

Cloud Consultancy

Service category: Cloud Migration Planning, Cloud Support Services

About Our Service

We provide a full life-cycle approach to the delivery of cloud consultancy services from discovery through to service support. We utilise an Enterprise Architecture approach, and a technology neutral mindset to design and deploy the most effective cloud-based digital solutions for your organisation and the services it provides.



Service Features

Cloud strategy,
advice, and
guidance

Cloud migration
from minimal
rehosting to
maximal
rearchitecting as
appropriate

Secure by Design
methodology to
design cloud
architectures

Development of
cloud-native or
cloud-ready
solutions aligned to
customer readiness

Cloud-agnostic:
AWS, Azure, and
Private cloud
expertise

Big Data analytics
and mining

AI/ML services
integration and data
science applications

Cloud security
architecture
development risk
assessment,
management and
advice

Accredited to
ISO9001, ISO27001,
Cyber Essentials and
TickITplus

Work to best
practices of NCSC,
NIST, OWASP ASVS
etc

Service Benefits

Proven benefits of cloud investment before implementation

De-risking of complex technical cloud solutions

Open architectural approach enables future-proofing

Robust approach to design and creation of cloud systems

Robust approach to the operation of cloud systems

Detailed profiling of an organisation's cloud domain and vulnerabilities

Tailored advice for risk and compromise mitigation strategies

Planning and design of resilient information and communications networks

Comprehensive assurance covering quality, security, compliance and risk

Secure by Design yields trusted solutions

Detailed Service Definition

There are challenges of both using and moving to the cloud while ensuring security, resilience, and long-term maintainability. At Frazer-Nash, we tailor our services to you in order to navigate these challenges. We provide clients with an enterprise architecture approach to identify and design the capabilities that will need to be provided by cloud-based digital services.

This may start by helping define considered requirements and a clear cloud strategy, progressing to include offering expert support, from helping to understand and evaluate tools and systems, identifying and addressing security and privacy issues, to managing migrations of all scales, from minimal rehosting approaches through complete system rearchitecting, whilst always tailored and appropriate to your circumstances.

Detailed Service Definition (continued)

Beyond infrastructure, we enable innovation through cloud-native development and advanced capabilities such as Big Data analytics, AI/ML integration and data science applications, unlocking insights that drive smarter and better-informed decisions.

Security underpins what we do at Frazer-Nash. Using Secure by Design methodologies, we create architectures that have protection designed-in from the outset, following best practices from NCSC, NIST and OWASP ASVS. Our expertise spans AWS, Azure and private cloud environments; as an independent consultancy, we remain cloud-agnostic and adaptable to future trends.

Our approach is backed by professional accreditations including ISO9001, ISO27001, Cyber Essentials and TickITplus, giving clients confidence in the quality, security and compliance of our offering.

Our approach at Frazer-Nash means we can demonstrate benefits of cloud investment before implementation, reduced risk in complex technical solutions and resilient systems designed for long-term operation. We provide detailed profiling of cloud domains and vulnerabilities, coupled with tailored strategies for risk mitigation and compromise prevention. With certified AWS and Azure developers and a track record of success in highly regulated industries, we deliver trusted solutions that combine technical excellence with robust assurance.

Why Frazer-Nash Consultancy?

Frazer-Nash Consultancy is an independent engineering and technology consultancy with over 35 years' experience delivering high-quality digital and cloud-enabled solutions. We support organisations operating in complex and regulated environments through our collaborative approach and deep expertise in digital engineering, software development and systems integration.

We are **solution and technology-agnostic**. We assess our clients' requirements and provide impartial advice and design solutions based solely on their needs. This independence enables us to select the most appropriate cloud technologies and architectures to deliver secure, resilient and value-for-money outcomes.

Our cloud solutions are informed by experience gained across multiple platforms, sectors and use cases. We combine proven engineering discipline with a strong understanding of integration and whole-system design to support and enable cloud adoption while managing risk and ensuring long-term sustainability.

Our Commitment to Quality

Frazer-Nash is committed to delivering consistently high-quality services and outputs that **often exceed customer expectations**. Quality is embedded throughout our ways of working, from engagement and communication through to delivery and assurance.

We actively monitor progress using our robust, proportionate controls, ensuring key decisions are subject to appropriate challenge. Each project is allocated a dedicated Project Manager, a Project Supervisor who independently reviews and approves monthly reports, and a Project Auditor for ongoing quality assurance.

We ensure accuracy and suitability for purpose of all deliverables, with independent verification by two reviewers. Our Quality Management System is certified to **ISO 9001 and TickITplus** (for software development), providing customers with confidence that our quality standards are externally assured and continuously maintained.

Our Security

Frazer-Nash operates robust security processes and controls suitable for handling sensitive and classified information **above OFFICIAL** up to and including **Top Secret**. Security is embedded across our people, processes and systems, ensuring information is protected throughout delivery.

We support sensitive and critical programmes across government and national infrastructure by applying strict information-segregation controls, including team separation to address security, or conflict-of-interest considerations

All 1500 staff hold **BPSS clearance as a minimum**, with the majority cleared to **SC** and over 225 consultants holding **DV clearance**.

Our IT systems are certified to **ISO 27001** and **Cyber Essentials Plus**, providing assurance that information security risks are proactively managed in line with recognised industry standards.

Our Approach to Subcontracting

Frazer-Nash primarily delivers services through our large base of permanent staff, supplementing this capability where required with trusted partner organisations to provide additional flexibility, specialist expertise and scale while retaining full delivery control.

We are experienced in engaging and managing subcontractors across the full project lifecycle, ranging from sole traders to large multinational organisations. Our structured approach ensures the right supplier is selected for each requirement and integrated effectively into the delivery team.

Our subcontracting processes focus on robust supplier identification and assessment, clear definition of scope, appropriate flow-down of contractual terms and conditions, and proactive risk management. All subcontractors are subject to proportionate commercial and technical due diligence to ensure they meet our standards for security, quality and delivery, enabling us to deliver outcomes on time, within budget and to the required quality.



Resourcing

Frazer-Nash employs over **1,500 technical specialists** across all grades, from **Follow to Set Strategy**, providing depth, continuity and scalability across a wide range of disciplines, backgrounds and experience levels.

To support agile and flexible delivery, our people are organised into defined **technical delivery areas** (including Information Systems, Cyber, Modelling and Software), which are deployed across multiple sectors such as central and local government, policing, health and energy. This structure, combined with strong portfolio, programme and project management (P3M), enables us to actively monitor demand and adapt resourcing throughout the project lifecycle.

We deliver complex requirements efficiently, consistently and at pace by forming tailored, multi-disciplinary teams led by a single accountable Project Manager.

Our consultants regularly work across different sectors, enabling us to cross-pollinate ideas, tools and best practice between domains. Drawing on in-house expertise, such as information security and human factors, we ensure effective and responsive delivery for every client.



Our Commercial Approach

Frazer-Nash adopts a flexible and transparent commercial approach to ensure best value and a model that aligns to each client's specific requirements. We collaborate with customers to clearly define the scope of services and agree a commercial structure that is predictable, proportionate and aligned to your required outcomes and effective delivery.

Depending on the requirement, this may include a **fixed-price model for clearly defined scopes**, or **time and materials using agreed day rates** where flexibility is required to accommodate evolving needs.

For longer-term or ongoing service requirements, and where we have control over resource flexibility, we can also offer a **single blended day rate** covering a range of grades. This provides simplicity, transparency and ease of management while maintaining access to the appropriate skills at the right time.

Next Steps

To discuss your requirements in more detail or request an order for services, please contact ccs@fnc.co.uk

