



# G-Cloud 15 Pricing Document

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 Copilot  
Jump Start  
Partner

 Microsoft  
FastTrack  
Partner

 Microsoft  
2025 Partner of the Year

Finalist  
Copilot & Agent Award



## Standard Rate Card

CPS will use the Standard SFIA Public Sector Rate Card for all G-Cloud 15 consultant engagements.

|                          | Strategy and Architecture | Change and Transformation | Development and Implementation | Delivery and Operation | People and Skills | Relationships and Engagement | CPS Role Equivalent          |
|--------------------------|---------------------------|---------------------------|--------------------------------|------------------------|-------------------|------------------------------|------------------------------|
| 1. Follow                | £675                      |                           |                                |                        |                   |                              | Analyst                      |
| 2. Assist                | £775                      |                           |                                |                        |                   |                              | Project Manager              |
| 3. Apply                 | £895                      |                           |                                |                        |                   |                              | Consultant                   |
| 4. Enable                | £995                      |                           |                                |                        |                   |                              | Senior Consultant            |
| 5. Ensure/Advise         | £1,080                    |                           |                                |                        |                   |                              | Principal Consultant         |
| 6. Initiate/Influence    | £1,195                    |                           |                                |                        |                   |                              | Architect                    |
| 7. Set Strategy/ Inspire | £1,395                    |                           |                                |                        |                   |                              | Managing Consultant/Director |

1. Daily rates are exclusive of VAT charged at the prevailing rate.
2. A working day is 7.5 hours exclusive of travel and lunch.
3. Rates are valid for the duration of the G-Cloud 15 framework agreement and apply to engagements delivered on a Time and Materials basis only.
4. The rates are subject to the availability of suitably skilled resources.
5. Travel & Subsistence within the boundary of the M25 is included in the day rate. Travel & subsistence outside of the M25 boundary is payable at the contracting organisation's standard policy outside M25.
6. In situations where the above rate card is used for Fixed Price deliverables, a premium may be added to reflect the additional commercial requirements of such an arrangement.
7. CPS will invoice the contracting organisation monthly based on the days worked in that calendar month. Invoices will be payable within 30 days.

## Volume Discounts

CPS offer volume discounts when the total Call-Off Order level of effort exceeds selected spend levels.

|                          | <£200K | £200K - £1m | >£1m |
|--------------------------|--------|-------------|------|
| 1. Follow                | N/A    | N/A         | N/A  |
| 2. Assist                | N/A    | 5%          | 10%  |
| 3. Apply                 | N/A    | 5%          | 10%  |
| 4. Enable                | N/A    | 5%          | 10%  |
| 5. Ensure/Advise         | N/A    | 5%          | 10%  |
| 6. Initiate/Influence    | N/A    | 5%          | 10%  |
| 7. Set Strategy/ Inspire | N/A    | 5%          | 10%  |

Please Note: The volume discounts outlines above only apply to any effort over the threshold of £250,000 in each individual Call-Off Order and are not cumulative. The discount will be applied to the final invoices.



Jump Start  
Partner



FastTrack  
Partner

To find out how we can support your  
new ways of working, contact us today.



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