

Rapid Software and Cloud Engineering Support

Service Category: Set Up and Migration, Cloud Support Services

About Our Service

Through our network of skilled professionals, we deliver rapid cloud engineering support that integrates with your existing teams and supply chain. We are technology neutral and skilled in most contemporary technologies. We will bring this expertise to understand your challenges, conduct investigations, undertake software design and develop your infrastructure.



Service Features

Requirements
capture, discovery
and user research

Secure-by-design
methodology to
safeguard data and
enable solution
availability

Selection and
application of
suitable lifecycles:
Agile, Iterative,
Waterfall

Supporting
DevSecOps services
and systems
integrations

Test-driven
development
combining
automated and
human testing

Quality driven
software
development to
ISO9001, TickITplus,
and CyberEssentials
Plus

Azure, AWS and
private cloud
expertise

Cloud-agnostic
Infrastructure as
Code deployment

Application of
enterprise
architecture
concepts and
standards

Reach-back into our
multi-domain and
technical
experience

Service Benefits

Rapid capability to support customers for high-intensity development bursts

Solutions are secure and trusted to protect sensitive assets

Alignment to each project's characteristics, constraints, and risks

Efficient and effective development with a security-focused mindset

High quality, robust solutions that provide accurate outputs

Infrastructure and systems enabling us to work on secure projects

Multi-cloud and multi-stack experience

Repeatable deployment and maintenance of environments

Robust approach to design and creation of cloud systems

Technology neutral stance and broad experience base enabling rapid familiarisation

Detailed Service Definition

Frazer-Nash is an independent consultancy providing advice to clients across a wide variety of technical capabilities, including software development and cloud infrastructure deployment. We are technology agnostic and specialise in developing well architected and secure solutions. Our independence enables us to support and critique architectures regardless of the chosen technology or methodology.

We regularly deliver projects where our clients need support within their existing infrastructure to maintain or extend existing systems. We are familiar with understanding and embracing our clients' ways of working, coding styles and development practices and can rapidly engage to develop new functionality at pace.

Detailed Service Definition (continued)

We use a broad range of IaaS, PaaS and serverless technologies. We can support our customers in upskilling in their platform, reviewing current design and evolving the implementation to keep it cost-effective, modern and secure. Throughout a project, we work closely with our clients and with third-party suppliers to rapidly respond to requirements and issues as well as supporting users of the systems.

Our approaches are accredited to ISO9001, ISO27001, Cyber Essentials and TickITplus to meet the demands of commercial, CNI and Defence customers. Furthermore, we are familiar with the best practices laid out by organisations such as the NCSC, NIST, OWASP ASVS etc.

Why Frazer-Nash Consultancy?

Frazer-Nash Consultancy is an independent engineering and technology consultancy with over 35 years' experience delivering high-quality digital and cloud-enabled solutions. We support organisations operating in complex and regulated environments through our collaborative approach and deep expertise in digital engineering, software development and systems integration.

We are **solution and technology-agnostic**. We assess our clients' requirements and provide impartial advice and design solutions based solely on their needs. This independence enables us to select the most appropriate cloud technologies and architectures to deliver secure, resilient and value-for-money outcomes.

Our cloud solutions are informed by experience gained across multiple platforms, sectors and use cases. We combine proven engineering discipline with a strong understanding of integration and whole-system design to support and enable cloud adoption while managing risk and ensuring long-term sustainability.

Our Commitment to Quality

Frazer-Nash is committed to delivering consistently high-quality services and outputs that **often exceed customer expectations**. Quality is embedded throughout our ways of working, from engagement and communication through to delivery and assurance.

We actively monitor progress using our robust, proportionate controls, ensuring key decisions are subject to appropriate challenge. Each project is allocated a dedicated Project Manager, a Project Supervisor who independently reviews and approves monthly reports, and a Project Auditor for ongoing quality assurance.

We ensure accuracy and suitability for purpose of all deliverables, with independent verification by two reviewers. Our Quality Management System is certified to **ISO 9001 and TickITplus** (for software development), providing customers with confidence that our quality standards are externally assured and continuously maintained.

Our Security

Frazer-Nash operates robust security processes and controls suitable for handling sensitive and classified information **above OFFICIAL** up to and including **Top Secret**. Security is embedded across our people, processes and systems, ensuring information is protected throughout delivery.

We support sensitive and critical programmes across government and national infrastructure by applying strict information-segregation controls, including team separation to address security, or conflict-of-interest considerations

All 1500 staff hold **BPSS clearance as a minimum**, with the majority cleared to **SC** and over 225 consultants holding **DV clearance**.

Our IT systems are certified to **ISO 27001 and Cyber Essentials Plus**, providing assurance that information security risks are proactively managed in line with recognised industry standards.

Our Approach to Subcontracting

Frazer-Nash primarily delivers services through our large base of permanent staff, supplementing this capability where required with trusted partner organisations to provide additional flexibility, specialist expertise and scale while retaining full delivery control.

We are experienced in engaging and managing subcontractors across the full project lifecycle, ranging from sole traders to large multinational organisations. Our structured approach ensures the right supplier is selected for each requirement and integrated effectively into the delivery team.

Our subcontracting processes focus on robust supplier identification and assessment, clear definition of scope, appropriate flow-down of contractual terms and conditions, and proactive risk management. All subcontractors are subject to proportionate commercial and technical due diligence to ensure they meet our standards for security, quality and delivery, enabling us to deliver outcomes on time, within budget and to the required quality.



Resourcing

Frazer-Nash employs over **1,500 technical specialists** across all grades, from **Follow to Set Strategy**, providing depth, continuity and scalability across a wide range of disciplines, backgrounds and experience levels.

To support agile and flexible delivery, our people are organised into defined **technical delivery areas** (including Information Systems, Cyber, Modelling and Software), which are deployed across multiple sectors such as central and local government, policing, health and energy. This structure, combined with strong portfolio, programme and project management (P3M), enables us to actively monitor demand and adapt resourcing throughout the project lifecycle.

We deliver complex requirements efficiently, consistently and at pace by forming tailored, multi-disciplinary teams led by a single accountable Project Manager.

Our consultants regularly work across different sectors, enabling us to cross-pollinate ideas, tools and best practice between domains. Drawing on in-house expertise, such as information security and human factors, we ensure effective and responsive delivery for every client.



Our Commercial Approach

Frazer-Nash adopts a flexible and transparent commercial approach to ensure best value and a model that aligns to each client's specific requirements. We collaborate with customers to clearly define the scope of services and agree a commercial structure that is predictable, proportionate and aligned to your required outcomes and effective delivery.

Depending on the requirement, this may include a **fixed-price model for clearly defined scopes**, or **time and materials using agreed day rates** where flexibility is required to accommodate evolving needs.

For longer-term or ongoing service requirements, and where we have control over resource flexibility, we can also offer a **single blended day rate** covering a range of grades. This provides simplicity, transparency and ease of management while maintaining access to the appropriate skills at the right time.

Next Steps

To discuss your requirements in more detail or request an order for services, please contact ccs@fnc.co.uk

