

- Organisational change impact and readiness assessments
- Stakeholder mapping and sponsorship alignment
- Communications and engagement planning
- Role-based training and capability uplift
- Adoption metrics and benefits tracking

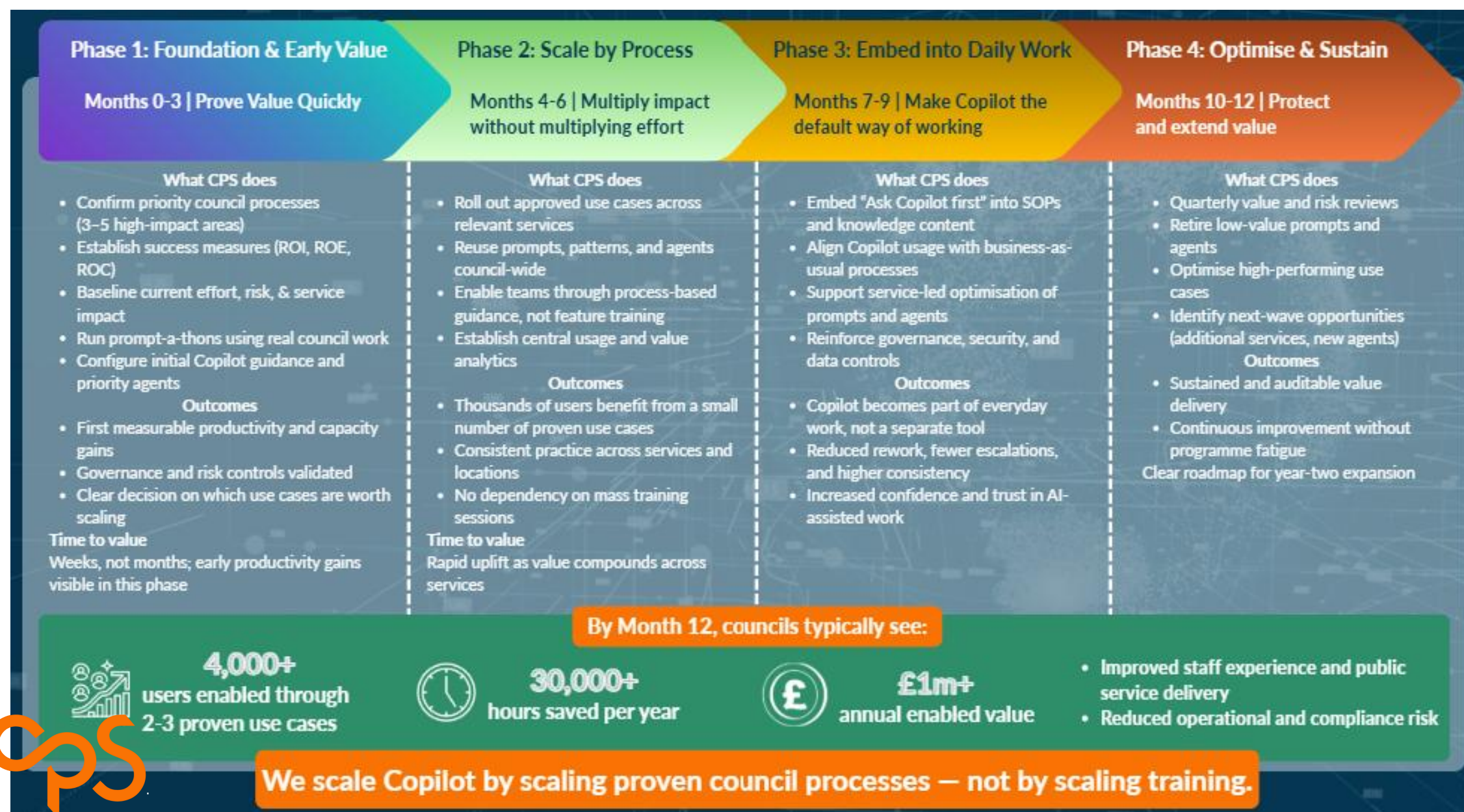
Impact

- Faster and more consistent user adoption
- Improved return on digital and AI investments
- Reduced disruption during change
- Greater workforce confidence and engagement

Copilot, Copilot Agents & Agentic AI

Overview

CPS enables public sector organisations to safely adopt Microsoft Copilot & Agentic AI to augment staff capability, reduce administrative burden, and improve service delivery. We go beyond productivity prompts to design secure, governed Copilot Agents that can autonomously support staff and citizens while operating within policy, data, and security constraints.



Problems we solve

- Excessive time spent on routine, administrative tasks
- Inconsistent responses to public and internal queries
- Lack of confidence in AI governance and assurance
- Difficulty scaling AI beyond pilots

Key features

- Copilot readiness, data and security assessments
- Copilot Accelerator and Advancement programmes
- Role-based Copilot & Copilot Agent design
- Copilot Studio governance and lifecycle management
- Integration with Power Platform and Dynamics 365

Impact

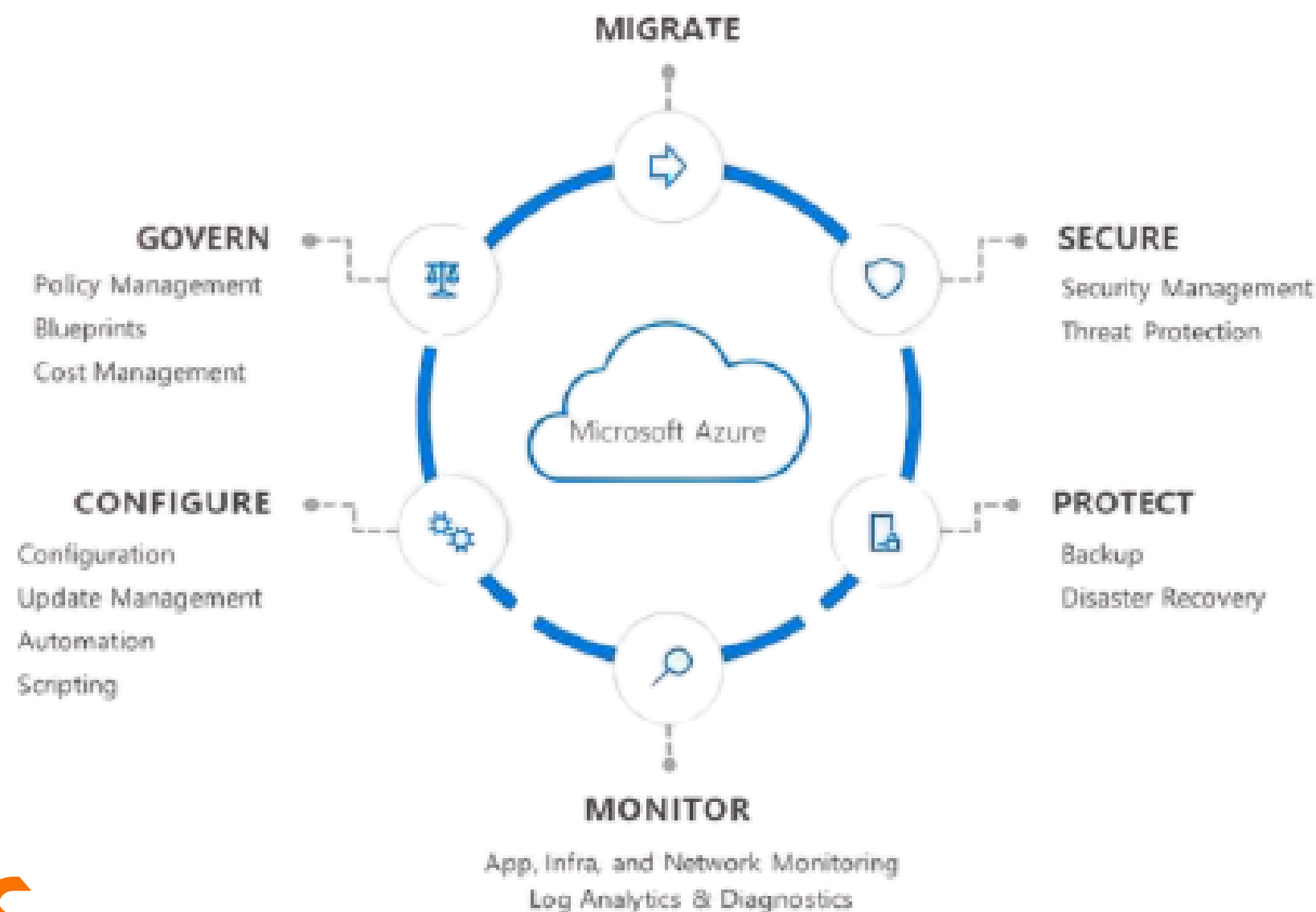
- Significant productivity uplift for frontline and back-office staff
- Consistent, policy-aligned responses at scale
- Reduced operational pressure on services
- Responsible AI adoption with full auditability

Microsoft Azure Implementation Support

Overview

CPS supports organisations to modernise infrastructure and applications using Microsoft Azure, enabling secure, resilient, and scalable digital services.

Our services align to government cloud principles, the Microsoft Cloud Adoption Framework, and Zero Trust security models.



Problems we solve

- Legacy infrastructure risk and technical debt
- Limited scalability and resilience
- Rising operational and estate costs

Key features

- Azure Landing Zone design and implementation
- Hybrid and cloud-native architectures
- Workload and application migrations
- Azure Virtual Desktop and DR solutions
- Cost management and optimisation

Impact

- Improved service availability and resilience
- Reduced infrastructure and maintenance costs
- Secure-by-design cloud platforms
- Faster delivery of new digital services

Business Consultancy & Governance

Overview

CPS provides strategic consultancy to help organisations align **policy intent, investment decisions, and delivery outcomes**.

Our **Business Integrated Governance (BIG)** framework connects strategy to execution, ensuring that programmes deliver real, measurable value.



Problems we solve

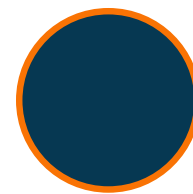
- Fragmented decision-making and prioritisation
- Weak line of sight between strategy and delivery
- Poor benefits tracking and accountability

Key features

- Strategic assessments and operating model design
- Portfolio and investment prioritisation
- Governance frameworks and assurance
- PPM maturity and capability assessments

Impact

- Better-informed investment decisions
- Improved delivery confidence
- Clear accountability and transparency
- Stronger alignment to organisational objectives

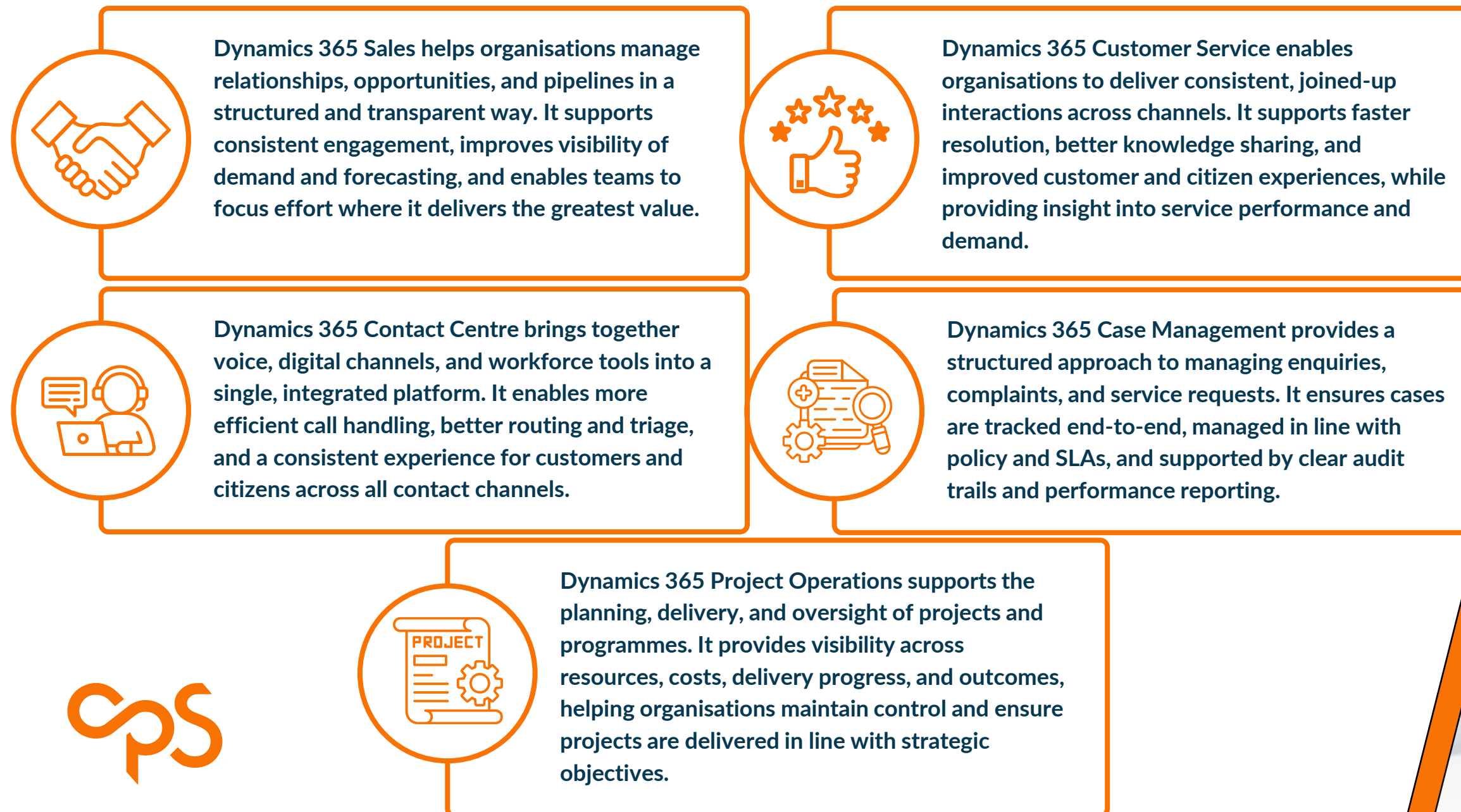


Dynamics 365 Business Applications



Overview

CPS designs and delivers Dynamics 365 solutions to support case management, citizen engagement, service delivery, and operational insight across government organisations. Solutions are configured to meet public sector requirements for security, accessibility, and integration.



Problems we solve

- Disconnected case and customer data
- Manual, inconsistent service processes
- Limited insight into demand, performance, and outcomes
- Citizen engagement services disconnect

Key features

- Dynamics 365 Customer Service, Sales and Case Management, Contact Centre
- Project Operations
- Customer Insights and Journeys
- Embedded Copilot and AI capabilities
- Omnichannel integration

Impact

- Joined-up, citizen-centric services
- Improved staff efficiency and experience
- Better data-driven decision-making
- Scalable platforms aligned to future needs
- Increased citizen engagement and trust

Power Platform & Automation

Overview

CPS enables rapid, governed service improvement using the Microsoft Power Platform, empowering teams to digitise processes, automate workflows, and deliver better services at pace. Our approach balances speed with control through strong governance, clear standards, and established Centres of Excellence, ensuring solutions are secure, scalable, and aligned to organisational priorities while enabling teams to innovate safely.



Power Apps

Enables teams to quickly build simple, secure apps that replace manual processes, reduce duplication, and make everyday tasks easier for staff.



Power BI

Provides clear, up-to-date insights through interactive dashboards, helping teams understand performance, demand, and trends to support better decisions.



Power Automate

Helps employees automate routine tasks and approvals, reducing administrative effort, improving consistency, and freeing up time for higher-value work.



Copilot Studio

Allows teams to create AI-powered assistants that answer questions, guide users through processes, and support staff with timely, consistent information.



Problems we solve

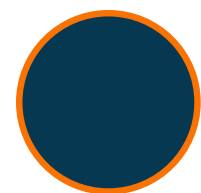
- Paper-based and manual processes
- Long development cycles and backlogs
- Shadow IT and inconsistent solutions

Key features

- Power Apps, Power Automate, Power BI and Fabric
- Power Platform Centre of Excellence design
- Low-code governance and security controls
- Pre-built accelerators and templates

Impact

- Faster delivery of digital services
- Reduced operational cost and effort
- Improved data quality and transparency
- Safe scaling of low-code innovation



Project & Portfolio Management

Overview

UK government organisations often manage work across a fragmented mix of tools and approaches, from Excel spreadsheets and Project files to PowerPoint decks, emails, and locally defined processes. This lack of consistency limits visibility, weakens governance, and makes it difficult to prioritise investment, manage demand, and demonstrate value for money.

CPS helps public sector organisations transform how they plan, prioritise, and deliver work through a modern, integrated approach to Project and Portfolio Management (PPM) using Microsoft Planner, Project for the Web, Dynamics 365 Project Operations, and the wider Microsoft ecosystem.

Our approach, Modern Work Management, goes beyond traditional project management by connecting:

- Individual task management and team planning
- Agile and waterfall project delivery
- Programme and portfolio governance
- Financial, resource, and benefits management

CPS works with organisations to define a problem-led vision for their Portfolio Office, establishing a clear, achievable strategy that aligns policy, funding decisions, and delivery capability. We combine people, process, technology, and governance to create sustainable PPM operating models that scale across departments while remaining flexible enough to support different delivery approaches.



Problems we solve

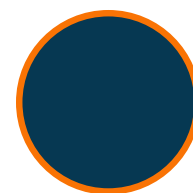
- Fragmented tools and inconsistent processes across teams and programmes
- Limited visibility of work, resources, and budgets
- Weak governance and decision-making structures
- Difficulty prioritising demand and demonstrating value for money
- Lack of integrated planning, reporting, and benefits realisation

Key features

- Modern Work Management with Microsoft Planner and Project for the Web
- Integration with Dynamics 365 Project Operations for end-to-end delivery oversight
- Portfolio prioritisation and demand management
- Governance, approval, and decision-making frameworks
- Resource and capacity planning
- Benefits tracking and realisation
- Agile and waterfall delivery support
- Standardised reporting and dashboards across teams and programmes

Impact

- Improved confidence in project, programme, and portfolio delivery
- Clearer accountability and transparency across teams and directorates
- Better alignment of funding, resources, and policy priorities
- Efficient use of public funds through evidence-based decision making
- Stronger governance, risk management, and compliance
- Sustainable capability to manage change at scale



Modern Work Solutions

The 4Cs of Modern Work

CPS delivers Modern Work and Cloud services through the 4 Cs framework, supporting effective collaboration, secure operations, reliable communication, and resilient cloud services for the public sector.

Collaboration

Enables secure collaboration and knowledge sharing using Microsoft 365, Teams, SharePoint, and Viva. Supports hybrid working, co-authoring, learning, and AI-enabled intranets to improve productivity and staff experience.

Compliance

Protects data and identities using Microsoft Purview, Defender, and Entra. Supports information governance, threat protection, access control, and auditability to meet regulatory and security requirements.

Cloud

Provides secure Azure cloud infrastructure and managed services. Ensures platforms are resilient, scalable, and supported, reducing operational overhead.

Communication

Delivers unified communications through Microsoft Teams Telephony and Contact Centre solutions. Enables reliable voice and digital communication for staff, citizens, and partners.

Problems we solve

- Tool sprawl and inconsistent ways of working
- Poor knowledge sharing and collaboration
- Low employee engagement in hybrid models

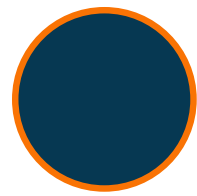
Key features

- Microsoft Teams voice, contact centres and meetings
- SharePoint intranets and knowledge management
- Microsoft Viva Connections, Insights and Learning
- Copilot-enabled collaboration

Impact

- Improved collaboration and communication
- Stronger organisational culture
- Reduced friction in day-to-day work
- Better employee experience and engagement



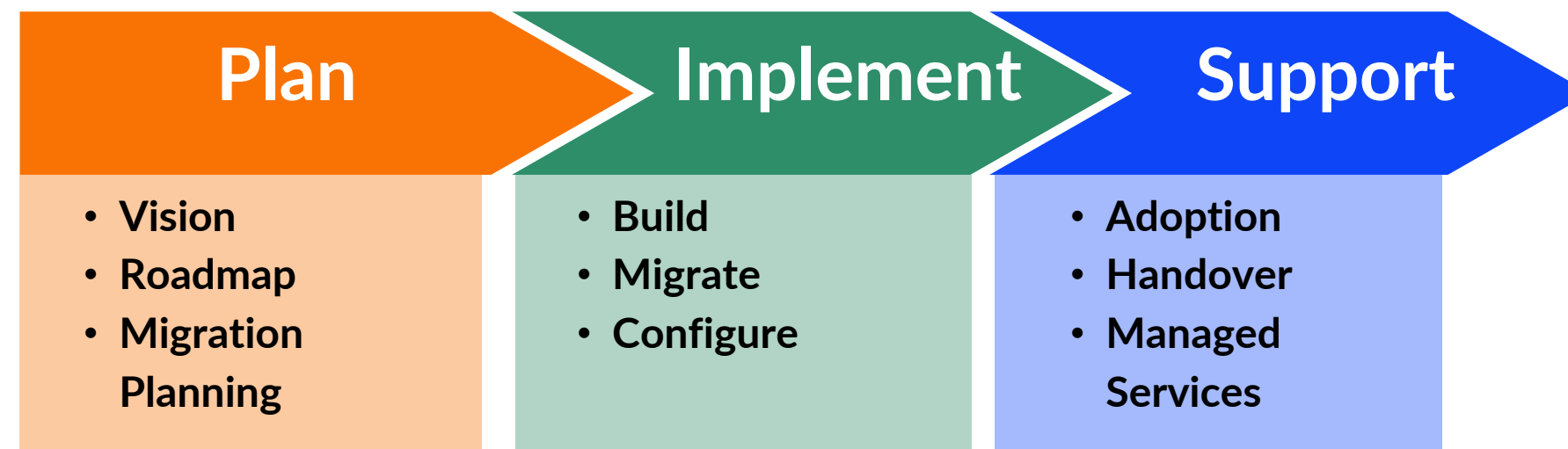


Microsoft 365 - Implementation & Support

Overview

CPS helps public sector organisations plan, implement, and support Microsoft 365 to enable secure collaboration and modern ways of working. We bring extensive experience delivering Microsoft 365 solutions, including Teams, Exchange Online, and SharePoint Online, across complex and regulated environments.

Our approach goes beyond technology, combining clear vision and roadmap development with structured implementation, migration, and support. CPS works closely with stakeholders to define next steps, manage risk, and ensure solutions are secure, well-governed, and aligned to organisational priorities.



Service Outcomes

- A well-governed, secure Microsoft 365 environment
- Successful migration with minimal disruption to services
- Confident, enabled teams able to use and support the platform
- A clear roadmap to maximise long-term value from Microsoft 365



Problems we solve

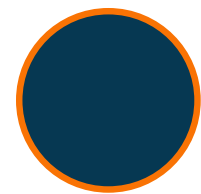
- Limited return on investment from existing Microsoft 365 licences
- Legacy platforms and tools limiting collaboration and hybrid working
- Complex migrations with risk to business continuity
- Inconsistent security, governance, and compliance controls
- Lack of clarity on roadmap, costs, and benefits
- Skills gaps preventing internal teams from managing change and support

Key features

- Microsoft 365 vision, strategy & roadmap development
- Implementation of Teams, Exchange Online, SharePoint Online, and collaboration tools
- Secure configuration aligned to public sector security and compliance requirements
- Structured migration planning and delivery (design, test, cut-over, decommissioning)
- Workload and application migration across development, test, and production environments
- Knowledge transfer and enablement for internal teams
- Ongoing support and managed service options

Impact

- Improved collaboration and productivity across teams and departments
- Secure, compliant hybrid working aligned to government standards
- Reduced reliance on legacy systems and lower operational risk
- Clear visibility of costs, benefits, and delivery milestones
- Faster adoption through structured change and enablement
- Increased internal capability and long-term sustainability



SharePoint Online Implementation & Support

Overview

CPS helps public sector organisations use SharePoint Online to manage content, knowledge, and intranets in a structured and secure way. We design solutions that support information governance, improve discoverability, and enable staff to access the information they need to deliver services effectively.



- ✓ **Copilot in SharePoint** – Create, rewrite and publish pages instantly with AI-assisted authoring.
- ✓ **Secure Document Libraries** – Centralise content with metadata, versioning and compliance controls.
- ✓ **Lists & Structured Data** – Turn unstructured information into AI-ready, reportable data.
- ✓ **Advanced Search & Knowledge Discovery** – Help employees find what they need in seconds.
- ✓ **SharePoint Agent** – Automate governance, content lifecycle, permissions and compliance tasks.
- ✓ **Modern Intranets & Communication** – Deliver engaging news, updates and leadership messaging.
- ✓ **Teams-Connected Sites** – Keep collaboration consistent across chat, channels and documents.
- ✓ **Enterprise-grade Security & Governance** – Ensure your content is safe, compliant & managed at scale.

Problems we solve

- Information spread across multiple systems
- Poor document control and version management
- Difficulty finding policies, guidance, and knowledge
- Inconsistent intranet experiences
- Limited governance over content and access

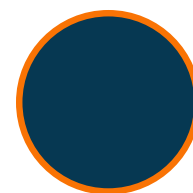
Key features

- Intranet and content management design
- Document management and records support
- Information architecture and permissions design
- Integration with Microsoft 365 and business systems
- Migration, training, and support services

Impact

- Improved access to accurate and trusted information
- Stronger information governance and compliance
- Reduced duplication and manual effort
- Better knowledge sharing across teams

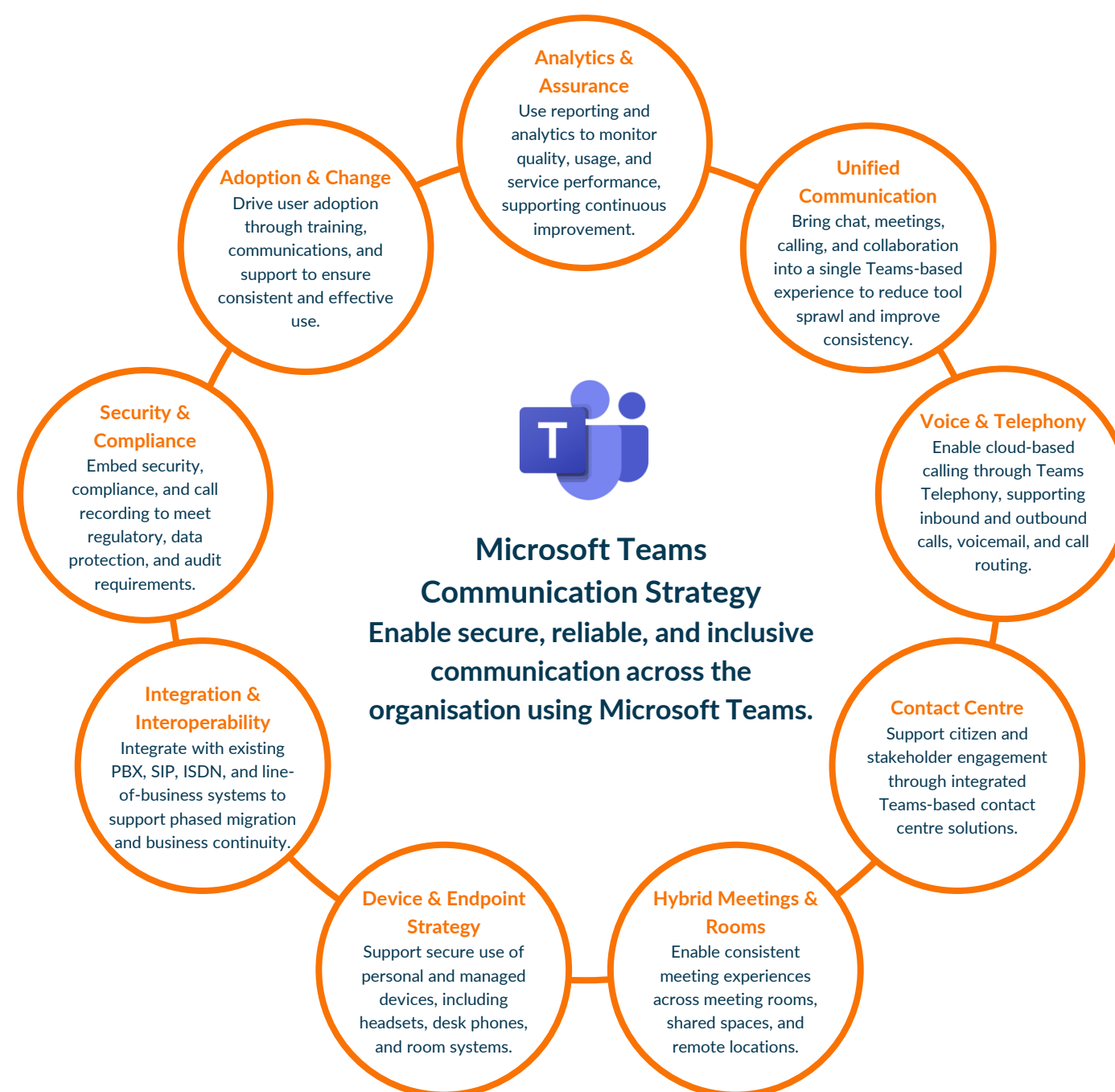




Microsoft Teams Implementation & Support

Overview

CPS supports public sector organisations to implement and optimise Microsoft Teams as a secure platform for collaboration, meetings, and unified communications. We help organisations enable effective hybrid working, joined-up service delivery, and consistent communication across teams and departments.



Problems we solve

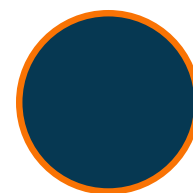
- Fragmented communication tools and siloed working
- Inconsistent meeting and collaboration experiences
- Legacy telephony and unsupported conferencing platforms
- Limited governance and control over Teams usage
- Low user adoption and inconsistent ways of working

Key features

- Teams collaboration and governance design
- Meetings, chat, and channel configuration
- Teams Telephony and contact centre integration
- Security, compliance, and lifecycle management
- Adoption, training, and operational support

Impact

- Improved collaboration and faster decision-making
- Secure, consistent communication across the organisation
- Support for hybrid and flexible working
- Reduced reliance on legacy tools and platforms



Microsoft Security & Compliance Services

Overview

CPS supports public sector organisations to design, implement, and operate secure Microsoft 365 and cloud environments in line with government policy and regulatory requirements. We help organisations protect data, manage identities, and reduce cyber risk while enabling modern, flexible ways of working.

Our services cover security and compliance by design, using Microsoft technologies such as Defender, Purview, and Entra to deliver consistent controls, visibility, and auditability. CPS works with stakeholders to assess current security posture, define proportionate controls, and embed governance that supports both operational resilience and service delivery.



Microsoft Purview

Microsoft Purview helps organisations understand, protect, and govern their data. It supports information classification, data loss prevention, and retention, enabling public sector bodies to meet regulatory, records management, and data protection obligations.



Microsoft Defender

Microsoft Defender provides integrated threat protection across users, devices, applications, and cloud services. It helps public sector organisations detect, investigate, and respond to cyber threats, reducing risk while maintaining service availability.



Microsoft Entra

Microsoft Entra provides identity and access management, ensuring the right people have the right access to systems and data. It supports secure sign-in, conditional access, and identity governance, helping public sector organisations protect services while enabling flexible and remote working.

Problems we solve

- Inconsistent identity and access controls
- Limited visibility of data and security risks
- Difficulty meeting regulatory and audit requirements
- Increased exposure to cyber threats
- Security controls restricting productivity

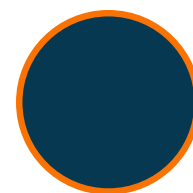
Key features

- Identity and access management (Microsoft Entra)
- Information protection and compliance (Microsoft Purview)
- Threat protection and monitoring (Microsoft Defender)
- Security policy design and configuration
- Ongoing security support and assurance

Impact

- Improved protection of sensitive information
- Clear auditability and compliance
- Reduced cyber and operational risk
- Secure access for staff and partners





Microsoft Viva Implementation & Support

Overview

CPS helps public sector organisations use Microsoft Viva to support employee experience, engagement, and wellbeing. We enable insight, learning, and communication within the flow of work.



Viva Connections

Brings policies, news, and key resources into one personalised, secure gateway for staff, directly within Microsoft Teams.



Viva Insights

Provides data-driven insight into ways of working, helping leaders support wellbeing, productivity, and sustainable work patterns.



Viva Learning

Integrates learning and development into the flow of work, giving staff easy access to training, guidance, and skills development.



Viva Engage

Enables open, inclusive communication across the organisation, supporting leadership visibility, knowledge sharing, and community building.



Viva Glint

Captures employee feedback at scale to identify engagement trends, inform action, and support continuous improvement.



Viva Pulse

Enables quick, targeted feedback from teams to inform decisions, improve engagement, and respond to change in near real time.



Problems we solve

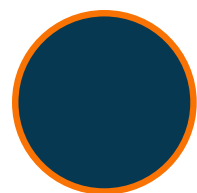
- Limited insight into employee experience and workload
- Disconnected learning and development platforms
- Low engagement with internal communications
- Difficulty supporting wellbeing in hybrid environments
- Inconsistent access to guidance and learning

Key features

- Viva Insights and reporting
- Viva Learning configuration and content integration
- Viva Engage setup and governance
- Alignment with organisational communications
- Adoption, training, and support

Impact

- Improved employee engagement and wellbeing
- Better access to learning and development
- Insight to support informed workforce decisions
- Sustainable hybrid working practices



Managed Services Provider (MSP) & Cloud Solution Provider (CSP)

Overview

CPS provides UK-based, ITIL-aligned Managed Services to support, optimise, and evolve Microsoft cloud platforms across government organisations. Our managed services are designed to provide assurance, continuity, and proactive improvement, not just reactive support. Each customer is assigned a dedicated CPS service team, acting as an extension of internal IT and digital functions. This team is backed by CPS's wider network of Microsoft specialists across Modern Work, Azure, Security, Power Platform, Dynamics 365, and AI.

Our Managed Services enable organisations to:

- Maintain secure, resilient digital services
- Reduce operational risk
- Control costs
- Continuously optimise their Microsoft investment



Problems we solve

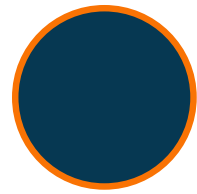
- Limited internal IT capacity
- Reactive support models
- Inflexible or opaque licensing

Key features

- ITIL-aligned UK service desk
- Proactive monitoring and optimisation
- Microsoft Cloud Solution Provider (CSP) licensing
- Integrated escalation with Microsoft

Impact

- Improved service reliability
- Predictable and optimised costs
- Reduced operational risk
- Trusted, long-term support partner



Managed Services Scope

CPS Managed Services cover the full Microsoft cloud estate, including:

- Microsoft 365 Platform Support
(Teams, SharePoint, Exchange, OneDrive, Viva, Copilot)
- Azure Infrastructure & Platform Support
(Compute, networking, storage, identity, backup, DR)
- Security, Compliance & Identity Support
(Defender, Intune, Entra ID, information protection, Zero Trust controls)
- Power Platform Support
(Power Apps, Power Automate, Power BI, Fabric, Copilot Studio)
- Dynamics 365 & Business Applications Support
- Application Support & Managed IT Services
- Teams & Unified Communications Support
(Voice, contact centres, meeting rooms)
- Managed Desktop & Device as a Service
- Backup as a Service & Resilience Services

All services are delivered with a strong focus on service continuity, security posture, and performance optimisation.

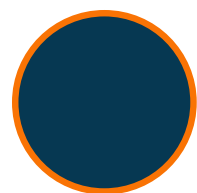


Service Features

- UK-based, ITIL-aligned Service Desk
- Dedicated Service Manager and named contacts
- Proactive monitoring, health checks and optimisation
- Incident, problem and change management
- 24x7 access to client support portal
- Clear SLAs and response times
- ISO-aligned delivery (including ISO 27001 and Cyber Essentials Plus)
- Integrated escalation with Microsoft

Impact

- Improved platform stability and availability
- Faster incident resolution and reduced downtime
- Reduced operational risk and reliance on internal capacity
- Predictable support costs and improved service assurance
- Continuous improvement rather than “fix-on-fail” support
- Confidence that platforms remain secure, compliant and optimised



Microsoft Cloud Solution Provider (CSP)

Overview

As a Microsoft Cloud Solution Provider (CSP), CPS enables public sector organisations to consume Microsoft cloud services with commercial flexibility, integrated support, and ongoing optimisation.

CSP allows organisations to procure Microsoft licences on a monthly, pay-as-you-go basis, while benefiting from CPS's expertise across Microsoft 365, Azure, Dynamics 365, Power Platform, Security, and Copilot.

Flexible Licensing

Unlike traditional Microsoft Enterprise Agreements (EA), CSP provides:

- No minimum seat thresholds
- Monthly licence increases or decreases
- Costs that flex in line with organisational demand
- Licensing from one user upwards (subject to SKU constraints)

This is particularly valuable for public sector organisations with:

- Fluctuating workforce sizes
- Programme-based staffing models
- Budget and funding constraints

Inclusive Support

CPS CSP licensing includes built-in support as standard, with options to extend to more proactive service levels.

Inclusive support provides:

- Access to CPS Microsoft specialists
- Licensing and billing management
- Advice on optimisation and cost control
- Escalation to Microsoft where required

Enhanced support options can include:

- Proactive monitoring and security management
- Platform optimisation and roadmap planning
- Copilot and AI enablement support

Problems we solve

- Inflexible licensing models that do not reflect fluctuating workforce or programme demand
- High administrative overhead managing multiple suppliers for licensing and support
- Limited visibility and control of Microsoft spend
- Reactive vendor support with slow escalation routes
- Under-utilisation of licensed capabilities, including Copilot and security features

Key features

- Monthly, pay-as-you-go Microsoft licensing
- Ability to scale licences up or down as requirements change
- No minimum seat thresholds (subject to SKU constraints)
- Integrated licensing, billing and support through CPS
- Built-in access to CPS Microsoft specialists
- Cost optimisation and licence rationalisation advice
- Escalation and case management with Microsoft

Impact

- Commercial flexibility aligned to public sector funding and staffing models
- Reduced cost and waste through right-sized licensing
- Simplified supplier management with a single trusted partner
- Faster issue resolution through integrated support and Microsoft escalation
- Improved value from Microsoft investments, including security and AI capabilities
- Greater confidence and assurance that licensing remains compliant, optimised, and future-ready





25 Years a Microsoft Solution Partner

Created Microsoft Copilot Agent
Sector Playbooks

Security Clearance & Developed
Vetting cleared resources

Most Valuable Professionals &
Microsoft Certified Trainers

Microsoft Partner of the Year Finalist
2025 - Copilot & Agent





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