

Options Analysis and Decision Support

Service Category: Cloud Migration Planning, Cloud Support Services

About Our Service

Frazer-Nash applies industry-recognised methods to evaluate potential scope, solutions, delivery methods, investment and implementation. This generates a range of options for delivering cloud-based systems and services. We enable selection of the most beneficial course of action based on objective evidence, supporting informed decisions and business cases across the cloud lifecycle.



Service Features

**Provides evidence
in support of
business cases**

**Evaluates potential
scope, solution,
delivery method,
implementation and
funding options**

**Considers cloud-
based system or
service holistically**

**Identifies cost
drivers and
potential value for
money cost savings**

**Identifies, analyses
and manages risks,
issues, assumptions
and dependencies**

**Provides qualitative
and quantitative
evidence**

**Uses HM Treasury
Green Book Critical
Success Factors**

**Supports business
strategy and
stakeholder
engagement**

**Supports business
case development,
sourcing and
procurement**

**Strengthens
compliance with the
Technology Code of
Practice (TCoP)**

Service Benefits

Increased likelihood
of achieving cloud-
based service or
system enterprise
objectives

Increased calibre of
evidence and
support for critical
business cases

Improved
identification and
monitoring of risks,
issues, assumptions
and dependencies

Earlier risk,
mitigation and
opportunity
identification

Improved
stakeholder
communication,
buy-in and
satisfaction

Custom built
evaluation models
tailored to specific
customer
requirements

Increased alignment
with internal and
external
stakeholders and
business functions

Provides
demonstrable Value
for Money evidence

Transparent and
auditable analysis

Detailed Service Definition

Frazer-Nash provides bespoke planning and business support analysis to enable stakeholders to understand the strategic fit, value for money, supplier environment, affordability and achievability issues associated with a cloud-based transition. Alternative cloud-based options can be compared and assessed in line with critical success factors laid out in HM Treasury Green Book.

This will inform decision-makers as to the optimal solutions for their specific needs in order to aid planning and business cases, where required.

Detailed Service Definition

We can help to establish a strategy and provide multiple options early in the lifecycle of the programme or project to identify the optimal approach to analyse potential solutions or specific business and technical requirements. If the cloud service is technically complex or novel, we can implement a progressive assessment approach to include demonstration and technology pilots. This can help reduce technical risk and provide stakeholder confidence in the preferred solution.

Our commitment to upskilling and knowledge transfer makes Frazer-Nash different. We have a wealth of experience in providing accredited training courses for UK government and industry organisations. We can also provide bespoke training targeting specific gaps in team or organisational knowledge, including bespoke options analysis and decision support for projects and programmes of all sizes.

Why Frazer-Nash Consultancy?

Frazer-Nash Consultancy is an independent engineering and technology consultancy with over 35 years' experience delivering high-quality digital and cloud-enabled solutions. We support organisations operating in complex and regulated environments through our collaborative approach and deep expertise in digital engineering, software development and systems integration.

We are **solution and technology-agnostic**. We assess our clients' requirements and provide impartial advice and design solutions based solely on their needs. This independence enables us to select the most appropriate cloud technologies and architectures to deliver secure, resilient and value-for-money outcomes.

Our cloud solutions are informed by experience gained across multiple platforms, sectors and use cases. We combine proven engineering discipline with a strong understanding of integration and whole-system design to support and enable cloud adoption while managing risk and ensuring long-term sustainability.

Our Commitment to Quality

Frazer-Nash is committed to delivering consistently high-quality services and outputs that **often exceed customer expectations**. Quality is embedded throughout our ways of working, from engagement and communication through to delivery and assurance.

We actively monitor progress using our robust, proportionate controls, ensuring key decisions are subject to appropriate challenge. Each project is allocated a dedicated Project Manager, a Project Supervisor who independently reviews and approves monthly reports, and a Project Auditor for ongoing quality assurance.

We ensure accuracy and suitability for purpose of all deliverables, with independent verification by two reviewers. Our Quality Management System is certified to **ISO 9001 and TickITplus** (for software development), providing customers with confidence that our quality standards are externally assured and continuously maintained.

Our Security

Frazer-Nash operates robust security processes and controls suitable for handling sensitive and classified information **above OFFICIAL** up to and including **Top Secret**. Security is embedded across our people, processes and systems, ensuring information is protected throughout delivery.

We support sensitive and critical programmes across government and national infrastructure by applying strict information-segregation controls, including team separation to address security, or conflict-of-interest considerations

All 1500 staff hold **BPSS clearance as a minimum**, with the majority cleared to **SC** and over 225 consultants holding **DV clearance**.

Our IT systems are certified to **ISO 27001 and Cyber Essentials Plus**, providing assurance that information security risks are proactively managed in line with recognised industry standards.

Our Approach to Subcontracting

Frazer-Nash primarily delivers services through our large base of permanent staff, supplementing this capability where required with trusted partner organisations to provide additional flexibility, specialist expertise and scale while retaining full delivery control.

We are experienced in engaging and managing subcontractors across the full project lifecycle, ranging from sole traders to large multinational organisations. Our structured approach ensures the right supplier is selected for each requirement and integrated effectively into the delivery team.

Our subcontracting processes focus on robust supplier identification and assessment, clear definition of scope, appropriate flow-down of contractual terms and conditions, and proactive risk management. All subcontractors are subject to proportionate commercial and technical due diligence to ensure they meet our standards for security, quality and delivery, enabling us to deliver outcomes on time, within budget and to the required quality.



Resourcing

Frazer-Nash employs over **1,500 technical specialists** across all grades, from **Follow to Set Strategy**, providing depth, continuity and scalability across a wide range of disciplines, backgrounds and experience levels.

To support agile and flexible delivery, our people are organised into defined **technical delivery areas** (including Information Systems, Cyber, Modelling and Software), which are deployed across multiple sectors such as central and local government, policing, health and energy. This structure, combined with strong portfolio, programme and project management (P3M), enables us to actively monitor demand and adapt resourcing throughout the project lifecycle.

We deliver complex requirements efficiently, consistently and at pace by forming tailored, multi-disciplinary teams led by a single accountable Project Manager.

Our consultants regularly work across different sectors, enabling us to cross-pollinate ideas, tools and best practice between domains. Drawing on in-house expertise, such as information security and human factors, we ensure effective and responsive delivery for every client.



Our Commercial Approach

Frazer-Nash adopts a flexible and transparent commercial approach to ensure best value and a model that aligns to each client's specific requirements. We collaborate with customers to clearly define the scope of services and agree a commercial structure that is predictable, proportionate and aligned to your required outcomes and effective delivery.

Depending on the requirement, this may include a **fixed-price model for clearly defined scopes**, or **time and materials using agreed day rates** where flexibility is required to accommodate evolving needs.

For longer-term or ongoing service requirements, and where we have control over resource flexibility, we can also offer a **single blended day rate** covering a range of grades. This provides simplicity, transparency and ease of management while maintaining access to the appropriate skills at the right time.

Next Steps

To discuss your requirements in more detail or request an order for services, please contact ccs@fnc.co.uk

